WESTAMERICA BANCORPORATION FINANCIAL HIGHLIGHTS December 31, 2020

1. Net Income Summary.

1. Net Income Summary.			// 4b						
			(in thousands	except per-sha Q4'20 /	are amounts)	Q4'20 /			12/31'20YTD /
		Q4'2020	Q4'2019	Q4'19	Q3'2020	Q3'20	12/31'20YTD	12/31'19YTD	
Net Interest and Fee Inc.	come (FTE)	\$43,292	\$40,481	6.9%	\$41,780	3.6%	\$167,682	\$161,406	3.9%
2 Provision for Credit Los	sses		-	n/m	-	n/m	4,300	-	n/m
3 Noninterest Income		13,959	11,732	19.0%	10,476	33.2%	45,637	47,408	-3.7%
4 Noninterest Expense		24,545	24,209	1.4%	24,603	-0.2%	98,566	98,986	-0.4%
5 Income Before Taxes (32,706	28,004	16.8%	27,653	18.3%	110,453	109,828	0.6%
6 Income Tax Provision ((FTE)	8,868	7,276	21.9%	7,602	16.7%	30,040	29,439	2.0%
7 Net Income		\$23,838	\$20,728	15.0%	\$20,051	18.9%	\$80,413	\$80,389	0.0%
8 Average Common Sha		26,838	27,050	-0.8%	26,930	-0.3%	26,942	26,956	0.0%
9 Diluted Average Comm	non Shares Outstanding	26,849	27,094	-0.9%	26,946	-0.4%	26,960	27,006	-0.2%
10 Operating Ratios:									
11 Basic Earnings Per C		\$0.89	\$0.77	15.6%	\$0.74	20.3%	\$2.98	\$2.98	0.0%
12 Diluted Earnings Per C	Common Share	0.89	0.77	15.6%	0.74	20.3%	2.98	2.98	0.0%
13 Return On Assets (a)		1.44%	1.46%		1.24%		1.30%	1.44%	
14 Return On Common E		13.2% 2.81%	11.8% 3.08%		11.2% 2.78%		11.3% 2.91%	11.9% 3.11%	
15 Net Interest Margin (F									
16 Efficiency Ratio (FTE)		42.9%	46.4%		47.1%		46.2%	47.4%	
17 Dividends Paid Per Cor		\$0.41	\$0.41	0.0%	\$0.41	0.0%	\$1.64	\$1.63	0.6%
18 Common Dividend Pay	out Ratio	46%	54%		55%		55%	55%	
2. Net Interest Income.									
			(do	llars in thousan	ds)				
		Q4'2020	Q4'2019	Q4'20 / Q4'19	Q3'2020	Q4'20 / Q3'20	12/31'20YTD	12/31'19YTD	12/31'20YTD / 12/31'19YTD
Interest and Fee Incom	ne (FTE)	\$43,773	\$40,932	6.9%	\$42,246	3.6%	\$169,506	\$163,294	3.8%
2 Interest Expense	•	481	451	6.7%	466	3.2%	1,824	1,888	-3.4%
3 Net Interest and Fee In	come (FTE)	\$43,292	\$40,481	6.9%	\$41,780	3.6%	\$167,682	\$161,406	3.9%
