

# Game Theory and Applications

南京大学

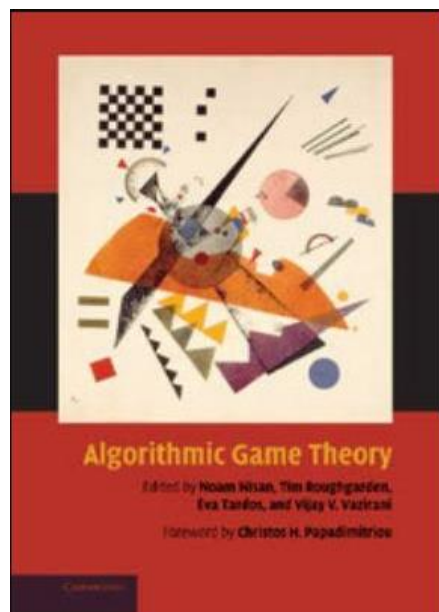
高 尉



# Course Information and Textbooks

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- Instructor: 高尉
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## A COURSE IN GAME THEORY



MARTIN J. OSBORNE  
ARIEL RUBINSTEIN

## A Course in Game Theory

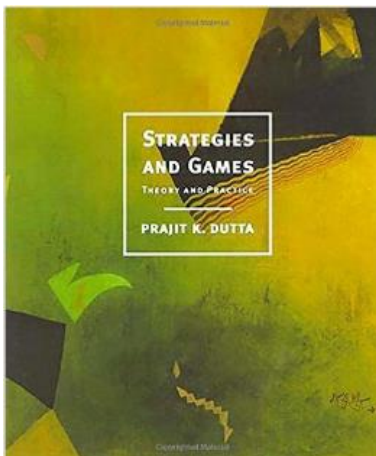
- Martin J. Osborne and Ariel Rubinstein
- MIT Press 1994

## Algorithmic Game Theory

- Noam Nisan, Tim Roughgarden and Eva Tardos
- Cambridge University Press 2007

# Textbooks

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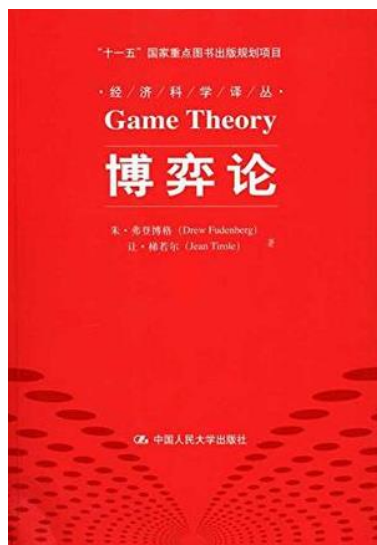
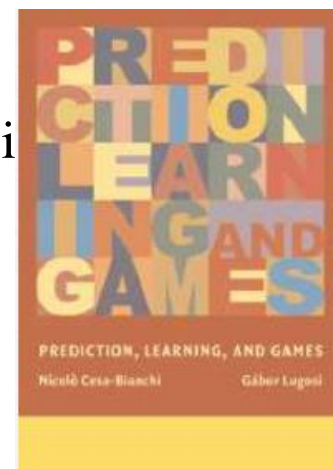


