

TEU00311

What is the Internet doing to me?
(witidtm)

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<https://github.com/sftcd/witidtm>
<https://down.dsg.cs.tcd.ie/witidtm>

Online Advertising

(what I want you to ponder...)

- What's your attitude to online advertising?
- What do you know about how it works?
 - What do you want to know?
- What concerns do you have about online ads?
- Are you ok with being the product when using “free” services?
 - Always or just sometimes?
 - What would you do to avoid being the product?

Overview

- A bit of cookie background
- A very quick overview of web ads
- Real-Time Bidding for your eyeballs
- Cui Bono?

Watching Cookies

- How might you do it? Up to you! One option:
 - Install a browser (e.g. chromium, opera) that's new for you
 - Explore it's settings (advanced/privacy), zap all it's cookies etc.
 - Visit site(s) of interest, in various states (e.g. logged into to FB/Gmail first or not different browser privacy settings...)
 - Record state of cookies at various stages and with various options
 - Analyse cookie origins, names and content (some extensions/plugins may make that easier)
- Another option: use dev-mode and HAR files
- Caution: Be careful if you zap cookies in a browser you use day-to-day – you might break some login for which you've forgotten the password!
 - If you do install some new addon/extension, check it out first, and consider keeping or deleting it later

Cookie Resources

- Fairly simple overview
 - <https://www.gohacking.com/how-browser-cookies-work/>
- Wikipedia: lots of (probably too much) detail
 - https://en.wikipedia.org/wiki/HTTP_cookie
- Dabrowski, Adrian, et al. "Measuring Cookies and Web Privacy in a Post-GDPR World." International Conference on Passive and Active Network Measurement. Springer, Cham, 2019.
 - https://www.johannaullrich.eu/assets/papers/dabrowski2019_pam.pdf

Facebook Advertising

- Fairly reasonable description: Andreou, Athanasios, et al. "Measuring the facebook advertising ecosystem." 2019.
 - https://hal.archives-ouvertes.fr/hal-01959145/file/Andreou-etal_FacebookAds_NDSS2019.pdf
- Points:
 - Anyone can be an advertiser there (5 clicks), so it's not the same game as on the web
 - FB's walled garden allows them to be less visible
 - Targeting based on PII and interests seems creepy to me

Two Documents

- Estrada-Jiménez, José, et al. "Online advertising: Analysis of privacy threats and protection approaches." Computer Communications 100 (2017): 32-51.
 - <https://upcommons.upc.edu/bitstream/handle/2117/99742/Online%2Badvertising%2Bprivacy%2Bthreats%2Band%2Bsolutions.pdf>

Some of the slides here are based on that (tables or diagrams without a reference are from there)

That's based on work done in or before 2016

- UK Information Commissioner's Office report from June 2019
 - <https://ico.org.uk/media/about-the-ico/documents/2615156/adtech-real-time-bidding-report-201906-dl191220.pdf>

Who wins?

“Real-time bidding creates a rare win-win-win situation.

