# ML Products

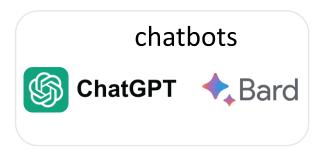
taxonomy, application areas, engineering & tech stack

# Most Famous Applications

recommendations

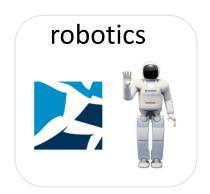


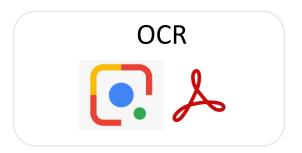














but many more ...

## When To Use ML

### automation

all applications from previous slide

## complexity



protein structure predictions: AlphaFold (GNN)

# Taxonomy of ML Models

## Supervised Learning

### **Target Quantity**

- known in training: labeled samples or observations from past
- to be **predicted** for unknown cases (e.g., future values)

#### **Features**

input information that is

- correlated to target quantity
- known at prediction time

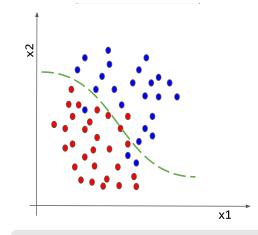


### **Example: Spam Filtering**

Classify emails as spam or no spam

use accordingly labeled emails as training set

use information like
occurrence of specific
words or email length
as features

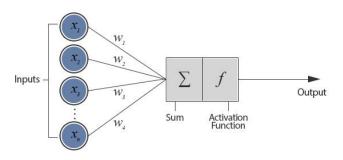


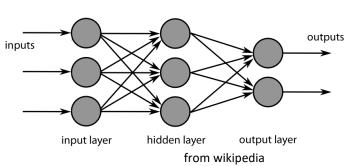
features x1 and x2 spam, no spam

# Algorithmic Families and Linear Building Blocks

### linear (parametric) models

**neural networks**: non-linear just by means of activation functions



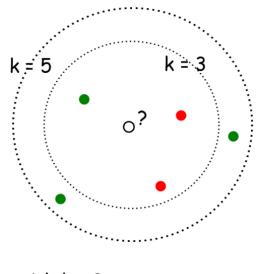


deep learning: many hidden layers

computer vision: CNN

NLP: transformer

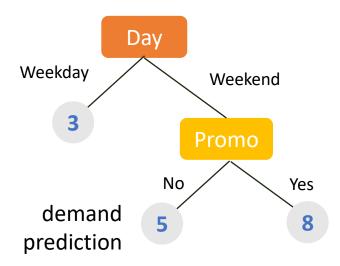
nearest neighbors (local methods, instance-based learning) – non-parametric models



