

# **Project Report: Small Business Inventory and Sales System**

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The following table shows which member worked on each part of the project and report.

<b>Section / Feature</b>	<b>Member in Charge</b>
I. Introduction	Keita
II. Database Design	Satria
III. Database Implementation	Satria
IV. Application Implementation	Satria
4.1 System Architecture	Keita

4.2 Authentication	Keita
4.3 Product Management	Filbert
4.4 Category Management	Keita
4.5 Customer Management	Filbert
4.6 Sales Management	Keita
4.7 Dashboard & Reporting	Keita
V. Testing and Results	Keita
VI. Conclusion	Filbert

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## I. Introduction

### 1.1 Problem Background

Small businesses often struggle to manage their inventory and sales efficiently. Many still rely on manual record-keeping methods such as paper notebooks or spreadsheets, which can lead to several problems:

- **Inaccurate stock levels** - Products may run out without warning, or excess stock may go unnoticed
- **Lost transaction records** - Sales data can be misplaced or recorded incorrectly
- **Slow reporting** - Generating sales reports and performance summaries takes too much time
- **Difficulty tracking customers** - Customer purchase history is hard to maintain and retrieve

These problems make it difficult for business owners to make informed decisions and can result in lost revenue and customer dissatisfaction.

To solve these challenges, we developed a system that automates inventory management, records all sales transactions, and provides real-time reports. This system ensures data accuracy, improves efficiency, and helps business owners make better decisions.

## 1.2 Objectives

The main objectives of this project are:

1. **Design and implement a relational database** that manages product inventory, categories, sales transactions, customers, and system users
2. **Develop a user-friendly application** that allows staff to easily record and track daily operations including product updates, customer records, and sales
3. **Provide real-time stock monitoring** with automatic alerts when inventory levels fall below a specified threshold
4. **Generate sales and performance reports** that help business owners understand their revenue, popular products, and inventory status
5. **Ensure data security and integrity** through proper user authentication, role-based access control, and database constraints

## 1.3 Target Users

### 1. Administrator (Business Owner/Manager)

- Full access to all system features
- Can add, edit, and delete products, categories, and customers
- Can manage user accounts and assign roles
- Can view all sales reports and analytics

### 2. Cashier/Staff

- Limited access focused on daily operations
- Can create new sales transactions
- Can view product and customer information
- Cannot modify products or access sensitive settings

## 1.4 Use Cases

### UC1: Product & Inventory Management

- Administrator adds new products with details (name, SKU, price, stock quantity, category)
- Administrator updates product information or stock levels
- Administrator deletes products that are no longer sold
- System filters out inactive products from product lists

## **UC2: Sales Transaction**

- Cashier selects customer (optional) and products to sell
- Cashier enters quantity for each product
- System validates stock availability
- System calculates total amount and updates inventory automatically
- System records the sale with timestamp and operator information

## **UC3: Customer Management**

- Staff adds new customer details (name, phone number)
- System tracks customer purchase history through sales records
- Administrator can update or remove customer information

## **UC4: Inventory Monitoring**

- System displays current stock levels for all products
- System alerts when product quantity falls below threshold
- Administrator receives low-stock notifications on dashboard

## **UC5: Sales Reporting**

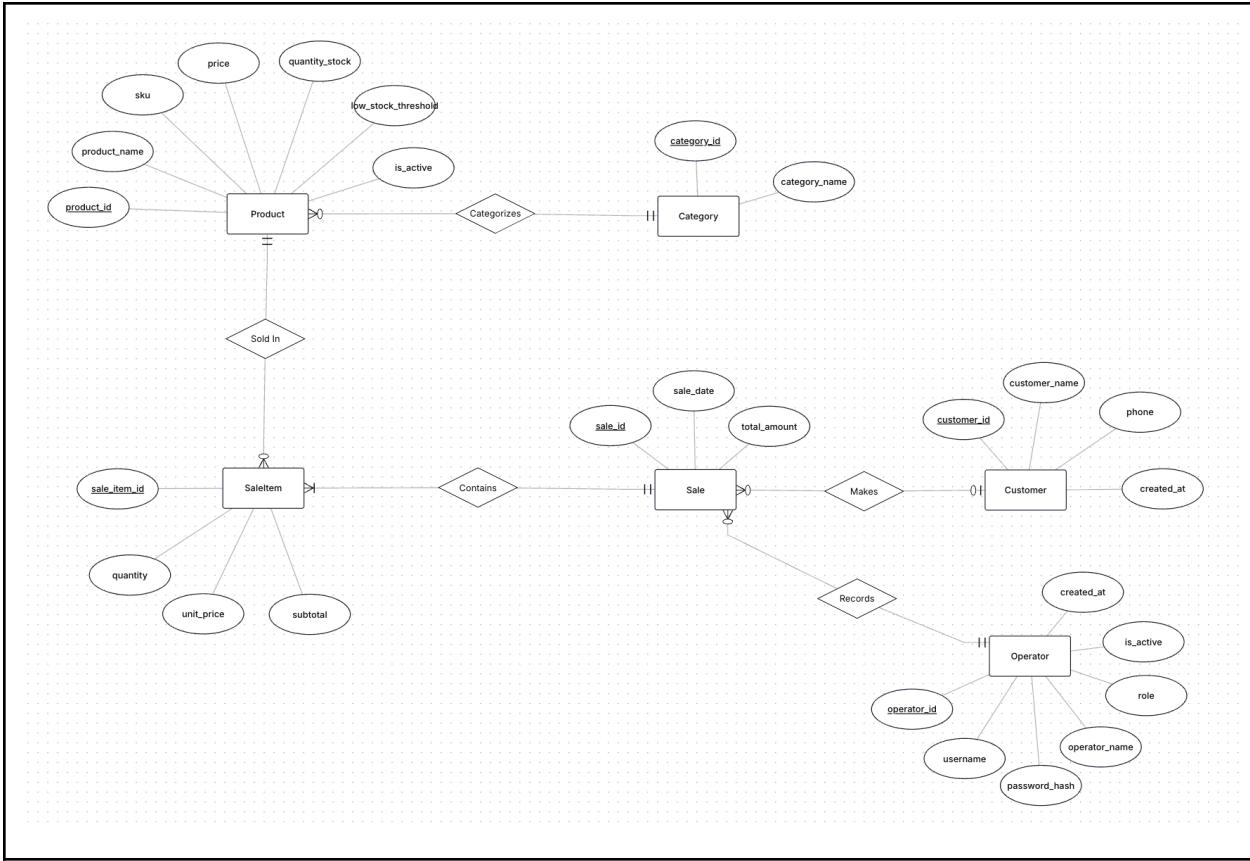
- Administrator views total revenue over time
- System displays recent sales transactions
- System shows top-selling products
- Administrator generates reports for business analysis

## **UC6: User Authentication**

- Users log in with username and password
- System verifies credentials and grants access based on role
- System restricts features according to user permissions (admin vs. cashier)

## II. Database Design

### 2.1 Entity-Relationship Diagram (ERD)



### 2.2 Entity Explanations

The database design consists of several core entities that represent the main components of the inventory and sales system.

