

Consolidated Income Statement

For the year ended 31 December 2021

(in RMB million)	Notes	2021	2020
Gross written premiums	6	760,843	797,880
Less: Premiums ceded to reinsurers		(30,208)	(23,077)
Net written premiums	6	730,635	774,803
Change in unearned premium reserves		9,298	(17,204)
Net earned premiums		739,933	757,599
Reinsurance commission revenue		5,908	6,356
Interest revenue from banking operations	7	213,439	200,595
Interest revenue from non-banking operations	8	125,474	118,814
Fees and commission revenue from non-insurance operations	9	51,524	50,158
Investment income	10	78,039	106,232
Share of profits and losses of associates and joint ventures		7,346	16,845
Other revenues and other gains/(losses)	11	66,012	64,819
Total revenue		1,287,675	1,321,418
Gross claims and policyholders' benefits	12	(638,866)	(627,612)
Less: Reinsurers' share of claims and policyholders' benefits	12	20,204	12,861
Claims and policyholders' benefits		(618,662)	(614,751)
Commission expenses on insurance operations		(80,711)	(102,021)
Interest expenses on banking operations	7	(92,071)	(86,371)
Fees and commission expenses on non-insurance operations	9	(9,940)	(12,216)
Net impairment losses on financial assets	13	(90,494)	(77,042)
Net impairment losses on other assets	14	(14,548)	(2,416)
Foreign exchange gains/(losses)		1,267	2,219
General and administrative expenses		(177,061)	(181,166)
Interest expenses on non-banking operations		(28,082)	(26,436)
Other expenses		(37,793)	(33,454)
Total expenses		(1,148,095)	(1,133,654)
Profit before tax	15	139,580	187,764
Income tax	16	(17,778)	(28,405)
Profit for the year		121,802	159,359
Attributable to:			
- Owners of the parent		101,618	143,099
- Non-controlling interests		20,184	16,260
		121,802	159,359
Earnings per share attributable to ordinary equity holders of the parent:		RMB	RMB
- Basic	18	5.77	8.10
- Diluted	18	5.72	8.04

Consolidated Statement of Financial Position

As at 31 December 2021

(in RMB million)	Notes	31 December 2021	31 December 2020
Assets			
Cash and amounts due from banks and other financial institutions	19	584,995	587,391
Balances with the Central Bank	20	308,348	280,177
Financial assets purchased under reverse repurchase agreements	21	61,429	122,765
Premium receivables	22	79,834	94,003
Accounts receivable		26,628	26,176
Derivative financial assets	23	30,957	37,661
Reinsurers' share of insurance liabilities	24	26,852	20,219
Policy loans		178,298	161,381
Finance lease receivable	25	200,701	202,050
Loans and advances to customers	26	2,980,975	2,599,510
Financial assets at fair value through profit or loss	27	1,426,677	1,231,331
Financial assets at amortized cost	28	2,768,995	2,624,848
Debt financial assets at fair value through other comprehensive income	29	428,530	511,386
Equity financial assets at fair value through other comprehensive income	30	268,215	277,401
Investments in associates and joint ventures	31	284,061	267,819
Statutory deposits for insurance operations	32	12,606	12,561
Investment properties	33	86,041	43,385
Property and equipment	34	49,758	46,286
Intangible assets	35	68,462	64,290
Right-of-use assets	36	14,185	16,172
Deferred tax assets	50	65,360	61,901
Other assets	37	154,117	186,098
Policyholder account assets in respect of insurance contracts	38	31,847	48,796
Policyholder account assets in respect of investment contracts	38	4,155	4,263
Total assets		10,142,026	9,527,870
Equity and liabilities			
Equity			
Share capital	39	18,280	18,280
Reserves	40	234,186	228,271
Treasury shares	43	(9,895)	(5,995)
Retained profits	40	569,834	522,004
Equity attributable to owners of the parent		812,405	762,560
Non-controlling interests	40	265,318	225,345
Total equity		1,077,723	987,905

(in RMB million)	Notes	31 December 2021	31 December 2020
Liabilities			
Due to banks and other financial institutions	44	797,646	960,175
Financial liabilities at fair value through profit or loss		57,376	37,217
Derivative financial liabilities	23	35,049	48,579
Assets sold under agreements to repurchase	45	127,477	276,602
Accounts payable		6,663	5,148
Income tax payable		16,247	17,283
Insurance payables		150,767	139,528
Policyholder dividend payable		67,276	63,806
Customer deposits and payables to brokerage customers	46	3,002,049	2,693,833
Bonds payable	47	1,097,523	901,285
Insurance contract liabilities	48	3,261,354	2,972,460
Investment contract liabilities for policyholders	49	72,839	67,581
Lease liabilities	36	14,208	15,620
Deferred tax liabilities	50	13,605	19,267
Other liabilities	51	344,224	321,581
Total liabilities		9,064,303	8,539,965
Total equity and liabilities		10,142,026	9,527,870

The financial statements on pages 184 to 338 were approved and authorized for issue by the Board of Directors on 17 March 2022 and were signed on its behalf.

MA Mingzhe
Director

XIE Yonglin
Director

YAO Jason Bo
Director

Consolidated Statement of Cash Flows

For the year ended 31 December 2021

(in RMB million)	Notes	2021	2020
Net cash flows from operating activities	57	90,116	312,075
Cash flows from investing activities			
Purchases of investment properties, property and equipment and intangible assets		(12,186)	(9,995)
Proceeds from disposal of investment properties, property and equipment and intangible assets, net		679	390
Proceeds from disposal of investments		2,016,480	2,039,192
Purchases of investments		(2,198,579)	(2,680,660)
Acquisition of subsidiaries, net		(366)	(978)
Disposal of subsidiaries, net		5,234	1,776
Interest received		168,173	167,123
Dividends received		60,234	54,815
Rentals received		4,620	3,146
Increase in policy loans, net		(16,356)	(21,947)
Net cash flows from/(used in) investing activities		27,933	(447,138)
Cash flows from financing activities			
Capital injected into subsidiaries by non-controlling interests		14,383	37,223
Proceeds from bonds issued		1,252,176	993,850
(Decrease)/increase in assets sold under agreements to repurchase of insurance operations, net		(169,860)	99,242
Proceeds from borrowings		197,965	183,876
Repayment of borrowings		(1,335,187)	(954,298)
Interest paid		(45,887)	(41,937)
Dividends paid		(46,942)	(43,074)
Increase in insurance placements from banks and other financial institutions, net		4,300	300
Payment of acquisition of shares		(3,900)	(994)
Payment of shares purchased for Long-term Service Plan		(4,184)	(3,989)
Repayment of lease liabilities		(7,634)	(7,806)
Payment of redemption for other equity instruments by subsidiaries		(3,051)	(5,000)
Others		11,409	3,248
Net cash flows (used in)/from financing activities		(136,412)	260,641
Net (decrease)/increase in cash and cash equivalents		(18,363)	125,578
Net foreign exchange differences		(3,260)	(4,296)
Cash and cash equivalents at the beginning of the year		424,748	303,466
Cash and cash equivalents at the end of the year	56	403,125	424,748