## Data Mining Prediction

Jingpeng Li

© University of Stirling 2019

CSCU9T6 Information Systems

#### What is Prediction?

- Predicting the identity of one thing based purely on the description of another related thing
- Not necessarily future events, just unknowns
- Based on the relationship between a thing that you can know and a thing you need to predict

© University of Stirling 2019

CSCU9T6 Information Systems

#### **Terms**

#### Predictor => Predicted

- When building a predictive model, you have data covering both
- When using one, you have data describing the predictor and you want it to tell you the predicted value

© University of Stirling 2019

CSCU9T6 Information Systems

3

# How Does it Differ From Classification?

- A classification problem could be seen as a predictor of classes, but ....
- Predicted values are usually continuous whereas classifications are discreet.
- Predictions are often (but not always) about the future whereas classifications are about the present.
- Classification is more concerned with the input than the output

© University of Stirling 2019

CSCU9T6 Information Systems

#### **Usual Examples**

- Predicting levels of sales that will result from a price change or advert.
- Predicting whether or not it will rain based on current humidity
- Predicting the colour of a pottery glaze based on a mixture of base pigments
- Predicting how far up the charts a single will go
- · Predicting how much revenue a book will bring

© University of Stirling 2019

CSCU9T6 Information Systems

5

#### **Techniques**

- Most prediction techniques are based on mathematical models:
  - Simple statistical models such as <u>linear</u> regression
  - Non-linear statistics such as power series
  - Neural networks, RBFs, etc
- All based on fitting a curve through the data, that is, finding a relationship from the predictors to the predicted

© University of Stirling 2019

CSCU9T6 Information Systems

# Simple Worked Example

 Predicting sales levels for a national newspaper

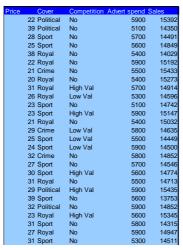
Predictors	Predicted
– Price	Sales in Units
<ul><li>Front cover story</li></ul>	
<ul><li>Competitions</li></ul>	
<ul><li>Advertising</li></ul>	
spend	

© University of Stirling 2019

CSCU9T6 Information Systems

7

## The Data



Sales increase as price decreases but other factors play a part too.



© University of Stirling 2019

CSCU9T6 Information Systems

#### **Mathematical Model**

- Learns relationship between all predictors at once and the predicted outcome:
   Sales=f(Price, Cover, Adverts, Competition)
- Sales are a function of several variables.
- The job of a data mining algorithm is to find the function f

© University of Stirling 2019

CSCU9T6 Information Systems

9

## Regression

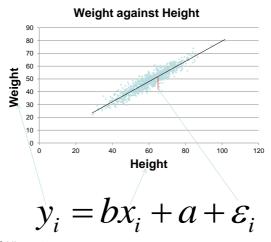
- In statistical modelling, regression analysis is a statistical process for estimating the relationships among variables.
- Regression models are built from data to predict the average you would expect one variable to have, given you know the value of one or more others.
- Simple linear regression maps one variable onto the mean value of another.

© University of Stirling 2019

CSCU9T6 Information Systems

10 of 26

### Example: weight-height relation



© University of Stirling 2019

CSCU9T6 Information Systems

11 of 26

# Simple Linear Regression

- To find the best values for a and b, simple linear regression uses a method known as ordinary least squares (OLS)
- Least squares means that the sum of the squared distance between each data point and its associated prediction is minimised
- That is, it minimises  $\sum_{i=1}^{n} \varepsilon_i^2$

© University of Stirling 2019

CSCU9T6 Information Systems

12 of 26

## Finding a and b

 In the case of simple linear regression, a and b can be calculated as follows:

$$b = \frac{\sum_{i=1}^{n} (x_i - \overline{x})(y_i - \overline{y})}{\sum_{i=1}^{n} (x_i - \overline{x})^2}$$

$$a = \overline{y} - b\overline{x}$$

© University of Stirling 2019

CSCU9T6 Information Systems

13 of 26

## Multiple Regression

 With multiple inputs, the general form of linear regression is

$$y_i = b_0 + x_{i1}b_1 + x_{i2}b_2 + x_{i3}b_3 + ... + \varepsilon_i$$
  
 $Y = Xb + \varepsilon$ 

· The parameters in b are calculated as

$$b = (X^T X)^{-1} X^T Y$$

© University of Stirling 2019

CSCU9T6 Information Systems

14 of 26

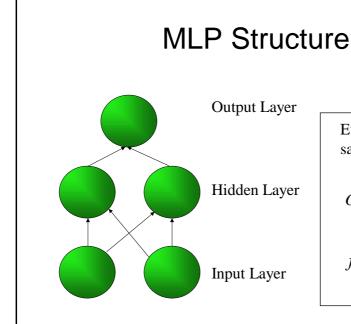
## **Neural Network Example**

- A certain type of neural network, called a multi layer perceptron (MLP) can learn a function between our inputs (qualities of a newspaper) and the outcome (Sales)
- It works by building the function out of many small simple functions, joined by weighted connections

