

Game Theory and Applications (博弈论及其应用)

# **Chapter 14: Extensive Game with Imperfect Information-III**

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## Recap on Previous Chapter

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- Extensive game with imperfect information
- Formal definition  $G = \{N, H, P, I, \{u_i\}\}$
- Information set  $I = \{I_1, I_2, \dots, I_N\}$
- Pure strategies  $A(I_{i1}) \times A(I_{i2}) \times A(I_{im})$
- SPNE and NE
- Perfect recall and imperfect recall

# Definition of Mixed and Behavioral Strategies

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- **Mixed Strategies:** A mixed strategy of player  $i$  is a probability over the set of player  $i$ 's pure strategy
- **Behavioral strategies:** A behavior strategy of player  $i$  is a collection  $\beta_{ik}(I_{ik})_{I_{ik} \in I_i}$  of independent probability measure, where  $\beta_{ik}(I_{ik})$  is a probability measure over  $A(I_{ik})$

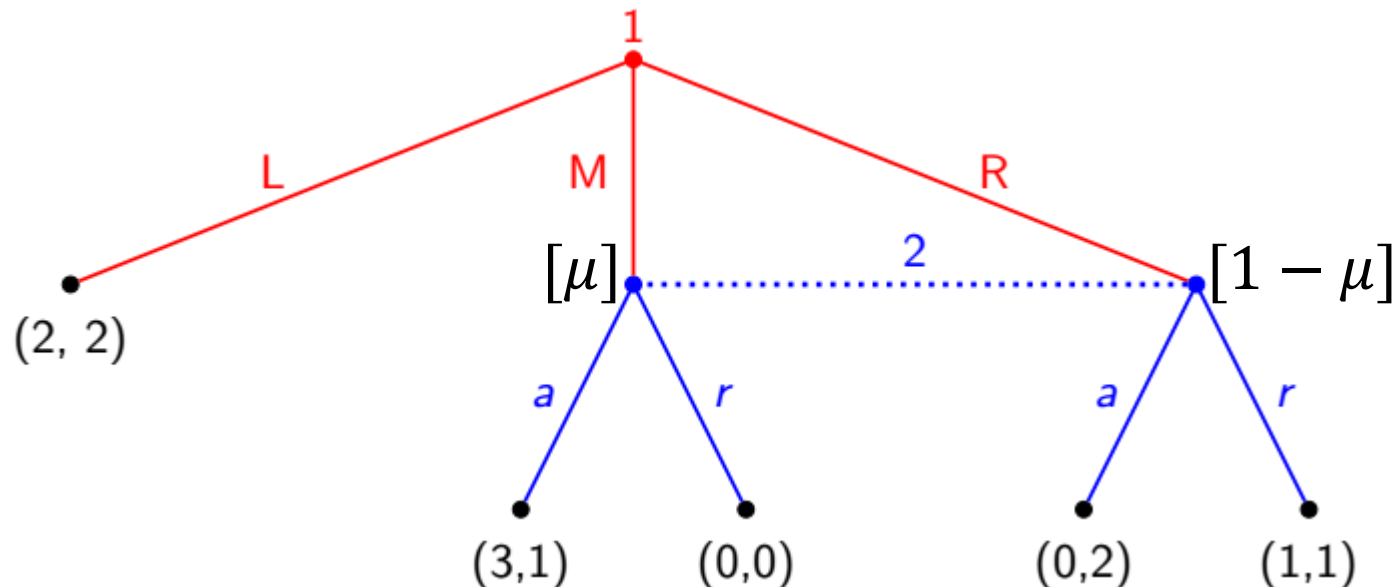
**Theorem** In an finite extensive game with **perfect recall**

- any mixed strategy of a player can be replaced by an equivalent behavioral strategy
- any behavioral strategy can be replaced by an equivalent mixed strategy
- Two strategies are equivalent

# Beliefs

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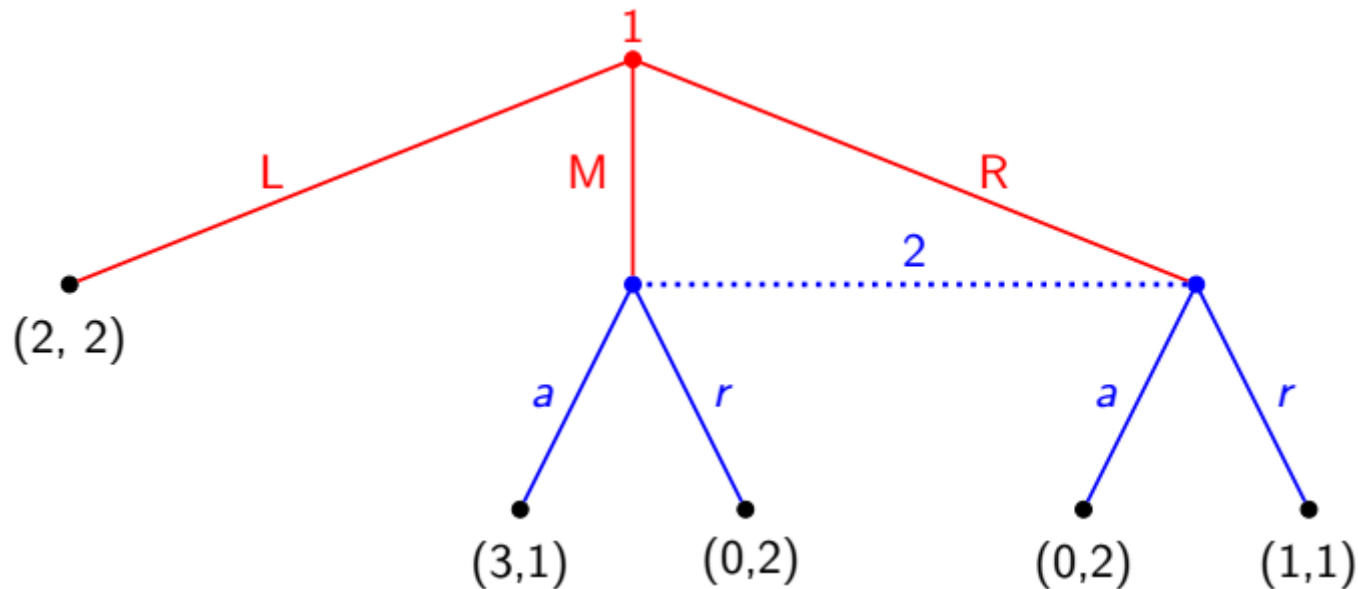
- A **belief**  $\mu$  is a function that assigns to **every information set** a probability measure on the set of histories in the information set
- A **behavior strategy**  $\beta$  a collection of independent probability measure over the actions after information set



## Two Requirements to Beliefs

**Bayes consistency:** beliefs are determined by Bayes' law in information sets of positive probability; otherwise, beliefs are allowed to be arbitrary for 0 probability.

