

Game Theory and Applications (博弈论及其应用)

# Chapter 12: Repeated Games II

南京大学

高 尉



## Recap on Previous Chapter

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- Repeated game: many real interactions have an ongoing structure; players consider short- and long-term payoffs.
- A repeated game  $G^T(\delta)$  consists of stage game  $G$ , terminal date  $T$  and discount factor  $\delta$
- Folk Theorem
  - An infinitely repeated game with a stage game equilibrium  $a^* = (a_1^*, a_2^*, \dots, a_N^*)$  with payoffs  $u^* = (u_1^*, u_2^*, \dots, u_N^*)$ .
  - Suppose there is another  $\hat{a} = (\hat{a}_1, \hat{a}_2, \dots, \hat{a}_N)$  with payoffs  $\hat{u} = (\hat{u}_1, \hat{u}_2, \dots, \hat{u}_N)$ , where,  $\hat{u}_i \geq u_i^*$  for every player  $i$
  - There is a Subgame Perfect Nash Equilibrium for some discount factor  $\delta$

# Construct SPNE in Repeated Games

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1. Solve all equilibria of the stage game (**Competition**)
2. Find an outcome (equilibrium/not) where all the players do at least as well as in the stage game (**Cooperation**)
3. Design **trigger strategies** that support cooperation and punish with competition
4. Compute **the maximum discount factor** so that cooperation is an equilibrium
5. The trigger strategies are an **SPEN** of the infinitely repeated game for some larger discount factor

# Repeated Cournot Competition

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- Two firms compete by choosing how much to produce

$$G = \{\{1, 2\}, \{q_1, q_2\}, \{u_1, u_2\}\}$$

- Price

$$p(q_1 + q_2) = \max(0, a - (q_1 + q_2))$$

- Costs ( $i = 1, 2$ )

$$c_i(q_i) = 0$$

- Payoffs ( $i = 1, 2$ )

$$u_i(q_1, q_2) = (\max(0, a - (q_1 + q_2)))q_i$$

- Condition  $a > 0, q_1 \geq 0, q_2 \geq 0$

## Step 1: Nash Equilibrium for One Stage

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Best Response Correspondence is given by

$$B_i(q_{-i}) = \max(0, (a - q_{-i})/2)$$

The Nash equilibria is give by

$$q^* = (q_1^*, q_2^*) = \left(\frac{a}{3}, \frac{a}{3}\right)$$

The payoff is

$$u^* = (u_1^*, u_2^*) = \left(\frac{a^2}{9}, \frac{a^2}{9}\right)$$

What happens if two firms cooperate for their profits?

## Maximal Payoff for Cooperation

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Summing the firms' profits, we get

$$\begin{aligned} u_1 + u_2 &= (a - q_1 - q_2)q_1 + (a - q_1 - q_2)q_2 \\ &= (a - q_1 - q_2)(q_1 + q_2) \end{aligned}$$

Maximizing the above gives

$$q_1 + q_2 = a/2$$

The total payoff for cooperation:  $a^2/4 = 2a^2/8$

The total payoff for completion:  $2a^2/9$

**Cooperation is potentially profitable**

## Step 2: Cooperation

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Suppose the two firms are playing the Cournot game an infinite number of times, and they share a discount factor  $\delta$ .

Let

$$\hat{q} = (\hat{q}_1, \hat{q}_2) = \left(\frac{a}{4}, \frac{a}{4}\right)$$
$$\hat{u} = (\hat{u}_1, \hat{u}_2) = \left(\frac{a^2}{8}, \frac{a^2}{8}\right)$$

In competitive model,

$$\hat{q} = (\hat{q}_1, \hat{q}_2) = \left(\frac{a}{3}, \frac{a}{3}\right)$$
$$\hat{u} = (\hat{u}_1, \hat{u}_2) = \left(\frac{a^2}{9}, \frac{a^2}{9}\right)$$

## Step 3: Trigger Strategy

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Consider the strategy:

- If the two firms have both used  $\hat{q} = (a/4, a/4)$  in all previous periods, use  $\hat{q}_j = a/4$  this period
- If either firm ever did anything besides  $\hat{q}$ , play the stage Cournot quantity  $q_j^* = a/3$

Is this a **subgame perfect Nash equilibrium** of the infinitely repeated game?



## Check the NE of Cooperative Strategy

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To check whether  $\hat{q} = (\hat{q}_1, \hat{q}_2) = (a/4, a/4)$  is a NE?

