

Game Theory and Applications (博弈论及其应用)

Chapter 11: Repeated Games

南京大学

高 尉



Recap on Previous Chapter

- The **extensive game** is an alternative representation that makes the temporal structure explicit
- **Subgame perfect equilibrium** (SPE): an outcome is SPE if it is Nash Equilibrium in every subgame
- How to find SPE – back induction and one deviation
- Bargaining: Nash's Axiomatic Model

Repeated Games

- Many real interactions have an ongoing structure
 - Firms compete over and over time again
 - Chinese and American compete repeatedly for the future
- In such situation, players should consider their long-term and short-term payoff simultaneously
- This yields behaviors which is different from one interaction (extensive and strategy games)

A Simple Example

		Firm 2	
		High	Low
Firm 1	High	2 2	0 3
	Low	3 0	1 1

- What happens if this game is played **only once**
- What do you think might happen if played **repeatedly**
 - Being caught **cheating** will yield punishment
 - We give up payoffs now in the expectation that we will be paid back later
 - Is **cooperation** always good?

Implicit Cooperation

- The firms cooperate with fixing prices (explicit cooper.)
- Could firms cooperate without explicitly fixing prices?
- Some reward/punishment mechanisms are used to keep the firms in line
- Repeated interaction provides the opportunity to implement such mechanisms
 - A firm faces a trade-off between short- and long-term profits
- Repeated games is a model to study these questions?

Repeated Games

- Players plays a stage game repeated over time
 - Stage game includes strategic and extensive game
- If there is a finial period: **finitely repeated game**
- If there is no definite end period: **infinite repeated game**
 - We could think of firm having infinite lives
 - Players do not know when the game will end

Repeated Games (cont.)

- Denote the **discount factor (贴现因子)** by $\delta \in (0,1)$
 - Control the short-term and long-term profits
- Today's \$1 payoff is more valuable than tomorrow's \$1
 - Represents how patient the players are
 - Think as probability with which the game will play next time
 - Think as the factor to calculate the values for different period
 - Guarantee the convergence of payoff

Payoffs

- If starting now, a player receives an infinite sequence of payoffs u_1, u_2, u_3, \dots i.e., the payoff is u_t for each stage
- Discount factor $\delta \in (0,1)$. Payoff is defined by

$$u_1 + \delta u_2 + \delta^2 u_3 + \delta^3 u_4 + \dots$$

Example: Period payoffs are all 2

		Firm 2	
		High	Low
Firm 1	High	2 2	0 3
	Low	3 0	1 1

$$2 + 2\delta + 2\delta^2 + 2\delta^3 + \dots = \frac{2}{1 - \delta}$$

Repeated Prisoners' Dilemma

		Prisoner 2	
		Confess(c)	Don't confess(d)
Prisoner 1	Confess(c)	0 0	2 -1
	Don't confess(d)	-1 2	1 1

- Suppose two players are going to play the prisoner's dilemma game for $t = 1, 2, \dots, T + 1$
- The discount factor is $\delta \in (0,1)$
- What's the subgame perfect Nash equilibrium?
- Is cooperation is always good?

Repeated Prisoners' Dilemma

Assume Prisoner's Dilemma game proceeds $T + 1$ periods

- If one player is a “nice” guy, who plays “d” as long as you play “d” in all previous periods, then selects “c” for all future periods once you choose “c”

He plays “nice” until you cheat him.

- If you consider the payoff by selecting “d” for first T periods, then choosing “c” in the final period. Then the payoff from the strategy (d, d,..., d, c) is:

$$1 + \delta + \delta^2 + \dots + \delta^{T-1} + 2\delta^T = \frac{1 - \delta^T}{1 - \delta} + 2\delta^T$$

Repeated Prisoners' Dilemma

Assume Prisoner's dilemma game proceeds $T + 1$ periods

- If one player is a “nice” guy, who plays “d” as long as you play “d” in all previous periods, then selects “c” for all future periods once you choose “c”

He plays “nice” until you cheat him.