with k = 3, ● with k = 5, ●

**kernel/support-vector machines**: linear model (maximum-margin hyperplane) with kernel trick

### decision trees: rule learning

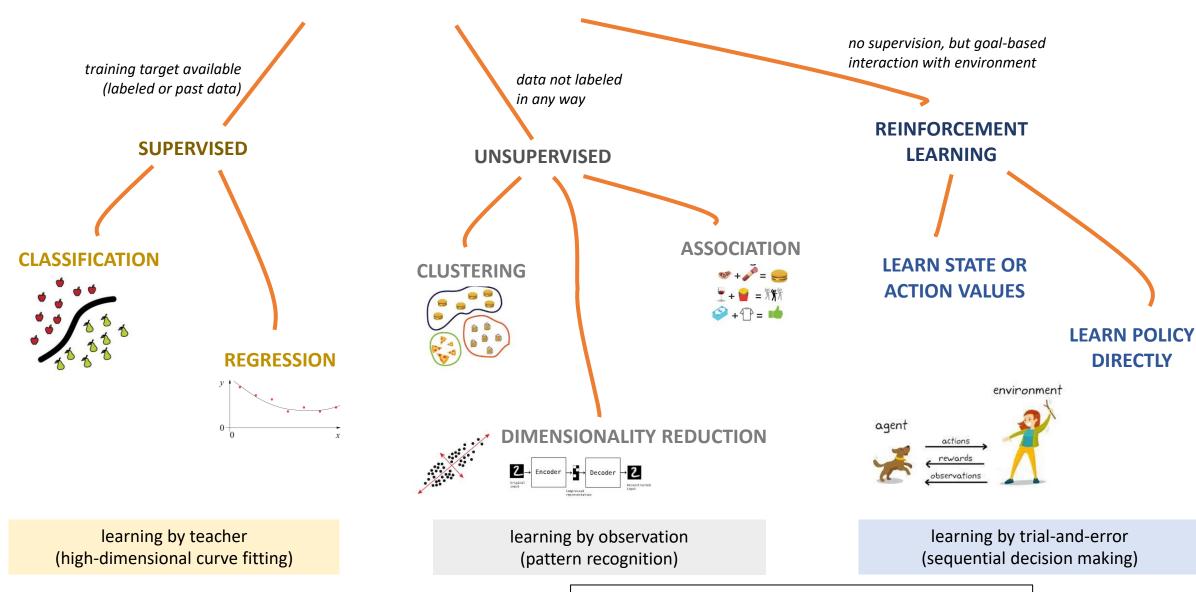


#### often used in ensemble methods

- bagging: random forests
- boosting: gradient boosting

mainly used for structured data

### **MACHINE LEARNING**



unsupervised and reinforcement learning can both be cast as supervised-learning setup

## Classic (Discriminative) Models

discriminative models:

prediction/estimation of labels (classification) or numerical values (regression)

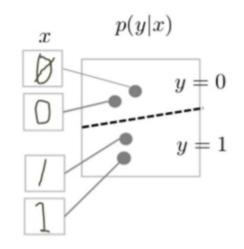
examples for discriminative tasks:

- object recognition
- demand forecasting

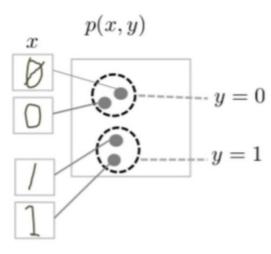
generative models:

generation of new data according to data distribution seen in training

discriminative model



generative model



source

### Generative Models

new paradigm for ML workflow:

prompt engineering (low/no code)

instead of classic training (fit) and inference (predict) steps

→ multi-task (and multi-modal) models instead of narrow use cases of classic models

## Under The Hood: Foundation Models

LLMs: transformer models with hundreds of billions of parameters self-supervised (pre-)training on vast data sets

→ huge foundation models (impossible to train yourself)

### usage options:

- typical: in-context learning via prompt (potentially giving few examples for task at hand and add retrieval augmentation or tool usage)
- for special case and high-quality requirements: fine-tuning on specific tasks and data sets (example: chatbot like ChatGPT via reinforcement learning from human feedback)

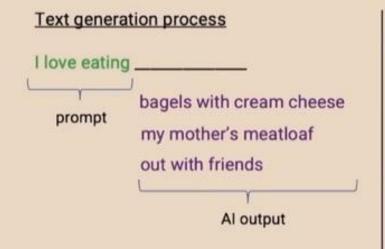
Depending on the application, there are currently two dominant approaches for generative AI:

text generation: large language models (LLM)

• image synthesis: diffusion models

## Text Generation

### This decade: Generative Al



#### How it works

Generative AI is built by using supervised learning  $(A \rightarrow B)$  to repeatedly predict the next word.

My favorite food is a bagel with cream cheese and lox.

Input (A)	Output (B)
My favorite food is a	bagel
My favorite food is a bagel	with
My favorite food is a bagel with	cream

When we train a very large AI system on a lot of data (hundreds of billions of words) we get a Large Language Model like ChatGPT.