By symmetry, it is sufficient to check player 1. We solve

$$\max_{q_2} (a - \hat{q}_1 - q_2)q_2 = \max_{q_2} (a - a/4 - q_2)q_2$$

Maximizing the above gives

$$q'_2 = \frac{3a}{8}, u'_2 \left( \frac{a}{4}, \frac{3a}{8} \right) = \left( \frac{3a}{8} \right)^2$$

$\hat{q} = (\hat{q}_1, \hat{q}_2) = (a/4, a/4)$  is not a NE

## Step 4: Select Discounting Factor

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For cooperating case, all players keep the cooperation model, and the payoff for player 2 is

$$\hat{u}_2(1 + \delta + \delta^2 + \dots) = \frac{a^2}{8} \frac{1}{1 - \delta}$$

For competitive case, deviating optimally in some period  $t$  after a history, and all players cooperated switches the game to competition. The pay off for player 2 is

$$u'_2 + u_2^*(\delta + \delta^2 + \dots) = \left(\frac{3a}{8}\right)^2 + \left(\frac{a}{3}\right)^2 \frac{\delta}{1 - \delta}$$

## Step 5: SPNE

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- The cooperating is better than deviating if

$$\frac{a^2}{8} \frac{1}{1-\delta} \geq \left(\frac{3a}{8}\right)^2 + \left(\frac{a}{3}\right)^2 \frac{\delta}{1-\delta}$$

This implies  $\delta \geq 9/17$ .

If  $\delta \geq 9/17$ , then the strategy:

- If the two firms have both used  $\hat{q}$  in all previous periods, use  $\hat{q}_j = a/4$  this period
- If either firm ever did anything besides  $\hat{q}$ , play the stage Cournot quantity  $q_j^* = a/3$

is a SPNE of the infinitely repeated game?

# Convex Hull

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- A set is said to be **convex** if it contains the line segments connecting each pair of its points
- The **convex hull** of set  $S = \{x_1, \dots, x_n\}$  is defined as

$$\text{Conv}(S) = \left\{ \sum_i a_i x_i \mid a_i \in [0,1], \sum_i a_i = 1 \right\}$$

- The (unique) minimal convex set containing  $S$
- The intersection of all convex sets containing  $S$
- The set of all convex combinations of points in  $S$

# Feasible Payoffs

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- Consider stage game  $G = \{N, \{A_i\}, \{u_i\}\}$  and infinitely repeated game  $G^\infty(\delta)$ .
- Let us introduce the **set of feasible payoffs**:

$$U = \text{conv} \left\{ u \in R^N : \begin{array}{l} \text{there exists } a = (a_1, \dots, a_N) \\ \text{s.t. } u = (u_1(a), \dots, u_N(a)) \end{array} \right\}$$

That is,  $U$  is the **convex hull** of all  $N$ -dimensional vectors that can be obtained by some (possibly mixed) strategy outcome.

# Minmax Payoffs

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- **Minmax payoff of player  $i$** : the lowest payoff that player  $i$ 's opponent can hold him to:

$$\underline{u}_i = \min_{a_{-i}} \left[ \max_{a_i} u_i(a_i, a_{-i}) \right]$$

- The player can never receive less than this amount.
- **Minmax strategy outcome against to  $i$**

$$a_{-i}^i = \arg \min_{a_{-i}} \left[ \max_a u_i(a_i, a_{-i}) \right]$$

- Let  $a_i^i$  denote the strategy of player  $i$  such that

$$u_i(a_i^i, a_{-i}^i) = \underline{u}_i$$

Notice that  $a_i$  may be a mixed strategy for each player  $i$

# Example

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		Player 2	
		L	R
Player 1	U	-2      2	1      -2
	M	1      -2	-2      2
	D	0      1	0      1

How to find the minmax payoff for player 1

The payoffs of player 1 for different strategies are

$$\text{'U'} : 1 - 3q$$

$$\text{'M'} : -2 + 3q$$

$$\text{'D'} : 0$$

## Example (cont.)

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We have

$$\underline{u}_1 = \min_{q \in [0,1]} [\max \{1 - 3q, -2 + 3q, 0\}]$$

Then,  $\underline{u}_1 = 0$ , and  $a_{-1}^1 = a_2^1$  is the mixed strategy with probability  $q \in [\frac{1}{3}, \frac{2}{3}]$  over strategy ‘L’

For player 2, we have

$$\underline{u}_2 = \min_{\substack{q_1, q_2 \in [0,1] \\ q_1 + q_2 \leq 1}} [\max\{1 + q_1 - 3q_2, 1 + q_2 - 3q_1\}]$$

Then,  $\underline{u}_2 = 0$ , and  $a_{-1}^2$  is the mixed strategy with probability  $q_1 = q_2 = 1/2$  over strategy ‘U’ and ‘M’



# Minmax Payoff Lower Bounds

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## Theorem

- Let  $a' = (a'_1, a'_2, \dots, a'_n)$  be a (possibly mixed) Nash Equilibrium of game  $G$  and  $u_i(a')$  be its payoff. Then

$$u_i(a') \geq \underline{u}_i$$

*Proof.* See board.