#### - User

The User entity stores system user accounts, including administrators and cashiers. Each user has a unique username, a hashed password, and a role attribute that determines access privileges. This entity supports authentication and role-based authorization.

#### - Category

The Category entity represents product classifications such as Electronics or Stationery. It is used

to group products logically and simplify inventory organization. Each category has a unique identifier and a category name.

- **Product**

The Product entity stores information about items sold by the business. Attributes include SKU, product name, price, current stock quantity, low-stock threshold, and a foreign key referencing Category. This entity supports inventory tracking and stock monitoring.

- **Customer**

The Customer entity stores customer information such as name, phone number, and creation date. Customers are optionally associated with sales transactions, allowing the system to track purchase history while still supporting walk-in customers.

- **Sale**

The Sale entity represents a completed sales transaction. It records the transaction date and time, total amount, operator (user) who processed the sale, and the associated customer if applicable. This entity acts as the parent record for detailed sale items.

- **SaleItem**

The SaleItem entity represents individual products within a sale. It stores the quantity sold, unit price at the time of sale, and subtotal. This separation ensures historical pricing accuracy and supports multi-item transactions.

## 2.3 Normalization Steps

The database was normalized to **Third Normal Form (3NF)** to eliminate redundancy and ensure data integrity.

- **First Normal Form (1NF)**

All tables contain atomic values with no repeating groups. Each table has a primary key, and attributes store single values only (e.g., quantity, price).

- **Second Normal Form (2NF)**

All non-key attributes are fully dependent on the entire primary key. Composite keys are avoided by introducing surrogate keys where necessary, such as in the SaleItem table.

- **Third Normal Form (3NF)**

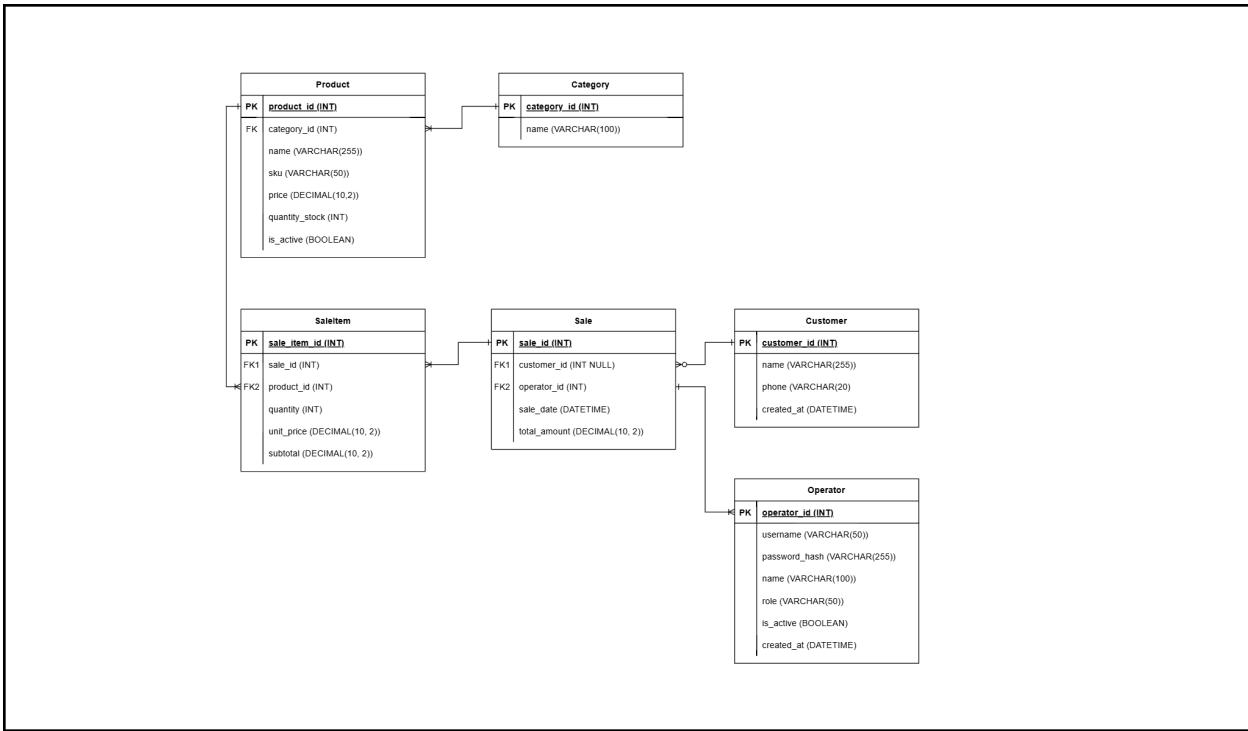
There are no transitive dependencies. Each non-key attribute depends only on the primary key.

For example, category names are stored only in the Category table and referenced via foreign keys from Product.

This normalization ensures consistency, minimizes redundancy, and simplifies maintenance.

## III. Database Implementation

### 3.1 Relational Schema



### 3.2 Key Constraints

The following constraints are applied to ensure data integrity:

- **Primary Keys (PK)**

Each table has a primary key to uniquely identify records.

- **Foreign Keys (FK)**

- products.category\_id → categories.category\_id
- sales.user\_id → users.user\_id
- sales.customer\_id → customers.customer\_id
- sale\_items.sale\_id → sales.sale\_id
- sale\_items.product\_id → products.product\_id

- **Unique Constraints**

- usernames must be unique
- SKUs must be unique
- category names must be unique

- **NOT NULL Constraints**

- Applied to essential attributes such as usernames, product names, prices, and quantities.