## Image Synthesis

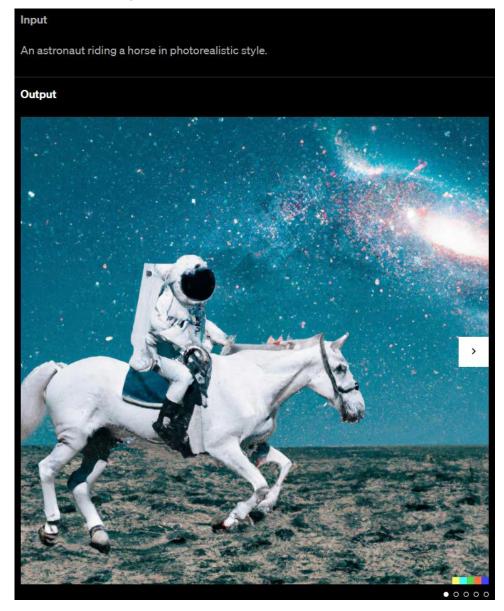
idea: generate new images as variations of training data

condition generation on text prompts: text-to-image

trade-off between diversity and fidelity

SOTA: (guided) diffusion models

example: DALL-E 2



### classic/discriminative models

- effective for performing numerical and optimization tasks (predictions)
- continue to account for majority of AI value in wide range of industries (e.g., supply chain)
- → LLM agents might use prediction or optimization models as tools

### generative models

- not suitable for classical use cases like numerical and optimization tasks
- but complimentary: drive value across entire organizations by revolutionizing internal knowledge management systems

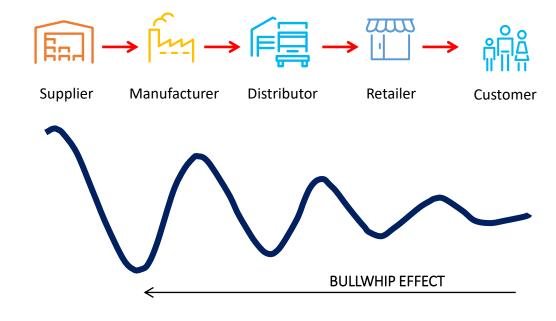
# Application Areas

# Example for Classic Models: Supply Chain

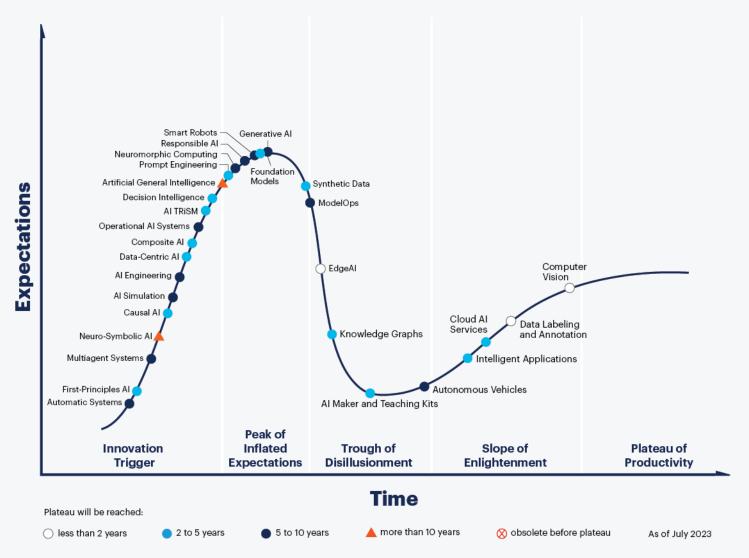
support of operations research

### some examples:

- warehouse operations and yard management: slotting (e.g., via item affinity), labor management, tracking (computer vision)
- transportation (logistics and mobility): routing, ETA (e.g., in Google Maps via GNN), disruption predictions (e.g., stockouts)
- retail: demand forecasting, replenishment, pricing, targeting