# Nash Folk Theorem

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**Definition** A payoff vector  $(u_1, u_2, \dots, u_N) \in R^N$  is **strictly individually rational** if  $u_i > \underline{u}_i$  for all  $i$

**Nash Folk Theorem** If  $(u_1, u_2, \dots, u_N) \in U$  is strictly **individually rational**, then there exists some  $\delta_0 < 1$  such that for all  $\delta \geq \delta_0$ , there is Nash equilibrium of  $G^\infty(\delta)$  with payoff  $(u_1, u_2, \dots, u_N)$

Any strictly individually rational payoff can be obtained as a Nash Equilibrium when players are patient enough

*Proof.* See board

# Problem with Nash Folk Theorem

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- Nash Folk Theorem may be not a subgame perfect

		Player 2	
		L	R
Player 1	U	6      6	0      -20
	D	7      1	0      -20

- The unique NE in this game is (D,L).
- The minmax payoff are given by

$$\underline{u}_1 = 0 \quad \text{and} \quad \underline{u}_2 = 1$$

$$\text{and } a_{-1}^2 = R$$

# Problem with Nash Folk Theorem

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		Player 2	
		L	R
Player 1	U	6      6	0      -20
	D	7      1	0      -20

- Nash Folk Theorem: the strategy
  - Play (U,L) as long as no one deviates
  - If Player 1 deviates, then player 2 select R
- While this will hurt player 1, it will hurt player 2 a lot.
- It is an threat, and it is not a SPNE

# Subgame Perfect Folk Theorem

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The first subgame perfect folk theorem shows that **any** payoff above the static Nash payoffs can be sustained as a subgame perfect equilibrium of the repeated game

## **Theorem** (Friedman)

- Let  $a^{\text{NE}}$  be a static equilibrium of the stage game with payoffs  $u^{\text{NE}}$ ;
- For any feasible payoff  $u$  with  $u_i > u_i^{\text{NE}}$  for all  $i$ ;

There exists some  $\delta_0 < 1$  s.t. for all  $\delta \geq \delta_0$ , there is subgame perfect Nash equilibrium of  $G^\infty(\delta)$  with payoff  $u$ .

# Cooperation in Finitely-Repeated Games

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- There are unique stage equilibrium in previous example
- There are multiple Nash equilibria in the stage game.

		Player 2					
		A		B		C	
Player 1	A	3	3	0	4	-2	0
	B	4	0	1	1	-2	0
	C	0	-2	0	-2	-1	-1

The Nash equilibria are (B,B) and (C,C)

For cooperation, the best strategy is (A,A)

# Cooperation in Finitely-Repeated Games

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For  $T = 2$ , the strategy is

- Each plays (A, A) in the first period, and plays (B, B) in the second period
- If some player plays B in the first period, then the other plays C in the second period

If each player agrees the strategy, then the payoff is 4 for each player

If some one deviates, then the other will play C, and the payoff is 3

**Deviation is not profitable**

# Repeated Games with Imperfect Information

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- So far, we assume that in the repeated game, **each player observes the actions of others at the end of each stage**
  - I could observe if you stick or deviated from the agreement
- In several cases, player's actions may not be directly observable, e.g.,
  - Firm productions in Cartel
  - Antiballistic Missile treaty between the US and USSR in 1972 (**ABM treaty**).
  - Every country can imperfectly observe each other's compliance (despite spies, satellites, etc.)



# ABMs treaty with Imperfect Information

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We introduce ABMs treaty as follows:

- | – Number of ABMs | Probability of detection ABMs |
|------------------|-------------------------------|
| – None           | 0                             |
| – Low            | 10%                           |
| – High           | 50%                           |
- If a country has no ABMs, then the probability that satellite detects ABMs is zero
  - If a country has a low level of ABMs, then the probability that my satellite detects ABMs is 10%
  - If a country has a high level of ABMs, then the probability that my satellite detects ABMs is 50%

# ABMs treaty with Imperfect Information

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		USSR					
		No		Low		High	
USA	No	10	10	6	12	0	18
	Low	12	6	8	8	2	14
	High	18	0	14	2	3	3

- The unique NE is (High,High)
- (Low,Low) is more efficient, and (No,No) is the most efficient
- Can we cooperate playing (No,No) in the SPNE of the infinitely repeated game

# ABMs treaty with Imperfect Information

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## Strategy

- In period  $t = 1$ , choose No ABMs (cooperation)
- For  $t \geq 1$ , the strategy is:
  - No ABMs if neither country has observed ABMs in other countries during the previous period, or
  - High ABMs if either country has observed ABMs in other countries during previous periods
- At any time  $t$ , if no country has detected ABMs, the payoff from sticking to the agreement is:

$$10 + 10\delta + \dots + 10\delta^{t-1} + \dots = \frac{10}{1 - \delta}$$

## ABMs treaty with imperfect monitoring

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- In contract, the payoff from deviating to **low ABMs** during one period

$$12 + \delta \left( 0.1 \times \frac{3}{1 - \delta} + 0.9 \times \frac{10}{1 - \delta} \right)$$

