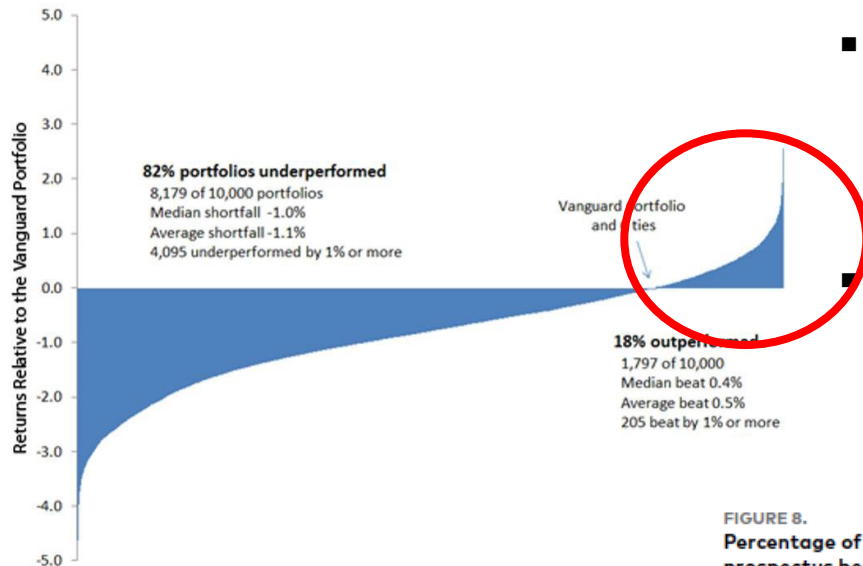


Climate Investing

Section 1.1 – Beyond Active & Passive Investing

Lionel Martellini
EDHEC Business School

Beating the Market is Hard!



- For the longest time money management has been all about “beating the market”.

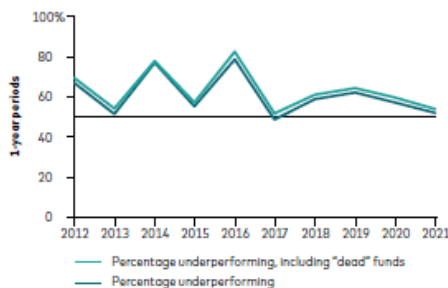
Reality check:

- Few managers do outperform, especially after accounting for fees and survivorship bias.

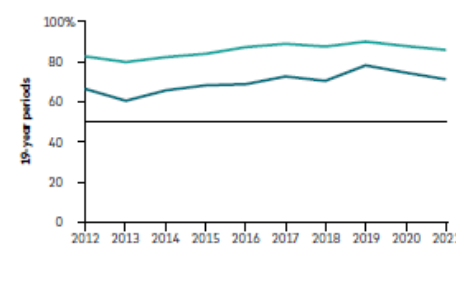
- What should we do?
- Multi-management and open architecture: invest in best managers.

FIGURE 8.
Percentage of active U.S. equity funds underperforming over rolling periods versus prospectus benchmarks

a. 1-year periods



b. 10-year periods

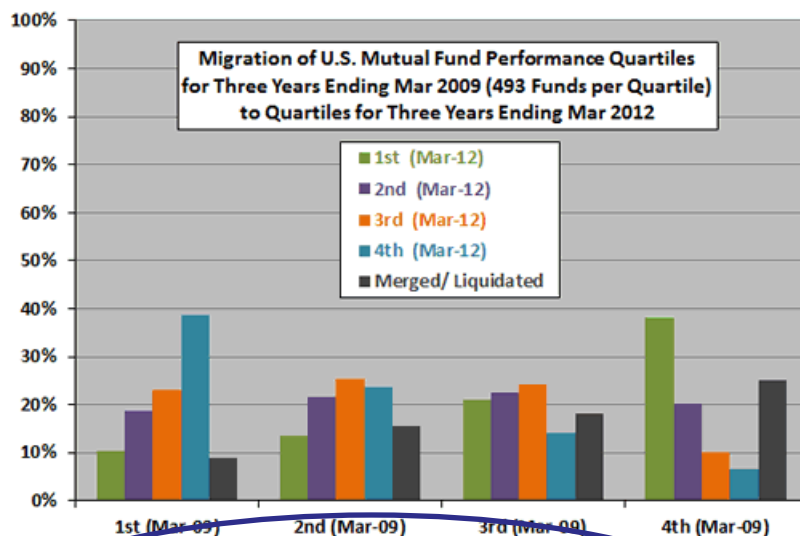


Past performance is not a guarantee of future results.