## Strategies and Games: Theory and Applications

- Prajit K. Dutta
- MIT Press 1999

## Prediction, Learning and Games

- Nicolo Cesa-Bianchi and Gabor Lugosi
- MIT Press 1999



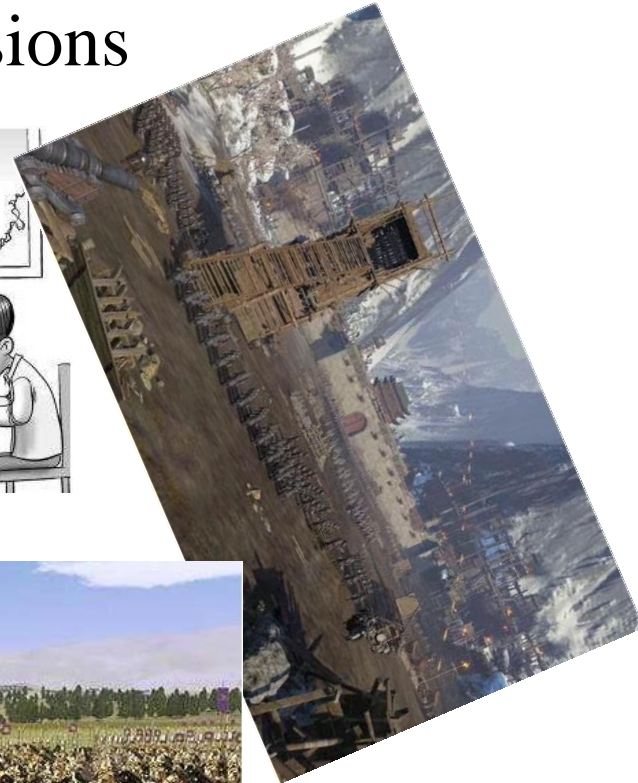
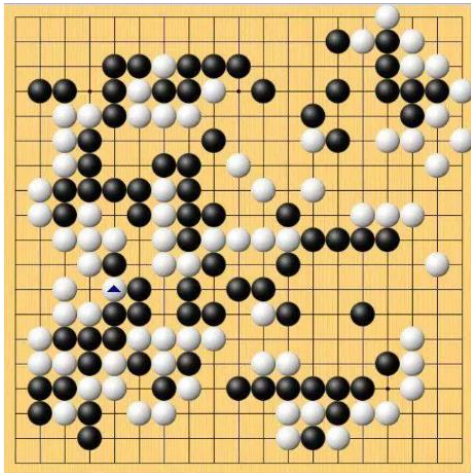
## 博弈论

- 人民大学出版社

# What is Game

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- A game: multi-person decisions/interacts, each outcome is affected by other and his own decisions





# Key Elements for Game

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- Players: Who is interacting (1, 2, multi-persons)
- Strategies/Decision: What are their options
- Payoff: What are their incentives
- Information: What do you know
- Rationality: How do you think



# Two Players Strategy Game: Payoff Matrix

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		Player 2 (Column)	
		Strategy C	Strategy D
Player 1 (Row)	Strategy A	P11      P21	P12      P22
	Strategy B	P13      P23	P14      P24

## Note

- The strategies A and B may be similar/different from C and D
- P1i and P2j may be different

# An Example: Prisoners' Dilemma

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Prisoner B

Confess

Don't confess

Prisoner A

Confess

Don't confess

	Confess	Don't confess
Confess	-6 -6	0 -12
Don't confess	-12 0	-1 -1

# Prisoners' Dilemma: Prisoner A

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		Prisoner A	
		Confess	Don't confess
Prisoner B	Confess	-6	-12
	Don't confess	0	-1

**Prisoner A: choose 'confess'**



# Prisoners' Dilemma: Prisoner B

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		Prisoner A	
		Confess	Don't confess
Prisoner B	Confess	-6	0
	Don't confess	-12	-1

**Prisoner B: choose 'confess'**

# Prisoners' Dilemma ( cont. )

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		Prisoner A	
		Confess	Don't confess
Prisoner B	Confess	<div><div>-6</div><div>-6</div></div>	<div><div>0</div><div>-12</div></div>
	Don't confess	<div><div>-12</div><div>0</div></div>	<div><div>-1</div><div>-1</div></div>

**Each single optimal decision is not global optimum**

**No-cooperative**

# Applications of Prisoners' Dilemma

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- Lesson for military: consider the safety of two nations if they disarm (cooperate) or both heavily armed?  
二次打击
- Market Strategies: Two rival companies offer small discounts and retain a good market share, or offer huge discounts?
- Cooperation depend on morality, or the complicated dynamics of environment.

# 田忌赛马

齐威王

田忌

	上	中	下
上	1 -1	1 -1	1 -1
中	-1 1	1 -1	1 -1
下	-1 1	-1 1	1 -1

- 1: 齐威王（上） vs 田忌（下）
- 2: 齐威王（中） vs 田忌（上）
- 3: 齐威王（下） vs 田忌（中）

**Imperfect information  
Random Strategies**

# What is Game Theory (博弈论)

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- Game theory = Multi-person decision theory
- Game theory: study of **mathematical models** of conflict and cooperation between **intelligent rational** decision-makers (Wikipedia)
  - Game theory is highly mathematical
  - Game theory assumes all human interactions can be understood and navigated by presumptions
  - Abstraction of real complex situation
  - Finding acceptable, if not optimal, strategies in conflict situations

# The Importance of Game Theory

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- All intelligent beings make decisions all the time.
- AI needs to perform these tasks as a result.
- Help to analyze situations more rationally, and formulate an acceptable alternative with respect to circumstance.