**Consistency:** beliefs are determined as a limit of case



1: (L,M,R) with probability  $(1 - \epsilon, 3\epsilon/4, \epsilon/4)$ .

2: belief is well-defined for  $\epsilon > 0$ , as well as  $\epsilon = 0$

# Assessment ( 评估 )

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- An **assessment** is a pair  $(\beta, \mu)$ 
  - $\beta$  is an outcome of behavioral strategies
  - $\mu$  is a belief system
- Assessment  $(\beta, \mu)$  is:
  - **Bayesian consistent** if beliefs in information sets reached with positive probability are determined by Bayes' law:
$$\mu_{h,a}(h, a) = \beta_{h,a}(h, a) / \sum_a \beta_{h,a}(h, a)$$
for every information set.
  - **Consistent** if there is a sequence of Bayesian consistent  $(\beta^n, \mu^n) \rightarrow (\beta, \mu)$  as  $n \rightarrow \infty$
- $(\beta, \mu)$  is consistent  $\rightarrow (\beta, \mu)$  Bayesian consistent

## Expected Payoffs in Information Sets

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Fix assessment  $(\beta, \mu)$  and information set  $I_{ij}$  of player  $i$ .

We consider the expected payoff of player  $i$  on  $I_{ij}$  as

- Given  $I_{ij}$ , the belief  $\mu$  assigns probability over  $I_{ij}$  with  $\mu(h)$  for  $h \in I_{ij}$
- For  $h \in I_{ij}$ , let  $P(e|h, \beta)$  the probability from  $h$  to  $e$  under the behavioral strategy  $\beta$ , and the payoff is  $u_i(e)$

**The expected payoff** for player  $i$  in the information  $I_{ij}$  w.r.t.  $(\beta, \mu)$ , is

$$u_i(\beta_i, \beta_{-i} | I_{ij}, \mu) = \sum_{h \in I_{ij}} \mu(h) (\sum_e P(e|h, \beta) u_i(e))$$

# Sequential Rational

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Assessment  $(\beta, \mu)$  is **sequentially rational** if for each information set  $I_{ij}$ , player  $i$  makes a best response w.r.t. belief  $\mu$ , that is,

$$u_i(\beta_i, \beta_{-i} | I_{ij}, \mu) \geq u_i(\beta'_i, \beta_{-i} | I_{ij}, \mu)$$

for all other behavior strategies  $\beta'_i$  of player  $i$

- Consistency: beliefs have to make sense w.r.t strategies, without requirements on strategies
- Sequential rationality: strategies have to make sense w.r.t. beliefs, without requirements on beliefs



# Sequential Equilibrium

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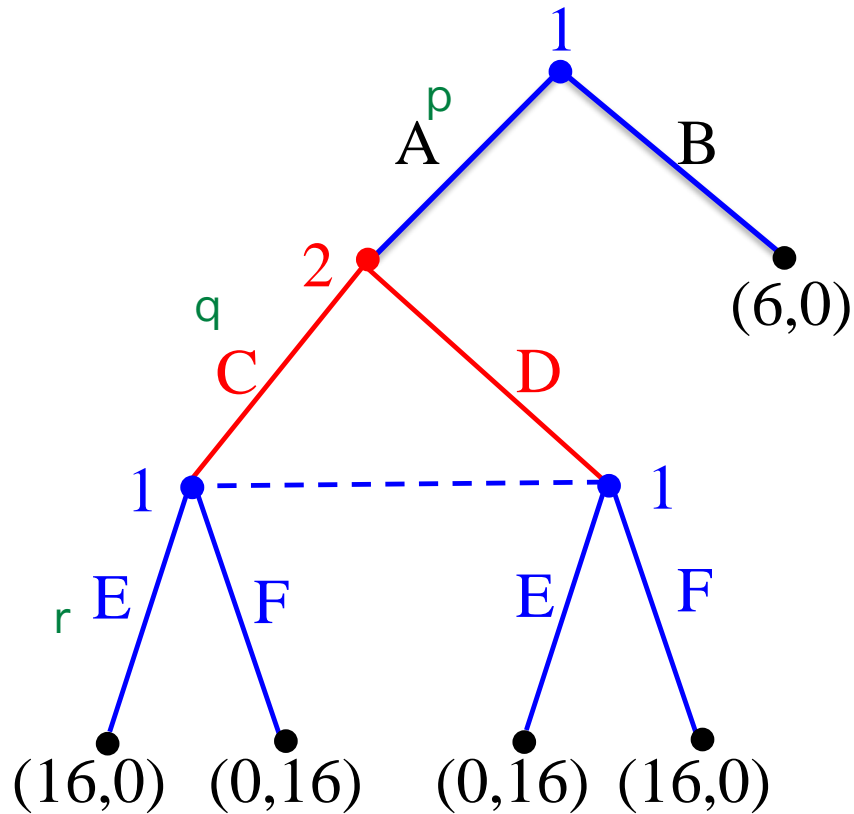
An assessment  $(\beta, \mu)$  is a **sequential equilibrium** if it is both **consistent** and **sequentially rational**.

## Theorem

- a) Each finite extensive form game with perfect recall has a sequential equilibrium. 存在性
- b) If assessment  $(\beta, \mu)$  is a sequential equilibrium, then  $\beta$  is a subgame perfect equilibrium.

