

Fernando Espinosa de los Monteros Nájera

Sales - Digital Marketing
Front End Developer (Angular 2+ / React.js / ECMAScript 6 /
Bootstrap)
(Age: 28 years old)

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Experience

Maderas y Materiales San Mateo S.A. de C.V., Durango, Durango — Sales and Administrative

January, 2013 - January, 2016

- Developed and executed online, social media and print marketing strategies for our products.
- Successfully developed a business relationship with several big manufacturing clients.
- Becoming the sole distributor of wooden pallets for 3 different manufacturing plants in our city.
- Managing the production of wooden pallets, leading an 8 people production team.

AVA APPLIED TECHNOLOGIES S.A. de C.V., Durango, Durango - migomotors.com - www.facebook.com/MotorsMigo/ — Founder/CEO

January, 2016 - Present

- Developed and executed online, social media and print marketing strategies for our services, which consisted of elaborating marketing for the vehicles of our clients.
- Developing and executed the business strategy for the company.
- Managing a sales team in charge of closing sales for our client's vehicles.
- Building and setting up the company website (migomotors.com)

FORMACIÓN ACADÉMICA

Tec de Monterrey, Durango, Durango — High school

2006 -2009

Tec de Monterrey, Monterrey, N.L. — (dropout), Economics

2010 - 2012

SOFTWARE DEVELOPMENT SKILLS

- Javascript- (ECMAScript 6)
- ReactJS - Angular 2+
- HTML, CSS / Bootstrap
- Wordpress
- Command Line and Git

Cloud-Based Technologies

- AWS- EC2, Route 53, Elastic Beanstalk

DIGITAL MARKETING

- Facebook Ads
- Google Ads
- Instagram Ads
- Photoshop image editing
- After Effects video editing
- Microsoft Suite

SOFT SKILLS

- Coordinating work groups
- Strong Work Ethic
- Teamwork
- Self-management
- Problem solving
- Communication

Languages

English: Full professional proficiency

TOEFL Score: (630)

Spanish: Native language