4 Average Earning Asse	ets	\$6,156,749	\$5,243,783	17.4%	\$6,001,287	2.6%	\$5,760,548	\$5,191,276	11.0%
5 Average Interest-Bear		3,034,240	2,599,703	16.7%	2,931,717	3.5%	2,847,988	2,630,370	8.3%
6 Yield on Earning Asset	ts (FTE) (a)	2.84%	3.11%		2.81%		2.94%	3.14%	
7 Cost of Funds (a)		0.03%	0.03%		0.03%		0.03%	0.03%	
8 Net Interest Margin (FT		2.81%	3.08%		2.78%		2.91%	3.11%	
9 Interest Expense/Intere	est-Bearing								
Liabilities (a)		0.06%	0.07%		0.06%		0.06%	0.07%	
10 Net Interest Spread (FT	TE) (a)	2.78%	3.04%		2.75%		2.88%	3.07%	
3. Loans & Other Earning	Assets.		(lume, dollars in	4harraa mala)				
			(average vo	Q4'20 /	lilousarius)	Q4'20 /			12/31'20YTD /
		Q4'2020	Q4'2019	Q4'19	Q3'2020	Q3'20	12/31'20YTD	12/31'19YTD	
1 Total Assets		\$6,562,753	\$5,645,013	16.3%	\$6,414,399	2.3%	\$6,174,470	\$5,597,109	10.3%
2 Total Earning Assets		6,156,749	5,243,783	17.4%	6,001,287	2.6%	5,760,548	5,191,276	11.0%
3 Total Loans		1,286,480	1,116,446	15.2%	1,312,758	-2.0%	1,239,144	1,161,779	6.7%
4 Total Commercial Loa	ans	426,564	219,710	94.1%	444,091	-3.9%	359,937	248,586	44.8%
5 Paycheck Protection	n Program (PPP) Loans	227,828	-	n/m	243,104	-6.3%	151,320	-	n/m
6 Commercial Loans		198,736	219,710	-9.5%	200,987	-1.1%	208,617	248,586	-16.1%
7 Commercial Real Esta	ate Loans	561,394	568,892	-1.3%	566,626	-0.9%	571,543	577,539	-1.0%
8 Consumer Loans		298,522	327,844	-8.9%	302,041	-1.2%	307,664	335,654	-8.3%
9 Total Investment Secur	rities	4,430,592	3,792,781	16.8%	4,360,119	1.6%	4,149,960	3,704,764	12.0%
10 Equity Securities	ahla Fau Cala	0.004.454	2 027 404	n/m	2 750 707	n/m	2 547 000	961	n/m
11 Debt Securities Availa 12 Debt Securities Held I		3,884,451	3,027,461	28.3% -28.6%	3,750,737 609,382	3.6%	3,517,633	2,844,542	23.7% -26.4%
		546,141 439,677	765,320 334,556	-28.6% 31.4%	609,382 328,410	-10.4% 33.9%	632,327 371,444	859,261 324,733	-26.4% 14.4%
13 Total Interest-Bearing (Casii	·	JJ4,556	31.4%		33.9%		324,/33	14.4%
14 Loans / Deposits		22.7%	23.1%		23.7%		23.4%	24.2%	