These constraints prevent invalid data insertion and preserve relational consistency.

### 3.3 Example SQL Statements

#### 1. Insert a New Category

```
INSERT INTO categories (category_name)
VALUES ('Electronics');
```

What this does:

- This statement adds a new product category into the categories table.
- The category\_name column stores the name of the category.
- The category\_id is automatically generated because it is the primary key (usually using SERIAL or AUTO INCREMENT).

Why it is needed in the system:

- Categories help organize products.
- Products must reference an existing category through a foreign key.
- This ensures data consistency and prevents products from belonging to non-existent categories.

## 2. Insert a New Product

```
INSERT INTO products (sku, product_name, price, stock_quantity, low_stock_threshold, category_id)
VALUES ('ELEC-001', 'Wireless Mouse', 15.00, 20, 10, 1);
```

What this does:

- Inserts a new product into the inventory.
- Each column represents a key attribute:
  - sku: Unique identifier for the product.
  - product\_name: Name shown in the system.
  - price: Selling price.
  - stock\_quantity: Current inventory count.
  - low\_stock\_threshold: Used for low-stock alerts.
  - category\_id: Links the product to the Electronics category.

Important behavior:

- The category\_id must already exist in the categories table.
- If it does not exist, the database rejects the insert due to the foreign key constraint.

Why it is needed in the system:

- This supports inventory management and stock monitoring.
- The low-stock threshold enables automatic alerts on the dashboard.

## 3. Create a Sale Record

```
INSERT INTO sales (sale_date, total_amount, user_id, customer_id)
VALUES (NOW(), 30.00, 1, 2);
```

What this does:

- Creates a new sales transaction record.
- Stores high-level transaction information:
  - sale\_date: Timestamp of the transaction.
  - total\_amount: Total cost of all items in the sale.
  - user\_id: Identifies the cashier or admin who processed the sale.
  - customer\_id: Links the sale to a customer (can be NULL for walk-in customers).

Important behavior:

- user\_id must exist in the users table.
- customer\_id must exist in the customers table or be null.
- This table acts as the parent record for detailed sale items.

Why it is needed in the system:

- Enables reporting such as total revenue and sales history.
- Separates transaction metadata from item details.

## IV. Application Implementation

### 4.1 System Architecture

The following table shows the technology stack used in this system:

Component	Technology	Purpose
Database	PostgreSQL (Neon DB)	Cloud-hosted relational database for data storage
Backend	Python Flask	Web application framework for routing and business logic
Database Driver	psycopg2	PostgreSQL adapter for Python database connection

<b>Authentication</b>	Flask-Login + bcrypt	User session management and password hashing
<b>Frontend</b>	HTML + Tailwind CSS	User interface with responsive design

This system follows a three-tier architecture pattern:

### **1. Presentation Layer (Frontend)**

- User interface built with HTML and Tailwind CSS
- Displays data and receives user input through web browser

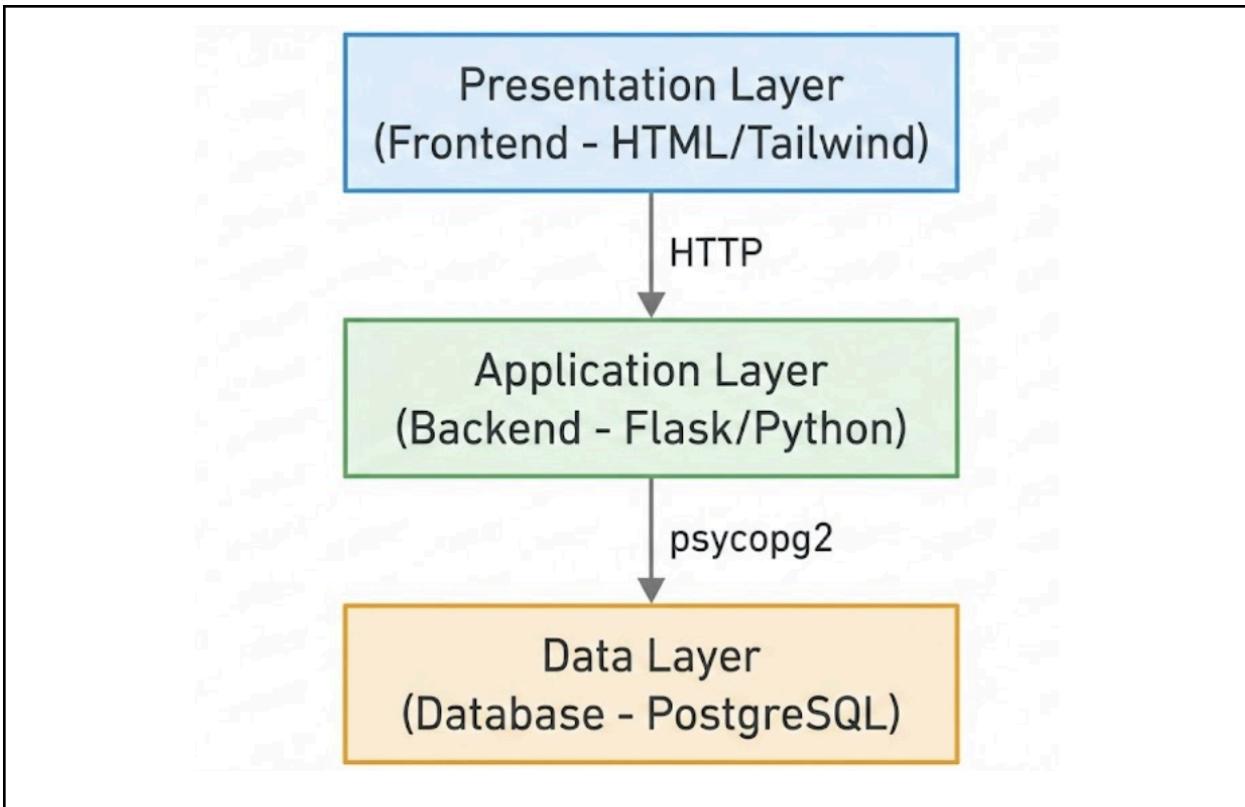
### **2. Application Layer (Backend)**

- Flask handles HTTP requests and business logic
- Processes user actions (CRUD operations, authentication)
- Communicates between frontend and database

### **3. Data Layer (Database)**

- PostgreSQL stores all persistent data
- Manages products, sales, customers, and users
- Ensures data integrity with constraints and relationships

This architecture ensures that the frontend remains responsive while the backend handles complex database operations.