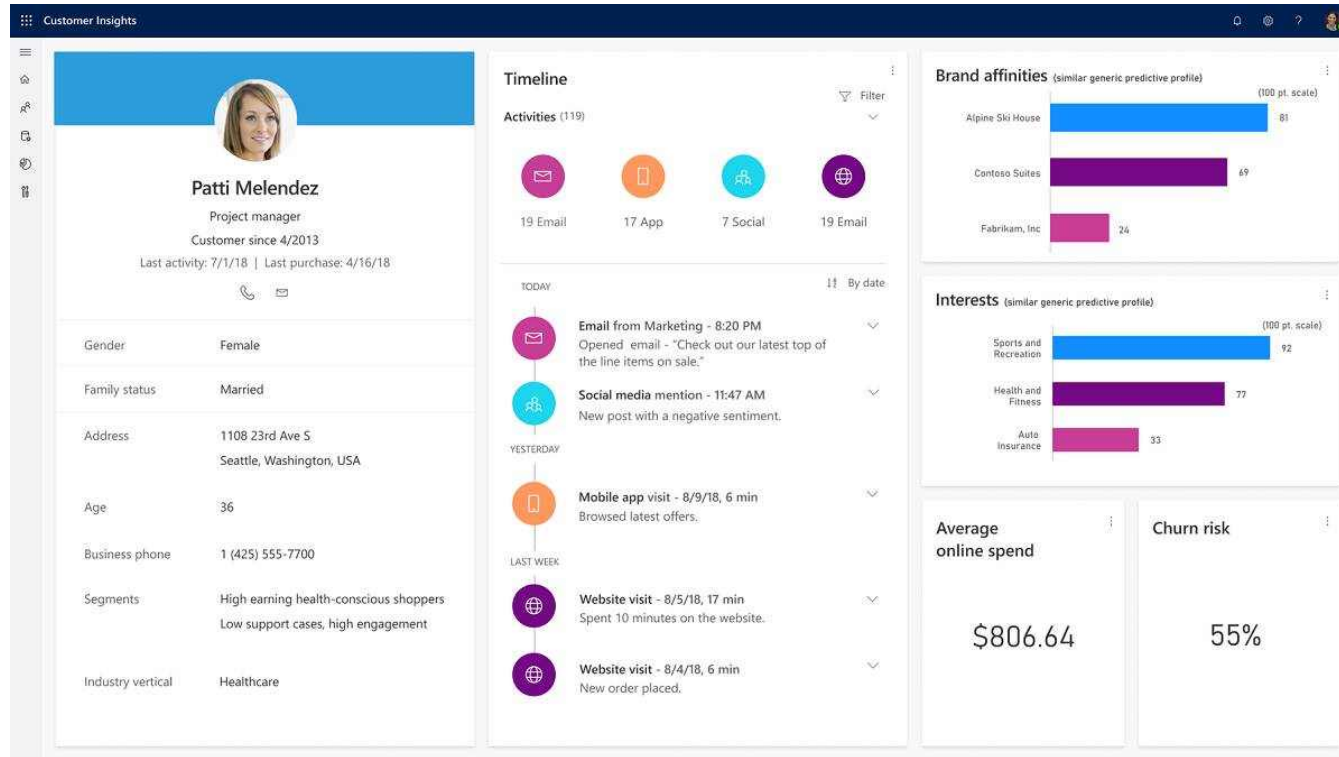
Advertisers have the ability to serve ads based on real-time user data. They can “target users based on their demographic, psychographic, or behavioral attributes”.

Users/readers are served with relevant ads rather than a vague one. This, in turn, improves the ad experience.

Publishers or website owners can earn better ad revenue with the help of RTB.”

<https://headerbidding.co/real-time-bidding/>

What I imagine advertisers want...



https://www.theregister.co.uk/2019/09/23/microsofts_connected_store_dynamics_365_announcement_connects_online_and_physical_retail/
From an el Reg article about a Microsoft product to support retailers, so not quite the same, but a nice/ickky illustration.
And it's not clear to me how that'd scale (but maybe they don't care?).

Some Actors

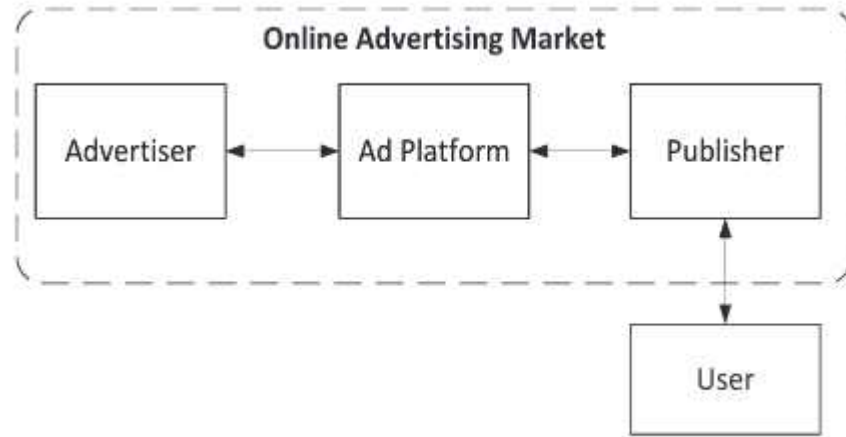


Fig. 2. Main components of the online advertising ecosystem.