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4. Deposits, Other Interest-Bearing Liabilities & Equity.

		(average volume, dollars in thousands)									
			Q4'20 /			Q4'20 /		12/31'20YTD /			
		Q4'2020	Q4'2019	Q4'19	Q3'2020	Q3'20	12/31'20YTD	12/31'19YTD	12/31'19YTD		
1	Total Deposits	\$5,655,768	\$4,839,552	16.9%	\$5,533,144	2.2%	\$5,306,177	\$4,801,804	10.5%		
2	Noninterest Demand	2,736,348	2,279,615	20.0%	2,695,458	1.5%	2,538,819	2,222,876	14.2%		
3	Interest-Bearing Transaction	1,071,576	922,772	16.1%	1,039,833	3.1%	1,008,758	932,524	8.2%		
4	Savings	1,688,031	1,464,206	15.3%	1,634,814	3.3%	1,594,718	1,464,080	8.9%		
5	Time greater than \$100K	71,306	75,314	-5.3%	72,045	-1.0%	72,363	78,925	-8.3%		
6	Time less than \$100K	88,507	97,645	-9.4%	90,994	-2.7%	91,519	103,399	-11.5%		
7	Total Short-Term Borrowings	114,820	39,766	188.7%	94,031	22.1%	80,456	51,442	56.4%		
8	Other Borrowed Funds	-	-	n/m	-	n/m	174	-	n/m		
9	Shareholders' Equity	720,473	694,709	3.7%	714,400	0.9%	711,554	675,512	5.3%		
10	Demand Deposits / Total Deposits	48.4%	47.1%		48.7%		47.8%	46.3%			
11	Transaction & Savings Deposits / Total Deposits	97.2%	96.4%		97.1%		96.9%	96.2%			