# Example

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How to calculate the sequential equilibrium?

## Example (Consistency)

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Behavioral strategies  $\beta = (\beta_1, \beta_2) = (p, r; q)$ , where

- $p$ : probability that 1 chooses A;
- $q$ : probability that 2 chooses C;
- $r$ : probability that 1 chooses E;

Belief  $\mu$  can be summarized by one probability  $\alpha$

- $\alpha$ : probability assigns to history AC in inform. set {AC,AD}
- If  $p, q, r \in (0,1)$ , then Bayes' law gives

$$\alpha = \frac{pq}{pq + p(1 - q)} = q$$

For each consistent  $(\beta, \mu)$ , we have  $\alpha = q$

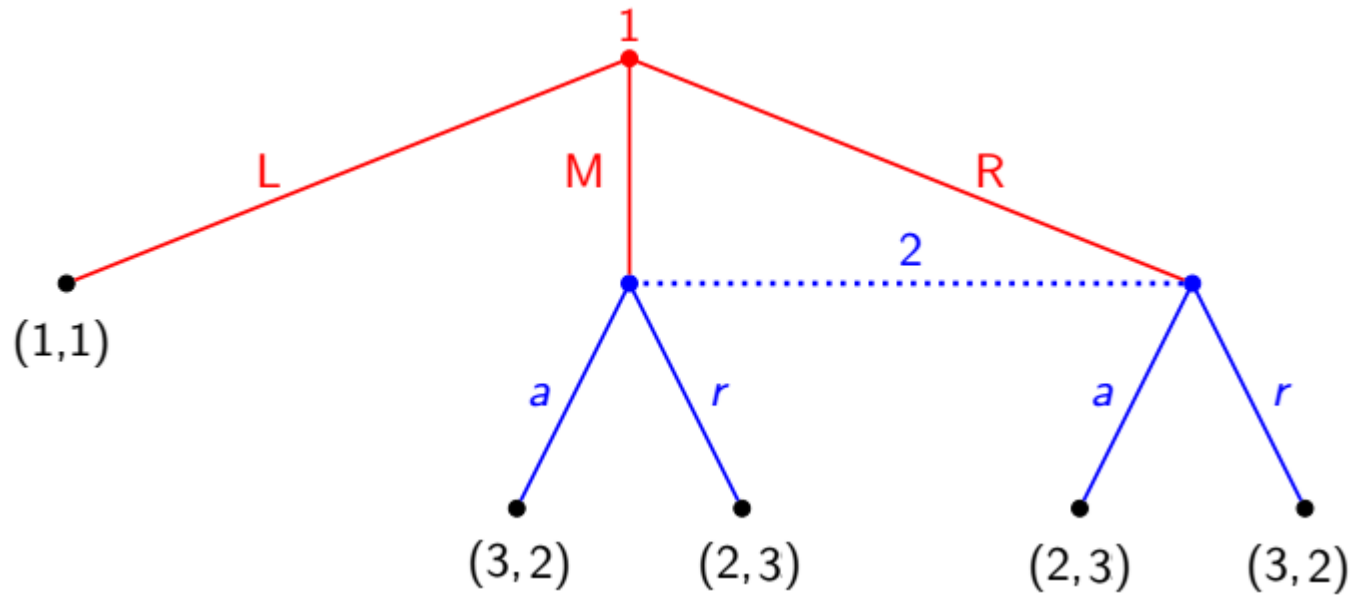
## Example (Rationality) 这里用q来分类的原因是

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- If  $q = 0$ , then  $\alpha = 0$  and  $r = 0$  is player 1's unique best reply in the final info set. But if  $r = 0$ , then  $q = 0$  is not a best reply in 2's info set. Contradiction.
  - If  $q = 1$ , then  $\alpha = 1$  and  $r = 1$  is player 1's unique best reply in the final info set. But if  $r = 1$ , then  $q = 1$  is not a best reply in 2's info set. Contradiction.
  - If  $q \in (0,1)$ 
    - rationality of 2 dictates that both C and D must be optimal and equal, i.e.,  $16(1 - r) = 16r$ , this gives  $r = 1/2$
    - In info set (AC,AD), the expected payoff of player 1 is  $\alpha 16r + (1 - \alpha)16(1 - r) = 16 - 16q + 16r(1 - 2q)$ 
      - $r = 0$  if  $q > 1/2$ ;  $r = 1$  if  $q < 1/2$ ; and  $r \in [0,1]$  if  $q = 1/2$
- $r = 1/2$  if and only if  $q = 1/2$ . Finally  $p = 1$