# Key Elements of Games Theory

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- Player
- Strategy/Decision
- Payoff
- Information
- Rationality

# Players

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- A player is a decision maker and can be anything from individuals to entire nations.
- Players have the ability to choose among a set of possible actions.
- Games are often characterized by the fixed number of players.

# Strategies

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- A strategy is a set of actions available to a player.
- Strategies may be simple or complex.
- In non-cooperative games each player is uncertain about what the other will do since players can not reach agreements among themselves.

# Payoffs

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- Payoffs are the final returns to the players at the conclusion of the game.
- Payoffs are usually measure in utility although sometimes measure monetarily.
- In general, players are able to rank the payoffs from most preferred to least preferred.
- Players seek the highest payoff available.

# Information

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- Various rules in game
- The set of strategies for each players
- The payoff matrix
- All information about the game

# Rationality

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## Assumptions:

- humans are rational beings
- humans always seek the best alternative in a set of possible strategies
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## Why assume rationality?

- narrow down the range of possibilities
- predictability



# History of Game Theory: Milestone I

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John Von Neumann (mathematician)



Oskar Morgenstern (economist)

**“Theory of game and economic Behavior”** Princeton University Press 1944

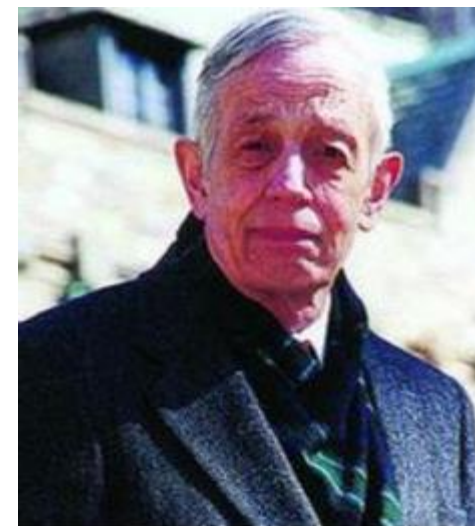
- ① Mathematical method to analyze games
- ② A new scientific approach to the study of economics

# History of Game Theory: Milestone II

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John Forbes Nash (1928-2015)

Main contribution: **Nash Equilibrium**



1) In non-cooperative games,

Neither player has an incentive to change strategy,  
given the other player's choice

2) Proof of the existence of Nash Equilibrium

# Nash Equilibrium of Prisoners' Dilemma

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		Prisoner A	
		Confess	Don't confess
Prisoner B	Confess	-6 -6	0 -12
	Don't confess	-12 0	-1 -1

# History of Game Theory: Prosperity

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- Wide applications (after 1950s): economics, computer science, artificial intelligence...
- Nobel Prize in Economics
  - 1994, Nash, Selten and Harsanyi
  - 2005, Thomas Schelling and Robert Aumann
  - 2007, Leonid Hurwicz, Eric Maskin and Roger Myerson
  - 2012, Alvin E. Roth and Lloyd S. Shapley
  - 2014, Jean Tirole

# Types of Games

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- # of players:
  - 1, 2, multi-persons games
- Orders of players, time and repeat
  - Simultaneous and sequential
- Payoff
  - Zero sum and non-zero sum

# Types of Games (cont.)

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- Information
  - Perfect information and imperfect information
- Rationality
  - Cooperative or non-cooperative
- Strategies/Decision
  - Finite and infinite strategies
- ...



# 1-Person Game



	固定费用	被抢劫的花费以及可能性	
	T. Cost	wicked w.	p. of w. w.
land	1000	200	5%
waterway	600	1200	20%

**How to choose?**

Expected expense of land =  $1000 + 200 * 5\% = 1010$

Expected expense of waterway =  $600 + 1200 * 20\% = 840$

**How about only one time?**

## 2-Persons Game: Simple Nim

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- Rule
  - Two players carry coins in turn
  - A player remove exactly 1 or 2 coins/turn
  - The winner is the one taking the last coin.



**Lemma:** Suppose that player A and B are playing the simple Nim game, where at each round, a player can remove between 1 and  $k$  coins, then a player has a winning strategy if he can take coins so as to leave  $i(k+1)$  coins.