Notes: Performance is calculated relative to the prospectus benchmark. “Dead” funds are those that were merged or liquidated during the period. Performance is NAV-based, and returns are in USD, net of fees with income reinvested.

Sources: Vanguard calculations, using data from Morningstar, Inc.

Consistently Beating the Market is Even Harder!



Out of the top-25% funds from '06-'09, only 10% of them were again top-25% from '09-'12.

Out of the top-25% funds from '06-'09, nearly 40% of them ended up in the worst-25% from '09-'12.

Out of the worst-25% funds from '06-'09, 38% of them rebounded to being the top-25% from '09-'12.

Out of the worst-25% funds from '06-'09, nearly 25% of them were merged/liquidated from '09-'12.

- Key question is not only the existence of outperformance:
 - It is also its persistence.
- Reality check:
 - Outperformance does not seem to persist.

Consistently Beating the Market is Even Harder!

- Key question is not only the existence of outperformance:
 - It is also its persistence.

FIGURE 5.

Actively managed domestic funds failed to show persistent outperformance

| Initial excess return quintile, five years ended December 2016 | Number of funds | Subsequent nonoverlapping five-year period (percentage of funds) ending December 2021 | | | | | |
|--|--------------------|--|-----------------|-----------------|-----------------|--------------------|-----------------------|
| | | Highest quintile | 2nd quintile | 3rd quintile | 4th quintile | Lowest quintile | Merged/ liquidated |
| Highest quintile | 956 | 18.31% | 18.20% | 17.89% | 17.15% | 15.90% | 12.55% |
| 2nd quintile | 956 | 12.45% | 18.51% | 21.34% | 16.00% | 15.06% | 16.63% |
| 3rd quintile | 956 | 15.90% | 15.90% | 14.75% | 18.83% | 13.60% | 21.03% |
| 4th quintile | 956 | 15.48% | 15.17% | 14.02% | 15.17% | 13.60% | 26.57% |
| Lowest quintile | 957 | 14.63% | 8.88% | 8.78% | 9.51% | 18.60% | 39.60% |

Past performance is not a guarantee of future results.

Notes: The far-left column ranks all active U.S. equity funds as they fall into Morningstar's nine style categories for U.S. equity based on their excess returns relative to their stated benchmark during the five-year period as of the date listed. The remaining columns show how funds in each quintile performed over the next five years. Performance is NAV-based, and returns are calculated in USD, net of fees with income reinvested.

Sources: Vanguard and Morningstar, Inc.

Consistently Beating the Market is Even Harder!

