







Frontline healthcare workers have a <u>3x</u> <u>higher rate of infection</u> due to the exposure of contamination





Poor working environment with labourintensive and monotonous procedures leads to <u>worker fatigue</u>





Intra-performer variability leads to <u>low</u> <u>sample quality</u> and 30% false negatives





<u>Difficult to scale</u> manual setup for continuous and effortless global monitoring

Scources: https://www.aarp.org/health/conditions-treatments/info-2020/understanding-coronavirus-test-results.html, https://www.who.org

SOLLEDO LIASI CARLEDO

Fully automatic robotic process

Handling



Sampling

Lifeline Robotics

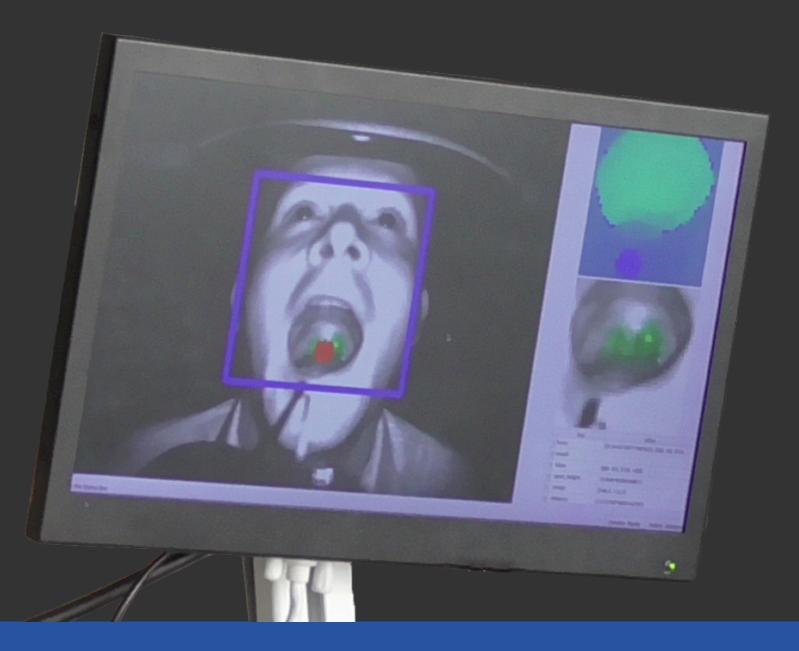
Consistent & high test quality



Pandemic preparedness
by readily available
monitoring

Ongoing <u>screening</u> of communicable diseases for public health data and for vaccine development







Tool: Invented to safely, gently and efficiently collect a swab sample from a human throat.

Patent pending



Al: Optimized with key variables and feature selections to secure high-quality sampling.



Dataset: Strong dataset with great variability enabling algorithm development towards high efficacy.