User: you and your browser(s)

Publisher: gets paid for display of ad - web site (e.g. google search, CNN, rte.ie)

Ad platform: intermediaries who help advertiser target ads - Google, FB, ...

Advertiser: pay for display of ads - company selling widgets, travel, ...

Moar Actors

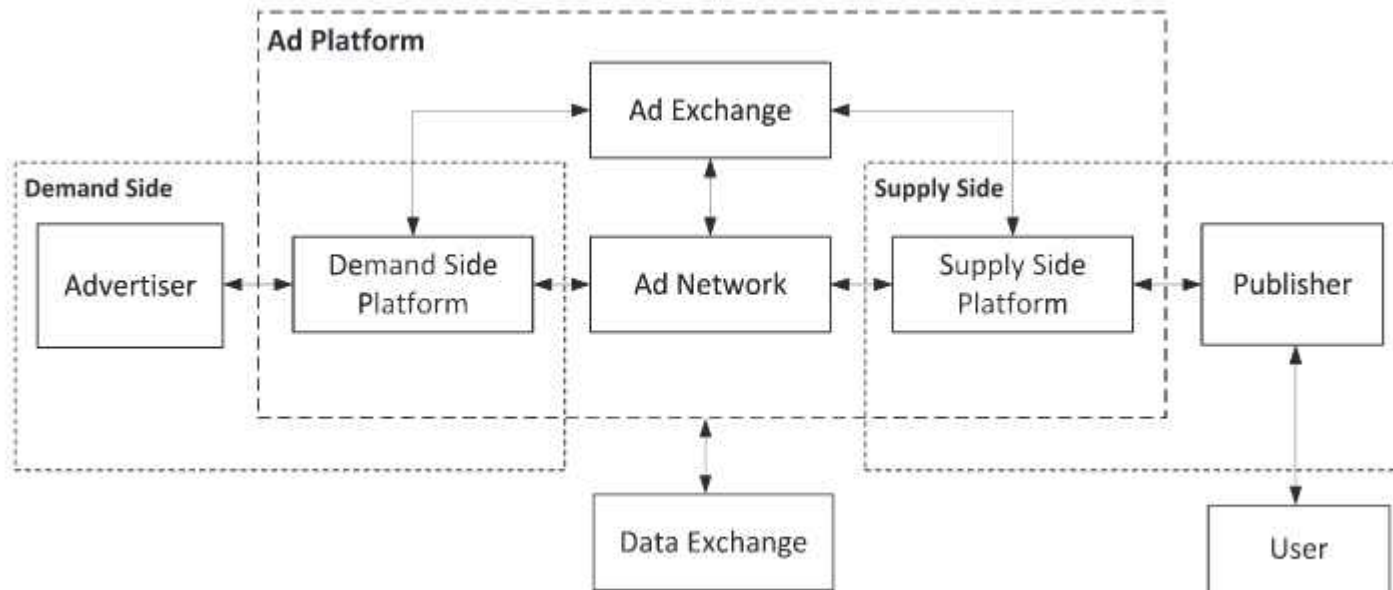


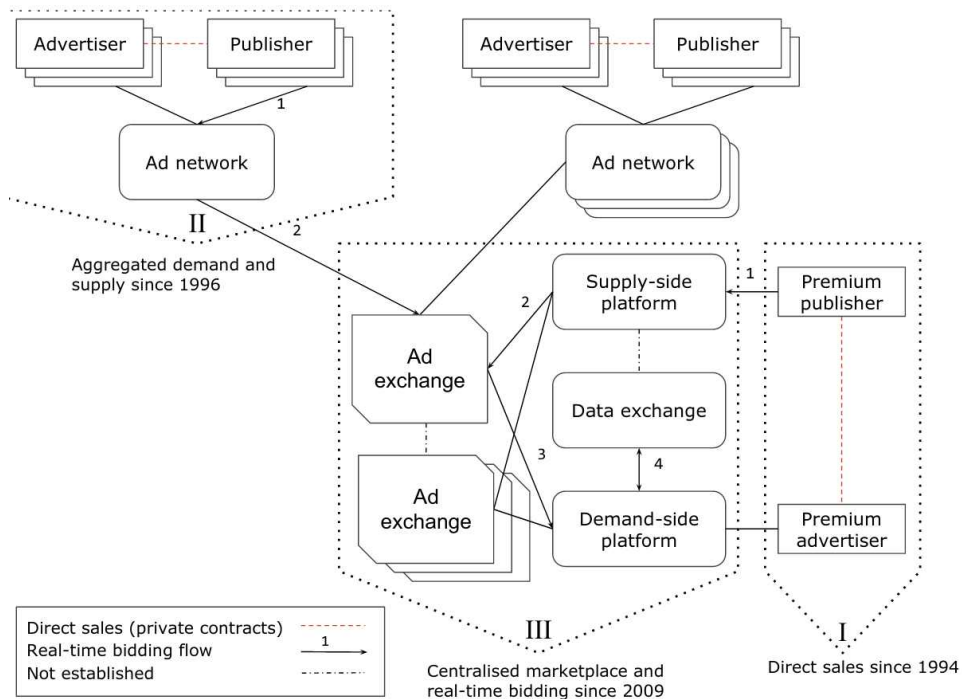
Fig. 3. Disaggregated ad platform scheme and interactions between players.

Real time bidding (RTB):

Publisher -> Ad platform: "I have <this> inventory (of display space)"

Ad platform -> Advertisers: "how much will you pay for <this>?"

