

DAVIS ALVIN

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SUMMARY

Dynamic and results-driven agribusiness management graduate with a comprehensive understanding of agricultural value chains, rural development, and product financing. Proficient in credit risk assessment, strategic agribusiness partnerships, and product development within the agricultural sector. Skilled in client relations, sales, and team management, with a proven ability to enhance business growth. I am seeking a challenging position to leverage my skills in agribusiness within a growth-oriented company.

WORK EXPERIENCE

Sales Associate , Magic Styles Shop

Jan 2023 - Dec 2023

- Sold dairy products, including flavored milk, smoothies, and ice cream, to university students, achieving monthly sales targets consistently.
- Engaged with customers to gather feedback, helping to improve product offerings and customer satisfaction.
- Developed marketing strategies to increase product visibility among the student population.

Sole Proprietor , Salon Business

May 2022 - Apr 2023

- Managed business operations, including hiring and training two employees, ensuring a high level of customer satisfaction.
- Developed and implemented financial plans, achieving profitability within six months.
- Established strong client relationships, resulting in a steady increase in repeat customers.

Field Officer , Anglican Development Services

Jan 2021 - Apr 2021

- Conducted Good Agricultural Practices (GAP) training for farmers, focusing on enhancing sweet potato and soya production techniques.
- Organized financial literacy sessions for farmers, promoting savings through table banking and chamas.
- Collaborated with health forums to educate communities on prenatal care and prevent HIV transmission.

EDUCATION

Bachelor of Agribusiness Management and Enterprise Development

Sep 2017 - Jun 2023

Jomo Kenyatta University of Agriculture and Technology, Kenya

Kenya Certificate of Secondary Education

Feb 2013 - Dec 2016

Butula Boys High School, Kenya

Kenya Certificate of Primary Education

Feb 2005 - Dec 2012

St. Joseph's Academy, Kakamega, Kenya

REFEREES

Geoffrey Otieno

Head of Department of Agriculture and Resource Economics
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Rev. William Owuya

Western Hoteliers Chairman
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