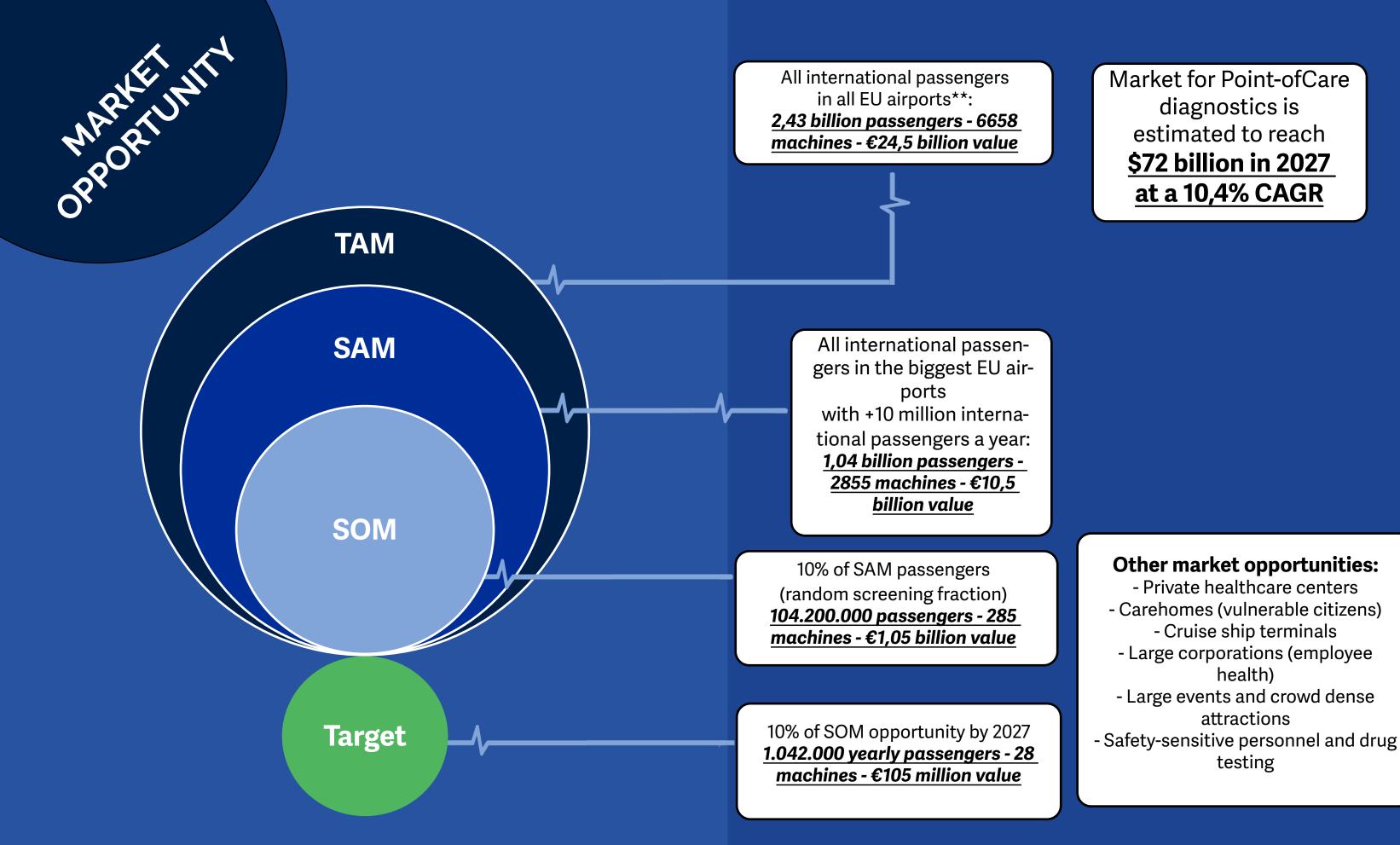
BUSINESSMODEL

Target customers are <u>high-throughput</u>
 <u>airports</u>
 with the need and ability to
 extend security measures for health
 purposes using new technology

Service business model

- Lease of machine for €36.000 yearly
- Pay-per-sample fee of €10 (reimbursement scheme with EU government)
- **■** Capable of collecting 1000 samples a day





Oirect. competitors

	Lifeline Robotics	Brain Navi: NSR	Franka Emika: SR-NOCS	Mahmoud El-Komy: Cira 03	Lingcai	V. Karthi	KIMM	Biobot Surgical: SwabBot	Tshinghua University
Country	Denmark	Taiwan *	Germany	Egypt	China *	India ®	South Korea	Singapore	China *:
Swab method		5							
Machine vision			X						
Artificial intelligence			X	X					
Fully Automatic		X	X	X					
MDR compliant									

1 PACTION

Investments —



Programs — HelloScience

Newchip ODENSE robotics

Denmark's robot and drone cluster

DRAPER UNIVERSITY

Grants

Ministry of Industry, Business
And Financial Affairs

EUopSTART

Linnovation Fund Denmark

Digitaliserings

ALLEXANDER FOSS' INDUSTRIFOND

Linnovation Fund Denmark

MUDE

Awards and Nominations



Media —√-



coak crew



CEO

Julie Dalsgard

Problem-finder and problemsolver by nature but educated with a Master's degree in Product Development and Innovation. In charge of developing the company by securing the right partnerships, funding and opportunities.