- The payoff from deviating to **high ABMs** during one period

$$18 + \delta \left( 0.5 \times \frac{3}{1 - \delta} + 0.5 \times \frac{10}{1 - \delta} \right)$$

We need  $\text{Coop} \geq \text{Low}$  and  $\text{Coop} \geq \text{High}$  by

$$\delta \geq 0.74 \quad \text{and} \quad \delta \geq 0.7$$

# Cournot Competition with Noisy Demand

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- Firms set output levels  $q_1^t, \dots, q_N^t$  privately at time  $t$
- The level of demand is **stochastic**
- Each firm's payoff depends on **his own output** and on the publicly **observed market price**
- Firms do not observe each other's outputs
- **The market price depends on uncertain demand and the total outputs** (low market price is due to high outputs and low demands)

**Games with public information:** At each period, all players observe a public outcome, is correlated with stage actions

# Formulations

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We formulize a game with actions and a public outcome.

- Let  $A_1, \dots, A_N$  be finite action sets
- Let  $y$  denote the publicly observed outcome (**stochastic**) from a (finite) set  $Y$
- Let  $\pi(y, a)$  denote the probability distribution of  $y$  under action outcome  $a$ , i.e., each outcome induces a probability distribution over  $y \in Y$

# Formulations

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- Player  $i$  payoff:  $r_i(a_i, y)$ , which depends on the actions of the others and  $y$
- Player  $i$ 's **expected stage payoff** is given by

$$u_i(a) = \sum_{y \in Y} \pi(y, a) r_i(a_i, y)$$

- The public information at the start of period  $t$  is

$$h_t = (y_0, \dots, y_{t-1})$$

- We consider public strategies for player  $i$ , which is a sequence of maps

$$s_i^t: h_t \rightarrow A_i$$

## Example: Noisy Prisoner's Dilemma

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- Public signal:  $p$
- Actions:  $(a_1, a_2), \quad a_i \in \{C, D\}$
- Payoffs:

$$\begin{aligned} r_1(C, p) &= 1 + p, r_1(D, p) = 4 + p, \\ r_2(C, p) &= 1 + p, r_2(D, p) = 4 + p. \end{aligned}$$

- Probability distribution for public signal  $p$ :
  - $a_1 = a_2 = C \rightarrow p = X$
  - $a_1 = a_2 \rightarrow p = X - 2$
  - $a_1 = a_2 = D \rightarrow p = X - 4$

where  $X$  is a continuous random variable with cumulative distribution function  $F(x)$  and  $E[X] = 0$



# Trigger-Price Strategy

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The payoff matrix is

	C	D
C	$(1 + X, 1 + X)$	$(-1 + X, 2 + X)$
D	$(2 + X, -1 + X)$	$(X, X)$

Consider the strategy

- I: Play (C, C) until  $p \leq p^*$ , then go to II.
- II: Play (D, D) for  $T$  periods, then go back to I.
- The strategy is symmetric, and the punishment phase uses a static NE.
- We next show that we can choose  $p^*$  and  $T$  such that the proposed strategy profile is an SPNE.

# Trigger-Price Strategy

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In phrase I, if players do not deviate, the expected payoff is

$$v = 1 + \delta(F(p^*)\delta^T v + (1 - F(p^*)v))$$

$$v = \frac{1}{1 - F(p^*)\delta^T - \delta(1 - F(p^*))}$$

If the player deviates, the expected payoff is

$$v_d = 2 + \delta(F(p^* + 2)\delta^T v + (1 - F(p^* + 2)v))$$

The deviating provides immediate payoff, but increases the probability of entering Phase II

# Trigger-Price Strategy

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- Incentive Compatibility Constraint:  $v \geq v_d$ , that is
$$v \geq 2 + \delta(F(p^* + 2)\delta^T v + (1 - F(p^* + 2))v)$$

- Substituting  $v$ , we have

$$\frac{1}{1 - F(p^*)\delta^T - \delta(1 - F(p^*))} \geq \frac{2}{1 - F(p^* + 2)\delta^{T+1} - \delta(1 - F(p^* + 2))}$$

- Any  $T$  and  $p^*$  satisfying the constraint would construct an SPNE
- The best possible trigger-price equilibrium strategy could be found if we could maximize  $v$  subject to the incentive compatibility constraint

# Summaries

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- Repeated Game
- Minmax strategy
- Nash Folk Theorem (NE, Not SPNE)
- Folk Theorem (previous chapter)
- Repeated game with imperfect information