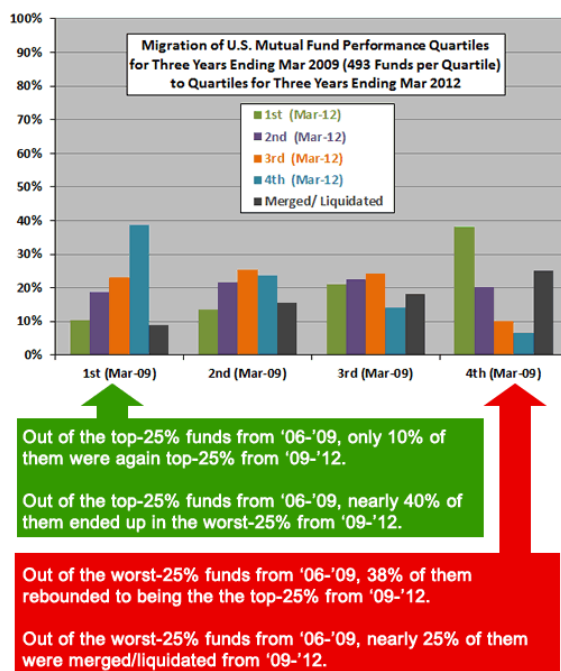


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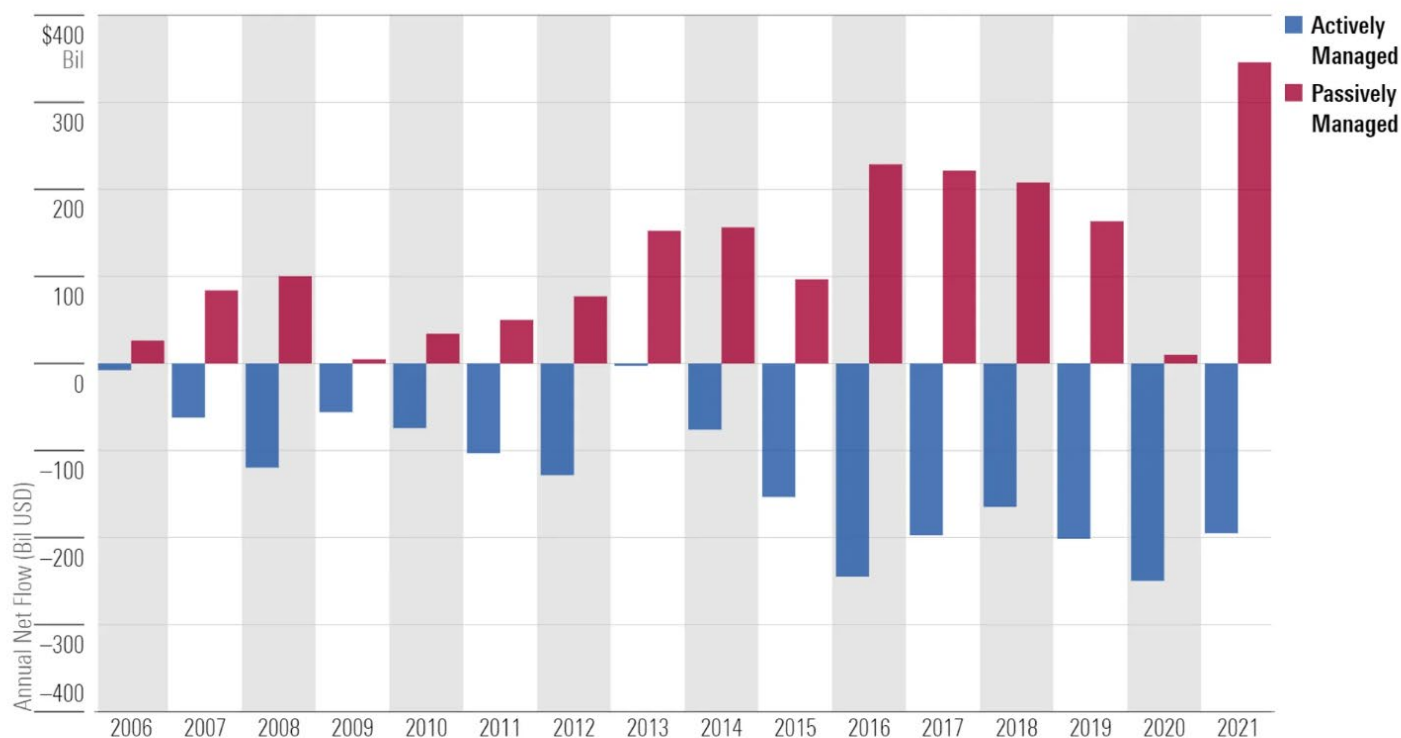
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Sources: Vanguard and Morningstar, Inc.

- Key question is not only the existence of outperformance:
 - It is also its persistence.
- Reality check:
 - Outperformance does not seem to persist.
- Implication:
 - Multi-management is not the way out – what should we do?
 - One should perhaps consider going passive?