## 4.2 Authentication & Authorization

This module handles user login, session management, and role-based access control.

## Login Page:

The screenshot shows the login page for 'SmallBiz Inventory'. At the top, there's a navigation bar with links for Dashboard, Products, Categories, Customers, Sales, and a 'Login' button. Below the navigation, a green banner displays the message 'You have been logged out successfully.' The main area contains a form with a logo and the title 'SmallBiz Inventory'. It includes fields for 'Username' (placeholder: Enter your username) and 'Password' (placeholder: Enter your password), both enclosed in light gray boxes. A large green 'Sign In' button is centered below these fields. At the bottom of the form, there's a section titled 'Demo Credentials:' containing two entries: 'Admin: username: admin | password: admin123' and 'Cashier: username: cashier | password: admin123'.

The login page allows users to enter their credentials. The system uses bcrypt for secure password hashing, and Flask-Login for session management

## Role-Based Access Control:

The system implements two user roles:

### 1. Admin:

- a. Full access to all features
- b. Can add, edit, delete products, categories, and customers

### 2. Cashier:

- a. Can create sales transactions
- b. Can view products and customers
- c. Cannot modify data (view-only access)

Routes are protected using:

- `@login\_required` - Requires user login
- `@role\_required('admin')` - Restricts to admin users only

## Access Control Example (Products Page):

Admin:

SmallBiz Inventory		Dashboard	Products	Categories	Customers	Sales	System Admin (admin)	Logout
Products						+ Add Product		
SKU	Name	Category	Price	Stock	Actions			
STAT-001	Notebook A4	Stationery	\$2.50	70	<input type="text" value="70"/>	<button>Update</button>	<button>Edit</button>	<button>Delete</button>
TECH-002	USB Keyboard	Electronics	\$25.00	19	<input type="text" value="19"/>	<button>Update</button>	<button>Edit</button>	<button>Delete</button>
TECH-001	Wireless Mouse	Electronics	\$15.50	5	<input type="text" value="5"/>	<button>Update</button>	<button>Edit</button>	<button>Delete</button>

Cashier:

SmallBiz Inventory		Dashboard	Products	Categories	Customers	Sales	John Cashier (cashier)	Logout
Products						+ Add Product		
SKU	Name	Category	Price	Stock	Actions			
STAT-001	Notebook A4	Stationery	\$2.50	70	<button>View only</button>			
TECH-002	USB Keyboard	Electronics	\$25.00	19	<button>View only</button>			
TECH-001	Wireless Mouse	Electronics	\$15.50	5	<button>View only</button>			

## 4.3 Product Management Module

This module allows administrators to manage products.

## Product List Page

Products						Actions		
SKU	Name	Category	Price	Stock		Update	Edit	Delete
DRNK-001	Mineral Water	Beverages	\$1.00	90	90	Update	Edit	Delete
STAT-001	Notebook A4	Stationery	\$2.50	100	100	Update	Edit	Delete
TECH-002	USB Keyboard	Electronics	\$25.00	30	30	Update	Edit	Delete
TECH-001	Wireless Mouse	Electronics	\$15.50	50	50	Update	Edit	Delete

The product list page displays all product categories with the following features:

- Product SKU, name, category, price, and stock
- Add new product button (admin only)
- Update stock, edit, and delete buttons for each product (admin only)

## Add Category

Administrators can add new products by:

1. Clicking the “+ Add Product” button
2. Input the appropriate information into each slot.  
This includes the product name, a new SKU, selecting from pre-existing category list, price, and current stock.
3. Submit the form.

## Update Category

Administrators can easily update the current stock of a product by:

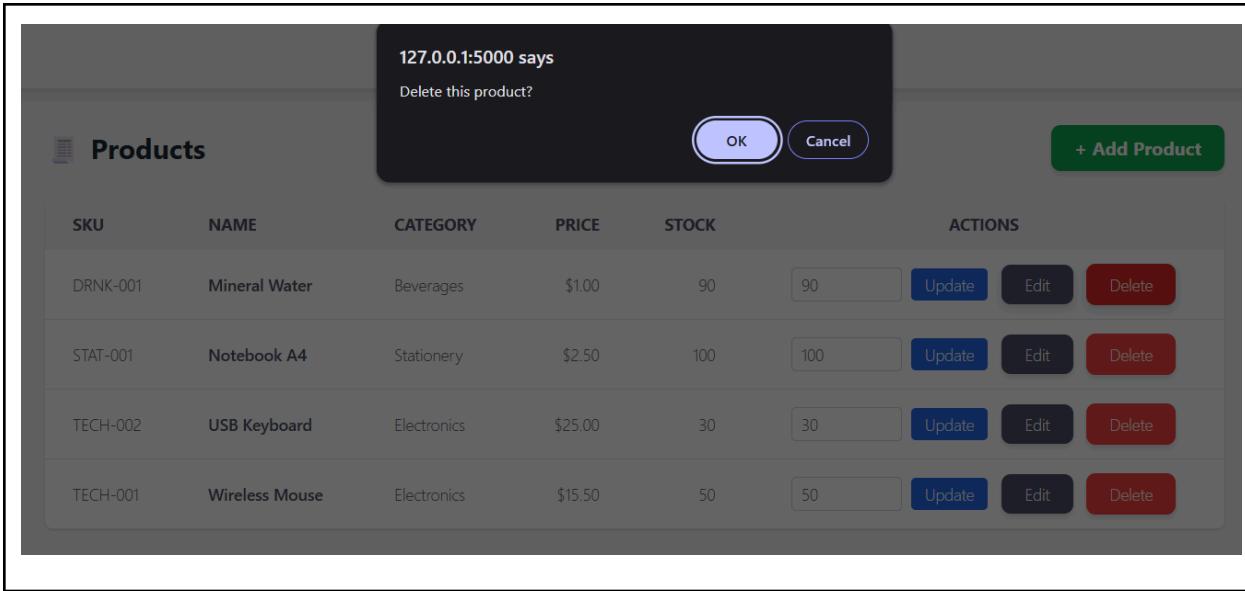
1. Typing in the update stock count to the associated product.
2. Using the arrows to increment or decrement the stock count by 1.

