

Tour Partner Group Limited – Restructuring Opportunity Profile

(All figures & statements sourced as individually referenced; currency not applicable where financial data unavailable)

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1. Introduction Table (Company Snapshot)

Source: Tour Partner Group corporate website “About Us”, accessed Jun-24

| Item | Data |

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| Primary Industry | Tourism |

| Incorporation Year | 2013 (Note — Companies House filing date 07-May-13; Co. No. 08499847) |

| Headquarters | London, United Kingdom |

| Employees | 200 employees (corporate website) |

| Operational KPI #1 | 3,000 groups handled per year |

| Operational KPI #2 | 7 office locations (UK, Ireland, Nordics, Germany, etc.) |

| Operational KPI #3 | >30 source markets served |

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2. Business Overview (Bullets Only)

Sources: Tour Partner Group corporate website “About Us” & “Our Story”, accessed Jun-24

- Tour Partner Group is a business-to-business destination management company that designs and operates customised group tours across the United Kingdom, Ireland, the Nordics and mainland Europe.
- The company delivers end-to-end services including itinerary design, accommodation contracting, transport logistics, guiding and on-tour support, thereby acting as a one-stop partner for international tour operators and wholesalers.
- Tour Partner Group has grown through the integration of legacy brands—such as Hotels & More (UK), Irish Welcome Tours (Ireland) and Trans Nordic Tours (Denmark)—to create a multi-geography platform with local expertise.
- It maintains a network of more than 7 offices that collectively manage relationships with over 10,000 supplier partners covering hotels, attractions, transport and restaurants.
- The company claims operational scale of c.3,000 incoming groups per annum sourced from more than 30 global markets, helping diversify seasonality and currency risk.

- It positions itself as a technology-enabled operator, having invested in an in-house contracting and booking platform that aims to speed up quotation turnaround and improve margin control.

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3. Revenue Split

Could not detect – the latest filed statutory accounts do not include a segmental or geographic revenue note.

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4. Key Stakeholders Table

Could not detect – the most recent Companies House filing is an abridged set of small-company accounts with no shareholder or director-remuneration disclosures.

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5. Financial Highlights

Could not detect – the public filing is an abridged balance-sheet-only “small company” submission with no profit-and-loss account or cash-flow statement.

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6. Capital Structure

Could not detect – the abridged accounts do not contain a borrowings note or details of loan facilities, and no separate charge filings exist on Companies House as of Jun-24.

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Note on information gaps

Tour Partner Group Limited files under the UK small-company regime (Companies Act 2006, s.444), which allows it to omit the income statement, cash-flow statement, detailed notes, and shareholder analysis from public filings. As such, only limited balance-sheet data is available and no debt, cash-flow or segmental revenue information can be extracted for diligence purposes.