**Proof by induction I:** For  $i=1$ , A leaves  $k+1$  coins, then B selects  $x$  coins ( $1 \leq x \leq k$ ). A takes the leaves and wins.

## 2-Persons Game: Simple Nim

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**Proof by induction II.** Assume the statement is true for  $i=n$  i.e., if A leaves  $n(k+1)$  coins, then A wins.

Suppose A leaves  $(n+1)(k+1)$  coins. If B select  $x$ :  $1 \leq x \leq k$ , then A selects  $k+1-x$ , and leaves  $n(k+1)$ . By induction, A wins.

This lemma holds by induction for all  $i$

# Multiple-Persons Game: Pirate Game

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Five Pirates  $A > B > C > D > E$  have 1000 gold coins, and decide how to distribute them



## Pirate Rules

- The most senior pirate first proposes a plan of distribution. All pirates vote on whether to accept this distribution
- If the majority (including tie vote) accepts the plan, the coins are dispersed and the game ends
- If the majority rejects the plan, the proposer is thrown overboard from the pirate ship and dies, and the next most senior pirate makes a new proposal to begin the system again
- The process repeats until a plan is accepted or if one pirate leaves

## Multiple-Persons Game: Pirate Game (cont.)

Five Pirates  $A > B > C > D > E$  have 1000 gold coins, and decide how to distribute them



### Four decision factors

- Each pirate wants to survive
- Each pirate tries to maximize the number of gold coins if survival
- Each pirate would prefer to throw another overboard, if all other results would be equal
- The pirates do not trust each other, no cooperation

**How to play?**

-Average distributed

## Multiple-Persons Game: Pirate Game (cont.)

- For D and E

decisions: D:1000 E:0

- For C, D and E

decisions: C: 999 D:0 E:1

- For B, C, D and E

decisions: B:999 C:0 D:1 E:0

- For A, B, C, D and E

decisions: A:998 B:0 C:1 D:0 E:1



# Cooperative vs Non-Cooperative Game

Cooperation often leads to higher payoffs



- Prisoners' Dilemma

		Prisoner A	
		Confess	Don't confess
Prisoner B	Confess	-6      -6	0      -12
	Don't confess	-12      0	-1      -1

- More examples

- Countries cooperation on trade
- Cartel: formation of monopoly by multiple organizations

# Zero vs Non-Zero Sum Game

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- Zero-Sum game: the total payoff among players is zero, i.e., neither create nor destroy in playing game

Rock-Paper-Scissors		Player 2					
		Rock		Paper		Scissors	
Player 1	Rock	0	0	-1	1	1	-1
	Paper	1	-1	0	0	-1	1
	Scissors	-1	1	1	-1	0	0

Many zero-sum games in our daily lives

- War, resources, trade ...

# Zero vs Non-Zero Sum Game

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- Non-Zero-Sum game: the total payoff among players is not zero, may increase or decrease in playing game

## Battle of sexes

### 性别战

Woman

Boxing

Ballet

Man

Boxing

Ballet

2	3	0	0
1	1	3	2

情侣分别去自己喜欢的 1 v 1  
分别去自己不喜欢的 0 v 0  
一起去对方喜欢的, 比单独好

Most real-life games are non-zero-sum:

- China-vs-American trade
- Create an organization/company
- ...

# Simultaneous and Sequential Game

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- Simultaneous Game: make actions simultaneously