- If you consider the payoff by selecting “d” for first $T - 1$ periods, then choose “c” in the final two periods. Then the payoff from the strategy (d, ..., d, c, c) is

$$1 + \delta + \delta^2 + \dots + \delta^{T-2} + 2\delta^{T-1} + 0 = \frac{1 - \delta^{T-1}}{1 - \delta} + 2\delta^{T-1}$$

Repeated Prisoners' Dilemma

- If your strategy is (d, ..., d, c, c), then

$$1 + \delta + \delta^2 + \dots + \delta^{T-2} + 2\delta^{T-1} + 0 = \frac{1 - \delta^{T-1}}{1 - \delta} + 2\delta^{T-1}$$

- If your strategy is (d, ..., d, d, c), then

$$1 + \delta + \delta^2 + \dots + \delta^{T-1} + 2\delta^T = \frac{1 - \delta^{T-1}}{1 - \delta} + 2\delta^T$$

- By comparison, we have, if $\delta \leq 1/2$,

$$\frac{1 - \delta^{T-1}}{1 - \delta} + 2\delta^{T-1} \geq \frac{1 - \delta^T}{1 - \delta} + 2\delta^T$$

- This looks like the noncooperation is going to occur, even if one player is willing to cooperate

Formal Definition of Repeated Game

Definition A repeated game $G^T(\delta)$ is

- a stage game of finite length: $G = \{N, \{A_i\}, \{u_i\}\}$, which is usually independent of the calendar date.
- a terminal date $T = 1, 2, \dots$, giving the number of interact times. The calendar date is given by $t = 1, 2, \dots, T$.
- a discount factor, $0 \leq \delta \leq 1$, that represents both how patient the players are and how likely the game continues.

- If $a^t = (a_1^t, a_2^t, \dots, a_N^t)$ is the strategy outcome that occurs in period t , the player i 's payoff is

$$u_i(a^1) + \delta u_i(a^2) + \dots + \delta^{T-1} u_i(a^T) = \sum_t \delta^{t-1} u_i(a^t)$$

History

- **Perfect information:** Players keep track of how players behave in previous periods; so as to choose strategies that reward or punish players for good or bad behavior.
- How to track what happens in repeated games? - **History**
- In prisoners' dilemma, all of the possible outcomes from the stage game are

$$\Sigma = \{(d, d), (d, c), (c, d), (c, c)\}$$

- For the second period, there are 16 outcomes since we keep track of what happens in the first and second period
 $\Sigma^2 = \{[(d, d), (d, d)], [(d, d), (d, c)], [(d, d), (c, d)], \dots\}$

History

- Let Σ be the set of all the strategy outcomes for the stage game. (for instance, $\Sigma = \{(d, d), (d, c), (c, d), (c, c)\}$ for prisoners' dilemma)
- If we want to keep track of the outcome of a repeated game, we're interested in sequence observations from Σ .
 - For two periods, $\Sigma^2 = \Sigma \times \Sigma$ is the set of all possible outcomes of two repetitions of the game
 - For three periods, $\Sigma^3 = \Sigma \times \Sigma \times \Sigma$ is the set of all possible outcomes of three repetitions of the game
 - and so on

History and SPNE

Definition Let Σ be the set of all strategy outcomes for one stage game, and let $\Sigma^t = \Sigma \times \Sigma \times \cdots \times \Sigma$ denote all possible outcomes.

A **history** at time t is an element $h_t \in H_t = \Sigma^t$.

Definition A set of strategies is a **Subgame Perfect Nash Equilibrium (SPNE)** of a repeated game if, for any t -period history h_t , there is no subgame in which any player has a profitable deviation.

- No player can have a profitable deviation for any history, even if only one history actually occurs
- The players know the consequences of their actions

SPEN in Repeated Games

Proposition If one stage game has an Nash equilibrium $a^* = (a_1^*, \dots, a_N^*)$, then the strategy

$$(a^*, a^*, \dots, a^*)$$

is a subgame perfect Nash equilibrium (SPNE) of the repeated game, i.e., each player i plays a_i^* for every history.