### **Hype Cycle for Artificial Intelligence, 2023**



Generative AI at peak of inflated expectations

still: there is now something to play with

gartner.com



## Biggest Business Impact of Generative Al

### customer operations

interactions with customers

## marketing & sales

generation of creative content

Figure 1. Magic Quadrant for Enterprise Conversational Al Platforms



# Coding Assistant

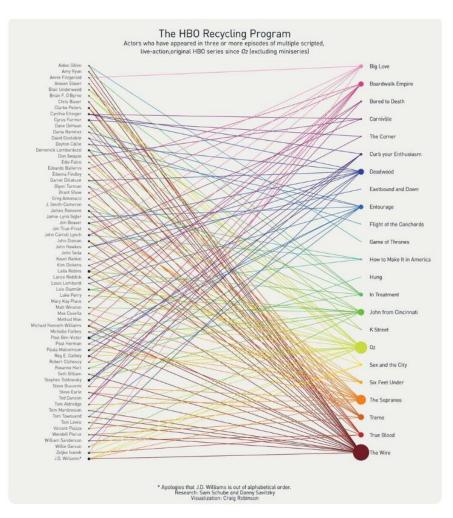
LLM: text-to-code

prominent example: GitHub Copilot

```
1 import tweepy, os # secrets in environment variables
3 def fetch_tweets_from_user(user_name):
       # authentification
       auth = tweepy.OAuthHandler(os.environ['TWITTER_KEY'], os.environ['TWITTER_SECRET'])
       auth.set_access_token(os.environ['TWITTER_TOKEN'], os.environ['TWITTER_TOKEN_SECRET'])
       api = tweepy.API(auth)
       # fetch tweets
       tweets = api.user_timeline(screen_name=user, count=200, include_rts=False)
10
11
       return tweets
   & Copilot
```

# Copilot for Knowledge Workers

multi-modal models (text and images) enable image understanding



WHERE ARE THE JOBS? 5% 3% Los Angeles, Calif. Ogden, Utah Phoenix, Ariz. Chattanooga, Tenn. Charlotte, N.C. Providence R1 Spokane, Wash. Portland, Ore JOBS OUTLOOK NATIONALLY SINCE 2009 Worst Jobs Outlook (0%) Q4 2009 +19% Current Jobs Outlook For more information about the ManpowerGroup Employment ManpowerGroup Outlook Survey, please visit manpowergroup.us/MEOS.

Question: "Which is the metro in California that has a

good job Outlook?"

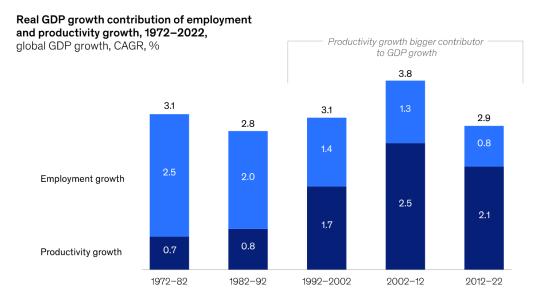
Fuyu's answer: "Los Angeles"

## Al Potential

(generative) AI could free up 70% of employees' time

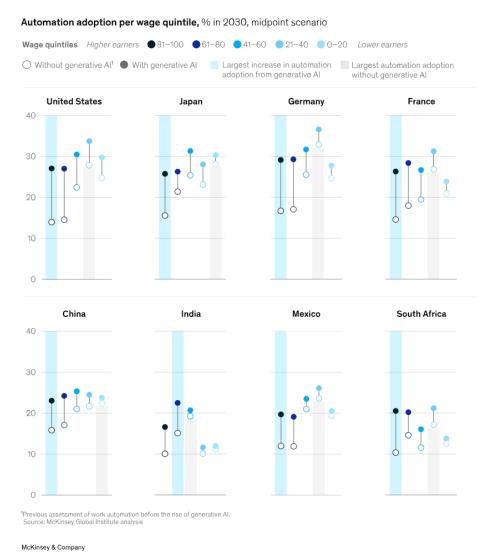
half of today's work activities could be automated between 2030 and 2060

Productivity growth, the main engine of GDP growth over the past 30 years, slowed down in the past decade.



### automate white-collar more than blue-collar jobs

Generative Al could have the biggest impact on activities in high-wage jobs; previously, automation's impact was highest in lower-middle-income quintiles.