Driven by the cliché of making a difference in the world.



Technical P.O.

Andreas Lyder

Curious engineer with a Ph.D. in Robotics. Several years of experience in the industry followed by working in his own start-up built around one of his inventions. Based on his mixed experience, he was headhunted for Lifeline Robotics, and are now in charge of all things technical.



QA/RA Manager Natasja Rask

Regulatory expert in charge of clinical trials and certification as a medical device company. Experience from large companies, such as Carlsberg and Orifarm, but latest from RSP Systems, a disruptive SMV, as the Lead Clinical Trials Manager.



Business Development Manager Stefan Ovesen Banke

15 years of C-level experience within medical devices, with direct responsibility for regulatory affairs, clinical trials, product development and

fundraising.

Founded a MedTech company in the glucose sensing diabetes field in 2006 and grew the company from 5 employees to 35 over 15 years in roles as R&D engineer, CTO and CEO. Advisor to a number of medical device startups.



QA Specialist

Sam Khac Dinh

Passionate about Quality Assurance, especially developing and maintaining the right protocols for optimal procedures within the company. Also in charge of all things social in the office from arranging team building events to daily competitions for social stimuli. Eager and skilled at welcoming new people to the team no matter their professional backgrounds or language preference.

BORROINS



Co-founder & Board Member: Esben Østergaard

Robotics visonary and industry leader. Founder of Universal Robots and driving force behind the development of collaborative robots.

Also co-founder og Re-invest Robotics.



Co-founder & Board Member: Søren Stig

Investor, mentor and social entrepreneur in impact driven purposes and goals. Former Chief Sustainability Officer af Maersk Line.



Chairman of the Board: Helge Munk

Founder of one of the biggest IT successes on Funen and with multiple exits to his name.

A dedicated and respected Business Angel with the spirit of an entrepreneur.



Co-founder & Board Member: Björn Christer Erik Bergquist

General partner at Norrsken
Impact, Accelerator and former
COO & CFO
-Norrsken Foundartion



Board Member: Henrik Bindslev

Dean of the Faculty of
Engineering at University of
Southern Denmark.
Has a Doctorate in Plasma
Physics and passionate about
high-tech start-ups.





Advisor: Alexander Egeberg

Dr. Med. at Gentofte Hospital in Copenhagen. He also holds a postgraduate degree in economics from Copenhagen Business School, focused on health economics and public health. He has extensive knowledge in publication, planning and clinical trial designs, including pivotal trial and explorative/post hoc analysis from phase 1 to 4 studies



Co-founder, Vice-chair and Advisor: Richa Hallundbæk Misri

An expert in Marketing and Communications, previously leading the efforts of key manufactures such as Universal Robotics and the Hager Group. She is value-driven and authentic in her every move with an unique cross-culture awarness from a decade of inernational markets and relationships.

Richa focuses on the commercialization of technology and bringing innovative ideas to market that align with the UN SDGs



Seeking €1 million in equity for 18 months of operation and growth

Ideal investor:

Experience in bringing novel technology with new market applications to market, preferably medtech devices.

Understanding of the timeline and demands related to developing and bringing medical devices to market

Experience and/or network opportunities within exit strategies for medtech company

1.35% towards technical R&D

- Development of custom mechanical movement
 - Development of automatic hygiene
- (Re)development of sampling preparation processes

2.35% towards technical RA/QA/CO

- Preparation for regulatory approvalRunning clinical trials
 - Continuous data gathering

3.15% towards staffing

1 Al-lead employee 1 business development/sales employee

4.15% towards business development/sales

- Client meetings
 - Conferences