## Edit Category

Administrators can update existing products by:

1. Clicking on the edit button on the product list.
2. Modifying the information.
3. Save changes.

## Delete Category



Administrators can remove products by:

1. Click the "Delete" button on the category list.
2. The product will be removed from the database upon confirming.

## 4.4 Category Management Module

This module allows administrators to manage product categories for better organization and classification.

### Category List Page

The screenshot shows a category management module. At the top, there's a header with 'Categories' and a '+ Add Category' button. The main area is a table with columns: ID, CATEGORY NAME, and ACTIONS. There are three rows of data:

ID	CATEGORY NAME	ACTIONS
1	Electronics	<button>Edit</button> <button>Delete</button>
2	Stationery	<button>Edit</button> <button>Delete</button>
3	Beverages	<button>Edit</button> <button>Delete</button>

The category list page displays all product categories with the following features:

- Category ID and name

- Add new category button (admin only)
- Edit and delete buttons for each category (admin only)

## Add Category

Administrators can create new categories by:

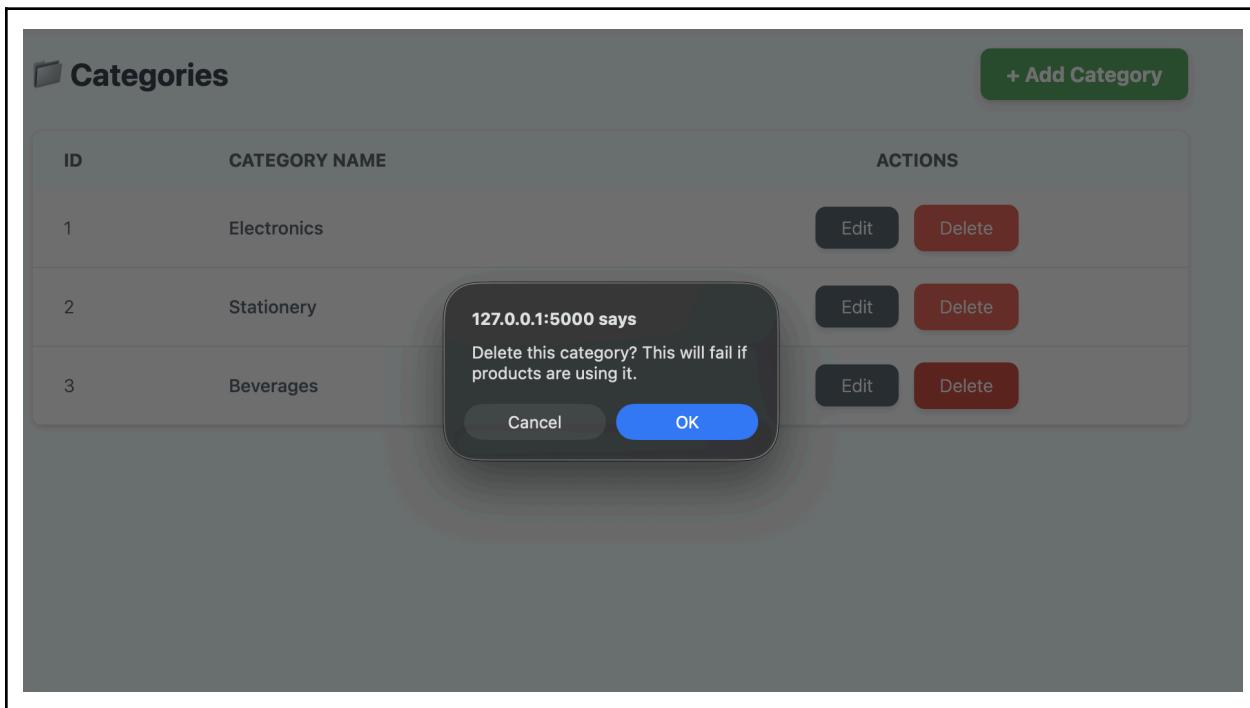
1. Click the "+ Add Category" button
2. Input the category name
3. Submit the form

## Edit Category

Administrators can update existing categories:

1. Click "Edit" button on the category list
2. Modify the category name
3. Save changes

## Delete Category



Administrators can remove categories, but with a safety check:

3. Click the "Delete" button on the category list.
4. The system checks if any products are currently assigned to this category.

5. If products exist, the system prevents deletion and displays an error to ensure data integrity. If empty, the category is deleted.

## 4.5 Customer Management Module

This module allows administrators to manage customers.

### Customer List Page

Customers					+ Add Customer
ID	NAME	PHONE	CREATED AT	ACTIONS	
1	Alice Wonderland	08123456789	2025-11-28 13:01	<button>Edit</button>	<button>Delete</button>
2	Bob Builder	08987654321	2025-11-28 13:01	<button>Edit</button>	<button>Delete</button>
3	Charlie Test	08123456789	2025-11-28 13:05	<button>Edit</button>	<button>Delete</button>

The product list page displays all product categories with the following features:

- Customer ID, name, phone, date of creation
- Add new customer button (admin only)
- Edit and delete buttons for each customer (admin only)

### Add Customer

Administrators can create new categories by:

1. Click the "+ Add Category" button
2. Input the customer name & phone number
3. Submit the form

## 4.6 Sales Management Module

This module handles sales transactions, inventory updates, and sales history tracking for both administrators and cashiers.