Increasing Interest in Passive Money Management – Flows

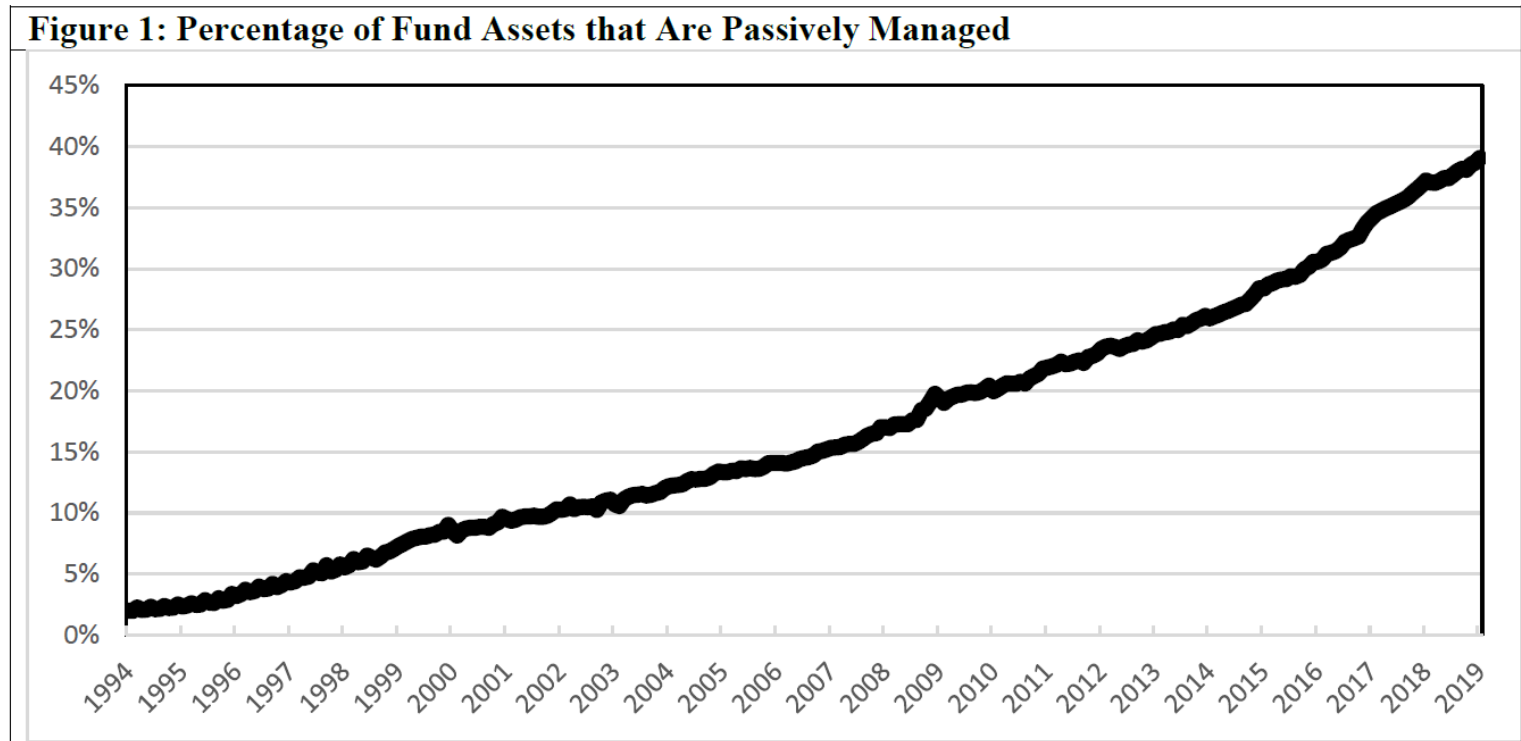
Annual Net Flows for Active and Passive U.S. Equity Funds



Source: Morningstar Direct Asset Flows. Data as of Dec. 31, 2021.

(Institutional) investors have taken notice of the underperformance of active managers.