**Rock-Paper-Scissors**

**Battle of sexes**

- Sequential/Dynamic Game: make actions one by one



# Simultaneous and Sequential Game (cont.)

- Simultaneous Game: Payoff matrices

## Battle of sexes

		Man	
		Boxing	Ballet
Woman	Boxing	2 3	0 0
	Ballet	0 0	3 2

- Sequential/Dynamic game: tree



# Perfect vs Imperfect Information

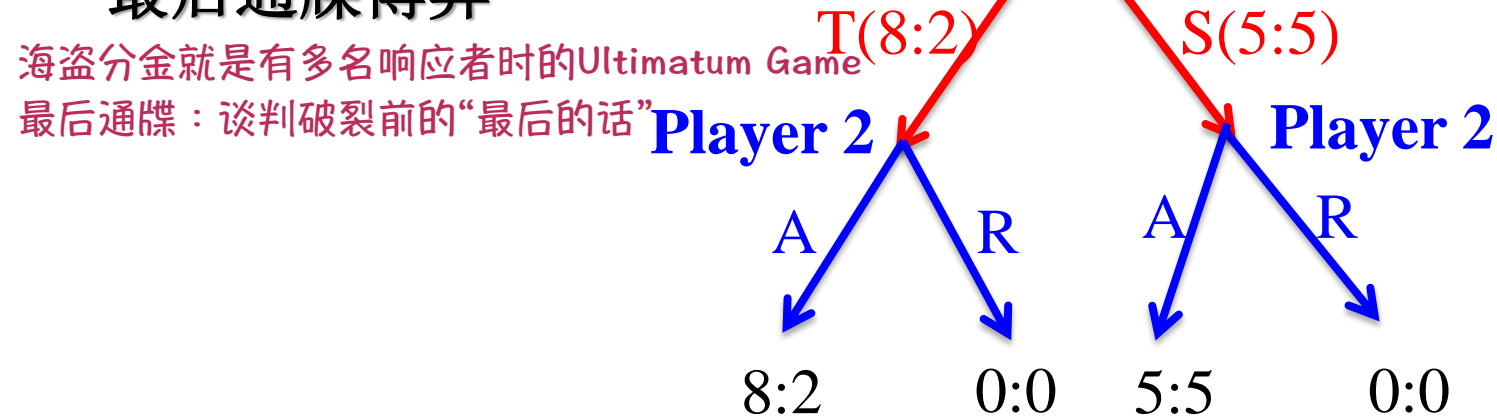
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## Sequential games

**Perfect information game:** all players know the actions previously made by all other players

### Ultimatum Game

#### 最后通牒博弈



# Perfect vs Imperfect Information (cont.)

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## Sequential games

**Imperfect information game:** New players do not know some actions previously made by other players





# Applications of Game Theory

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- **Mathematics**
- **Computer Science**
- **Economics**
- **Biology**
- Political Science
- International Relations
- Philosophy
- Psychology
- Law
- **War**
- **Management**
- Sport
- **Game playing**



# Limitations & Problems

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- Assumes players always maximize their outcomes
- Some outcomes are difficult to provide a utility
- Not all of the payoffs can be quantified
- Not applicable to all problems

# Contents

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- Strategic game with perfect information
- Strategic game with imperfect information
- Extensive game with perfect information
- Extensive game with imperfect information  
拓展式博弈 (有先后)
- Repeated game

# Chapter

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1. Introduction
2. Strategy Game and Nash Equilibrium
3. Mixed Strategy Game and Nash Equilibrium
4. Dominant Strategy Equilibrium and Rationality
5. Complexity and Computation of Finding Nash Equilibria
6. Applications I
7. Zero-Sum Game
8. Strategy Game with Incomplete Information
9. Extensive Game

# Chapter

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- 10. One Deviation, Back Induction
- 11. Repeated Game
- 12. Analysis of Repeated Game
- 13. Extensive Game with Incomplete Information I
- 14. Extensive Game with Incomplete Information II
- 15. Prediction with Experts Games
- 16. Randomized Prediction Games
- 17. Applications II

# 考核方式

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- Home work: 20% (4-6次作业)
- Mid-Term exam: 20% (平时作业中两次最高分)
- Final exam: 60%

# Preliminary Courses

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- Calculus
- Linear algebra
- Probability

# Exercises

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- Let  $\{a_n\}$  be a sequence of positive real number. Denote by  $S_n = \sum_{i=1}^n a_i$ . If  $S_{n+1} \geq 2S_n$ , then there exists a constant  $c > 0$ , such that  $a_n \geq 2^n c$  for every positive  $n$ .
- Suppose that  $(1, 1, -1)$  is an eigenvector of matrix

$$\begin{bmatrix} 2 & -1 & b \\ 5 & a & 3 \\ -1 & 2 & -1 \end{bmatrix}$$

Solve  $a, b$ , and the corresponding eigenvalue.

- For  $\epsilon \in [0, 1]$ , prove that

$$\frac{1}{2} \left( 1 + \sqrt{1 + 4\epsilon^2} \right) e^{1 - \sqrt{1 + 4\epsilon^2}} \leq e^{-(\epsilon^2 - \epsilon^3)/2}$$