Another view

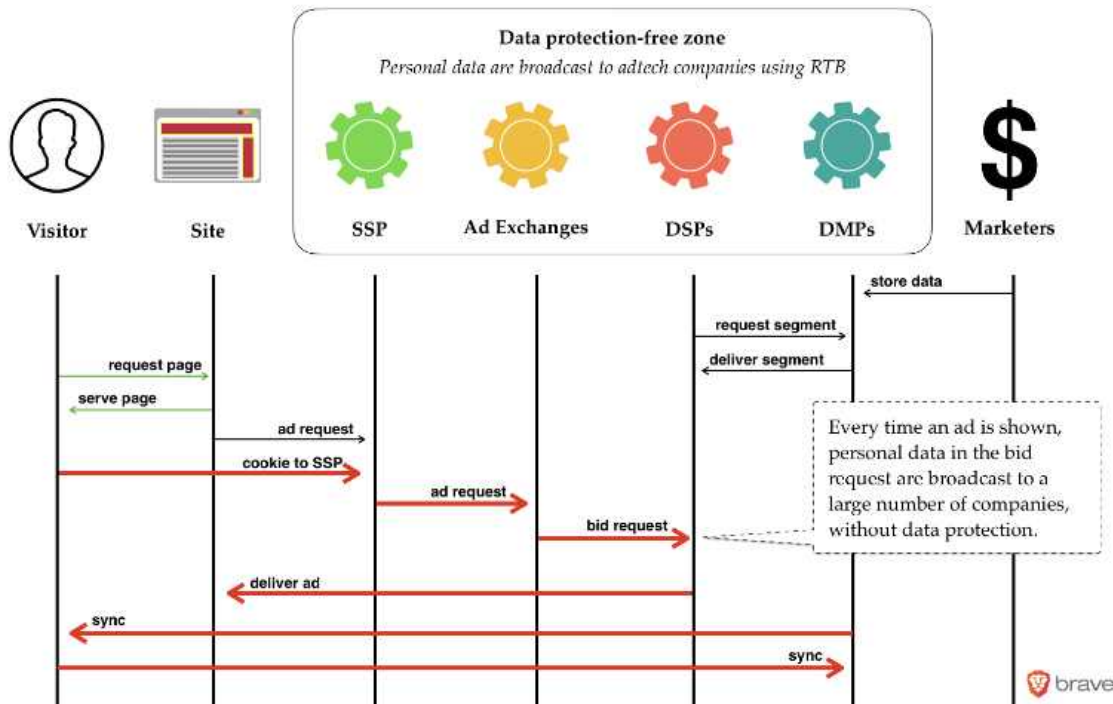


Yuan, Shuai, Jun Wang, and Xiaoxue Zhao. "Real-time bidding for online advertising: measurement and analysis." Proceedings of the Seventh International Workshop on Data Mining for Online Advertising. ACM, 2013. <https://arxiv.org/pdf/1306.6542.pdf>

Brave's view...

- Brave is a browser competing with others (chrome, FF, safari...)
 - AFAIK, they have negligible market share at the moment
- As a company, Brave describe themselves as being privacy focused
 - They are trying to promote an alternative to current advertising models
- In 2018-2019, Brave (the company) lodged complaints against real-time-bidding (RTB) in general and e.g., Google's advertising behaviour with various European data protection agencies
 - <https://brave.com/wp-content/uploads/2018/09/Behavioural-advertising-and-personal-data.pdf>
 - <https://brave.com/rtb-updates/> - Jan 2020: No action
- Bid request examples:
 - <https://brave.com/wp-content/uploads/2019/02/3-bid-request-examples.pdf>
 - Note: These are from Google API samples, not clear to me what's deployed in the wild

Brave's view of RTB...



Example OpenRTB bid request 1.

Source: "Sample bid requests: display mobile web request, OpenRTB 2.5", in Configuring an Exchange Bidding Integration, Google Authorized Buyers (URL: <https://developers.google.com/authorized-buyers/rtb/exchange-bidding>).

```
id: "BIDREQUEST_ID"
imp {
  id: "1"
  banner {
    w: 728
    h: 90
    pos: BELOW_THE_FOLD
    expdir: LEFT
    expdir: RIGHT
    expdir: UP
    expdir: DOWN
    format {
      w: 728
      h: 90
    }
  }
  tagid: "TAG_ID"
  bidfloor: 0.61