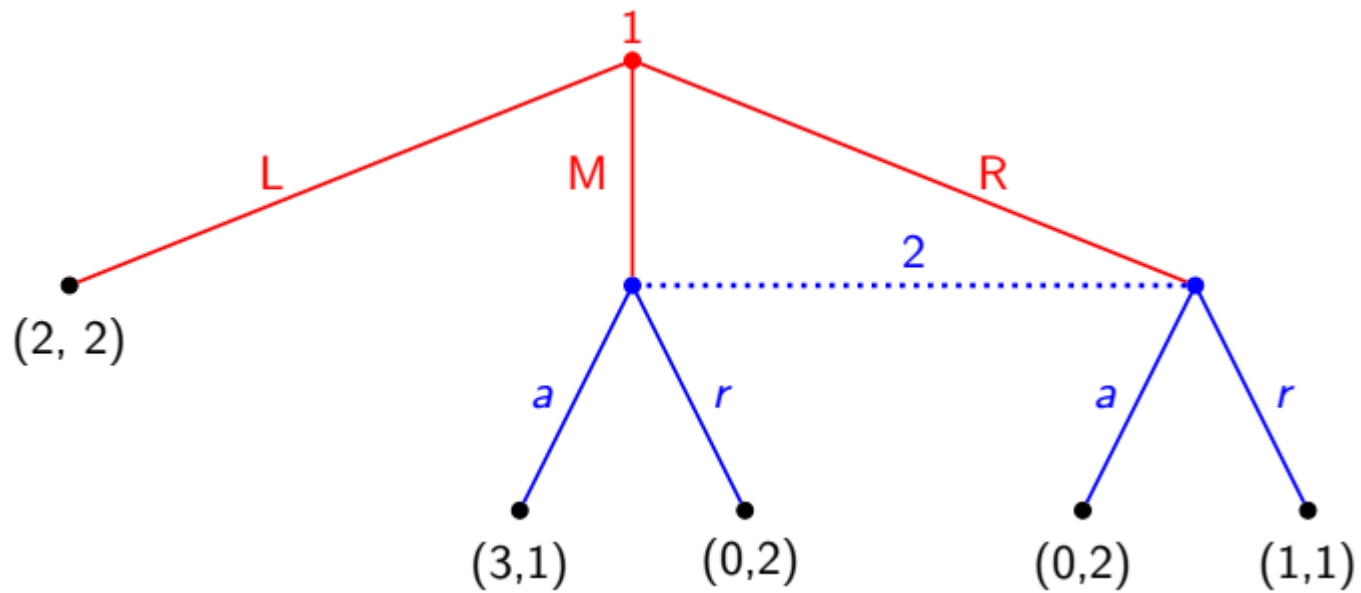
# Exercise

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# Exercise 最后一次作业

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# Signaling games (信号传递博弈)

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The most interesting class of games that are solved using the sequential Equilibrium concept are signaling games

Michael Spence, 2001 Nobel Memorial Prize in economics:  
job-market signaling model

- A prospective employer can hire an applicant.
- The applicant has high or low ability, but the employer doesn't know which
- Applicant can give a signal about ability, e.g., education

# Signaling Games: Used-Car Market

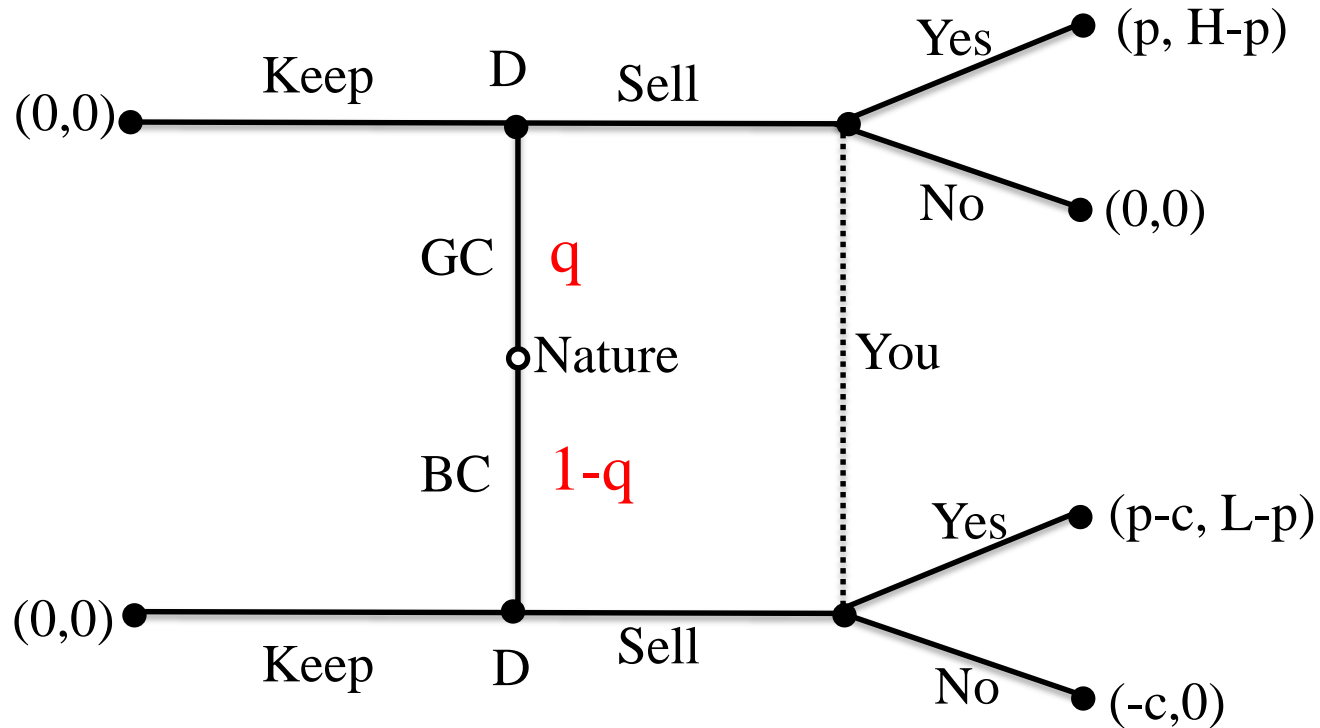
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- You want to buy a used-car which may be either good or bad
- A good car is worth  $H$  and a bad one  $L$  dollars
- You cannot tell a good car from a bad one but believe a proportion  $q$  of cars are good
- The car you are interested in has a price  $p$
- The dealer knows quality but you don't
- The bad car needs additional costs  $c$  to make it look like good
- The dealer decides whether to put a given car on sale or keep
- You decide whether to buy or not
- Assume  $H > p > L$