© University of Stirling 2019

CSCU9T6 Information Systems

15



Every unit does the same thing:

$$O_j = f(\sum_i w_{ij} \cdot O_i)$$

$$f(a) = \frac{1}{1 + e^{-a}}$$

© University of Stirling 2019 CSCU9T

CSCU9T6 Information Systems

### **Neural Network Example**

- A neural network uses the data to modify the weighted connections between all of its functions until it is able to predict the data accurately
- This process is referred to as training the neural network

© University of Stirling 2019

CSCU9T6 Information Systems

17

#### **Neural Network Training**

- Prepare the data so that a file contains the predictors and the predicted variables with an example per row
- 2. Split the data into a test set and a training set
- 3. Read each row in turn into the neural network, presenting the predictors as inputs and the predicted value as the target output
- Make a prediction and compare the value given by the neural network to the target value
- 5. Update the weights see next slide
- Present the next example in the file
- Repeat until the error no longer reduces ideally stop when the test error is at its lowest.

© University of Stirling 2019

CSCU9T6 Information Systems

### How are the Weights Changed?

- Training data has inputs and outputs, in this example, newspaper details and sales figures
- The MLP starts with random weights
- Each example in the training data is used as an input and the network generates an output
- The difference between that output and the value in the training data is known as the error

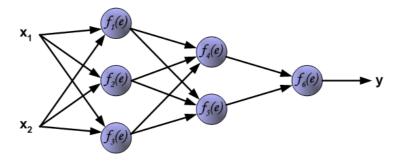
© University of Stirling 2019

CSCU9T6 Information Systems

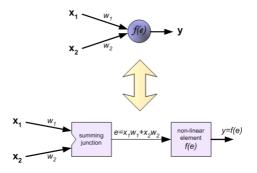
19

## Backpropagation

 To illustrate this process a 3-layer neural network with 2 inputs and 1 output



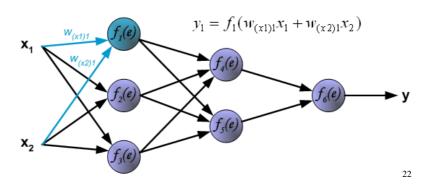
- · Each neuron is composed of two units
  - 1. The weighted sum of input signals.
  - 2. The realization of neuron activation function. Signal e is adder output signal, and y = f(e) is output signal of neuron.

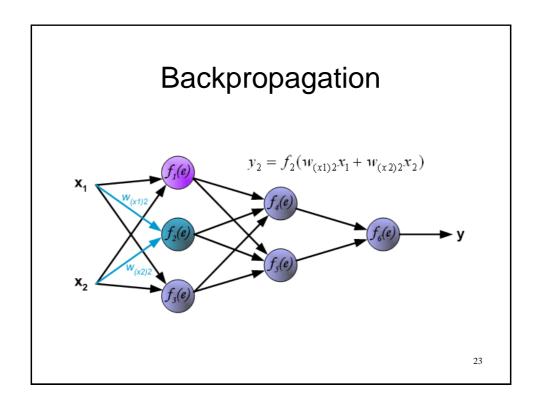


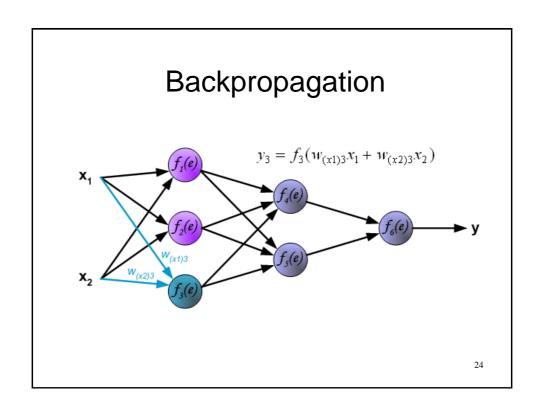
21

Backpropagation

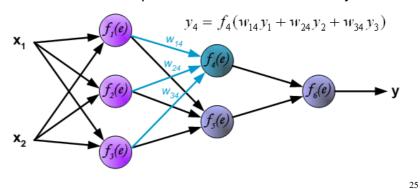
- $w_{(xm)n}$  -- weights of connections between network input  $x_m$  and neuron n in input layer.
- $Y_n$  -- output signal of neuron n.