## Create New Sale

### Point of Sale

[← Back to History](#)

**Customer (Optional)**

Enter Customer ID (leave blank for walk-in customer)

Leave empty if customer is not registered

**Items to sell**

Product*	Quantity*
Select Product	Qty <input type="button" value="X"/>

+ Add Another Item

1. Select customer (optional) from dropdown
2. Adding products to cart with quantity
3. System calculates subtotal for each item
4. System shows total amount
5. Click "Complete Sale" to finalize transaction

The system performs the following operations automatically:

- **Stock validation:** Checks if sufficient quantity is available
- **Inventory update:** Decreases product stock by sold quantity
- **Total calculation:** Computes sale total from all items
- **Transaction recording:** Saves sale with timestamp and operator information
- **Error Validation:** Cannot proceed if stock is insufficient
  - Not enough stock for 'Product Name'. Available: 10, Requested: 15 - Prevents overselling
  - Transaction rollback on any failure ensures data consistency

## Sales History

Sales Transaction History					+ Record New Sale
ID	DATE & TIME	CUSTOMER	OPERATOR	TOTAL AMOUNT	
#10	2025-11-29 09:15	Alice Wonderland	System Admin	\$275.00	►
#9	2025-11-29 09:14	Walk-in Customer	System Admin	\$25.00	►
#8	2025-11-29 08:33	Alice Wonderland	System Admin	\$25.00	►
#7	2025-11-28 09:04	Walk-in Customer	John Cashier	\$5.00	►
#6	2025-11-26 16:12	Walk-in Customer	System Admin	\$666.50	►
#4	2025-11-26 16:09	Walk-in Customer	System Admin	\$30.00	►
#3	2025-11-26 16:09	Walk-in Customer	System Admin	\$31.00	►
#2	2025-11-26 07:09	Bob Builder	John Cashier	\$7.50	►
#1	2025-11-26 07:09	Alice Wonderland	System Admin	\$31.00	►

Each transaction is shown as a single row in the table, acting as a summary view. The sales history page displays all completed transactions with:

- Sale ID and transaction date/time
- Operator name (who processed the sale)
- Customer name (if provided, otherwise shows “Walk-in Customer”)
- Total amount

Clicking a row expands it inline to reveal the detailed breakdown of the sale (items, quantities, unit prices, subtotals), instead of navigating via a separate “View Details” page.

Also, both administrators and cashiers can view the complete sales history.

## Sale Details

ID	DATE & TIME	CUSTOMER	OPERATOR	TOTAL AMOUNT
#10	2025-11-29 09:15	Alice Wonderland	System Admin	\$275.00 ▾
PRODUCT	QUANTITY	UNIT PRICE	SUBTOTAL	
Notebook A4	10	\$2.50	\$25.00	
USB Keyboard	10	\$25.00	\$250.00	

Clicking on a sale expands the row to reveal the full transaction details. The expanded view displays an items table showing:

- Product name
- Quantity
- Unit price
- Subtotal

This detailed view helps several important use cases:

- Makes it easy to see which products were sold together
- Preserves historical pricing as it was at the time of the transaction

## Transaction Details

### Transaction Process:

1. The system validates all product quantities against current stock levels.
2. A Sale record is created with operator and customer information.
3. Corresponding SaleItem records are created for each product in the cart.
4. Product stock levels are decreased automatically based on the sale.
5. All operations are executed within a single database transaction and are either fully committed or rolled back if any error occurs.

### ACID Compliance:

The sale process is executed within a single database transaction, ensuring that all related operations (sale creation, sale items insertion, and stock updates) are committed atomically or rolled back entirely in case of an error. This guarantees data consistency and prevents partial or conflicting sales records.

### Access Control:

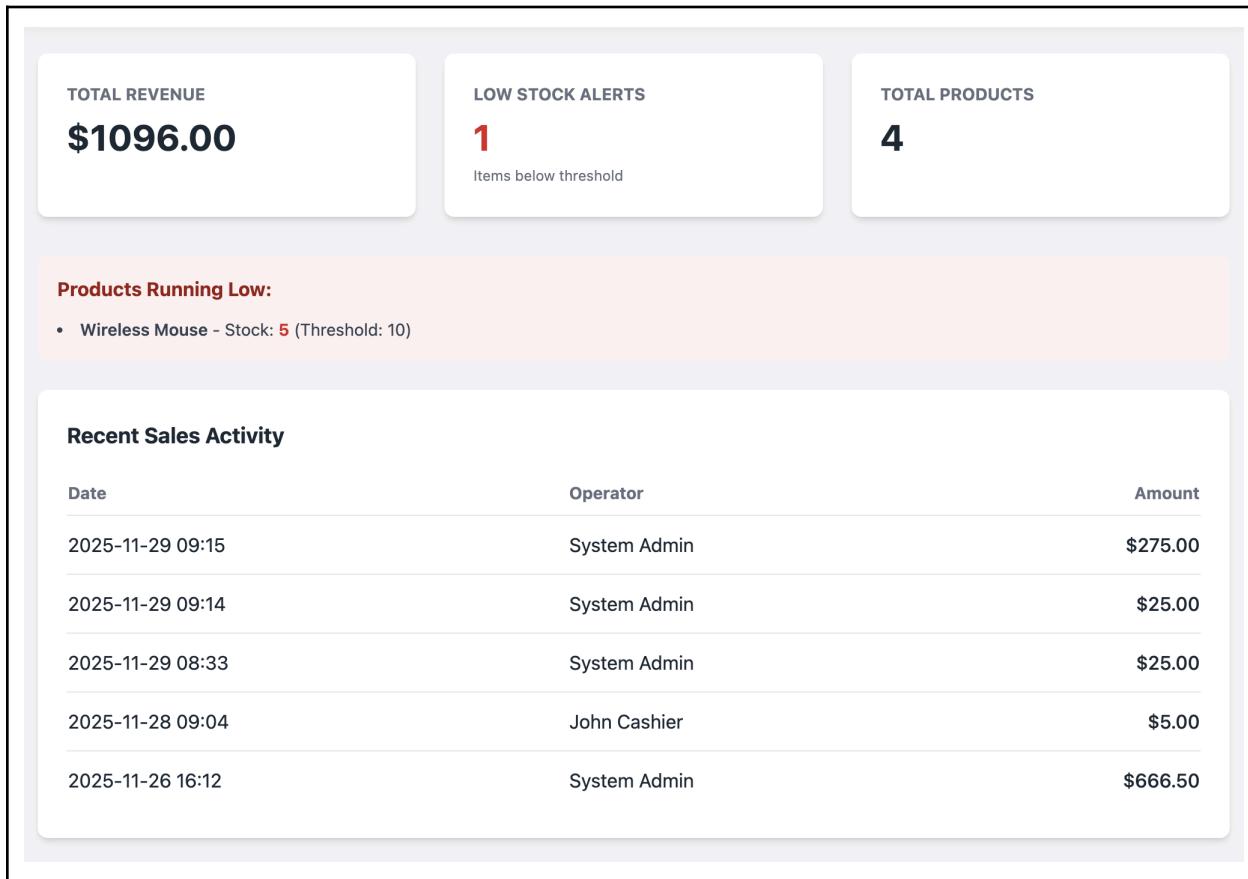
- **Administrator:** Can view all sales across all operators.