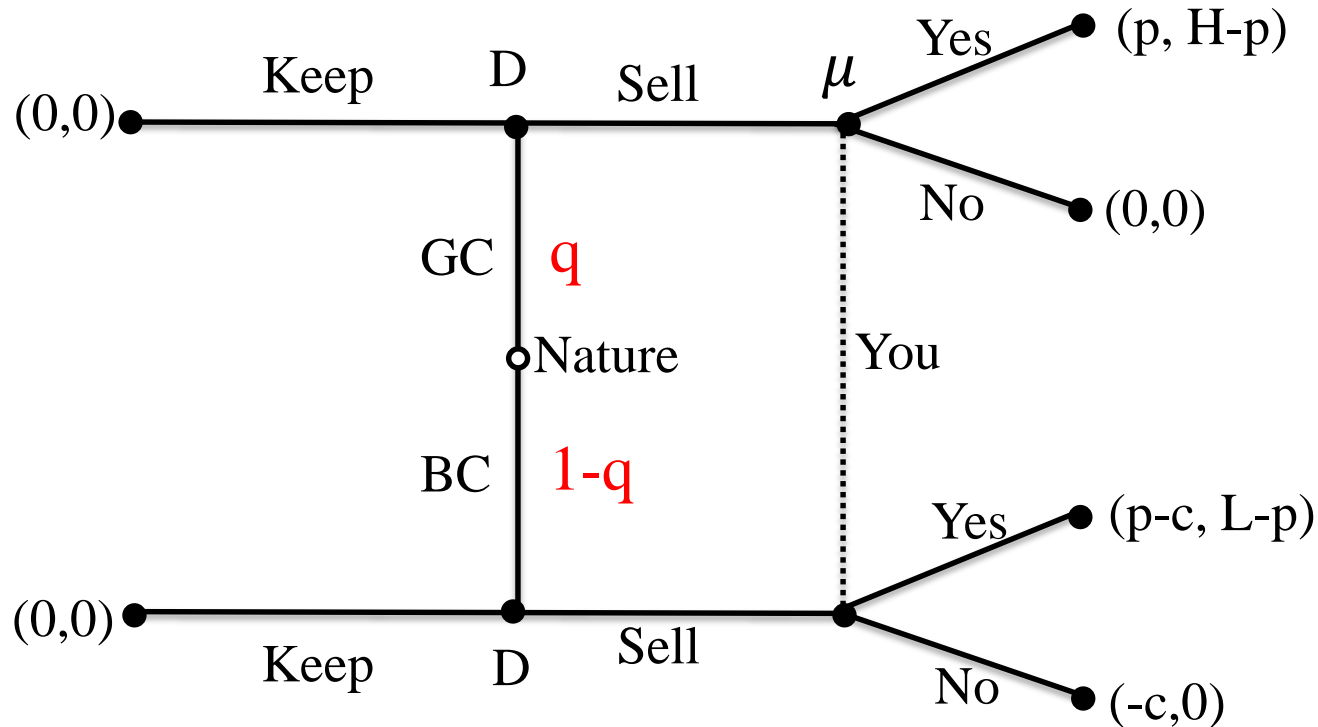


# Signaling Games: Used-Car Market

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# Belief



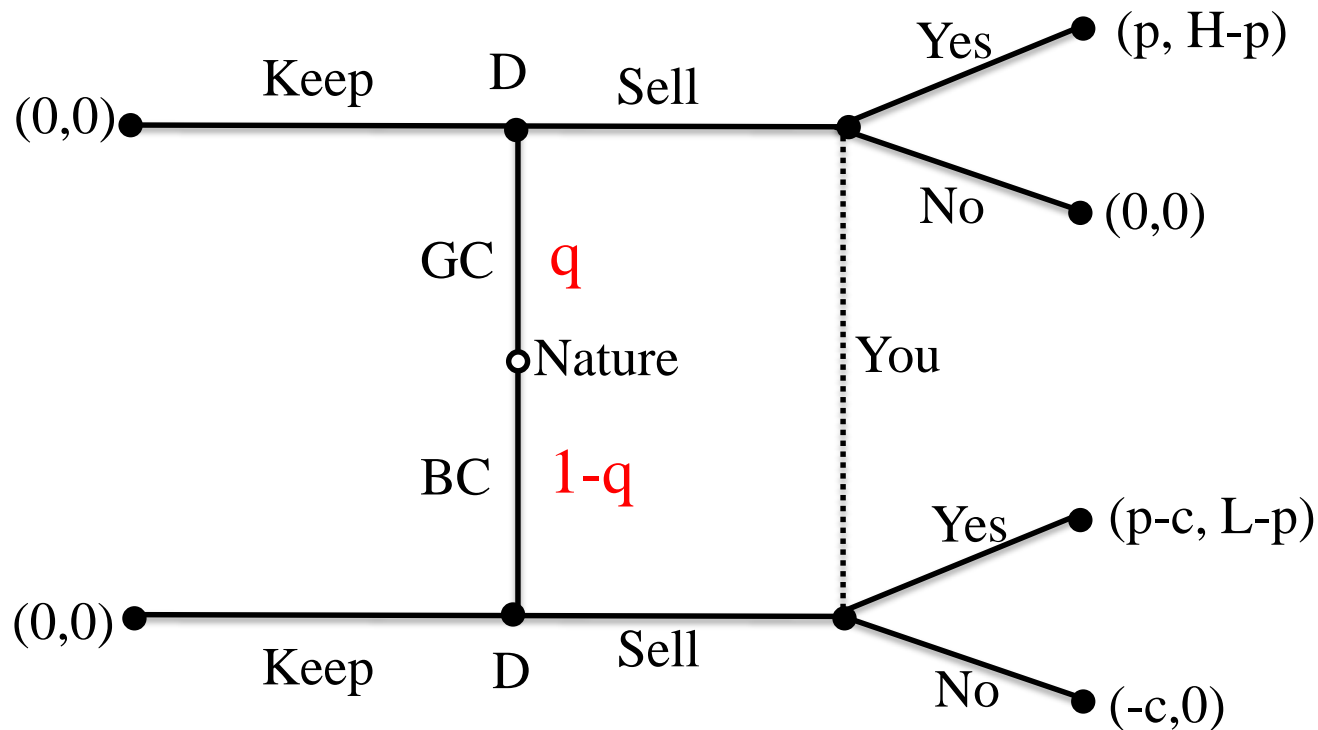
Dealer strategy: Offer if good; Hold if bad 每一种情况都客观存在  
这种是保证信誉

What is your consistent belief if you observe the dealer sell a car?

$$\mu = \frac{P(\text{GC and sell})}{P(\text{sell})} = \frac{q \times 1}{q \times 1 + 0 \times (1 - q)} = 1$$