Is this the only equilibrium of a repeated game?

SPNE of Finite Repeated Game

Theorem Consider a repeated game $G^T(\delta)$ with $T < +\infty$. Suppose that the stage game G has an unique pure strategy NE a^* . G^T has a unique SPNE with $a^t = a^*$ for each t .

Proof We use the backward induction.

For period T , we will have $a^T = a^*$ regards of history.

For period $T-1$, we also have $a^{T-1} = a^*$

...

By Induction, we have $a^t = a^*$ for $1 \leq t \leq T$

Infinite Repeated Prisoners' Dilemma

Prisoner 2

		Prisoner 2	
		Confess(c)	Don't confess(d)
Prisoner 1	Confess(c)	0 0	2 -1
	Don't confess(d)	-1 2	1 1

- Consider the following strategies
 - If the history at time t is $\{(d, d), \dots, (d, d)\}$, play d
 - Else play c

Is this a SPNE of the infinite repeated game?

Infinite Repeated Prisoners' Dilemma

Check all the possible histories for profitable deviations.

There's really just two cases:

$$\{(d, d), (d, d), \dots, (d, d)\}$$

and anything else.

- Suppose the history is not $\{(d, d), (d, d), \dots, (d, d)\}$. In now and future periods, the opponent will choose c. You should choose c. So there are no profitable deviations from these histories.
- Suppose the history is $\{(d, d), (d, d), \dots, (d, d)\}$. Is playing d an optimal strategy?

Infinite Repeated Prisoners' Dilemma

- Suppose the history is $\{(d, d), (d, d), \dots\}$, the payoff is

$$1 + \delta + \delta^2 + \dots + \delta^t + \dots$$

- Suppose the history is not $\{(d, d), (d, d), \dots\}$

$$2 + 0\delta + 0\delta^2 + \dots$$

- So it all comes down to whether it's better to cooperate than cheat in any periods,

$$\frac{1}{1 - \delta} \text{ } > \text{ } = \text{ } < \text{ } 2$$

Infinite Repeated Prisoners' Dilemma

If $\delta > 1/2$, both players using the strategy

- if the history at time t is $\{(d, d), \dots, (d, d)\}$, play d ;
- for any other history at time t , play c .

is a **Subgame Perfect Nash Equilibrium** of the infinitely repeated prisoners' dilemma.

Bertrand Model(伯特兰德模型)

- Two firms 1 and 2 have the same marginal costs c and compete in prices: $p_1, p_2 \in \{0, 1, \dots, c, \dots, 9, 10\}$
- Fixed demand = 1
- If $p_1 < p_2$, all the consumers go to firm 1
- If $p_1 = p_2$, the firms split the market equally
- If $p_1 > p_2$, all the consumers go to firm 2
- The payoffs for firm 1 are:

$$u_1(p_1, p_2) = \begin{cases} p_1 - c & \text{if } p_1 < p_2 \\ (p_1 - c)/2 & \text{if } p_1 = p_2 \\ 0 & \text{if } p_1 > p_2 \end{cases}$$

and similarly for firm 2.

Nash Equilibrium for Bertrand Model

$$\bullet \quad B_1(p_2) = \begin{cases} \{p_1: p_1 < p_2\} & \text{if } p_2 < c \\ \{p_1: p_1 \leq p_2\} & \text{if } p_2 = c \\ \{p_1: p_1 > p_2\} & \text{if } p_2 > c \end{cases}$$

$$\bullet \quad B_2(p_1) = \begin{cases} \{p_2: p_2 < p_1\} & \text{if } p_1 < c \\ \{p_2: p_2 \leq p_1\} & \text{if } p_1 = c \\ \{p_2: p_2 > p_1\} & \text{if } p_1 > c \end{cases}$$

- The Nash Equilibrium is (c,c)

Repeated Bertrand Model

Consider the repeated game:

- $T = \infty$
- Discount factor $0 < \delta < 1$
- Stage game: Bertrand Competition

Notice that there are 11 price increments, and 121^t possible outcomes time t . If $t = 5$, there are 45,444,082,772 histories. On a very good computer, computing the extensive form and payoffs would take a lot of time.