  bidfloorcur: "USD"
  secure: true
  metric {
    type: "click_through_rate"
    value: 0
    vendor: "EXCHANGE"
  }
  metric {
    type: "viewability"
    value: 0
    vendor: "EXCHANGE"
  }
  metric {
    type: "session_depth"
    value: 86
    vendor: "EXCHANGE"
  }
  [com.google.doubleclick.imp] {
    billing_id: "BILLING_ID"
    dfp_ad_unit_code: "/DFP_NETWORK_CODE/AD/UNIT/
PATH"
    ampad: AMP_AD_ALLOWED_AND_NOT_EARLY_RENDERED
  }
}
site {
  page: "PAGE URL"
  publisher {
    id: "SELLER_NETWORK_ID"
    [com.google.doubleclick.publisher] {
      country: "GB"
    }
  }
  content {
    concentrating "DV-G"
    language "en"
  }
  mobile: true
```

What this specific person is reading right now

```
[com.google.doubleclick.site] {
  amp: DIALECT_HTML
}
device {
  ua: "Mozilla/5.0 (Linux; Android 4.4.4; SM-T560
Build/RTU84P) AppleWebKit/537.36 (KHTML, like
Gecko) Chrome/63.0.3239.111 Safari/537.36"
  ip: "IP ADDRESS"
  geo {
    lat: 42.6495361328125
    lon: 23.35913848876953
    country: "BGR"
    city: "Sofia"
    utcoffset: 120
  }
  make: "samsung"
  model: "sm-t560"
  os: "android"
  osv: "4.4.4"
  devicetype: TABLET
  w: 1280
  h: 800
  pxratio: 1
}
user {
  id: "GOOGLE_USER_ID"
  buyerid: "HOSTED_MATCH_USER_DATA"
  customdata: "HOSTED_MATCH_USER_DATA"
  data {
    id: "DetectedVerticals"
    name: "DoubleClick"
    segment {
      id: "5444"
      value: "0.3"
    }
    segment {
      id: "1080"
      value: "0.2"
    }
    segment {
      id: "1710"
      value: "0.1"
    }
    segment {
      id: "1715"
      value: "0"
    }
    segment {
      id: "96"
      value: "0"
    }
  }
}
tmax: 162
cur: "USD"
```

