

Consolidated Statement of Income

For the year ended 31 December 2015

(in RMB million)	Notes	2015	2014
Gross written premiums	7	386,012	326,423
Less: Premiums ceded to reinsurers		(25,208)	(24,660)
Net written premiums	7	360,804	301,763
Change in unearned premium reserves		(10,958)	(12,984)
Net earned premiums		349,846	288,779
Reinsurance commission income		9,148	7,963
Interest income from banking operations	8	132,131	119,422
Fees and commission income from non-insurance operations	9	40,499	25,643
Investment income	10	134,922	71,538
Share of profits and losses of associates and jointly controlled entities		(281)	(62)
Other income	11	26,955	16,737
Total income		693,220	530,020
Gross claims and policyholders' benefits	12	(304,653)	(242,454)
Less: Reinsurers' share and policyholders' benefits	12	15,143	14,128
Claims and policyholders' benefits		(289,510)	(228,326)
Commission expenses on insurance operations		(50,644)	(34,941)
Interest expenses on banking operations	8	(64,727)	(64,527)
Fees and commission expenses on non-insurance operations	9	(3,567)	(3,230)
Loan loss provisions, net of reversals	13, 23	(30,118)	(14,614)
Foreign exchange (losses)/gains		256	(191)
General and administrative expenses		(135,155)	(102,565)
Finance costs		(7,539)	(6,974)
Other expenses		(18,803)	(12,299)
Total expenses		(599,807)	(467,667)
Profit before tax	13	93,413	62,353
Income tax	14	(28,235)	(14,423)
Profit for the year		65,178	47,930
Attributable to:			
- Owners of the parent		54,203	39,279
- Non-controlling interests		10,975	8,651
		65,178	47,930
		RMB	RMB
Earnings per share attributable to ordinary equity holders of the parent:			
- Basic	17	2.98	2.47
- Diluted	17	2.98	2.34

Consolidated Statement of Financial Position

As at 31 December 2015

(in RMB million)	Notes	31 December 2015	31 December 2014
Assets			
Cash and amounts due from banks and other financial institutions	18	439,327	398,485
Balances with the Central Bank and statutory deposits	19	299,689	313,728
Fixed maturity investments	20	1,911,871	1,608,736
Equity investments	21	370,899	241,690
Derivative financial assets	22	8,272	4,311
Loans and advances to customers	23	1,245,371	1,053,882
Premium receivables	24	34,072	30,740
Accounts receivable	25	16,778	14,983
Reinsurers' share of insurance liabilities	26	17,872	15,587
Finance lease receivable	27	57,598	37,908
Policyholder account assets in respect of insurance contracts	28	48,903	42,673
Policyholder account assets in respect of investment contracts	28	5,084	4,577
Investments in associates and jointly controlled entities	29	26,858	12,898
Investment properties	30	24,827	17,170
Property and equipment	31	35,158	28,341
Intangible assets	32	44,916	43,032
Deferred tax assets	44	15,663	12,354
Other assets	33	162,001	124,816
Total assets		4,765,159	4,005,911
Equity and liabilities			
Equity			
Share capital	34	18,280	8,892
Reserves	35	180,630	181,597
Retained profits	35	135,338	99,075
Equity attributable to owners of the parent		334,248	289,564
Non-controlling interests	35	79,323	64,252
Total equity		413,571	353,816
Liabilities			
Due to banks and other financial institutions	37	410,258	456,153
Other financial liabilities held for trading		8,506	4,747
Assets sold under agreements to repurchase	38	119,236	99,672
Derivative financial liabilities	22	4,527	2,770
Customer deposits and payables to brokerage customers	39	1,713,907	1,510,448
Accounts payable	40	4,735	2,721
Income tax payable		14,104	10,643
Insurance payables		82,485	65,660
Insurance contract liabilities	41	1,419,958	1,206,816
Investment contract liabilities for policyholders	42	42,690	38,330
Policyholder dividend payable		33,028	28,673
Bonds payable	43	264,413	88,119
Deferred tax liabilities	44	9,911	6,160
Other liabilities	45	223,830	131,183
Total liabilities		4,351,588	3,652,095
Total equity and liabilities		4,765,159	4,005,911

The financial statements on pages 145 to 280 were approved and authorized for issue by the Board of Directors on 15 March 2016 and were signed on its behalf.

MA Mingzhe
Director

SUN Jianyi
Director

YAO Jason Bo
Director

Consolidated Statement of Cash Flows

For the year ended 31 December 2015

(in RMB million)	Notes	2015	2014
Net cash flows from operating activities	51	135,618	170,260
Cash flows from investing activities			
Purchases of investment properties, property and equipment, and intangible assets		(16,529)	(13,530)
Proceeds from disposal of investment properties, property and equipment, and intangible assets		240	701
Proceeds from disposal of investments		1,670,438	772,755
Purchases of investments		(2,084,647)	(1,062,364)
Term deposits withdrawal/(placed), net		42,286	(8,713)
Acquisition of non-controlling interests in subsidiaries		(2,427)	(1,226)
Acquisition and disposal of subsidiaries, net		(2,495)	(1,212)
Interest received		115,053	82,801
Dividends received		17,118	4,371
Rentals received		1,385	1,231
Others		(14,154)	(11,703)
Net cash flows used in investing activities		(273,732)	(236,889)
Cash flows from financing activities			
Proceeds from placing of new H shares		-	28,842
Capital injected into subsidiaries by non-controlling interests		7,124	339
Proceeds from bonds issued		387,982	66,766
Increase/(Decrease) in assets sold under agreements to repurchase of insurance operations, net		30,267	(9,691)
Proceeds from borrowed funds		69,649	37,792
Repayment of borrowed funds		(270,937)	(45,764)
Interest paid		(9,116)	(7,999)
Dividends paid		(9,040)	(6,195)
Others		(953)	21,278
Net cash flows from financing activities		204,976	85,368
Net increase in cash and cash equivalents		66,862	18,739
Net foreign exchange differences		2,503	344
Cash and cash equivalents at beginning of the year		263,960	244,877
Cash and cash equivalents at end of the year	50	333,325	263,960