5. Interest Yields Earned & Rates Paid.

		(dollars in thousands)							
			Q4'2020			Q3'2020 Q4'2019			
		Average	Income/	Yield*/	Yield*/	Average	Income/	Yield*/	
		Volume	Expense	Rate*	Rate	Volume	Expense	Rate*	
1	Interest & Fee Income Earned								
2	Total Earning Assets (FTE)	\$6,156,749	\$43,773	2.84%	2.81%	\$5,243,783	\$40,932	3.11%	
3	Total Loans (FTE)	1,286,480	15,103	4.67%	4.67%	1,116,446	14,206	5.05%	
4	Total Commercial Loans (FTE)	426,564	4,459	4.16%	4.16%	219,710	2,821	5.09%	
5	PPP Loans	227,828	2,342	4.08%	4.08%			n/m	
6	Commercial Loans (FTE)	198,736	2,117	4.24%	4.25%	219,710	2,821	5.09%	
7	Commercial Real Estate Loans	561,394	7,288	5.16%	5.12%	568,892	7,748	5.40%	
8	Consumer Loans	298,522	3,356	4.47%	4.54%	327,844	3,637	4.41%	
9	Total Investment Securities (FTE)	4,430,592	28,558	2.58%	2.46%	3,792,781	25,330	2.67%	
10	Total Interest-Bearing Cash	439,677	112	0.10%	0.10%	334,556	1,396	1.63%	
11	Interest Expense Paid								
12	Total Earning Assets	6,156,749	481	0.03%	0.03%	5,243,783	451	0.03%	
13	Total Interest-Bearing Liabilities	3,034,240	481	0.06%	0.06%	2,599,703	451	0.07%	
14	Total Interest-Bearing Deposits	2,919,420	462	0.06%	0.06%	2,559,937	444	0.07%	
15	Interest-Bearing Transaction	1,071,576	90	0.03%	0.03%	922,772	89	0.04%	
16	Savings	1,688,031	246	0.06%	0.06%	1,464,206	215	0.06%	
17	Time less than \$100K	88,507	45	0.20%	0.21%	97,645	60	0.24%	
18	Time greater than \$100K	71,306	81	0.45%	0.44%	75,314	80	0.42%	
19	Total Short-Term Borrowings	114,820	19	0.07%	0.07%	39,766	7	0.08%	
20	Net Interest Income and Margin (FTE)		\$43,292	2.81%	2.78%		\$40,481	3.08%	
	* Annualized								

6. Noninterest Income.

		(dollars in thousands except per-share amounts)							
				Q4'20 /		Q4'20 /		12/31'20YTD /	
		Q4'2020	Q4'2019	Q4'19	Q3'2020	Q3'20	12/31'20YTD	12/31'19YTD	12/31'19YTD
1	Service Charges on Deposit Accounts	\$3,452	\$4,374	-21.1%	\$3,298	4.7%	\$14,149	\$17,882	-20.9%
2	Merchant Processing Services	2.713	2,424	11.9%	2,860	-5.2%	10,208	10,132	0.8%
3	Debit Card Fees	1,643	1,568	4.8%	1,611	2.0%	6,181	6,357	-2.8%
4	Trust Fees	765	764	0.1%	756	1.2%	3,012	2,963	1.6%
5	ATM Processing Fees	570	696	-18.1%	606	-5.9%	2,273	2,776	-18.1%
	Other Service Fees	457	513	-10.9%	454	0.7%	1,837	2,255	-18.5%
7	Financial Services Commissions	66	122	-45.9%	58	13.8%	372	392	-5.1%
8	Gains on Sales of Real Property	3,536	-	n/m	-	n/m	3,536	-	n/m
9	Life Insurance Gains		-	n/m	-	n/m	-	433	n/m
10	Securities Gains		167	n/m	-	n/m	71	217	n/m
11	Other Operating(6)	757	1,104	-31.4%	833	-9.1%	3,998	4,001	-0.1%
12	Total Noninterest Income	\$13,959	\$11,732	19.0%	\$10,476	33.2%	\$45,637	\$47,408	-3.7%
13	Operating Ratios:								
14	Total Revenue (FTE)	\$57,251	\$52,213	9.6%	\$52,256	9.6%	\$213,319	\$208,814	2.2%
15	Noninterest Income / Revenue (FTE)	24.4%	22.5%		20.0%		21.4%	22.7%	
16	Service Charges / Avg. Deposits (a)	0.24%	0.36%		0.24%		0.27%	0.37%	
17	Total Revenue Per Avg. Common Share (a)	\$8.49	\$7.66	10.9%	\$7.72	10.0%	\$7.92	\$7.75	2.2%

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7. Noninterest Expense.