Distinctive information about this specific person's device

This specific person's IP address

This specific person's GPS coordinates

Various ID codes identifying this specific person, facilitating re-identification and tying to existing profiles

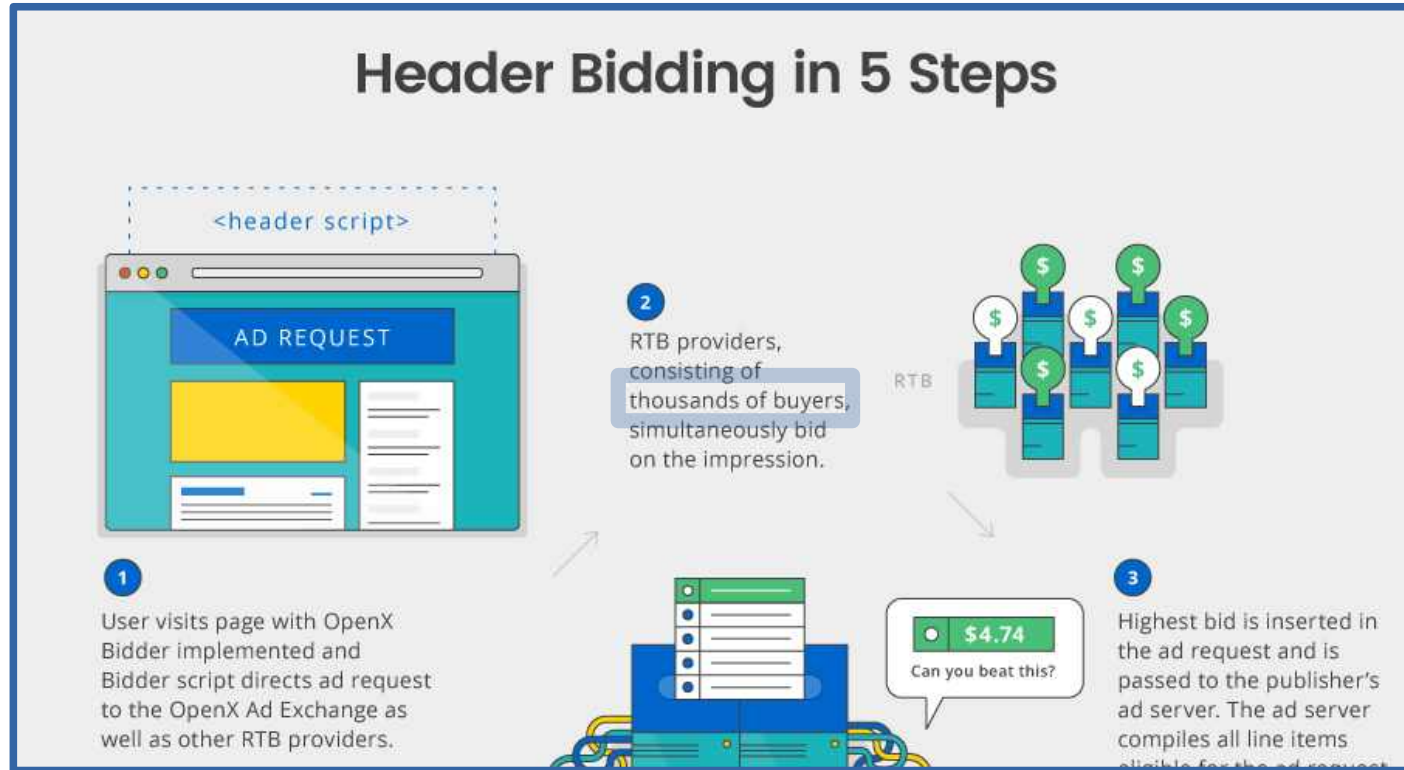
This specific person's inferred interests. This could include highly sensitive special category data such as 571 eating disorders, 410 left-wing politics, 202 male impotence, 862 Buddhism, 625 AIDS & HIV, 547 African-Americans, etc. See Google's "publisher verticals" list.

