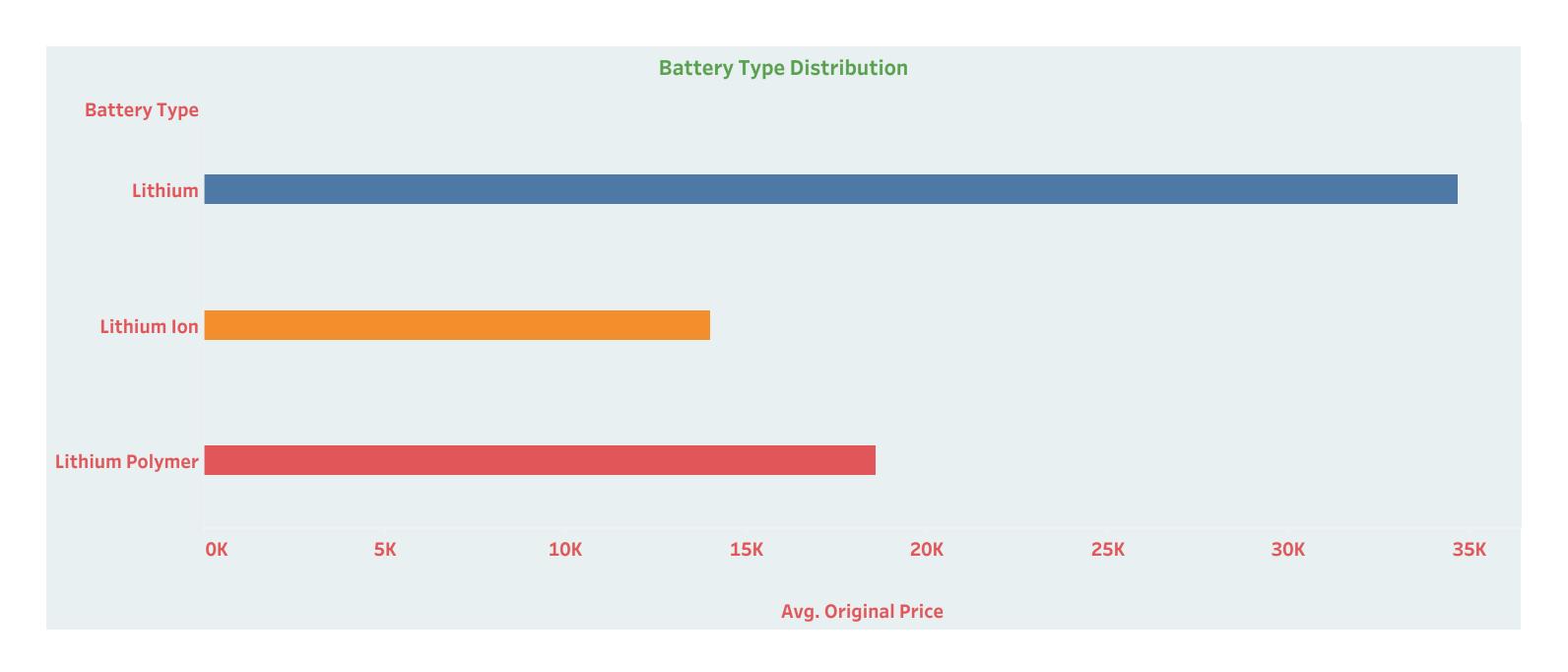
| Brand | Discount<br>Percentage | Мгр    | Sale Price | Star Rating | Sales<br>difference |
|-------|------------------------|--------|------------|-------------|---------------------|
| Apple | 0                      | 77,000 | 77,000     | 5           | 0                   |