- **Cashier:** Can create new sales and view sales history.

## 4.7 Dashboard & Reporting Module

This module provides real-time business insights and performance monitoring for administrators.

### Dashboard Overview



The dashboard displays key business metrics at a glance:

- **Total Revenue:** Sum of all sales transactions
- **Low Stock Alerts:** Number of products below threshold
- **Total Products:** Count of active products in inventory
- **Recent Sales:** List of the 5 most recent transactions

This centralized view helps administrators quickly assess business performance and identify issues requiring attention.

## Low Stock Monitoring

### Products Running Low:

- **Wireless Mouse** - Stock: **5** (Threshold: 10)

The dashboard displays products requiring restocking:

- Product Name
- Current stock quantity
- Low stock threshold.

The 'Low Stock' widget automatically filters the inventory to show only items where the current stock is at or below the defined threshold (e.g., 10 units).

## Recent Sales Activity

### Recent Sales Activity

Date	Operator	Amount
2025-11-29 09:15	System Admin	\$275.00
2025-11-29 09:14	System Admin	\$25.00
2025-11-29 08:33	System Admin	\$25.00
2025-11-28 09:04	John Cashier	\$5.00
2025-11-26 16:12	System Admin	\$666.50

The recent sales widget shows the latest 5 transactions with:

- Transaction date and time
- Operator name
- Total amount

## **Implementation Details**

The dashboard uses optimized SQL aggregation queries to compute statistics directly in the database, such as total revenue, low-stock counts, and recent sales. Appropriate indexes are applied to ensure efficient query execution, allowing the dashboard to load within acceptable response times under typical data volumes.

## **Access Control**

Available to all logged-in users, both admin and cashier, which means all users see the same dashboard information.

# **V. Testing and Results**

## **5.1 Transaction Logic Test**

This section checks whether the Sales Module works correctly and whether it handles errors properly when there is abnormal input, such as insufficient stock.

### **Test Data Setup:**

To make the verification easier to understand, the following test products are registered and used.

<b>Product Name</b>	<b>SKU</b>	<b>Price</b>	<b>Initial Stock</b>
Test Product A	TEST-001	\$10.00	50 (enough stock)
Test Product B	TEST-002	\$20.00	3 (low stock)

Product Table:

```
1 SELECT * FROM product;
```

Connected (1 query)

Run Explain Analyze 97ms 6 rows

#	product_id	category_id	product_name	sku	price	quantity_stock	low_stock_threshold	is_active
1	1	1	Wireless Mouse	TECH-001	15.50	5	10	t
2	4	3	Mineral Water	DRNK-001	1.00	90	10	f
3	3	2	Notebook A4	STAT-001	2.50	70	10	t
4	2	1	USB Keyboard	TECH-002	25.00	19	10	t
5	10	1	Test Product A	TEST-001	10.00	50	10	t
6	11	2	Test Product B	TEST-002	20.00	3	10	t

## Scenario A: Multi-Item Sale

### Purpose:

To confirm that a transaction is completed successfully when purchasing a product with sufficient stock.

### Procedure:

1. Enter Customer ID “1”. (= Alice Wonderland)
2. Add to Cart:
  - a. Test Product A × 2
  - b. Test Product B × 1
3. Click “Confirm Sale” button.

### Expected Result:

Application Side:

Sale #11 completed! Total: \$40.00

### Sales Transaction History

+ Record New Sale

ID	DATE & TIME	CUSTOMER	OPERATOR	TOTAL AMOUNT
#11	2025-12-24 07:27	Alice Wonderland	System Admin	\$40.00 ▾
PRODUCT	QUANTITY	UNIT PRICE	SUBTOTAL	
Test Product A	2	\$10.00	\$20.00	
Test Product B	1	\$20.00	\$20.00	

Database Side:

```

1 v SELECT
2     s.sale_id,
3     c.customer_name,
4     s.total_amount,
5     p.product_name,
6     si.quantity,
7     si.subtotal
8 FROM Sale s
9 JOIN Customer c ON s.customer_id = c.customer_id
10 JOIN SaleItem si ON s.sale_id = si.sale_id
11 JOIN Product p ON si.product_id = p.product_id
12 WHERE s.sale_id = (SELECT MAX(sale_id) FROM Sale);

```

Connected (1 query)

▷ Run
Explain
Analyze
101ms
2 rows

#	sale_id	customer_name	total_amount	product_name	quantity	subtotal
1	11	Alice Wonderland	40.00	Test Product A	2	20.00
2	11	Alice Wonderland	40.00	Test Product B	1	20.00

### Observation:

The database query results exactly match the application interface. This confirms that:

- Foreign Keys correctly linked the customer (Alice) and products to the sale.
- Data Integrity is maintained across the Sale and SaleItem tables.
- Calculations for subtotals and total amounts are accurate in both the frontend and backend.

## Scenario B: Insufficient Stock Handling

### Purpose:

To confirm that the system returns an error and prevents the sale when the order quantity exceeds available stock, ensuring data consistency.

### Procedure:

4. Select Test Product B (Stock: 2).
5. Add to Cart: Test Product B × 5
6. Click “Confirm Sale” button.

### Result:

Application Side:

The screenshot shows a Point of Sale interface. At the top, a red error message box displays: "Sale failed: Not enough stock for 'Test Product B'. (Available: 2, Requested: 5)". Below this, the main screen has a title "Point of Sale" and a "Back to History" button. The "Customer (Optional)" section contains a text input field with placeholder text "Enter Customer ID (leave blank for walk-in customer)" and a note "Leave empty if customer is not registered". The "Items to sell" section contains a table row for "Test Product B - Stock: 2 - \$20.00" with a quantity input field set to "5" and a delete "X" button. A blue "Add Another Item" button is below the table. At the bottom, there are two large buttons: a green "✓ Confirm Sale" button and a red "✗ Cancel" button.

