

# Consolidated Statement of Income

For the year ended 31 December 2014

(in RMB million)	Notes	2014	2013
Gross written premiums	7	326,423	269,051
Less: Premiums ceded to reinsurers		(24,660)	(21,034)
Net written premiums	7	301,763	248,017
Change in unearned premium reserves		(12,984)	(7,818)
Net earned premiums		288,779	240,199
Reinsurance commission income		7,963	6,584
Interest income from banking operations	8	119,422	93,291
Fees and commission income from non-insurance operations	9	25,643	15,815
Investment income	10	71,538	55,583
Share of profits and losses of associates and jointly controlled entities		(62)	(264)
Other income	11	16,737	10,013
<b>Total income</b>		<b>530,020</b>	<b>421,221</b>
Gross claims and policyholders' benefits	12	(242,454)	(209,339)
Less: Reinsurers' share and policyholders' benefits	12	14,128	11,337
Claims and policyholders' benefits		(228,326)	(198,002)
Commission expenses on insurance operations		(34,941)	(25,390)
Interest expenses on banking operations	8	(64,527)	(50,861)
Fees and commission expenses on non-insurance operations	9	(3,230)	(1,979)
Loan loss provisions, net of reversals	13, 23	(14,614)	(6,709)
Foreign exchange (losses)/gains		(191)	(381)
General and administrative expenses		(102,565)	(81,753)
Finance costs		(6,974)	(3,202)
Other expenses		(12,299)	(6,720)
<b>Total expenses</b>		<b>(467,667)</b>	<b>(374,997)</b>
Profit before tax	13	62,353	46,224
Income tax	14	(14,423)	(10,210)
<b>Profit for the year</b>		<b>47,930</b>	<b>36,014</b>
<b>Attributable to:</b>			
- Owners of the parent		39,279	28,154
- Non-controlling interests		8,651	7,860
		<b>47,930</b>	<b>36,014</b>
		<b>RMB</b>	<b>RMB</b>
<b>Earnings per share attributable to ordinary equity holders of the parent:</b>			
- Basic	17	4.93	3.56
- Diluted	17	4.68	3.55

Details of the dividends proposed for the year are disclosed in Note 16 to the financial statements.

# Consolidated Statement of Changes in Equity

For the year ended 31 December 2014

For the year ended 31 December 2014								
Equity attributable to owners of the parent								
(in RMB million)	Share capital	Capital reserves	Surplus reserve funds	General reserves	Exchange differences on translation of foreign operations	Retained profits	Non-controlling interests	Total equity
As at 1 January 2014	7,916	82,679	6,982	14,680	111	70,341	56,996	239,705
Profit for the year	-	-	-	-	-	39,279	8,651	47,930
Other comprehensive income for the year	-	30,270	-	-	41	-	463	30,774
Total comprehensive income for the year	-	30,270	-	-	41	39,279	9,114	78,704
Placing of new H shares	594	28,248	-	-	-	-	-	28,842
Conversion of convertible bonds	382	13,615	-	-	-	-	-	13,997
Dividend declared (Note 16)	-	-	-	-	-	(5,541)	-	(5,541)
Appropriations to surplus reserves	-	-	488	-	-	(488)	-	-
Appropriations to general reserves	-	-	-	4,516	-	(4,516)	-	-
Dividend paid to non-controlling interests	-	-	-	-	-	-	(1,078)	(1,078)
Equity transactions with non-controlling interests	-	(15)	-	-	-	-	(1,103)	(1,118)
Contributions from non-controlling interests	-	(7)	-	-	-	-	428	421
Others	-	(11)	-	-	-	-	(105)	(116)
As at 31 December 2014	8,892	154,779	7,470	19,196	152	99,075	64,252	353,816

For the year ended 31 December 2013								
Equity attributable to owners of the parent								
(in RMB million)	Share capital	Capital reserves	Surplus reserve funds	General reserves	Exchange differences on translation of foreign operations	Retained profits	Non-controlling interests	Total equity
As at 1 January 2013	7,916	83,794	6,982	10,861	100	49,964	50,032	209,649
Profit for the year	-	-	-	-	-	28,154	7,860	36,014
Other comprehensive income for the year	-	(5,235)	-	-	11	-	(988)	(6,212)
Total comprehensive income for the year	-	(5,235)	-	-	11	28,154	6,872	29,802
Dividend declared (Note 16)	-	-	-	-	-	(3,958)	-	(3,958)
Appropriations to general reserves	-	-	-	3,819	-	(3,819)	-	-
Dividend paid to non-controlling interests	-	-	-	-	-	-	(834)	(834)
Establishment of subsidiaries	-	-	-	-	-	-	1,097	1,097
Equity transactions with non-controlling interests	-	361	-	-	-	-	(361)	-
Issue of convertible bonds	-	3,731	-	-	-	-	-	3,731
Others	-	28	-	-	-	-	190	218
As at 31 December 2013	7,916	82,679	6,982	14,680	111	70,341	56,996	239,705

# Statement of Financial Position

As at 31 December 2014

(in RMB million)	Notes	31 December 2014	31 December 2013
<b>Assets</b>			
Cash and amounts due from banks and other financial institutions		26,214	10,659
Fixed maturity investments		17,182	15,602
Equity investments		7,613	8,888
Investments in subsidiaries	5	142,367	127,706
Property and equipment		23	28
Other assets		2,471	323
<b>Total assets</b>		<b>195,870</b>	163,206
<b>Equity and liabilities</b>			
<b>Equity</b>			
Share capital	34	8,892	7,916
Reserves	35	136,969	94,383
Retained profits	35	32,678	31,493
<b>Total equity</b>		<b>178,539</b>	133,792
<b>Liabilities</b>			
Due to banks and other financial institutions		7,170	6,130
Assets sold under agreements to repurchase		-	400
Bonds payable		9,131	22,188
Other liabilities		1,030	696
<b>Total liabilities</b>		<b>17,331</b>	29,414
<b>Total equity and liabilities</b>		<b>195,870</b>	163,206