Repeated Bertrand Model

- We know $p_1^* = p_2^* = c$ is a Nash equilibrium of the stage game. Let's use this as the “punishment” for a breakdown in cooperation.
- The maximum payoff is $p_1 = p_2 = 10$.
- Consider the strategies:
 - If the history is $\{(10, 10), (10, 10), (10, 10), \dots, (10, 10)\}$, then play 10 this period.
 - For any other history, play c this period.
- Is it an subgame perfect Nash equilibrium?

Analysis of Repeated Bertrand Model

Suppose the history is $\{(10, 10), (10, 10), \dots, (10, 10)\}$, then the payoff of cooperation is

$$I = \frac{10 - c}{2} (1 + \delta + \dots + \delta^{t-1} + \dots)$$

Suppose a deviation occurs at time t , and the opponent uses the best strategies 9, in all future periods. The payoff is

$$II = \frac{10 - c}{2} (1 + \delta + \dots + \delta^{t-1}) + \delta^t (9 - c) + 0 + \dots$$

Analysis of Repeated Bertrand Model

The cooperation is better than deviation if $I \geq II$, that is

$$\frac{10 - c}{2(1 - \delta)} \geq 9 - c$$

or

$$\delta \geq \frac{8 - c}{18 - 2c}$$

For example, we have

$$\delta \geq 3/7 \text{ for } c = 2$$

$$\delta \geq 1/3 \text{ for } c = 6$$

SPNE for Repeated Bertrand Model

As long as

$$\delta \geq \frac{8 - c}{18 - 2c}$$

The strategy

- If the history is $\{(10, 10), (10, 10), (10, 10), \dots, (10, 10)\}$, then play 10 this period.
- For any other history, play c this period.

is a Subgame Perfect Nash Equilibrium of the infinitely repeated Bertrand game. **So cooperation is possible in the infinite-horizon version of the repeated game.**

The Steps for Repeated Games

- Solve for all of the equilibria of the stage game
(Competitive Play)
- Find a strategy profile that gives all the players a higher payoff (Cooperative Play)
- **Enforce cooperation**: If all players have previously cooperated, continue cooperating. If any player has previously defected, play competitively
- For **sufficiently large** discount factor δ , this will be an equilibrium of the repeated game

Examples of Equilibria in Repeated Games

- For any game, playing the equilibrium of the stage game forever is a Subgame Perfect Nash Equilibrium.
- In prisoners' dilemma, as long as the discount factor is not smaller too much ($\delta \geq 0.5$), one SPNE of the game was in all periods unless your opponent had previously confessed at some point, and then to confess forever.

We will show “As long as players are patient, they can cooperate in infinitely repeated games in ways that aren't possible in finitely repeated games”

Folk Theorem

- Consider a N-player infinitely repeated game with a stage game equilibrium $a^* = (a_1^*, a_2^*, \dots, a_N^*)$ with payoffs $u^* = (u_1^*, u_2^*, \dots, u_N^*)$.
- Suppose there is another $\hat{a} = (\hat{a}_1, \hat{a}_2, \dots, \hat{a}_N)$ with payoffs $\hat{u} = (\hat{u}_1, \hat{u}_2, \dots, \hat{u}_N)$, where, for every player i ,

$$\hat{u}_i \geq u_i^*$$

For some discount factor δ , there is a Subgame Perfect Nash Equilibrium in which the players use \hat{a} in every period of the infinitely repeated game.

The Folk Theorem for Repeated Prisoner Dilemma

Consider prisoners' dilemma with a stage game equilibrium $a^* = (c, c)$ with payoffs $u^* = (0, 0)$.

There is another $\hat{a} = (d, d)$ with payoffs $\hat{u} = (1, 1)$, and we have $\hat{u} \geq u^*$.