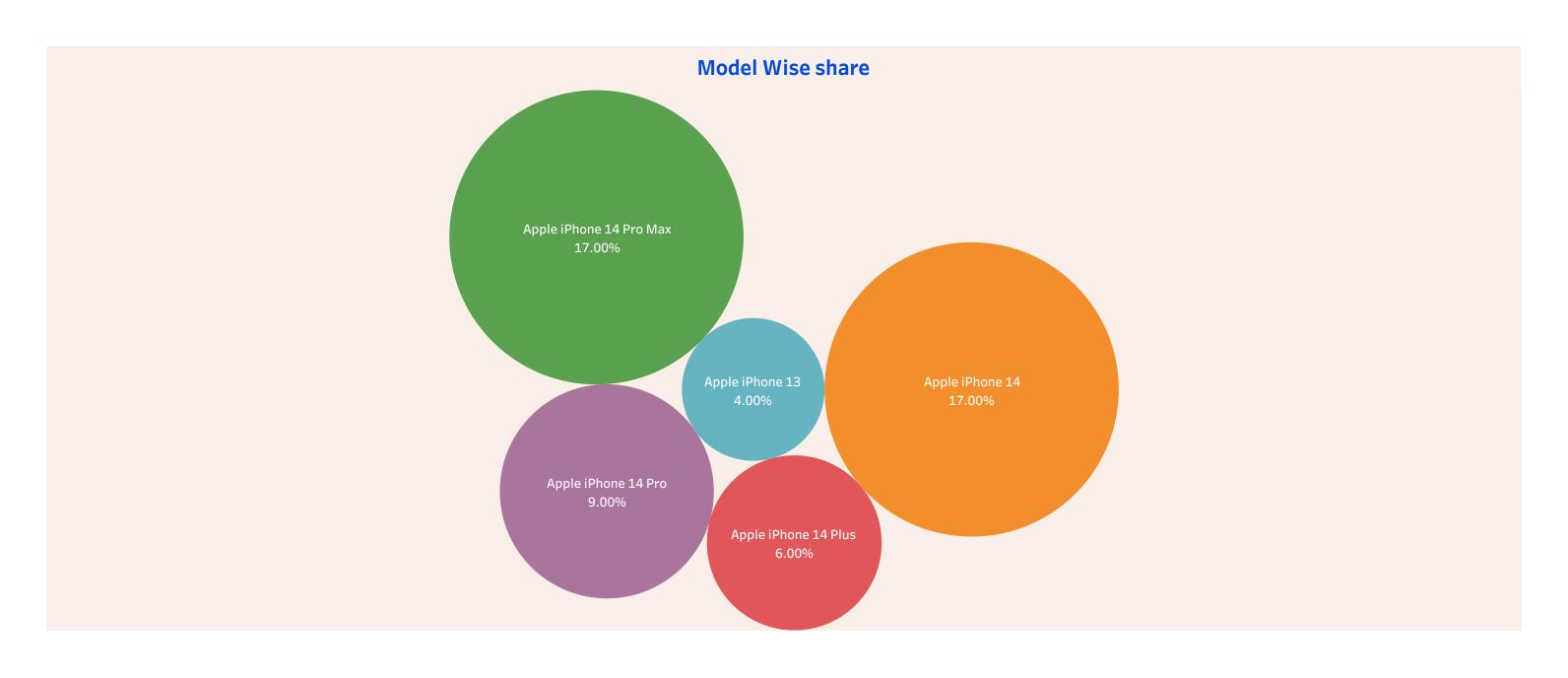
| Model | <b>Specification</b> |  |
|-------|----------------------|--|
| wode  | Specification        |  |

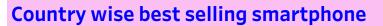
|                      |   | Model        | Specification |        |         |
|----------------------|---|--------------|---------------|--------|---------|
| Model                | Processor   | Front Camera | Rear Camera   | Colour |         |
| APPLE IPHONE 11      | A Bionic Chip                                       | 12MP         | 12MP + 12MP   | Black  | 92,800  |
| APPLE IPHONE 12      | A Bionic Chip with Next Generation Neural Engine    | 12MP         | 12MP + 12MP   | Black  | 199,700 |
| APPLE IPHONE 12 MINI | A Bionic Chip with Next Generation Neural<br>Engine | 12MP         | 12MP + 12MP   | Black  | 74,900  |