Database Side:

```

1 ✓ SELECT product_name, quantity_stock
2   FROM Product
3 WHERE product_name = 'Test Product B';

```

Connected (1 query)

Run Explain Analyze 94ms 1 row

#	product_name	quantity_stock
1	Test Product B	2

#### **Observation:**

The system correctly blocked the transaction because the requested quantity “5” exceeded the available stock “2”. The database query confirms that the stock level remained unchanged at 2, proving that the transaction was fully rolled back and data integrity was preserved.

## **5.2 Inventory Update Verification**

#### **Purpose:**

To verify that the product inventory in the database is automatically and accurately deducted based on the sales transaction recorded in Section 5.1.

#### **Data Consistency Check:**

Product	Quantity Sold (in Scenario A)	Initial Stock	Expected Current Stock
Test Product A	2	50 (enough stock)	48

## Result:

Application Side:

Product Inventory						Actions		
SKU	Name	Category	Price	Stock		Actions		
STAT-001	Notebook A4	Stationery	\$2.50	70	70	<button>Update</button>	<button>Edit</button>	<button>Delete</button>
TEST-001	<u>Test Product A</u>	Electronics	\$10.00	48	48	<button>Update</button>	<button>Edit</button>	<button>Delete</button>
TEST-002	Test Product B	Stationery	\$20.00	2	2	<button>Update</button>	<button>Edit</button>	<button>Delete</button>
TECH-002	USB Keyboard	Electronics	\$25.00	19	19	<button>Update</button>	<button>Edit</button>	<button>Delete</button>
TECH-001	Wireless Mouse	Electronics	\$15.50	5	5	<button>Update</button>	<button>Edit</button>	<button>Delete</button>

## Database Side:

```
1 ✓ SELECT
2     p.product_name,
3     50 AS initial_stock,
4     SUM(si.quantity) AS total_sold,
5     p.quantity_stock AS current_actual_stock
6 FROM Product p
7 LEFT JOIN SaleItem si ON p.product_id = si.product_id
8 WHERE p.product_name = 'Test Product A'
9 GROUP BY p.product_id;
```

Connected (1 query)

Run Explain Analyze 99ms 1 row

#	product_name	initial_stock	total_sold	current_actual_stock
1	Test Product A	50	2	48

### **Observation:**

The query confirms that the current\_actual\_stock (48) matches exactly with the calculated expected\_stock (50 - 2 = 48). This confirms that the trigger for inventory deduction is functioning correctly.

## 5.3 Reporting Accuracy

### Purpose:

To verify that the Admin Dashboard correctly aggregates data in real-time. We compare the metrics displayed on the UI against the direct SQL query results.

### Verification 1: Low Stock Alerts

**Logic:** The system should count products where quantity\_stock <= low\_stock\_threshold.

Based on previous tests, Test Product B (Stock: 2, Threshold: 10) should trigger this alert.

### Result:

Application Side:

**TOTAL REVENUE**  
**\$1136.00**

**LOW STOCK ALERTS**  
**2**  
Items below threshold

**TOTAL PRODUCTS**  
**6**

**Products Running Low:**

- Test Product B - Stock: **2** (Threshold: 10)
- Wireless Mouse - Stock: **5** (Threshold: 10)

**Recent Sales Activity**

Date	Operator	Amount
2025-12-24 07:27	System Admin	\$40.00
2025-11-29 09:15	System Admin	\$275.00

Database Side:

```
1 ✓ SELECT
2     product_name,
3     COUNT(*) AS low_stock_count
4   FROM Product
5 WHERE quantity_stock <= low_stock_threshold
6 GROUP BY product_name;
```

Connected (1 query)

Run Explain Analyze 98ms 2 rows

#	product_name	low_stock_count
1	Test Product B	1
2	Wireless Mouse	1

### Observation:

The dashboard correctly displays "2" for Low Stock Alerts, which matches the SQL query result (2 records returned. “Test Product B” and “Wireless Mouse”). This confirms the alerting logic is accurate.

### Verification 2: Total Revenue

**Logic:** The sum of total\_amount from all recorded sales.

#### Result:

Application Side:

The dashboard displays three main metrics: Total Revenue (\$1136.00), Low Stock Alerts (2 items below threshold), and Total Products (6). A red oval highlights the Total Revenue value. Below these, a section titled 'Products Running Low:' lists two items: Test Product B and Wireless Mouse, both with stock levels below their respective thresholds of 10.

Date	Operator	Amount
2025-12-24 07:27	System Admin	\$40.00
2025-11-29 09:15	System Admin	\$275.00

Database Side:

A screenshot of a database query results interface. The query executed is:

```
1 SELECT SUM(total_amount) AS verified_total_revenue FROM Sale;
```

The results show one row with the verified total revenue:

#	verified_total_revenue
1	1136.00

Execution details: 109ms, 1 row. Buttons for Run, Explain, and Analyze are visible at the bottom.

### Observation:

The Total Revenue displayed on the dashboard exactly matches the SQL aggregation result. This confirms that all sales transactions are correctly summed up without discrepancy.

## **VI. Conclusion and Reflection**

### **6.1 Lessons Learned**

Through the development of the Small Business Inventory and Sales System, the team gained practical insight into how relational database concepts are applied in real-world applications. The project highlighted the importance of a well-structured relational schema, where entities such as Product, Category, Sale, and SaleItem are clearly separated and linked through primary and foreign keys to ensure data integrity. The team also learned how CRUD operations must adhere closely to database constraints, particularly when handling updates and deletions involving relational dependencies. Integrating the database with the application further reinforced the relationship between database logic and application-level functionality, ensuring user actions were accurately reflected in the system.

### **6.2 Challenges Faced**

One of the main challenges encountered was maintaining consistency between the database schema and the application code as the system evolved. Changes to table structures and constraints required adjustments in application logic to prevent conflicts and errors. The team also faced difficulties handling database restrictions such as foreign key and unique constraints, especially when deleting records linked to existing transactions. Additionally, configuration issues related to database connections and environment variables posed challenges during testing, emphasizing the importance of proper environment setup and validation.

### **6.3 Future Improvements**

Future development of the system may focus on expanding reporting features, including more detailed sales analysis and inventory summaries to support decision-making. Improvements to user management, such as enhanced authentication and role-based authorization, could also strengthen system security. Furthermore, optimizing the application interface and database interactions would improve performance and scalability as data volume increases, making the system more suitable for long-term use.