7. No	ninterest Expense.								
			(do	ollars in thousand Q4'20 /	ds)	Q4'20 /			12/31'20YTD /
		Q4'2020	Q4'2019	Q4'19	Q3'2020	Q3'20	12/31'20YTD	12/31'19YTD	
1	Salaries & Benefits	\$12,291	\$12,297	0.0%	\$12,540	-2.0%	\$50,749	\$51,054	-0.6%
2	Occupancy and Equipment	4,900	5,077	-3.5%	5,014	-2.3%	19,637	20,240	-3.0%
3	Outsourced Data Processing	2,359	2,361	-0.1%	2,338	0.9%	9,426	9,471	-0.5%
4	Professional Fees	722	674	7.1%	669	7.9%	2,423	2,465	-1.7%
5	Courier Service	502	529	-5.1%	500	0.4%	2,001	1,878	6.5%
6	Amortization of Identifiable Intangibles	69	73	-5.5%	72	-4.2%	287	538	-46.7%
7	Loss Contingency (1)	-	-	n/m	-	n/m	-	553	n/m
8	Other Operating	3,702	3,198	15.8%	3,470	6.7%	14,043	12,787	9.8%
9	Total Noninterest Expense	\$24,545	\$24,209	1.4%	\$24,603	-0.2%	\$98,566	\$98,986	-0.4%
10	Operating Ratios:								
11	Noninterest Expense / Avg. Earning Assets (a)	1.59%	1.83%		1.63%		1.71%		
12	Noninterest Expense / FTE Revenues	42.9%	46.4%		47.1%		46.2%	47.4%	
8. All	owance for Credit Losses.		/-1-	H ! 4h	-1-1				
			(ac	llars in thousand Q4'20 /	as)	Q4'20 /			12/31'20YTD /
		Q4'2020	Q4'2019	Q4'19	Q3'2020	Q3'20	12/31'20YTD	12/31'19YTD	12/31'19YTD
1	Average Total Loans	\$1,286,480	\$1,116,446	15.2%	\$1,312,758	-2.0%	\$1,239,144	\$1,161,779	6.7%
2	Prior Period Allowance for Credit Losses on Loans (ACLL) Adoption of ASU 2016-13(2)	\$24,142	\$19,828	21.8% n/m	\$24,529	-1.6% n/m	\$19,484 2,017	\$21,351	-8.7% n/m
4	Beginning of Period ACLL	24,142	19,828	21.8%	24,529	-1.6%	21,501	21,351	0.7%
5	Provision for Credit Losses	7	-	n/m	-	n/m	4,307	-	n/m
6	Net ACLL Losses	(295)	(344)	-14.2%	(387)	-23.8%	(1,954)	(1,867)	4.7%
7	End of Period ACLL	\$23,854	\$19,484	22.4%	\$24,142	-1.2%	\$23,854	\$19,484	22.4%
8	Gross ACLL Recoveries / Gross ACLL Losses	69%	71%	_	56%	•	53%	59%	•
9	Net ACLL Losses / Avg. Total Loans (a)	0.09%	0.12%		0.12%		0.16%	0.16%	
					(dollars in tho	usands)			
				12/31/20 /		12/31/20 /			
		12/31/20	12/31/19	12/31/19	9/30/20	9/30/20	6/30/20	3/31/20	9/30/19
10	Allowance for Credit Losses on Loans	\$23,854	\$19,484	22.4%	\$24,142	-1.2%	\$24,529	\$24,804	\$19,828
11	Allowance for Credit Losses on HTM Securities(3)	9		n/m_	16	-44.6%	16	16	
	Total Allowance for Credit Losses	\$23,863	\$19,484	22.5%	\$24,158	-1.2%	\$24,545	\$24,820	\$19,828
12	Allowance for Unfunded Credit Commitments	101	2,160	-95.3%	53	90.0%	53	53	2,308
9. Cre	edit Quality.								
					(dollars in tho				
				12/31/20 /		12/31/20 /			
		12/31/20	12/31/19	12/31/19	9/30/20	9/30/20	6/30/20	3/31/20	9/30/19
1	Nonperforming Loans:								
2	Nonperforming Nonaccrual Loans	\$526	\$659	-20.2%	\$409	28.6%	\$590	\$419	\$633
3	Performing Nonaccrual Loans	3,803	3,781	0.6%	3,971	-4.2%	3,643	3,933	3,670
4	Total Nonaccrual Loans	4,329	4,440	-2.5%	4,380	-1.2%	4,233	4,352	4,303
5	Accruing Loans 90+ Days Past Due	450	440	2.3%_	360	25.0%	290	178	351
6	Total	4,779	4,880	-2.1%	4,740	0.8%	4,523	4,530	4,654
7 8	Repossessed Loan Collateral	\$4,779	\$4,923	-100.0% <u> </u>	\$4,783	-100.0%	\$4,566	\$4,573	\$4,697
8	Total Nonperforming Assets	φ 4 ,119	₽4,323	-2.5%	₽4,103	-0.1%	Ψ4,300	₹4,373	₽4,03 7
9	Total Loans Outstanding	\$1,256,243	\$1,126,664	11.5%	\$1,310,009	-4.1%	\$1,316,359	\$1,121,243	\$1,133,229
10	Total Assets	6,747,931	5,619,555	20.1%	6,563,215	2.8%	6,463,889	5,628,126	5,616,055
11	Loans:								
12	Allowance for Credit Losses on Loans	\$23,854	\$19,484	22.4%	\$24,142	-1.2%	\$24,529	\$24,804	\$19,828
13 14	Allowance for Credit Losses on Loans / Loans	1.90%	1.73%		1.84%		1.86%		1.75%
	Nonperforming Loans / Total Loans	0.38%	0.43%		0.36%		0.34%	0.40%	0.41%