For some discount factor δ , there is a Subgame Perfect Nash Equilibrium in which the players use (d, d) in every period of the infinitely repeated game.

How to prove the Folk Theorem?

The Folk Theorem: Trigger Strategies (触发策略)

Consider the following trigger strategy for player i :

- If the history at t is $h_t = (\hat{a}, \hat{a}, \dots, \hat{a})$, play \hat{a}_i in period t
- For any other history at time t , play a_i^* in period t

This is called a “trigger strategy” because it starts in “cooperative” mode, but after any defection by any player, it switches to “punishment” or “competitive” mode, and they play the stage game strategies forever.

The Folk Theorem: Optimal Deviations

Since \hat{u} is presumably not a Nash equilibrium of the stage game, there are at least some players (player j) for whom

$$u_j^d > \hat{u}_j \geq u_j^*.$$

While they prefer cooperating to the equilibrium of the stage game, they prefer defection to cooperation.

The above inequality implies

$$u_j^d - u_j^* \geq u_j^d - \hat{u}_j$$

The Folk Theorem: Cooperating and Deviating

The payoff to cooperating to player j is

$$u_j + u_j \delta_j + \dots + u_j \delta_j^{t-1} + \dots = \frac{u_j}{1 - \delta_j}$$

The payoff to deviating to player j is

$$u_j^d + u_j^* \delta_j + u_j^* \delta_j^2 + \dots = u_j^d + \frac{u_j^* \delta_j}{1 - \delta_j}$$

Then the cooperating is better than deviating for player j if

$$\frac{u_j}{1 - \delta_j} \geq u_j^d + \frac{u_j^* \delta_j}{1 - \delta_j} \text{ implying } \delta_j \geq \frac{u_j^d - \hat{u}_j}{u_j^d - u_j^*}$$

But $\delta_j < 1$ from the previous slides.

The Folk Theorem: Equilibrium

We set

$$\delta^* = \max\{\delta_1, \delta_2, \dots, \delta_N\},$$

i.e., we select the highest discount factor for which cooperating is better than deviating for all the players.

If all players are sufficiently patient, i.e., each of their discount factors are greater than δ^* , then the trigger strategies are a subgame perfect Nash equilibrium

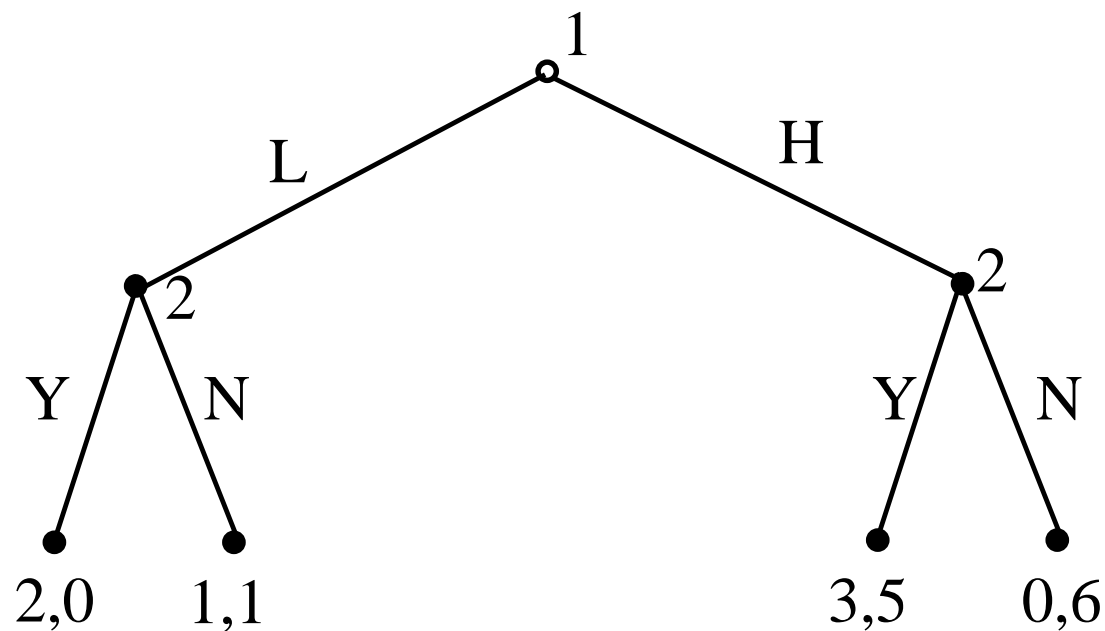
Players select \hat{a} in every period to get highest profits.

