

# Adhesive Technology Seminar 2013

October 9, 2013 - Chicago, IL, USA

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#### Who should attend?

# AWA Alexander Watson Associates invites you to join the Adhesive Technology Seminar 2013

The Adhesive Technology Seminar is a key industry event offering presentations from experts and industry leaders from across the value chain. The seminar focuses on the industry by reviewing the key technology trends and developments and exploring some of the growth applications across different market sectors. The event will bring together experts from across the value chain, from raw material suppliers and adhesive formulators to laminators and equipment manufacturers - providing a unique opportunity to network with industry peers.

Introduction by Corey Reardon, President & CEO of AWA Alexander Watson Associates:

"In today's competitive environment, it is essential for manufacturers throughout the supply chain to understand how developments can impact their business and drive opportunities for growth.

The growth in the demand for pressure-sensitive adhesive technology is highly reliant on the market segments that it supports — most notably the label, tape, graphic, medical and other specialty laminate markets. While some of these markets are reaching maturity, the demand for tailored pressure-sensitive solutions continues to move into new application areas, driven by advances in product and process development.

The 2013 Adhesive Technology Seminar is an international event bringing together players from all segments of the value chain: raw material, adhesive suppliers, coating and converting companies.

The program kicks off with a general session on the Pressure-sensitive Technology, a market overview discussing the market, technologies, trends and developments, followed by sessions focusing on the label and tape market discussing technologies. The afternoon focuses on key applications. The seminar is complemented with a social program and networking opportunities."

We look forward to welcoming you to Chicago on the 9th of October!

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#### **Releted Reports:**

#### **Global Specialty Pressure-sensitive Tapes Market Study & Sourcebook 2012**

This study analyzes the strength and weaknesses of the specialty tape market and other characteristics across the value chain. This global study builds on the experience AWA has built up over several years in researching and publishing data on the European and North American regional specialty tape markets. It details trends in the market by tape format, materials, technologies, and end uses with particular emphasis on the changing structure and developments within this key business area.

#### Global Adhesive & Adhesive Technology Assessment for Pressure-sensitive Materials 2012

This study provides an independent assessment of the pressure-sensitive technology sector, and focuses on the major formulations used in pressure-sensitive laminating – solvent, aqueous, and hot melt (including radiation cured).

For more information please visit <u>www.awa-bv.com</u> or contact <u>reports@awa-bv.com</u>