Increasing Interest in Passive Money Management – Stocks

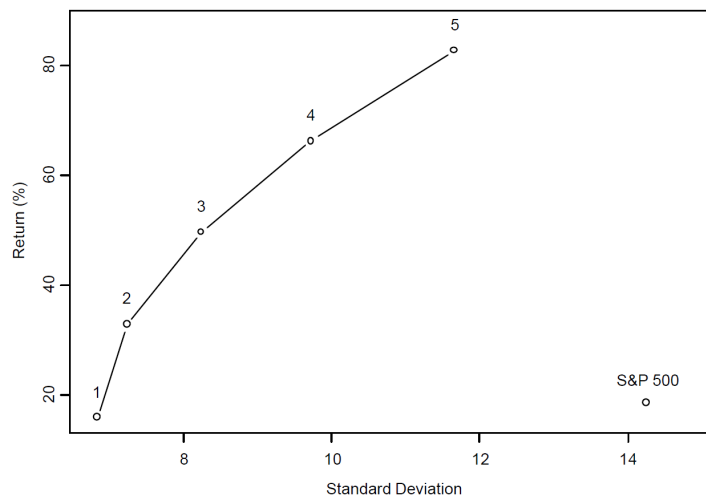


Source: Morningstar

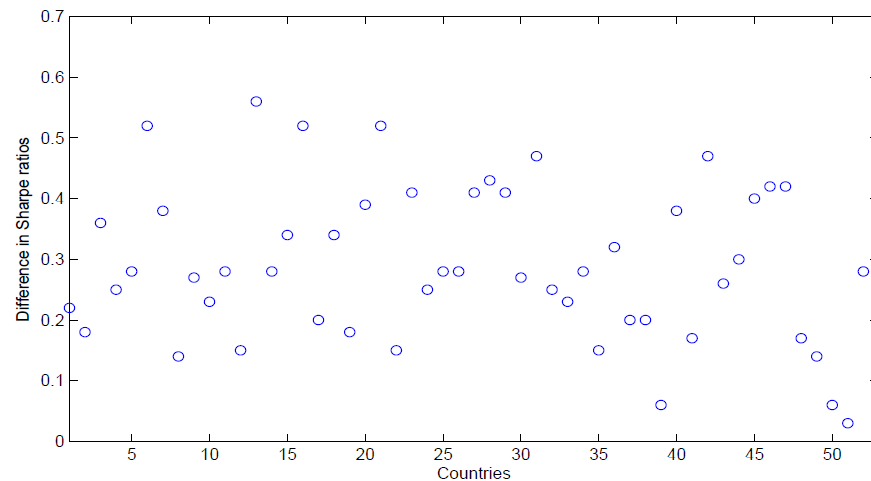
Morningstar predicts that the total assets in passive investments will overtake active AUM at some point in 2019-2020.

Limits of Passive Money Management

- Assumption for passive MM:
 - Cap-weighted equity indices are efficient benchmarks.
- Reality check:
 1. CW indices are not on the EF.
 2. CW indices are dominated by naive EW benchmarks.



Based on data for the period 1979-1998. The efficient frontier assumes a perfect forecast of the future covariance matrix and of the future mean return. Figure taken from Schwartz (2000), Figure 3, page 19.