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WESTAMERICA BANCORPORATION FINANCIAL HIGHLIGHTS December 31, 2020

10. Capital.

10.00	pital.	(in thousands, except per-share amounts)								
				12/31/20 /		12/31/20 /				
		12/31/20	12/31/19	12/31/19	9/30/20	9/30/20	6/30/20	3/31/20	9/30/19	
	Shareholders' Equity	\$844,809	\$731,417	15.5%	\$825,576	2.3%	\$808,076	\$705,546	\$713,378	
	Total Assets	6,747,931	5,619,555	20.1%	6,563,215	2.3 %	6,463,889	5,628,126	5,616,055	
	Total Shareholders' Equity / Total Assets	12.52%	13.02%	20.176	12.58%	2.0 /0	12.50%		12.70%	
	Total Shareholders' Equity / Total Loans	67.25%	64.92%		63.02%		61.39%			
5	Tangible Common Equity Ratio	10.90%	11.07%		10.91%		10.81%		10.75%	
6	Common Shares Outstanding	26,807	27,062	-0.9%	26,898	-0.3%	26,933	26,932	27,014	
7	Common Equity Per Share	\$31.51	\$27.03	16.6%	\$30.69	2.7%	\$30.00	\$26.20	\$26.41	
	Market Value Per Common Share	55.29	67.77	-18.4%	54.35	1.7%	57.42	58.78	62.18	
۰	Market value Fer Common Share	33.29	67.77	-10.4 /0	34.33	1.7 /0	57.42	36.76	02.10	
9	Share Repurchase Programs		, ,							
			(SI	hares in thousan Q4'20 /	as)	Q4'20 /			12/31'20YTD /	
		Q4'2020	Q4'2019	Q4'19	Q3'2020	Q3'20	12/31'20YTD	12/31'19YTD	12/31 2011D /	
	Total Shares Repurchased / Canceled	91	-	n/m	35	n/m	319	8	n/m	
11	Average Repurchase Price	\$52.22	\$-	n/m	\$52.42	n/m	\$51.63	\$61.98	n/m	
12	Net Shares Repurchased (Issued)	91	(48)	n/m	35	n/m	255	(332)	n/m	
11. Pe	riod-End Balance Sheets.									
					ınaudited, dollars	in thousands) 12/31/20 /				
		12/31/20	12/31/19	12/31/20 / 12/31/19	9/30/20	9/30/20	6/30/20	3/31/20	9/30/19	
1	Assets:		,	,			3,30,		2,22,12	
2	Cash and Due from Banks	\$621,275	\$373,421	66.4%	\$398,964	55.7%	\$500,820	\$304,628	\$415,639	
3	Debt Securities Available For Sale	4,063,185	3,078,846	32.0%	3,983,994	2.0%	3,708,370	3,210,689	2,983,767	
4	Debt Securities Held To Maturity (4)	515,589	738,072	-30.1%	577,795	-10.8%	638,281	681,821	793,216	
5	Loans	1,256,243	1,126,664	11.5%	1,310,009	-4.1%	1,316,359	1,121,243	1,133,229	
6	Allowance For Credit Losses on Loans	(23,854)	(19,484)	22.4%	(24,142)	-1.2%	(24,529)	(24,804)	(19,828)	
7	Total Loans, net	1,232,389	1,107,180	11.3%	1,285,867	-4.2%	1,291,830	1,096,439	1,113,401	
8	Other Real Estate Owned	_	43	-100.0%	43	-100.0%	43	43	43	
9	Premises and Equipment, net	32,813	34,597	-5.2%	33,437	-1.9%	34,061	35,403	34,080	
10	Identifiable Intangibles, net	1,104	1,391	-20.6%	1,173	-5.8%	1,245	1,318	1,464	
11	Goodwill	121,673	121,673	0.0%	121,673	0.0%	121,673	121,673	121,673	
12	Other Assets	159,903	164,332	-2.7%	160,269	-0.2%	167,566	176,112	152,772	
13	Total Assets	\$6,747,931	\$5,619,555	20.1%	\$6,563,215	2.8%	\$6,463,889	\$5,628,126	\$5,616,055	
		+=,,,==:	7 - 1 - 1 - 1 - 1		7-1	,	**,***,***	7-,,	4-1	
	Liabilities and Shareholders' Equity:									
15 16	Deposits: Noninterest-Bearing	\$2,725,177	\$2,240,112	21.7%	\$2,684,028	1.5%	\$2,702,885	\$2,183,283	\$2,265,640	
17	Interest-Bearing Transaction	1,102,601	931,888	18.3%	1,040,712	5.9%	997,593	936,516	910,566	
18	Savings	1,703,812	1,471,284	15.8%	1,653,000	3.1%	1,605,169	1,514,431	1,445,210	
19	Time	156,389	169,337	-7.6%	161,450	-3.1%	162,765	165,196	175,207	
20	Total Deposits	5,687,979	4,812,621	18.2%	5,539,190	2.7%	5,468,412	4,799,426	4,796,623	
21	Short-Term Borrowed Funds	402 545	30,928	231.6%	107,973	-5.0%	86,170	52,664	45,646	
21	Other Liabilities	102,545 112,598	30,928 44,589	152.5%	90,476	-5.0% 24.5%	101,231	70,490	60,408	
	Total Liabilities	5,903,122	4,888,138	20.8%	5,737,639	24.5%	5,655,813	4,922,580	4,902,677	
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	Shareholders' Equity:									
25	Common Equity:	***	400.00:	0.001	40= 000	2.25	40= 05 -	400 15-	400 40:	
26	Paid-In Capital	466,041	466,231	0.0%	467,236	-0.3%	467,386	466,472	463,424	
27	Accumulated Other Comprehensive	114,412	26,051	n/m	103,623	n/m	93,732	171	20,454	
27	Accumulated Other Comprehensive Income Retained Earnings	114,412 264,356	26,051	n/m 10.5%	254,717	n/m 3.8%	246,958	238,903	20,454	
28 29	Total Shareholders' Equity	844,809	731,417	15.5%	825,576	3.8% 2.3%	808,076	705,546	713,378	
				_						
30	Total Liabilities and Shareholders' Equity	\$6,747,931	\$5,619,555	20.1%	\$6,563,215	2.8%	\$6,463,889	\$5,628,126	\$5,616,055	