# Signaling Games: Used-Car Market

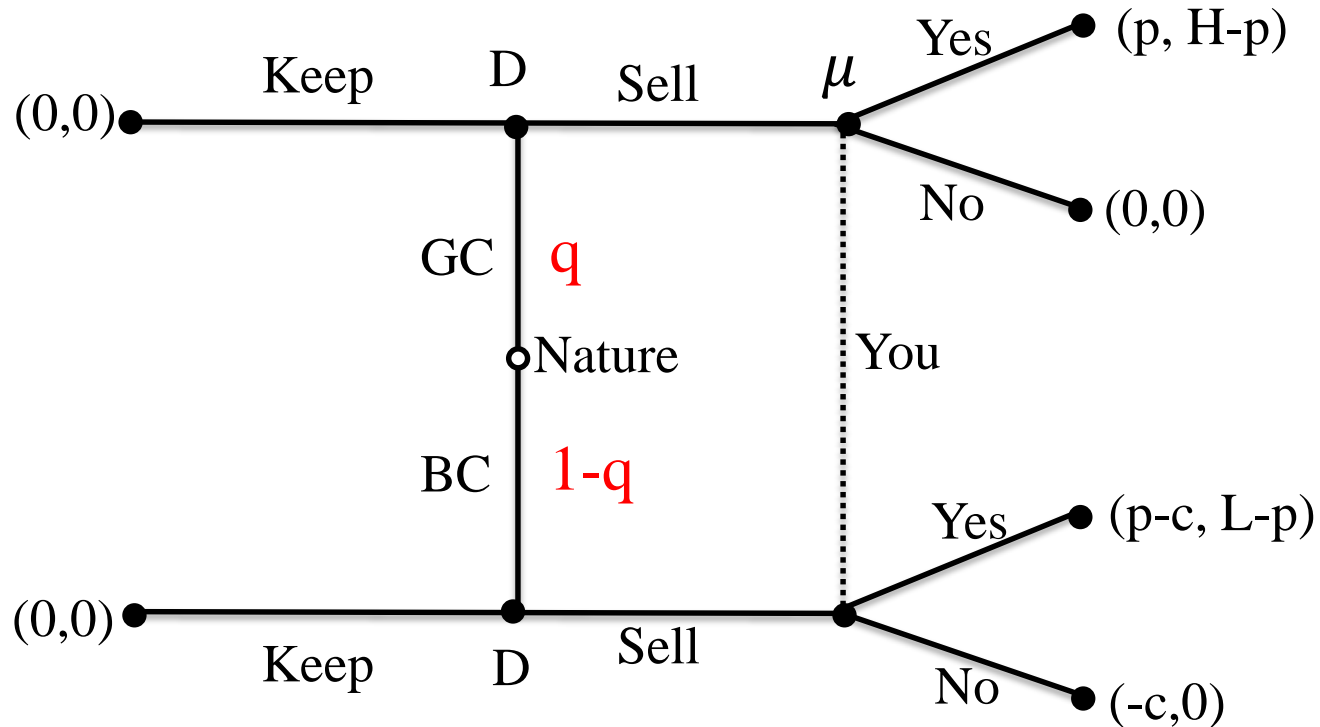
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We look for two types of equilibria

- 1) Pooling Equilibria: GC and BC dealer play the same strategy
- 2) Separating Equilibria: GC and BC dealer play different strategies

# Pooling Strategy: Both Sell



Both strategies: **Sell**

Belief:

$$\mu = \frac{q}{1 \times q + 1 \times (1 - q)} = q$$

## Pooling Strategy: Both Sell

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- If Y buys a car with your prior beliefs  $q$  your expected payoff is

$$V = q \times (H - p) + (1 - q) \times (L - p) \geq 0$$

- What does sequential rationality of seller imply?
- You must be buying and it must be the case that  $p \geq c$

## Pooling Equilibrium I

If  $p \geq c$  and  $V \geq 0$  the following is a PBE

Behavioral Strategy Profile: (GC: Sell, BC: Sell), (Y: Yes)

Belief System:  $\mu = q$

## Pooling Equilibria: Both Keep

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You must be saying No

- Otherwise Good car dealer would offer

Under what conditions would Y say No?

$$\mu \times (H - p) + (1 - \mu) \times (L - p) \leq 0$$

So we can set  $\mu = 0$

The following is a PBE

Behavioral Strategy Profile: (Good: Hold, Bad: Hold), (You: No)

Belief System:  $\mu = 0$

Market failure: a few bad car can ruin a market

# Separating Equilibria - Good: Offer and Bad: Hold

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- What about your beliefs?

$$\mu = 1$$

- What does your sequential rationality imply?
  - You say Yes
- Is Good car dealer's sequential rationality satisfied?
  - Yes
- Is Bad car dealer's sequential rationality satisfied?
  - Yes if  $p \leq c$
- If  $p \leq c$  the following is a PBE  
Behavioral Strategy Profile: (Good: Offer, Bad: Hold),  
(You: Yes)  
Belief System:  $\mu = 1$