# **SEMINAR PROGRAM**

8.00 - 9.00am	Seminar Registration & Welcome Coffee  Wednesday
9.00 - 9.15	Seminar Opening & Welcome October 9
	Corey Reardon, President & CEO, AWA Alexander Watson Associates
9.15 - 9.45	Pressure-sensitive Technology Market Overview Jackie Marolda, Vice President & Senior Consultant, AWA Alexander Watson Associates An overview of the global pressure-sensitive market, segmented by market sector served, including volumes, geographic considerations and trends.
9.45 - 10.15	Pressure-sensitive Label Market Overview Corey Reardon, President & CEO, AWA Alexander Watson Associates
10.15 - 10.45	M & A Trends in 2013 - Not the Year Anyone Expected James M. Hill, Partner and Executive Chairman, Benesch, Friedlander, Coplan & Aronoff LLP This presentation will discuss the overall capital markets as they relate to transactions in 2013. Deal volume, versus dollars of deals, is significantly down from 2012; a fact that will be discussed as to the reasons behind it. The discussion will focus on ways that buyers are trying to find transactions, with scarce inventory, off the "beaten path" of auctions and if they are succeeding. Finally, the discussion will address the coatings and adhesives markets and how their multiples remain much higher than many other markets.
10.45 - 11.15	Coffee & Networking Break
11.15 - 11.45	Silicone PSA in Specialty Tape Applications Kyle Rhodes, Application Engineer - PSA & Specialty Film, Dow Corning Corporation Silicone PSA's have a unique place within specialty tape applications, with attention focused on the ability to survive high temperatures, bond to difficult substrates, create unique masking materials and protective films. A review of typical applications, the chemistries involved, and application testing data will be studied. New findings on high temperature survivability, and rheometric testing of modulus through a wide temperature range up to 300oC will be explored.
11.45 - 12.15pn	Dr Zhaohui Sun, Technical Group Leader and Product Manager, Ashland Inc.  Some UV products have performance attributes similar to solution PSA products, but without the need for expensive drying ovens and incinerators. AROCURE™ UV curable hot melt PSAs were developed using new technology that permits generation of solution-like performance even at high film thickness. This presentation reviews AROCURE™ products including application on conventional hot melt coaters at a temperature range of 100-120° C at reasonably high line speeds. A broad range of products is possible with this technology, including applications for high or low temperatures, high cohesive strength, and low surface energy (LSE) adhesion.
12.15 - 12.45	Superior Performance – Pressure Sensitive Labels Using UV-Acrylic Adhesives Dr. Christoph Timm, Development Group Leader, Pressure Sensitive Adhesives, Novamelt GmbH In the past, there have been lots of discussions about the UV-Acrylic HMPSA technology, but despite market interest there was no breakthrough. Many hotmelt coaters have been equipped with UV-lamps but they were not in use on a regular basis. In the last several years, the status quo is changing. Many applications have been found where this technology offers advantages versus the other available adhesive technologies. The first part of this presentation discusses the properties of UV-Acrylic adhesives versus other common technologies and the second section takes a look at three applications especially suitable for these UV-Acrylic adhesives (wash off labels, wet wipes packaging closures, and high performance permanent labels).
12.45 - 1.45	Lunch Break
1.45 - 2.15	Manufacture and Uses of Differential Release Liners Jeff Kruger, Applications Engineer, Release Liner, Mondi Differential release liners are release liner products coated on two sides designed to allow material, normally a pressure sensitive adhesive to be delivered to its designated application point. The presentation will review what a differential release liner is, discuss some aspects of their manufacturing and finally their uses.
2.15 - 2.45	Pressure-sensitive Tape Market Overview Corey Reardon, President & CEO, Alexander Watson Associates
2.45 - 3.15	Thin Absorbent Skin Adhesive: A New Family of Acrylic Pressure-sensitive Adhesive Anne Wibaux, Principal Scientist, Vancive Medical Technologies  Pressure sensitive acrylic tapes are widely used in medical applications in combination with breathable barrier films to provide a secure anchor for dressings. While acrylic adhesives have a high moisture vapor transmission rate (MVTR) they do not, like advanced absorbent material, interact with the wound bed to form a gel which helps reduce pain and keep the wound moist. A new acrylic based tape which combined high breathability, transparency and gel formation upon fluid absorption will be presented.
3.15 - 3.45	Coffee & Networking Break
3.45 - 4.15	New Hot Melt Formulations for Tape & Label Applications Ingrid Brase, Market Segment Director, Pressure Sensitive Adhesives, Henkel Corporation Co-author: Dr. Yuhong Hu of Henkel Corp The use of pressure-sensitive hot melt adhesives has expanded in both tape and label applications. This paper will discuss some of the key features needed for these two different applications and how adhesive companies utilize different formulation techniques to provide the necessary performance to meet them. Case histories illustrating how new products for each application were developed will be discussed.
4.15 - 5.00	Panel Discussion
5.00 - 5.15	Seminar Closing Comments
5.15 - 7.00	Cocktail & Networking Reception

#### Venue

Hyatt Rosemont Hotel 6350 N River Rd, Rosemont, IL, 60018, USA Tel: +1 847-518-1234 www.rosemont.hyatt.com

#### Hotel

Hotel accommodation is not included in the Seminar registration fee and is the responsibility of individual participants.

The Hyatt Rosemont Hotel offers a special room rate to seminar participants (available on a first-come, first-served basis). When making the reservation, mention the AWA conference to receive the special room rate.

#### Special Room Rate - Deadline September 16, 2013

Single/Double Occupancy: 129 USD

\*Room rates are quoted exclusive of applicable state and local taxes (currently 13%) or applicable service, or hotel fees in effect at the Hotel at the time of the meeting. Changes in reservations may include additional costs.

#### **Seminar Fee**

The registration fee includes seminar attendance, lunch, coffee breaks, cocktail reception and online seminar proceedings. Registrations may be limited and will be accepted on a first-come, first-served basis.

#### **Terms & Conditions**

#### Payment

The seminar fee must be paid to confirm registration. To pay by bank transfer, please use the bank information provided below. AMEX, Euro card/MasterCard and VISA are accepted. Make checks payable to AWA Conferences & Events.

**Cancellation Policy** 

Submit a cancellation in writing or by fax to AWA Conferences & Events. You may cancel your registration for a 75% refund from the date of registration until 30 working days prior to the seminar. Cancellations received between 29 and 0 working days prior to the seminar will not receive a refund. If you can not attend, you may designate an alternative attendee from your company by contacting AWA Conferences & Events. Registrants who fail to attend or cancel between the 29 and 0 workings days prior to the conference are liable for the entire fee. No warranties for changes are expressed or implied. AWA Conferences reserves the right to cancel an event and commits to inform the registrant no later than 29 working days prior to the event. In this case only the registration fee will be refunded.

# Register online at www.awa-bv.com

### **Registration Form**

## Adhesive Technology Seminar 2013

October 9, 2013 Chicago, IL, USA

#### Mail or Fax to:

#### **AWA Conferences & Events Head Office**

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