WESTAMERICA BANCORPORATION FINANCIAL HIGHLIGHTS December 31, 2020

12. Income Statements

2. Inc	come Statements.									
		(unaudited, in thousands, except per-share amounts)								
		Q4'2020	Q4'2019	Q4'20 / Q4'19	Q3'2020	Q4'20 / Q3'20	12/31'20YTD	42/24/40VTD	12/31'20YTD / 12/31'19YTD	
1	Interest and Fee Income:	Q4 2020	Q4 2019	Q4 19	Q3 2020	Q3 20	12/31 20110	12/31 19110	12/31 19110	
2	Loans	\$14.999	\$14.103	6.4%	\$15,291	-1.9%	\$59,377	\$58.153	2.1%	
3	Equity Securities	110	103	6.9%	103	6.8%	419	392	6.9%	
4	Debt Securities Available For Sale (5)	24.947	20.067	24.3%	22.652	10.1%	91,343	74.147	23.2%	
5	Debt Securities Held To Maturity	2,793	4,209	-33.6%	3,235	-13.7%	13,552	18,997	-28.7%	
6	Interest-Bearing Cash	112	1,396	-92.0%	84	33.3%	1,165	6,993	-83.3%	
7	5	42,961	39,878	7.7%	41,365	3.9%	165,856	158,682	4.5%	
8	Interest Expense:									
9	Transaction Deposits	90	89	1.3%	85	5.9%	333	422	-21.1%	
10		246	215	14.5%	238	3.4%	925	852	8.5%	
11	Time Deposits	126	140	-10.1%	127	-0.8%	512	580	-11.8%	
12		19	7	170.9%	16	18.8%	53	34	55.9%	
13	Other Borrowed Funds	-	-	n/m	-	n/m	1	-	n/m	
14	Total Interest Expense	481	451	6.7%	466	3.2%	1,824	1,888	-3.4%	
15	Net Interest Income	42,480	39,427	7.7%	40,899	3.9%	164,032	156,794	4.6%	
16	Provision for Credit Losses			n/m	<u> </u>	n/m	4,300		n/m	
17	Noninterest Income:									
18	Service Charges on Deposit Accounts	3,452	4,374	-21.1%	3,298	4.7%	14,149	17,882	-20.9%	
19	Merchant Processing Services	2,713	2,424	11.9%	2,860	-5.2%	10,208	10,132	0.8%	
20	Debit Card Fees	1,643	1,568	4.7%	1,611	2.0%	6,181	6,357	-2.8%	
21	Trust Fees	765	764	0.0%	756	1.2%	3,012	2,963	1.6%	
22	ATM Processing Fees	570	696	-18.1%	606	-5.9%	2,273	2,776	-18.1%	
23	Other Service Fees	457	513	-10.9%	454	0.7%	1,837	2,255	-18.5%	
24	Financial Services Commissions	66	122	-45.9%	58	13.8%	372	392	-5.1%	
25	Gains on Sales of Real Property	3,536	-	n/m	-	n/m	3,536	-	n/m	
26	Life Insurance Gains	-	-	n/m	-	n/m	-	433	n/m	
27	Securities Gains	-	167	n/m	-	n/m	71	217	n/m	
28	Other Operating (6)	757	1,104	-31.4%	833	-9.1%	3,998	4,001	-0.1%	
29	Total Noninterest Income	13,959	11,732	19.0%	10,476	33.2%	45,637	47,408	-3.7%	
30	Noninterest Expense:									
31	Salaries and Related Benefits	12,291	12,297	0.0%	12,540	-2.0%	50,749	51,054	-0.6%	
32	Occupancy and Equipment	4,900	5,077	-3.5%	5,014	-2.3%	19,637	20,240	-3.0%	
33	Outsourced Data Processing	2,359	2,361	-0.1%	2,338	0.9%	9,426	9,471	-0.5%	
34	Professional Fees	722	674	7.1%	669	7.9%	2,423	2,465	-1.7%	
35		502	529	-5.1%	500	0.4%	2,001	1,878	6.5%	
36		69	73	-5.5%	72	-4.2%	287	538	-46.7%	
37		-	-	n/m	-	n/m	-	553	n/m	
38		3,702	3,198	15.8%	3,470	6.7%	14,043	12,787	9.8%	
39	Total Noninterest Expense	24,545	24,209	1.4%	24,603	-0.2%	98,566	98,986	-0.4%	
40	Income Before Income Taxes	31,894	26,950	18.3%	26,772	19.1%	106,803	105,216	1.5%	
41		8,056	6,222	29.5%	6,721	19.9%	26,390	24,827	6.3%	
42	Net Income	\$23,838	\$20,728	15.0%	\$20,051	18.9%	\$80,413	\$80,389	0.0%	