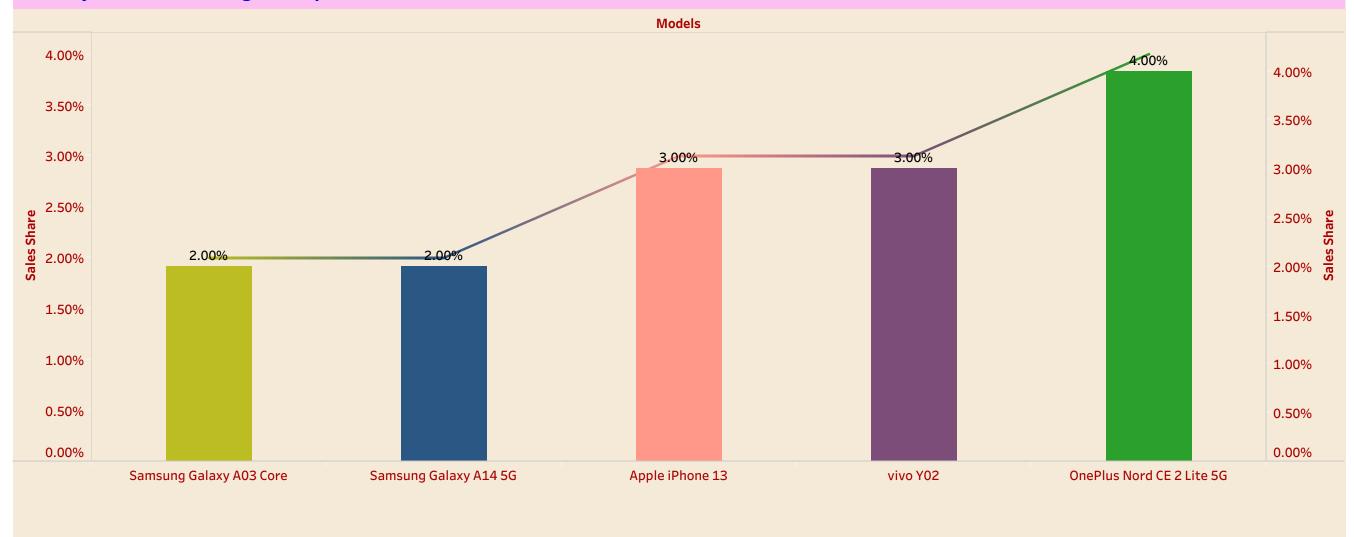


| Brand | <b>Price</b> | Comp | arison |
|-------|--------------|------|--------|
|       |              |      |        |

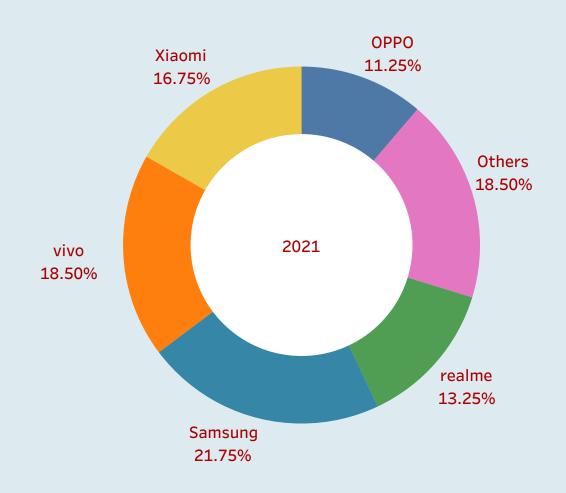
| APPLE OGB 89900        | SAMSUNG<br>5GB<br>18999 | 5GB 40                  | GB                    | MOTOROLA<br>4GB<br>17999 |
|------------------------|-------------------------|-------------------------|-----------------------|--------------------------|
| XIAOMI<br>6GB<br>17999 | REALME<br>5GB<br>17999  | INFINIX<br>5GB<br>13999 | TECNO<br>4GB<br>13499 |                          |
|                        |                         | IQOO<br>3GB             | ITEL                  |                          |