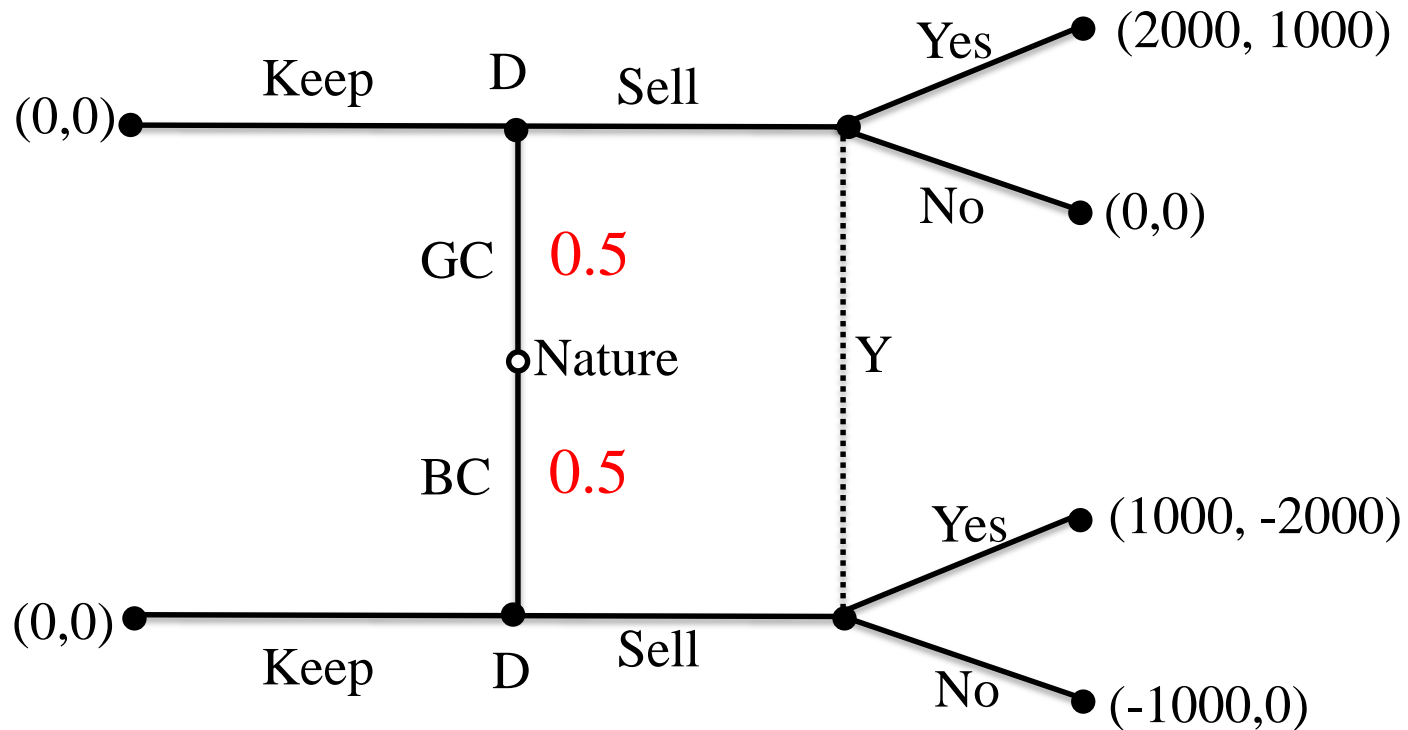
## Separating Equilibria - Good: Keep and Bad: Sell

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- What does Bayes Law imply about your beliefs?  
 $\mu = 0$
- What does your sequential rationality imply?
  - You say No
- Is Good car dealer's sequential rationality satisfied?
  - Yes
- Is Bad car dealer's sequential rationality satisfied?
  - No
- There is no PBE in which Good dealer Holds and Bad dealer Offers