Solving for Equilibria in Repeated Games

1. Solve all equilibria of the stage game (**Competition**)
2. Find an outcome (equilibrium/not) where all the players do at least as well as in the stage game (**Cooperation**)
3. Design **trigger strategies** that support cooperation and punish with competition
4. Compute **the maximum discount factor** so that cooperation is an equilibrium
5. The trigger strategies are an **SPEN** of the infinitely repeated game for some larger discount factor

Exercise

What happens for the following repeated extensive game



Equilibria with Forgiveness

The trigger strategies are pretty harsh: **Mess up once, and cooperation is cut off forever**

How about if punish by playing the stage game equilibrium K rounds and then return to cooperative mode?

For repeated prisoners' dilemma, cooperating is better than deviating if

$$1 + \delta + \delta^2 + \dots \geq 2 + 0 + \dots + 0 + \delta^{K+1} + \delta^{K+2} + \dots$$

$$\frac{1}{1 - \delta} \geq 2 + \frac{\delta^{K+1}}{1 - \delta}$$

For larger K and δ , the equality holds.

Equilibria with Forgiveness (cont.)

For repeated prisoners' dilemma, cooperating is better than deviating if

$$2\delta \geq 1 + \delta^{K+1} \quad \text{or} \quad K \geq \frac{\log(2\delta-1)}{\log \delta} - 1$$

If we take limit as $\delta \rightarrow 1$ (use L'Hopital's rule twice), we get that the minimal punishment period is $K \rightarrow 0$. So players that are sufficiently patient will never cheat on each other.

Repeated Cournot Competition

- Two firms compete by choosing how much to produce

$$G = \{\{1, 2\}, \{q_1, q_2\}, \{u_1, u_2\}\}$$

- Price

$$p(q_1 + q_2) = \max(0, a - (q_1 + q_2))$$

- Costs ($i = 1, 2$)

$$c_i(q_i) = 0$$

- Payoffs ($i = 1, 2$)

$$u_i(q_1, q_2) = (\max(0, a - (q_1 + q_2)))q_i$$

- Condition $a > 0, q_1 \geq 0, q_2 \geq 0$

Step 1: Nash Equilibrium for One Stage

Best Response Correspondence is given by

$$B_i(q_{-i}) = \max(0, (a - q_{-i})/2)$$

The Nash equilibria is give by

$$q^* = (q_1^*, q_2^*) = \left(\frac{a}{3}, \frac{a}{3}\right)$$

The payoff is

$$u^* = (u_1^*, u_2^*) = \left(\frac{a^2}{9}, \frac{a^2}{9}\right)$$

What happens if two firms cooperate for their profits?

Maximal Payoff for Cooperation

Summing the firms' profits, we get

$$\begin{aligned} u_1 + u_2 &= (a - q_1 - q_2)q_1 + (a - q_1 - q_2)q_2 \\ &= (a - q_1 - q_2)(q_1 + q_2) \end{aligned}$$

Maximizing the above gives

$$q_1 + q_2 = a/2$$

The total payoff for cooperation: $a^2/4$

The total payoff for completion: $2a^2/9$

Cooperation is potentially profitable

Step 2: Cooperation

Suppose the two firms are playing the Cournot game an infinite number of times, and they share a discount factor δ .

