



**GLOBALIZATION
PARTNERS**

Sign In

**Both Customers
and Partner
Managers can sign
in to the same App.**
The resulting UI
changes depending
on Account Type.

Email

Password



Sign In

Forgot Password?

Sign Up



Hi [Name],
Welcome Back!
what external
support are you
looking for?

You were originally referred by: **Felix Tomasino, Sales Executive, EMEA Team**

Marketplace Services Offered ▼

Payroll

Corporate Entity Setup

Accounting and Taxation

Employee Background Screening



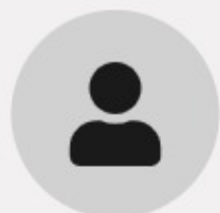
Submit New
Request



My
Requests



Back



Payroll

When a business delegates a portion or all of its payroll operations to a third party, it's known as payroll outsourcing. In addition to running payroll, full-service providers typically help with tax reporting, regulatory compliance, data security and unemployment claims.

Select 1 or more countries



Do you have entities in SOME, ALL or NONE of these countries?

NONE



How many employees are you looking to run payroll for?

42

Please fill up your comments with as much information about your request as possible:

Provide details and comments about your request here

Submit



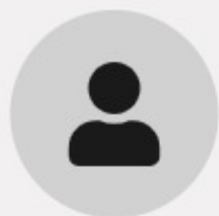
Submit New Request



My Requests



Back



Thank you [Name]! Your request was submitted.

A Globalization Partners Partner Manager will be in touch with you shortly.



Submit New
Request



My
Requests



Back



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Email

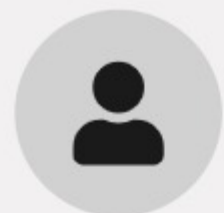
Password



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Partner
Manager
App User
Flow



Welcome back [Name]! Here are your Partner Requests

All requests are always sent to your Globalization Partners email address, but you can use this list to double check if you've seen all of your assigned requests.

Total: 10 (1 Unread)

- ☐ 05/05/2022 - Payroll Request
- ☒ 06/05/2022 - Employee Screening Request
- ☒ ...
- ☒ ...

Requests are
automatically assigned
to the relevant Partner
Manager based on
Geography and Partner
Account Ownership.



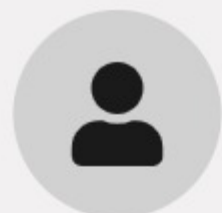
Submit New
Partner



My
Requests



Back



05/05/2022 - Payroll Request

Referred by FELIX TOMASINO, Sales Executive, EMEA Team

Customer Details

Name: Jonathan Tan

Company Name: Otter Software Pte Ltd

Email: j.tan@otters-inc.com

Contact Number: +65 6123 4567

Summary

Countries:

- Singapore
- Malaysia
- Australia

No. of Employees: 42

Entity Status: In some of these countries

Contact Number: +65 6123 4567

Comments

Hi, I am looking for payroll outsourcing in Singapore and Malaysia, but I don't have in Australia. Please refer me to your external partner ASAP. Thank you - Jonathan

[View Recommended Partners](#)



[Mark as Completed](#)

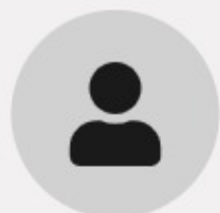
We can "Mark as Completed" in case the Partner Manager has already reached out to the Customer offline.



Submit New
Request



My
Requests



05/05/2022 - Payroll Request

Referred by FELIX TOMASINO, Sales Executive, EMEA Team

Recommended Partners:

- ☐ ADP - Managed by: You
- ☒ Hawksford - Managed by: You
- ☐ TMF - Managed by: Craig Goldblatt

Hawksford

Partner Type: Corporate Services

Countries/Regions Covered:

- APAC
- EMEA
-

Primary Partner Contact: Dario Acconci

Secondary Partner Contact: Gwen Gingoyon

Website: www.hawksford.com

Partner SQLs, YTD: 17

Partner MAs Closed Won, YTD: 1

[Refer to Partner Now](#)

[Mark as Completed](#)



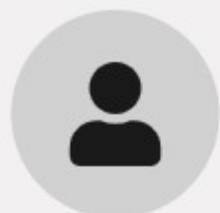
Submit New
Request



My
Requests



Back



05/05/2022 - Payroll Request

Referred by FELIX TOMASINO, Sales
Executive, EMEA Team

Recommended Partners:

- ☐ ADP - Managed by: You
- ☒ Hawksford - Managed by: You
- ☐ TMF - Managed by: Craig Goldblatt

Hawksford

Comments about Partner:

[Redacted]
[Redacted]
[Redacted]
[Redacted]

Refer to Partner Now

Mark as Completed



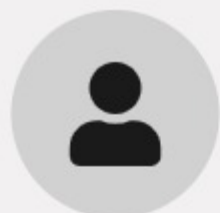
Submit New
Request



My
Requests



Back



05/05/2022 - Payroll Request



Email Referral Form

To:

CC:

Please fill up your comments with as much information about your request as possible:

Hi Dario, please meet
Jonathan Tan...

Submitting this referral email will also Mark
this request as Completed

Submit



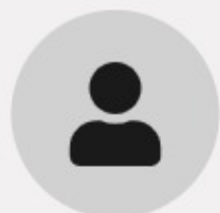
Submit New
Request



My
Requests



Back



Thank you [Name]! Your Partner referral was completed.

An email was sent from your Outlook address,
[name]@globalization-partners.com.

[Back to My Requests](#)



Submit New
Request



My
Requests



Back