POP ADRIAN BOGDAN

PHP Internship - Group Five Software

Age 34 from Cluj Napoca, not married - available Anytime

Contact details

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Professional objective

Although my professional experience is in the field of online and retail sales management, I am currently in the process of a major career change in the direction of web development, mainly focussing on PHP and JAVASCRIPT technologies.

I am self-taught and have acquired basic knowledge of the following: HTML, CSS, Bootstrap, PHP-MySql, Phpmyadmin, Symfony Framework and Git.

I am highly motivated and enthusiastic, hardworking always with excellent attention to detail.

Professional experience

Experience by departments

IT Hardware : **5 months**
IT Software : **4 months**
Administrative / Logistics: **1 year and 5 months**
Sales: **9 years and 4 months**

Oct 2016 - present
4 months

PHP Internship - Group Five Software
Cluj-Napoca | IT Software | IT / Telecom

PHP :
-WEB Basics
-PHP introduction
-PHP and Databases
-OOP
-Design Principles and Best Practice
-Coding Standards/Code Quality
-Programming Environment Tools

Symfony:
-Symfony3 - fundamentals
-Bundles, Configuration and Enviroments
-Doctrine, Databases and Relationships
-Symfony Services
-Symfony Forms
-Symfony Security

Acquired skills and knowledge:
symfony framework, GIT, doctrine, GitHub, javascript / jquery, phpstorm, bootstrap 3, php oop, phpMyAdmin,

PHP & MySQL, HTML5/CSS3, Programare PHP

Jul 2015 - Nov 2016
1 year and 5 months

Book-keeper - Altex - Romania SRL

Cluj-Napoca | Administrative / Logistics | IT / Telecom

Apr 2014 - Jul 2015
1 year and 4 months

Assistant Store Manager - Media Galaxy Cluj Napoca - Altex Romania SRL

Cluj-Napoca | Sales | IT / Telecom

-general store management (representation of the company in relation to the local authorities, merchandising)

-optimizing the store profitability

-supervizing the visual identity of the store

-planning resources (employees, working timetable, local budgets)

-team management (task assignment, motivation, training, coaching and control);

-employees selection and recruitment

-sales reports

Oct 2009 - Nov 2013
4 years and 2 months

Showroom Manager - Dante International SA www.emag.ro

Cluj-Napoca | Sales | IT / Telecom

-NPS (Net Promoter Score), Customer Care, Customer Satisfaction, NPS - analysis, monitoring an optimizations at national level, customer feedback questionnaires, phone client feedback
-Identifying new locations for expanding the showroom network at regional level, new location set-up, actively involved in personal recruitment, operational, procedural and sales training for new employees
-General showroom management (representation of the company in relation to the local authorities, merchandising)
-Maintaining a high standard of customer services, showroom image and solving unexpected problems
-Planning resources (employees, working timetable, local budgets)
-team management (task assignment, motivation, training, coaching and control); -employees selection and recruitment
- I have developed a strong efficient team for the Cluj-Napoca Showroom
-I specialized in the analysis, monitoring and optimization at a national level, for the Customer Care/ Customer Satisfaction policies, based on the existing feedback system (Customer feedback questionnaires, out-interviews, customer phone feedback, NPS scores)

May 2008 - May 2009
1 year and 1 month

Account Manager - Falmingo Computers SA-Flamingo Distribution Centre - FDC

Cluj-Napoca | Sales | -

-achieving monthly sales targets
-compiling, verifying sales reports to upper management
-maintaining a good relationship with local authorities

Jul 2005 - May 2008
2 years and 11 months

Store Manager - Flamingo International SA - Flamingo Computers

Cluj-Napoca | Sales | Administrative / Public Sector

-new location set-up, actively involved in personal recruitment, operational, procedural and sales training for new employees
-General showroom management (representation of the company in relation to the local authorities, merchandising)
-Maintaining a high standard of customer services, showroom image and solving unexpected problems
-Planning resources (employees, working timetable, local budgets)
-Team management (task assignment, motivation, training, coaching and control); -employees selection and recruitment

Mar 2005 - Jul 2005
5 months

Service Tehnician - Flamingo International SA - Flamingo Computers

Baia Mare | IT Hardware | Administrative / Public Sector

-warranty and post-warranty services, maintaining the store computers and network, logistics and merchandising

Education

2001 - 2006   **College / Bachelor's degree - Universitatea de Vest "Vasile Goldis"**
Marketing | Baia Mare

-no diploma

1997 - 2001   **High School - Grup Scolar Tehnic Nr.1**
Electronica si Electrotehnica - Electronist Tehnica de Calcul | Baia Mare

Skills

Skills from work experience

symfony framework, GIT, doctrine, GitHub, javascript / jquery, phpstorm, bootstrap 3, php oop, phpMyAdmin, PHP & MySQL, HTML5/CSS3, Programare PHP

Foreign languages

English - Advanced, Italian - Medium, French - Medium

Other info

Numerous sales trainings (Microsoft, Intel, Samsung, HP, Apple, Customer Satisfaction, Sales Excellence)

Driving license
Categories A, B
acquired on 05 Nov 2002