Source: Conference Board Total Economy database; McKinsey Global Institute analysis

# Engineering & Tech Stack

## Scientific Python Stack













## Deep Learning Frameworks





need for lots of memory and compute ...

## laaS, PaaS, SaaS







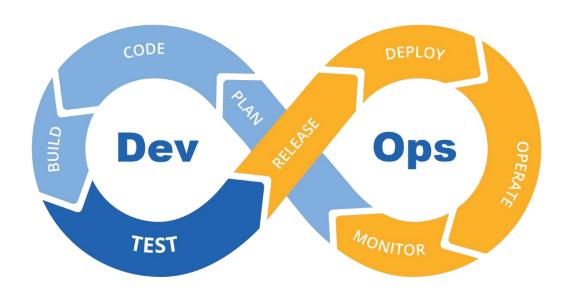


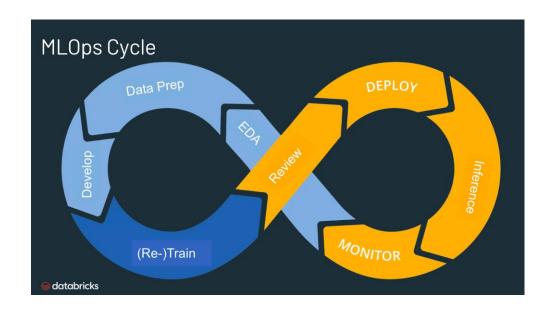




example for managed service: Azure Kubernetes Service (AKS) for container orchestration

## ML in Production





## Data Management

not only compute but also cloud-based data storage

data lake: raw data

data warehouse: integrated data

unification of data lake and warehouse: ETL -> ELT

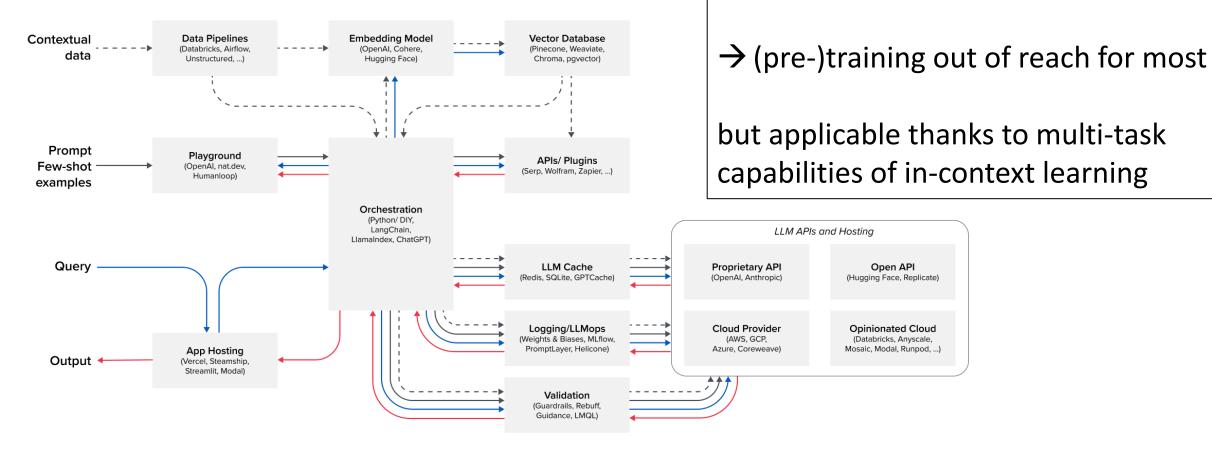




NoSQL example: graph database



### **Emerging LLM App Stack**



#### LEGEND

Gray boxes show key components of the stack, with leading tools/systems listed

Arrows show the flow of data through the stack

- - - Contextual data provided by app developers to condition LLM outputs

Prompts and few-shot examples that are sent to the LLM

Queries submitted by users

Output returned to users



era of large-scale models:

Al currently on its engineering peak

## What The Future Holds: Autonomous Agents

### learning from data