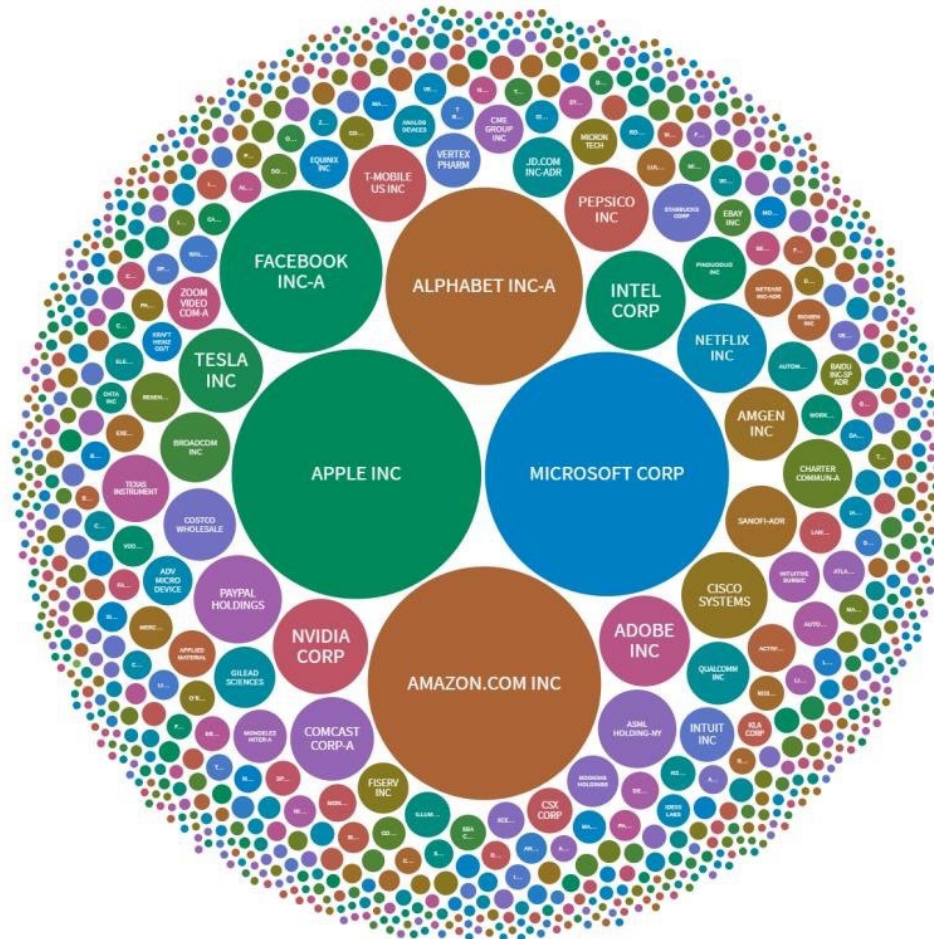


Extracted from Platen and Rendek (2010). Differences in Sharpe ratios between 53 EW country indices and their CW counterpart. Sample period is January 1973 until March 2010.

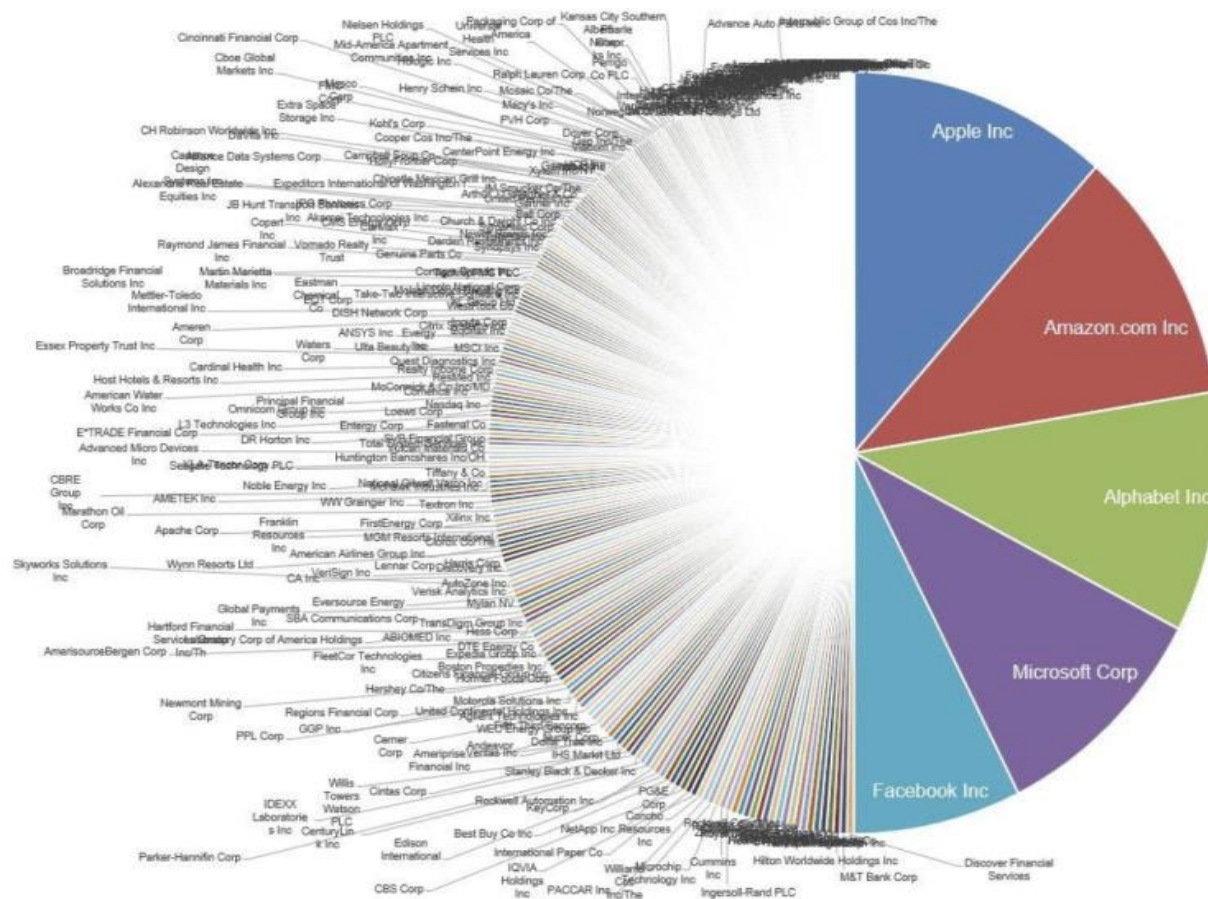
Limits of Cap-Weighted (CW) Equity Benchmarks