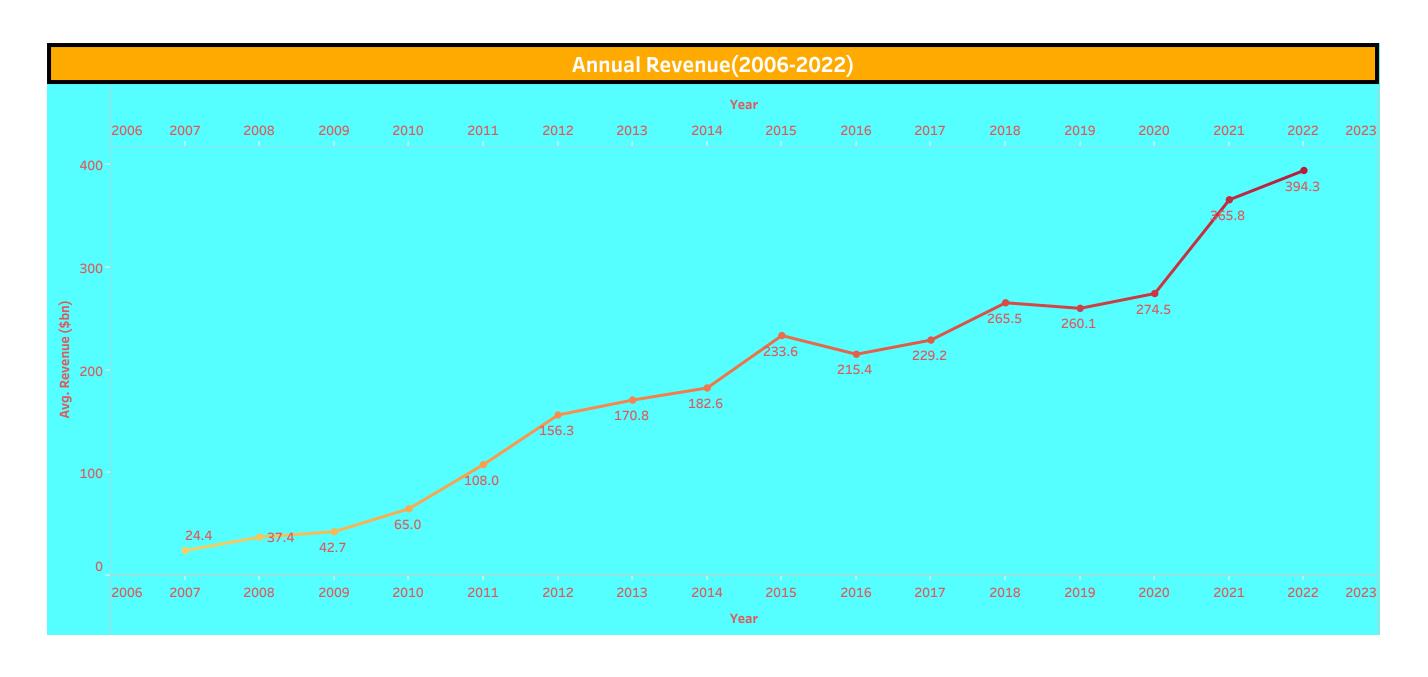


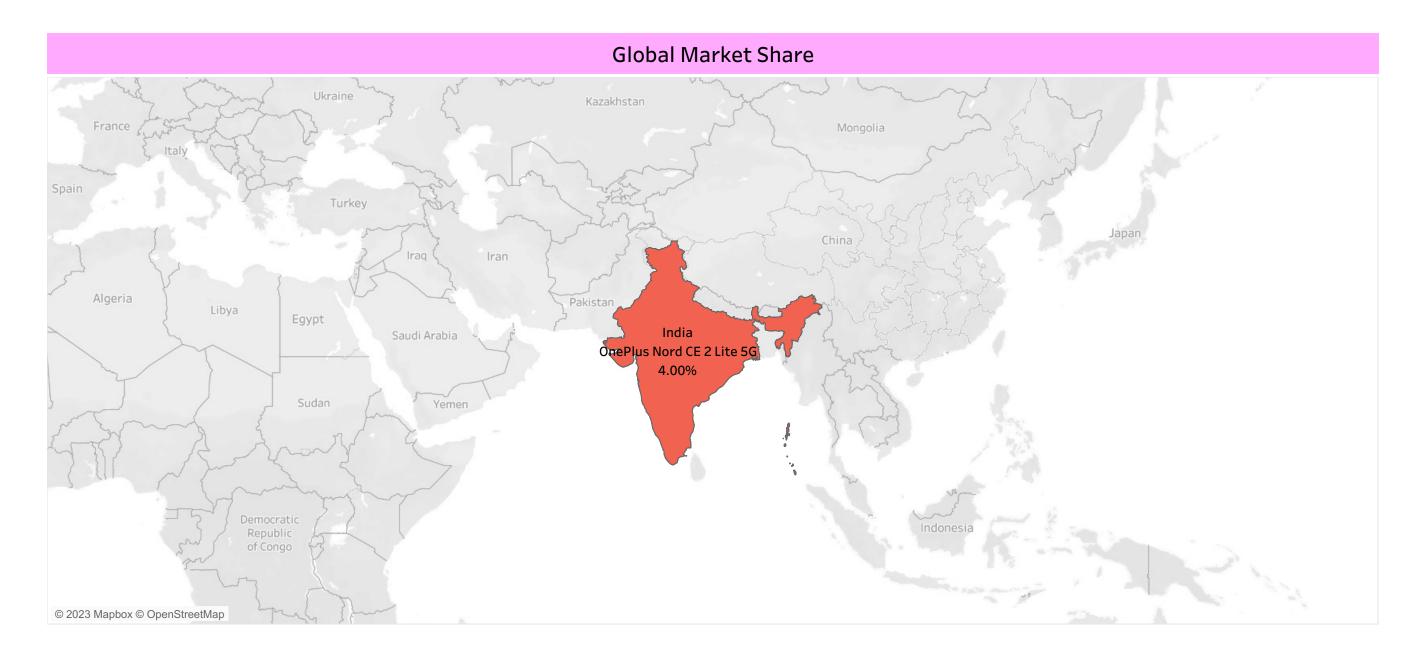




## Quartely-Share







| one) | Count of Market Penetration(ip | Active Users (mm) | Units sold (mm) | Revenue Generated |
|------|--------------------------------|-------------------|-----------------|-------------------|
|      |                                |                   |                 |                   |
| 15   |                                | 8,723             | 2,325           | 1,634             |

**KPI**