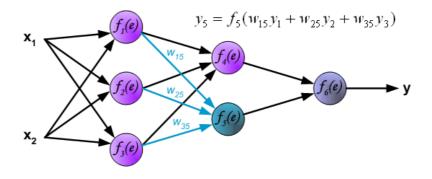




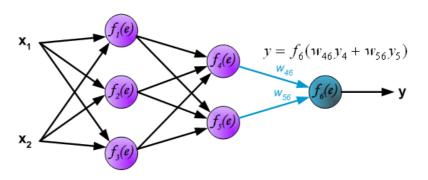
- Propagation of signals through the hidden layer
- $W_{mn}$  -- weights of connections between output of neuron m and input of neuron n in the next layer



Backpropagation



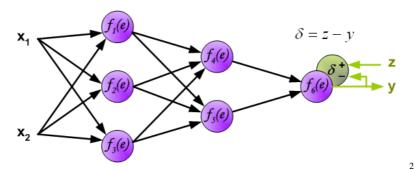
· Propagation of signals through the output layer



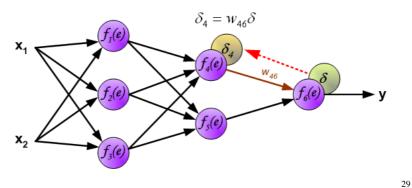
27

# Backpropagation

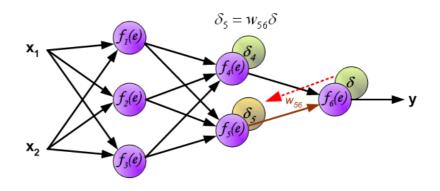
- The output *y* is compared with the desired output value (the target) z, which is found in training data set.
- The difference is called error signal *d* of output layer neuron



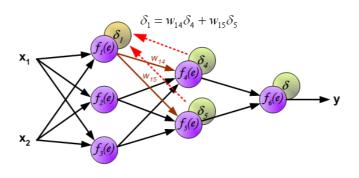
 The idea is to propagate error signal d back to all neurons, which output signals were input for discussed neuron.



# Backpropagation

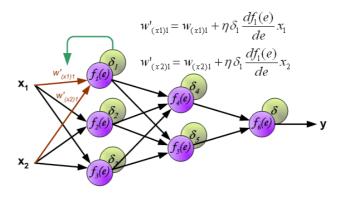


- w<sub>mn</sub> used to propagate errors back are equal to this used during computing output value.
- This technique is used for all layers. If propagated errors came from few neurons they are added.



Backpropagation

- When the error signal for each neuron is computed, the weights of each input node are modified
- df(e)/de represents derivative of activation function



32

# Derivative of Sigmoid function

Let's denote the sigmoid function as  $\sigma(x)=rac{1}{1+e^{-x}}$  .

The derivative of the sigmoid is  $rac{d}{dx}\sigma(x)=\sigma(x)(1-\sigma(x))$  .

Here's a detailed derivation:

$$\frac{d}{dx}\sigma(x) = \frac{d}{dx} \left[ \frac{1}{1+e^{-x}} \right]$$

$$= \frac{d}{dx} \left( 1 + e^{-x} \right)^{-1}$$

$$= -(1+e^{-x})^{-2} (-e^{-x})$$

$$= \frac{e^{-x}}{(1+e^{-x})^2}$$

$$= \frac{1}{1+e^{-x}} \cdot \frac{e^{-x}}{1+e^{-x}}$$

$$= \frac{1}{1+e^{-x}} \cdot \frac{(1+e^{-x}) - 1}{1+e^{-x}}$$

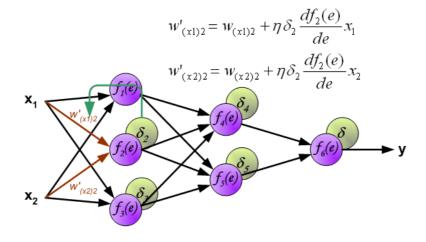
$$= \frac{1}{1+e^{-x}} \cdot \left( \frac{1}{1+e^{-x}} - \frac{1}{1+e^{-x}} \right)$$

