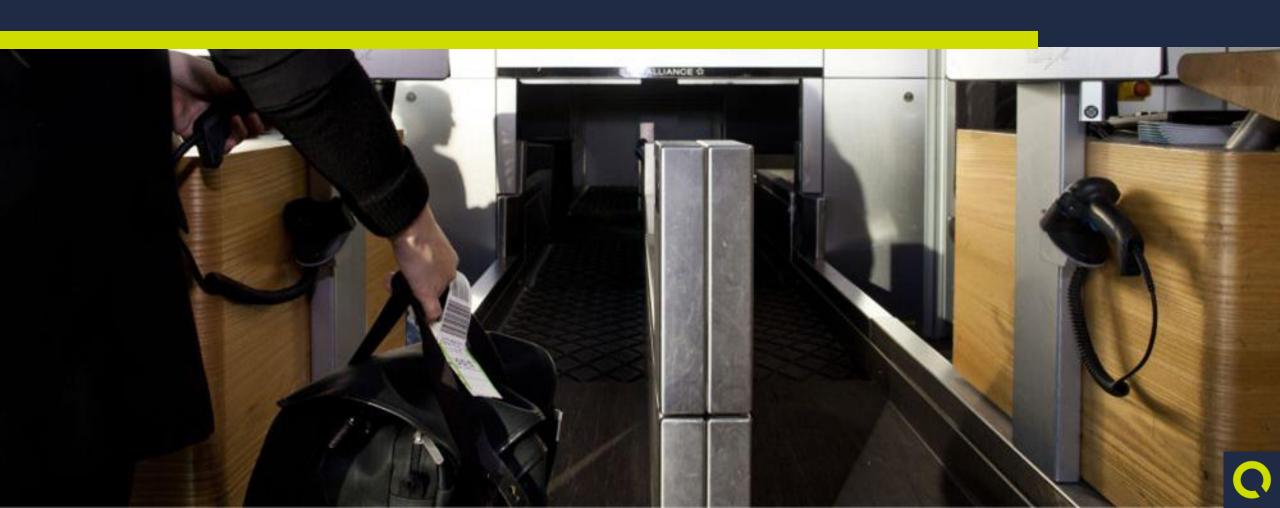
Free your luggage!



Traveling with luggage

Nervous

Exhausting

Unclear

Easy

Smooth

Transparent

Relaxed

2019

in the future

240 000

frequent business travelers per year in

Helsinki only

68%

airlines plan to implement real-time bag tracking information for passengers by 2021

15X

Increase in number of self bag-drop units predicted by 2021

It seems like a good opportunity, isn't it?

John



International Sales Manager who travels a lot with luggage

John



Ok Google, I have an important meeting now and then flight in 4 hours!

I have 1 bag to check-in but I don't want to carry it with me to the meeting.

What should I do?

International Sales Manager who travels a lot with luggage

Ask FINNAIR, they have a perfect option for you!



Google Assistant

Mary

Hey, John!
Yes, we have a Service for you to drop-off your luggage in the city center and we deliver it to the airport ourselves!



John



WOW! But what about safety? How can I be sure that it arrives at the airport in time?

International Sales Manager who travels a lot with luggage

Mary

On our website or in the app you will be able to track the location of your luggage in real-time!



Customer support specialist

John



That's exactly what I need! Could you tell me more about it, please?

International Sales Manager who travels a lot with luggage

WHAT do we offer?





B2B solution enabling luggage drop-off outside the airport

Feature to track the status of luggage location

WHAT is John's journey?















Check-in in app or on web

Find closest service point Visit Service point and pay 6 EUR

Drop off luggage and tag bag Track delivery in real-time Arrive at the airport or cancel flight

WHAT is FINNAIR's journey?

closest service

point location

check-in info

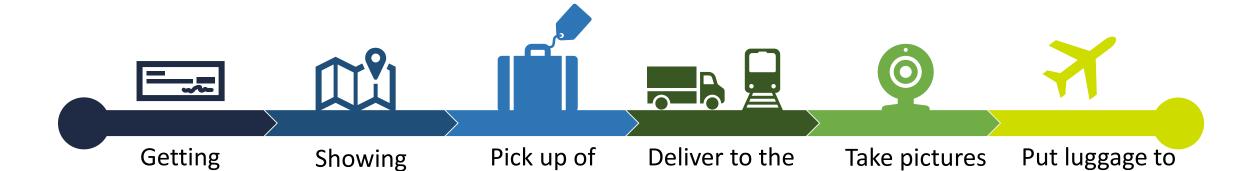


the proper gate

and plane

of luggage on

the way



airport with 2-

hourly buses,

trains or conveyor

tagged

luggage

WHAT does it all bring to FINNAIR?

Customers are happy and are coming back!

Luggage is safe and successfully delivered!

800k EUR in yearly incremental profit





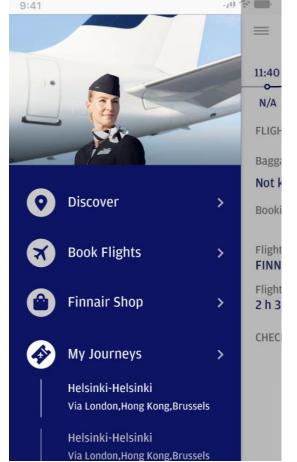


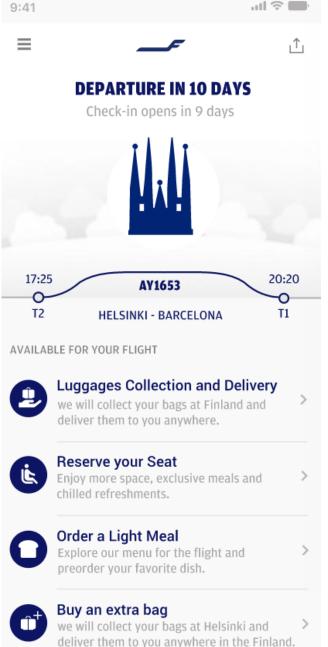
HOW to make it real and scalable?

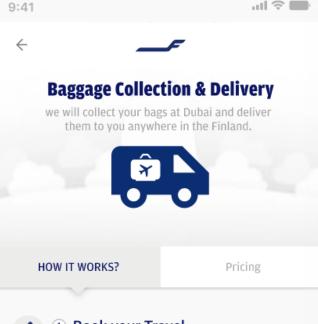


Let's stop talking and see how it works!

Mobile app version with integrated solution









2 Select the Nearest Drop off

we will collect your bags at Finland and deliver them to you anywhere.

We Collect Luggages

we will collect your bags at Finland and
deliver them to you anywhere.

Track your Luggage we will collect your bags at Finland and deliver them to you anywhere.

5 Your Luggages at the Airport we will collect your bags at Finland and deliver them to you anywhere.

Website version with integrated solution



FINLAND - EN

CUSTOMER CARE

DESTINATIONS & OFFERS	PREPARE	TRAVEL &	LUGGAGE	CUSTOMER CARE	FINNAIR PLUS	
LUGGAGE INFO FOR BOOKED FLIGHTS						
BOOKING REF: 56F6D						
AY1234: HEL-ARL 22/11/2019 STATUS: DROP OFF AVAILABLE			FIND DRO	FIND DROP OFF POINT		
BOOKING REF: 6A84X						
AY5678: HEL-MUC 20/11/2019 STATUS: IN STORAGE AT AIRPORT			DETAILS	DETAILS		

View our Baggage and Optional Service Charges

Online luggage tracking system

