



Maven Cycles P&L by Month & Quarter

Filters

FY	2021
customer	All
division	All
sub_zone	All

Key Callouts:
1) All Figures are in USD
2) Report shows P&L by Quarter and Month

MoM Comparison												
Q1				Q2			Q3			Q4		
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug
Total Sales	45M	55M	74M	78M	45M	42M	44M	44M	44M	41M	44M	43M
Sum of Total COGS	28M	35M	47M	50M	28M	27M	28M	28M	28M	26M	28M	27M
Gross Margin	16M	20M	27M	28M	16M	15M	16M	16M	16M	15M	16M	16M
Gross Margin %	37%	37%	36%	36%	37%	37%	36%	36%	37%	36%	36%	36%

Filters

FY	2020
customer	All
division	All
sub_zone	All

MoM Comparison												
Q1				Q2			Q3			Q4		
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug
Total Sales	17M	21M	29M	30M	17M	16M	2M	8M	10M	15M	16M	17M
Sum of Total COGS	11M	13M	18M	19M	11M	10M	1M	5M	6M	9M	10M	10M
Gross Margin	6M	8M	11M	11M	6M	6M	1M	3M	4M	6M	6M	6M
Gross Margin %	38%	38%	37%	37%	38%	38%	37%	38%	37%	37%	37%	37%

Filters

FY	2019
customer	All
division	All
sub_zone	All

MoM Comparison												
Q1				Q2			Q3			Q4		
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug
Total Sales	6M	8M	11M	11M	7M	6M	6M	6M	6M	6M	6M	6M
Sum of Total COGS	4M	5M	6M	7M	4M	4M	4M	4M	4M	4M	4M	4M
Gross Margin	3M	3M	4M	5M	3M	3M	3M	3M	3M	3M	3M	3M
Gross Margin %	41%	42%	41%	41%	41%	42%	41%	41%	41%	42%	41%	41%