

**FILTER****GM % by Quarters(Sub_zone)**

All values are in USD

FY 2019

GM % Sub_Zone	Quarters				Grand Total
	Q1	Q2	Q3	Q4	
ANZ	42.98%	42.20%	42.59%	42.46%	42.57%
India	42.54%	42.25%	42.04%	42.54%	42.35%
nan	35.15%	35.42%	35.36%	35.72%	35.39%
NE	36.59%	37.01%	36.54%	36.56%	36.69%
ROA	44.51%	44.35%	44.05%	44.48%	44.35%
SE	44.52%	44.05%	44.01%	44.16%	44.21%

FY 2020

GM % Sub_Zone	Quarters				Grand Total
	Q1	Q2	Q3	Q4	
ANZ	43.34%	43.04%	42.77%	41.79%	42.82%
India	32.35%	32.13%	32.44%	32.03%	32.21%
nan	39.87%	40.06%	39.11%	39.67%	39.78%
NE	37.65%	37.84%	38.51%	37.74%	37.81%
ROA	38.41%	38.29%	38.78%	37.69%	38.23%
SE	38.46%	37.28%	38.16%	37.78%	37.90%

FY All

GM % Sub_Zone	Quarters				Grand Total
	Q1	Q2	Q3	Q4	
ANZ	40.55%	39.69%	39.28%	39.38%	39.82%
India	33.54%	33.17%	33.44%	33.29%	33.36%
nan	37.65%	37.96%	37.51%	37.85%	37.75%
NE	37.76%	38.42%	38.18%	38.11%	38.11%
ROA	39.07%	39.01%	38.94%	38.70%	38.95%
SE	39.10%	38.54%	39.09%	38.83%	38.88%
