



POP ADRIAN BOGDAN

PHP Internship - Group Five Software

Age 34 from Cluj Napoca, not married - available Anytime

Contact details

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Professional objective

Although my professional experience is in the field of online and retail sales management, I am currently in the process of a major career change in the direction of web development, mainly focussing on PHP and JAVASCRIPT technologies.

I am self-taught and have acquired basic knowledge of the following: HTML, CSS, Bootstrap, PHP-MySQL, Phpmyadmin, Symfony Framework and Git.

I am highly motivated and enthusiastic, hardworking always with excellent attention to detail.

Professional experience

Experience by departments

IT Hardware : **5 months**

IT Software : **4 months**

Administrative / Logistics: **1 year and 5 months**

Sales: **9 years and 4 months**

Oct 2016 - present

4 months

PHP Internship - Group Five Software

Cluj-Napoca | IT Software | IT / Telecom

PHP :

- WEB Basics
- PHP introduction
- PHP and Databases
- OOP
- Design Principles and Best Practice
- Coding Standards/Code Quality
- Programming Environment Tools

Symfony:

- Symfony3 - fundamentals
- Bundles, Configuration and Enviroments
- Doctrine, Databases and Relationships
- Symfony Services
- Symfony Forms
- Symfony Security

Acquired skills and knowledge:

symfony framework, GIT, doctrine, GitHub, javascript / jquery, phpstorm, bootstrap 3, php oop, phpMyAdmin,

Jul 2015 - Nov 2016

1 year and 5 months

Book-keeper - Altex - Romania SRL

Cluj-Napoca | Administrative / Logistics | IT / Telecom

Apr 2014 - Jul 2015

1 year and 4 months

Assistant Store Manager - Media Galaxy Cluj Napoca - Altex Romania SRL

Cluj-Napoca | Sales | IT / Telecom

- general store management (representation of the company in relation to the local authorities, merchandising)
- optimizing the store profitability
- supervizing the visual identity of the store
- planning resources (employees, working timetable, local budgets)
- team management (task assignment, motivation, training, coaching and control);
- employees selection and recruitment
- sales reports

Oct 2009 - Nov 2013

4 years and 2 months

Showroom Manager - Dante International SA www.emag.ro

Cluj-Napoca | Sales | IT / Telecom

- NPS (Net Promoter Score), Customer Care, Customer Satisfaction, NPS - analysis, monitoring and optimizations at national level, customer feedback questionnaires, phone client feedback
- Identifying new locations for expanding the showroom network at regional level, new location set-up, actively involved in personal recruitment, operational, procedural and sales training for new employees
- General showroom management (representation of the company in relation to the local authorities, merchandising)
- Maintaining a high standard of customer services, showroom image and solving unexpected problems
- Planning resources (employees, working timetable, local budgets)
- team management (task assignment, motivation, training, coaching and control); -employees selection and recruitment
- I have developed a strong efficient team for the Cluj-Napoca Showroom
- I specialized in the analysis, monitoring and optimization at a national level, for the Customer Care/ Customer Satisfaction policies, based on the existing feedback system (Customer feedback questionnaires, out-interviews, customer phone feedback, NPS scores)

May 2008 - May 2009

1 year and 1 month

Account Manager - Falmingo Computers SA-Flamingo Distribution Centre - FDC

Cluj-Napoca | Sales | -

- achieving monthly sales targets
- compiling, verifying sales reports to upper management
- maintaining a good relationship with local authorities

Jul 2005 - May 2008

2 years and 11 months

Store Manager - Flamingo International SA - Flamingo Computers

Cluj-Napoca | Sales | Administrative / Public Sector

- new location set-up, actively involved in personal recruitment, operational, procedural and sales training for new employees
- General showroom management (representation of the company in relation to the local authorities, merchandising)
- Maintaining a high standard of customer services, showroom image and solving unexpected problems
- Planning resources (employees, working timetable, local budgets)
- Team management (task assignment, motivation, training, coaching and control); -employees selection and recruitment

Mar 2005 - Jul 2005

5 months

Service Tehnician - Flamingo International SA - Flamingo Computers

Baia Mare | IT Hardware | Administrative / Public Sector

- warranty and post-warranty services, maintaining the store computers and network, logistics and merchandising

Education

2001 - 2006

College / Bachelor's degree - Universitatea de Vest "Vasile Goldis"

Marketing | Baia Mare

-no diploma

1997 - 2001

High School - Grup Scolar Tehnic Nr.1

Electronica si Electrotehnica - Electronist Tehnica de Calcul | Baia Mare

Skills

Skills from work experience

symfony framework, GIT, doctrine, GitHub, javascript / jquery, phpstorm, bootstrap 3, php oop, phpMyAdmin, PHP & MySQL, HTML5/CSS3, Programare PHP

Foreign languages

English - Advanced, Italian - Medium, French - Medium

Other info

Numerous sales trainings (Microsoft, Intel, Samsung, HP, Apple, Customer Satisfaction, Sales Excellence)

Driving license

Categories A, B

acquired on 05 Nov 2002

Desired job

Job type

Full time

Career level

ENTRY-LEVEL

Desired salary

Unspecified

Desired city

Cluj-Napoca

Desired job's department

Internet / e-Commerce, IT Hardware ,
Sales, Telecommunications

Desired industry

IT / Telecom, Media / Internet