<https://brave.com/wp-content/uploads/2019/02/3-bid-request-examples.pdf>

RTB Waterfall vs. Header Bidding

- Waterfall model is (apparently) where SSP tries 1st DSP:
 - If auction won, then render Ad
 - If not, move to next DSP
 - Repeat until done (with possible fallbacks to non DSP Ad sources)
- Header bidding model has some of the action happen in the user's browser, but is newer and still in flux (also apparently)
- One claim I've seen: in 2019, 14% of top 50k sites using header bidding, 70+% (presumably) using waterfall RTB

OpenX (an Ad exchange)



Header bidding

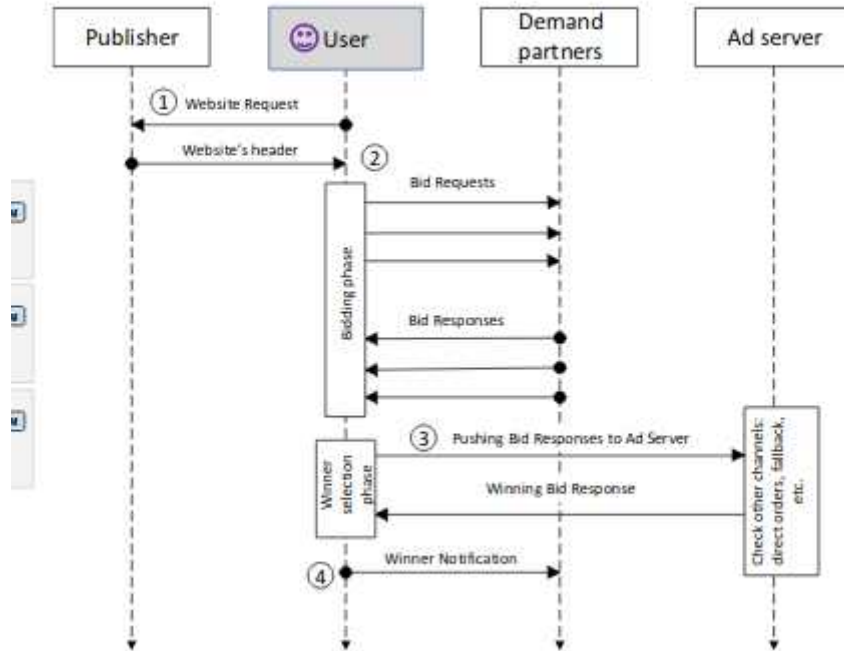


Figure 2: Flow chart of the Header Bidding protocol.

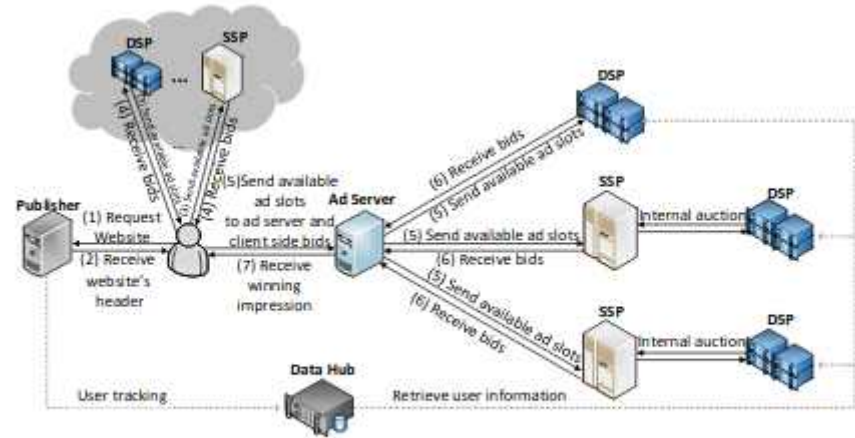


Figure 7: Hybrid HB overview and steps followed.