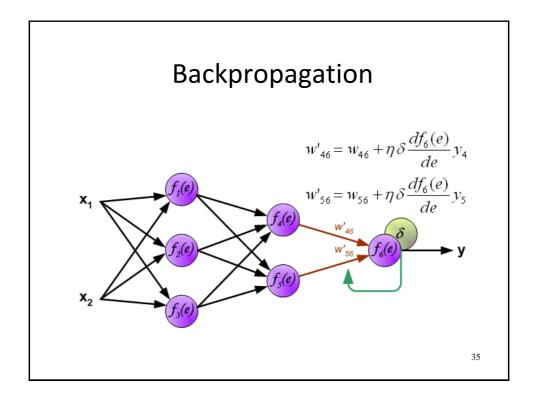
$$= \frac{1}{1+e^{-x}} \cdot \left( 1 - \frac{1}{1+e^{-x}} \right)$$

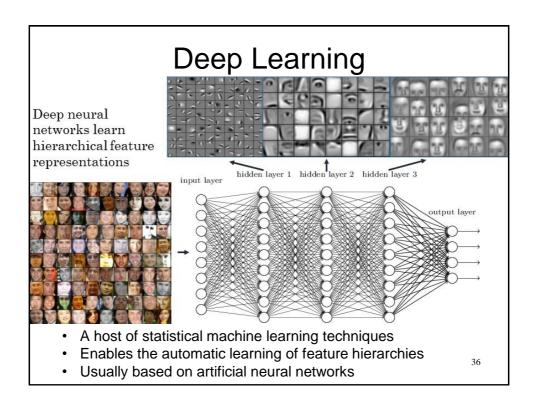
$$= \sigma(x) \cdot (1 - \sigma(x))$$

33 of 37

### Backpropagation







#### Qualities of a Predictor

- Which ever technique you use, it should have the following qualities:
  - Ability to make correct predictions on data that is not in the original training data
  - Ability to provide a certainty measure with its predictions
- How well a solution performs depends on both the data and the person who built it

© University of Stirling 2019

CSCU9T6 Information Systems

37

#### Important Concepts

- Over Fitting
  - A data mining predictor can capture the structure of the data so well that irrelevant details are picked up and used when they are not generally true
- Data Quantity and Quality
  - Insufficient data or data that does not capture the relationship between predictors and predicted can produce a very poor solution

© University of Stirling 2019

CSCU9T6 Information Systems

#### Important Concepts

- Multiple solutions
  - It is possible (easy, in fact) to build more than one correct (or equally accurate) predictor from the same data set
  - Several such predictors should be built and compared
  - A winner might be chosen, or several could be used as a 'panel of experts'

© University of Stirling 2019

CSCU9T6 Information Systems

39

#### Non-linear?

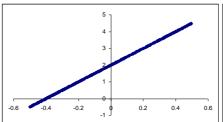
• Curvy! Or to be more specific:

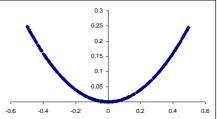
"If x predicts y then they have a non-linear relationship if the effect on y of a small change in x depends on the current value of x."

© University of Stirling 2019

CSCU9T6 Information Systems

#### Non-linear?





Where ever you are along the line on the linear plot above, moving one unit to the right will move you up 5 units. The 1/5 ratio is constant so the relationship is linear

Here, moving a unit to the right on the line above will carry you up a different amount, depending on where you are: non-linear

41

#### Non-Linear

- Note that if you have more than one predictor, non-linearity can occur as two or more predictors combine
- E.g. Putting the price up 1p will cause you to sell 1000 fewer newspapers when there is a political story on the front cover, but only 500 fewer with sport on the cover

© University of Stirling 2019

CSCU9T6 Information Systems

### Advantages of Neural Networks

- Very powerful predictors almost always better than any rule based system a human expert could design
- Can cope with non-linear relationships, multiple numeric and discreet variables
- Able to generalise to data that it has not seen before

© University of Stirling 2019

CSCU9T6 Information Systems

43

## Disadvantages

- How predictions are gained can be hard to understand by a human user
- Not easy to ask why an answer was given (though some help is possible)
- No rules to look at
- Can make big errors if not trained properly
- · Requires a certain degree of faith!

© University of Stirling 2019

CSCU9T6 Information Systems