Footnotes and Abbreviations:

46 Basic Earnings47 Diluted Earnings48 Dividends Paid

45 Per Common Share Data:

43 Average Common Shares Outstanding

44 Diluted Average Common Shares Outstanding

(1) In 2019, the Company recorded a \$301 thousand increase in estimated customer refunds of revenue recognized prior to 2018 and a \$252 thousand loss settlement to dismiss a lawsuit.

26,838

26.849

\$0.89

0.89 0.41

- (2) Effective January 1, 2020, the Company adopted Accounting Standards Update (ASU) 2016-13, Financial Instruments Credit Losses: Measurement of Credit Losses on Financial Instruments ("CECL"), resulting in a period opening adjustment to the allowance for credit losses for loans and held-to-maturity debt securities, other liabilities, deferred tax assets, and shareholders' equity.
- (3) In the fourth quarter 2020, the Company recorded a \$7 thousand reversal of provision for credit losses on Debt Securities Held To Maturity and the balance of the allowance for credit losses on Debt Securities Held To Maturity was reduced from \$16 thousand at September 30, 2020 to \$9 thousand at December 31, 2020.

27,050

27.094

\$0.77

0.77 0.41 -0.8%

-0.9%

15.6%

15.6%

26,930

26.946

\$0.74

0.74

-0.3%

-0.4%

20.3%

20.3%

26,942

26.960

\$2.98

2.98 1.64 26,956

27.006

\$2.98

2.98 1.63 0.0%

-0.2%

0.0%

0.0%

- (4) The Company adopted ASU 2016-13, effective January 1, 2020. Debt Securities Held To Maturity of \$\$15,589 thousand at December 31, 2020 are net of related reserve for expected credit losses of \$9 thousand. Debt Securities Held To Maturity of \$577,795 thousand at September 30, 2020, \$638,281 thousand at June 30, 2020 and \$681,821 thousand at March 31, 2020 are net of related reserve for expected credit losses of \$16 thousand.
- (5) Interest income on Debt Securities Available For Sale included make-whole interest income on called corporate bonds of \$1.9 million in the fourth quarter 2020.
- (6) The Company received \$603 thousand in excess of amounts charged-off in prior periods on a purchased loan during the first quarter 2020, representing the recovery of a purchased loan credit-risk discount.
- (FTE) Fully Taxable Equivalent. The Company presents its net interest margin and net interest income on a FTE basis using the current statutory federal tax rate. Management believes the FTE basis is valuable to the reader because the Company's loan and investment securities portfolios contain a relatively large portion of municipal loans and securities that are federally tax exempt. The Company's tax exempt loans and securities composition may not be similar to that of other banks, therefore in order to reflect the impact of the federally tax exempt loans and securities on the net interest margin and net interest income for comparability with other banks, the Company presents its net interest margin and net interest income on a FTE basis.
- (a) Annualized

Certain amounts in prior periods have been reclassified to conform to current presentation.