Let

$$\hat{q} = (\hat{q}_1, \hat{q}_2) = \left(\frac{a}{4}, \frac{a}{4}\right)$$
$$\hat{u} = (\hat{u}_1, \hat{u}_2) = \left(\frac{a^2}{8}, \frac{a^2}{8}\right)$$

In competitive model,

$$\hat{q} = (\hat{q}_1, \hat{q}_2) = \left(\frac{a}{3}, \frac{a}{3}\right)$$
$$\hat{u} = (\hat{u}_1, \hat{u}_2) = \left(\frac{a^2}{9}, \frac{a^2}{9}\right)$$

Step 3: Trigger Strategy

Consider the strategy:

- If the two firms have both used \hat{q} in all previous periods, use $\hat{q}_j = a/4$ this period
- If either firm ever did anything besides \hat{q} , play the stage Cournot quantity $q_j^* = a/3$

Is this a **subgame perfect Nash equilibrium** of the infinitely repeated game?

Check the NE of Cooperative Strategy

To check whether $\hat{q} = (\hat{q}_1, \hat{q}_2) = (a/4, a/4)$ is a NE?

By symmetry, it is sufficient to check player 1. We solve

$$\max_{q_2} (a - \hat{q}_1 - q_2)q_2 = \max_{q_2} (a - a/4 - q_2)q_2$$

Maximizing the above gives

$$q'_2 = \frac{3a}{8}, u'_2 \left(\frac{a}{4}, \frac{3a}{8} \right) = \left(\frac{3a}{8} \right)^2$$

$\hat{q} = (\hat{q}_1, \hat{q}_2) = (a/4, a/4)$ is not a NE

Step 4: Select Discounting Factor

For cooperating case, all players keep the cooperation model, and the payoff for player 2 is

$$\hat{u}_2(1 + \delta + \delta^2 + \dots) = \frac{a^2}{8} \frac{1}{1 - \delta}$$

For competitive case, deviating optimally in some period t after a history, and all players cooperated switches the game to competition. The pay off for player 2 is

$$u'_2 + u_2^*(\delta + \delta^2 + \dots) = \left(\frac{3a}{8}\right)^2 + \left(\frac{a}{3}\right)^2 \frac{\delta}{1 - \delta}$$

Step 5: SPNE

- The cooperating is better than deviating if

$$\frac{a^2}{8} \frac{1}{1-\delta} \geq \left(\frac{3a}{8}\right)^2 + \left(\frac{a}{3}\right)^2 \frac{\delta}{1-\delta}$$

This implies $\delta \geq 9/17$.

If $\delta \geq 9/17$, then the strategy:

- If the two firms have both used \hat{q} in all previous periods, use $\hat{q}_j = a/4$ this period
- If either firm ever did anything besides \hat{q} , play the stage Cournot quantity $q_j^* = a/3$

is a SPNE of the infinitely repeated game?

Home work 1: Analysis of repeated Cournot Model

- Two firms compete by choosing how much to produce

$$G = \{\{1, 2\}, \{q_1, q_2\}, \{u_1, u_2\}\}$$

- Price

$$p(q_1 + q_2) = \max(0, a - b(q_1 + q_2))$$

- Costs ($i = 1, 2$)

$$c_i(q_i) = cq_i$$

- Payoffs ($i = 1, 2$)

$$u_i(q_1, q_2) = (\max(0, a - b(q_1 + q_2)) - c)q_i$$

- Condition $a > b, c > 0, q_1 \geq 0, q_2 \geq 0$

Find SPNE and discount factor

Home work 2: Analysis of Repeated Bertrand Model

- $N = \{1, 2\}$; Price $\{q_1, q_2\}$; Market price $q = \min\{q_1, q_2\}$;
- Demand $d(q) = a - q$; Cost of firm i is $c_i(x) = cx$
- Payoff $\{u_1, u_2\}$

$$u_1(q_1, q_2) = \begin{cases} q_1(a - q_1) - c(a - q_1) & \text{if } q_1 < q_2 \\ q_1(a - q_1)/2 - c(a - q_1)/2 & \text{if } q_1 = q_2 \\ 0 & \text{if } q_1 > q_2 \end{cases}$$

Here $a > c$.

Find SPNE and discount factor