Gedion Onsongo

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Professional Summary

Dynamic Payment Operations Leader with 2+ years of experience in the iGaming industry, specializing in global payment system integration, fraud prevention, and operational strategy. Proven expertise in optimizing acceptance rates (80% improvement), resolving 98% of failed transactions within SLA, and managing cross-functional teams to enhance payment performance. Strong background in API configuration, compliance, and risk management, with a data-driven approach to improving conversion and cost efficiency. Adept at managing global payment providers, ensuring seamless end-to-end integration, and staying ahead of industry regulations.

Education

Kibo School of Technology

Oct 2022 - Oct 2024

Undergraduate Diploma and Higher Diploma in Computer Science

o GPA: 3.7/4.0

Moringa School

Jan 2022 - July 2022

Professional Certificate in Software Engineering

KIPS Technical College

Jan 2017 - Jan 2021

Diploma in ICT

◦ Grade: Credit

Experience

Head of Technology

Nairobi, KE

Game Guys Group Limited

April 2023 - Present

- Led and optimized payment system operations across 6+ African markets (Kenya, Uganda, Zambia, Tanzania, DRC, Ghana), improving acceptance rates by 80% through API configuration, performance monitoring, and provider analysis.
- Spearheaded fraud prevention and risk management strategies, ensuring compliance with industry regulations and mitigating financial risks.
- Led cross-functional teams (developers, QA, operations) to design and deploy an in-house payment settlement web app, accelerating fund processing by 80%.
- Managed end-to-end integration of mobile money platforms (Mpesa, Airtel Money, MTN Mobile Money, TigoPesa, HaloPesa) and aggregators (Intouch, Zynle, Selcom), including documentation, VPN setup, and UAT testing.
- Resolved 98% of failed transactions within SLA, collaborating with telcos/payment providers (FreshPay, AWA Network, Kora Pay) to troubleshoot API discrepancies and system errors.
- Developed an in-house payment web application to streamline fund settlements and enhance the efficiency of payment operations.
- Conducted market research on emerging payment trends (e.g., Mixx by Yas in Tanzania) to drive strategic decision-making and optimize regional payment solutions.
- Established and documented SLAs for payment providers, reducing onboarding timelines by 10 days and improving operational efficiency.

Associate Software Developer

Nairobi, KE

GamePawa

Jan 2023 - April 2023

- Translated API documentation for 5+ payment providers (e.g., Mpesa, TigoPesa) into technical requirements, ensuring seamless integration with gaming platforms.
- Executed end-to-end API testing and UATs for paybill applications, identifying and resolving 5+ transac-

- tional edge cases pre-launch.
- Reduced post-launch payment failures by 30% through proactive transaction monitoring and direct engagement with telco technical teams
- Developed troubleshooting guides for recurring payment failures, improving resolution efficiency across departments.

Technical Support Officer

Nairobi, KE

Saferider Management System

Dec 2021 - Jan 2022

- Diagnosed and resolved complex technical issues across software, APIs, and network systems, reducing system downtime by 25%.
- Authored troubleshooting guides for internal teams and partners, standardizing issue resolution processes.

Business Development Administrator (Remote)

Derby, ENG

 $UVC\ Personnel$

Sep 2020 - Aug 2021

Oversaw day-to-day operations within the organization to ensure efficient and effective business strategies
and objectives implementation. Managed administrative functions, streamlined operational processes, and
maintained schedules to support organizational goals.

Certifications

- o Google IT Support Professional Certificate (Coursera)
- o Project Management Professional (Non-Profit Ready)
- Fundamentals of Project Management (Philanthropy University)

Key Skills & Expertise

- o Payment Operations & Strategy Payment System Optimization, Performance Analysis, KPI Monitoring
- Global Payment Systems & Compliance Mobile Money (Mpesa, Airtel Money, MTN), Aggregators (Intouch, Selcom), Fraud Prevention, KYC, Risk Management
- Technical & API Integration API Configuration, UAT Execution, Transaction Failure Resolution, VPN Setup
- o Cross-functional Leadership Managing Payment Teams, Stakeholder Collaboration (Product, Engineering)
- o Data-driven Decision Making Competitive Analysis, Market Trend Monitoring, SLA Optimization

Tools & Technologies

Payments APIs Testing & Integration:

- REST
- o Postman

Technical Skills:

- API Configuration
- UAT Testing
- SLA Management
- o VPN Setup

Analytics & Monitoring:

- Payment Dashboards
- o Provider Performance Metrics