Politecnico di Milano Scuola di Ingegneria Industriale e dell'Informazione

APPLIED STATISTICS July 7th, 2023

Problem 3: Customer satisfaction score

We aim to investigate the factors influencing customer satisfaction at FashionFancyClothes ready-to-wear shops. The file satisfaction.txt comprises satisfaction scores from 400 FashionFancyClothes customers, along with their total purchase amounts, membership duration, age, and preferred store location. We want to analyze how these factors influence customer satisfaction using a linear model of the form:

$$score = \beta_0 + \beta_1 purch_amount + \beta_2 memb_duration + \beta_3 age + \epsilon$$
 (1)

with $\epsilon \sim \mathcal{N}(0, \sigma^2)$

- a) Fit the model and report the estimates of the unknown parameters.
- b) State and verify the model assumptions.
- c) Perform a test of level 5% to verify whether memb_duration and age have an effect on the satisfaction score.
- d) Perform any other statistical tests that you consider useful to reduce the model, and update the estimates of its parameters.
- e) Let's now add to the model found in (d) the variable store, added as a random intercept. Fit the new model and report the PVRE index.
- f) Report the dot plot of the estimated random intercepts. Ignoring the effect of the fixed effect covariates, which store is associated to the highest score?

Upload your results here:

https://forms.office.com/e/xkWiqD55z7