# Behavior Strategy



Behavior strategy: Yes Prob.  $x \in (0,1)$

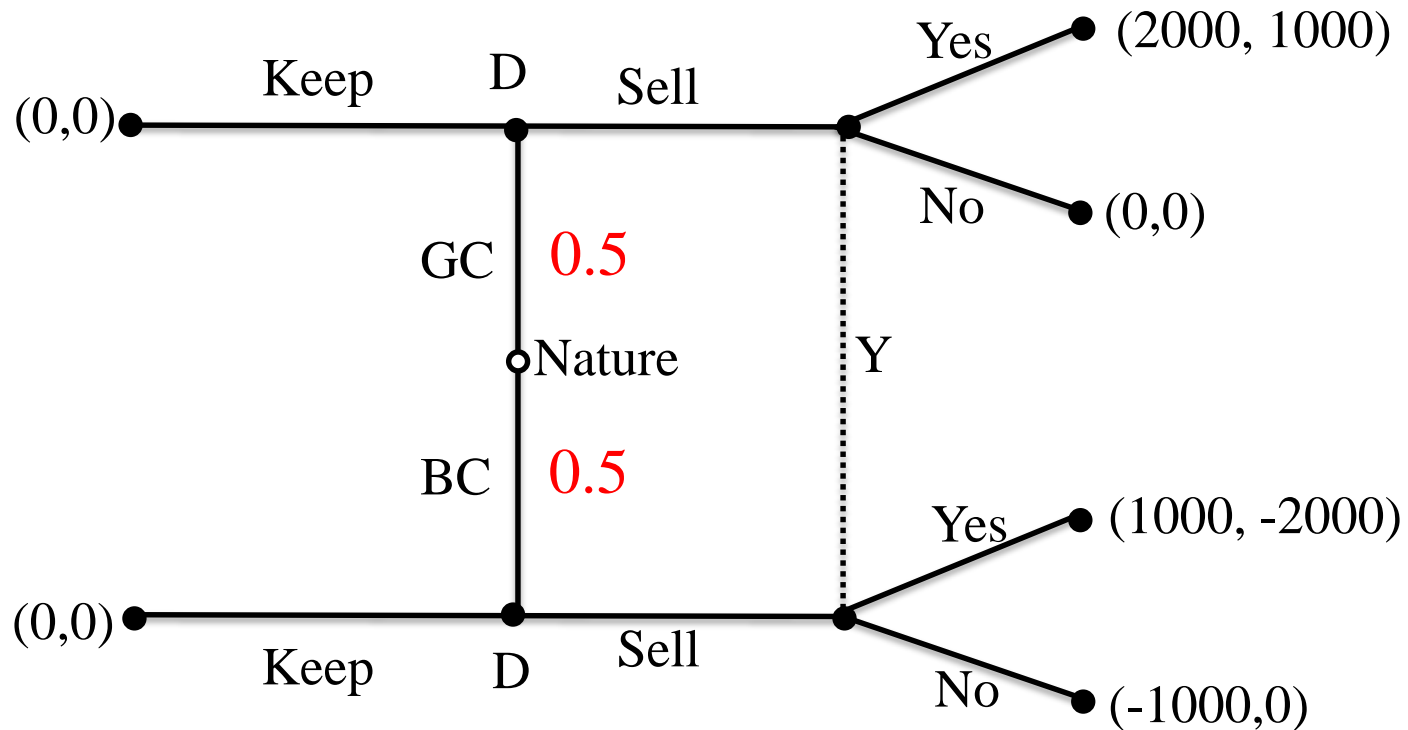
Behavior strategy: BC – sell Prob.  $y$

Belief: GC – sell Prob.  $\mu$

You must be indifferent between Yes and No

$$1000\mu - (1 - \mu)2000 = 0 \text{ implies } \mu = 2/3$$

# Behavior Strategy



You must be indifferent between Yes and No

$$1000\mu - (1 - \mu)2000 = 0 \text{ implies } \mu = 2/3$$

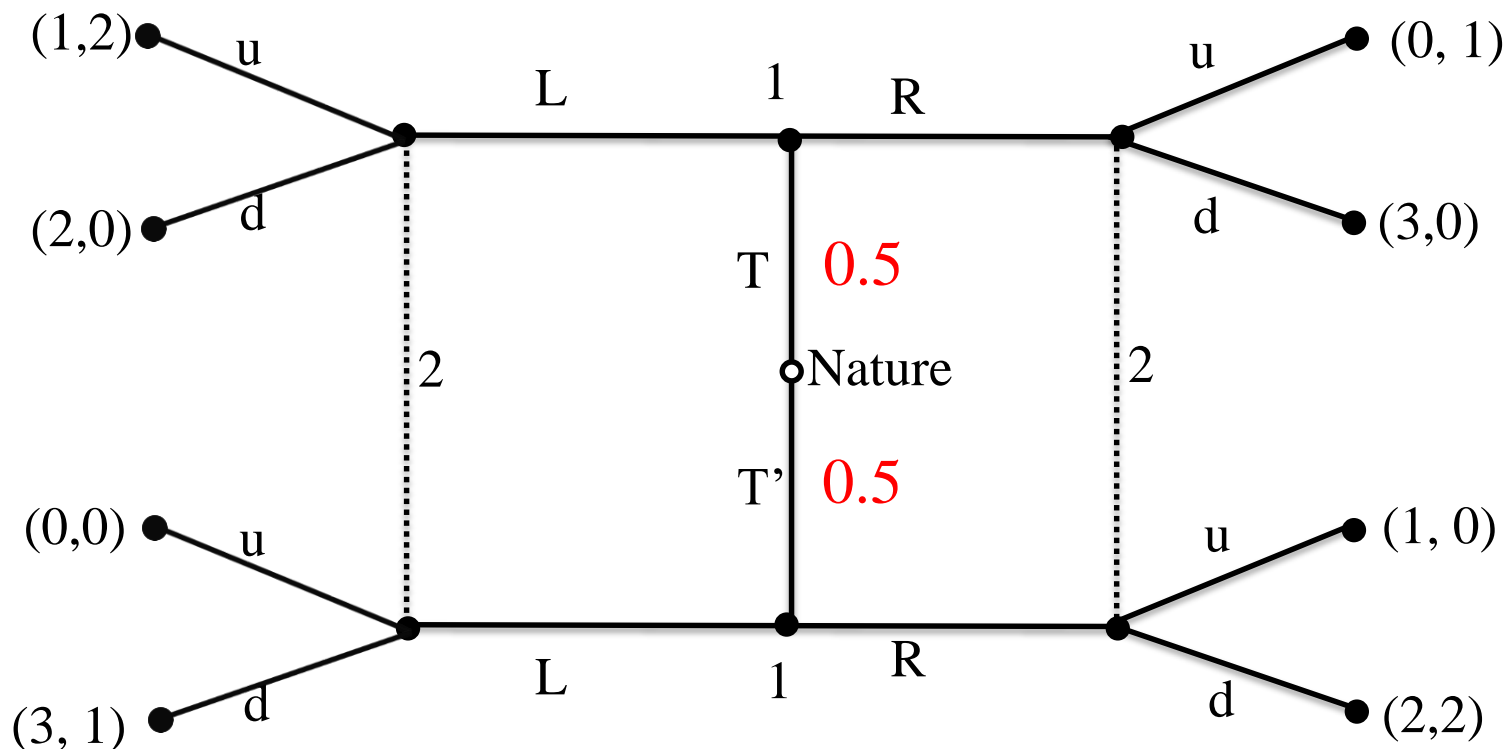
$$\frac{0.5}{0.5 + 0.5y} = \frac{2}{3} \text{ implies } y = 0.5$$

Bad car dealers must be indifferent between Keep and Sell

$$0 = 1000x - 1000(1 - x) \text{ implies } x = 0.5$$

# Signaling Game: Another Example

所有的序列Equ都是SPNE



- Find the corresponding strategic form game and its pure-strategy Nash equilibria.
- Determine (if any) the game's separating equilibria.
- Determine (if any) the game's pooling equilibria.

# Signaling Game: Another Example

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a) P1's pure strategies are pairs in LL, LR, RL, RR

P2's pure strategies are pairs in uu, ud, du, dd

		uu		ud		du		dd	
还要带上belief	LL 上下	0.5	1	0.5	1	2.5	0.5	2.5	0.5
	LR	1	1	1.5	2	1.5	0	2	1
	RL	0	0.5	1.5	0	1.5	1	3	0.5
	RR	0.5	0.5	2.5	1	0.5	0.5	2.5	1

Nash equilibrium ((R; R); (u; d)).

(b): Separating equilibria must be Nash equilibria:

((R; R); (u; d))

Pooling equilibria, no separating equilibria.

# Signaling Game: Another Example

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The candidate strategy  $((R; R); (u; d))$

But what should the belief system be? Let  $\alpha_1, \alpha_2 \in [0,1]$  denote the prob. assigned to the top

Bayesian consistency: requires that  $\alpha_2 = 1/2, \alpha_1 \in [0,1]$

Sequential rationality:

- $((R; R); (u; d))$  is a NE
- P2's payoff from u is  $2\alpha_1 + 0(1 - \alpha_1)$  and from d is  $0\alpha_1 + 1(1 - \alpha_1)$ , so requires  $\alpha_1 \geq \frac{1}{3}$

Conclude: Assessments  $(s1; s2; \beta)$  with strategies

- $(s1; s2) = ((R; R); (u; d))$  and belief system
- $\beta = (\alpha_1, \alpha_2), \alpha_1 \in [1/3, 1], \alpha_2 = 1/2$  are pooling equilibria