<https://arxiv.org/pdf/1907.12649.pdf>

Twitter Backend Sharing (1)

- Companies engaged in advertising may say that they do or do not share/sell data but humans are very good at apparently not recognising when they breach/avoid such policies in an entirely self-serving manner
- Twitter advertising example from Oct 2019
 - <https://help.twitter.com/en/information-and-ads>
 - Still there in Nov 2021
- Advertising partner uploads database incl. Identifiers
- Twitter match that with their user database, sometimes based on phone numbers supplied to twitter for 2-factor authentication
 - Presumably: someone then sends targetted ads to twitter users

Twitter Backend Sharing (2)

- Are twitter correct in saying “No personal data was ever shared externally with our partners or any other third parties.” ?
- IMO no. Ads may have contained web bugs (1x1 pixel images) allowing “partners or other third parties” to track matching twitter users.
- I’d characterise the above as twitter selling trackable access to their user database.
- I would be extremely surprised if twitter were alone in acting like this. It makes money. Seemingly without harming anyone.
- All of the above is extremely non-transparent.

Who gets to see what?

- In principle: anyone who signs up to an Ad exchange gets request data
 - Could be nation state actors as well as real commercial entities
 - Researchers use these advertising platforms to do experiments
- “Cookie matching” correlates over time and multiple properties
 - Kind of a collusion between Ad platform and advertisers
 - <https://developers.google.com/authorized-buyers/rtb/cookie-guide#examples>
 - Includes explanation of how they recover if user clears cookies! (Thanks, google_user_id!)
- Same kind of thing happens with Google user ID and Apple advertising ID
- And location, device identifiers, user agent string/application IDs...
- Independent data brokers also exist (more in the US perhaps) that may be able to match non-web data items, e.g. if SSN in both data sets somehow

Some More Papers

- Olejnik, Lukasz, and Claude Castelluccia. "To bid or not to bid? Measuring the value of privacy in RTB." (2015).
 - <https://www.inrialpes.fr/planete/people/lukasz/rtb2.pdf>
- Pachilakis, Michalis, et al. "No More Chasing Waterfalls: A Measurement Study of the Header Bidding Ad-Ecosystem." arXiv preprint arXiv:1907.12649 (2019).
 - <https://arxiv.org/pdf/1907.12649.pdf>

Scale (again)

- To render the Ad, the auction must be speedy
- Speed of light means needing a presence near the auctioneer, e.g. within 120ms => (nearly) the same city as wherever the auctioneer's data centre
 - 120ms is a Google number, and hey, they'll also sell you cloudiness so you can meet that number;-)
- Implication:
 - To deal with big Ad platforms, SSP's and DSP's need to be big
=> centralisation++

Who benefits?

- User: Sees “relevant” Ads, fewer repeat Ads
 - Cost: privacy, tracking, bandwidth, latency, creepiness
- Publisher: gets revenue
 - +4% for cookies? <https://www.eff.org/fa/deeplinks/2019/06/research-shows-publishers-benefit-little-tracking-ads>
 - Cost: control -> others (AdX, SSP...), dependency , GDPR costs, technology costs
 - New control issue: Web packaging (AMP etc.)
- Advertiser: presumably gets more sales (or just clicks?)
 - Cost: revenue share with exchanges, technology costs
- Ad platform: YES YES YES
 - Cost: technology costs, so far as I know, little cost due to privacy
- That said, I have not (and have no interest in) chasing the money flows, I’d prefer it just didn’t!
 - There is a LOT of money flowing though

Online Advertising

- What's your attitude to online advertising?
- What do you know about how it works?
 - What do you want to know?
- What concerns do you have about online ads?
- Are you ok with being the product when using “free” services?
 - Always or just sometimes?
 - What would you do to avoid being the product?