- While cap-weighted indices are most often used as default choices for investment benchmarks by active and passive managers, these benchmarks suffer from two main, distinct, limitations, which translate into inferior risk-adjusted performance.
- Shortcoming # 1: CW indices provide an inefficient diversification of *unrewarded specific risks*, due to a strong concentration in largest cap stocks.
- Shortcoming # 2 (see next time): CW indices provide an inefficient exposure to *rewarded systematic risks*; for example they exhibit large cap and growth biases, while value and small cap biases are instead rewarded.

Concentration of CW Indices – NASDAQ (July 30, 2020)



Concentration of CW Indices – Another Perspective

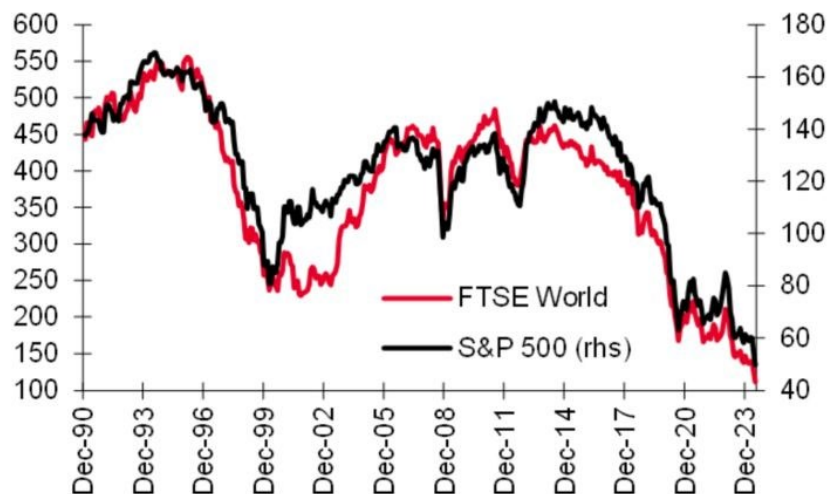


Concentration of CW Indices – Lack of Diversification

- “Effective number of constituents” of S&P 500 is currently about 10 times smaller than nominal number of constituents (excessive concentration due to cap-weighting scheme) !

$$ENC = \left(\sum_{i=1}^N w_i^2 \right)^{-1}$$

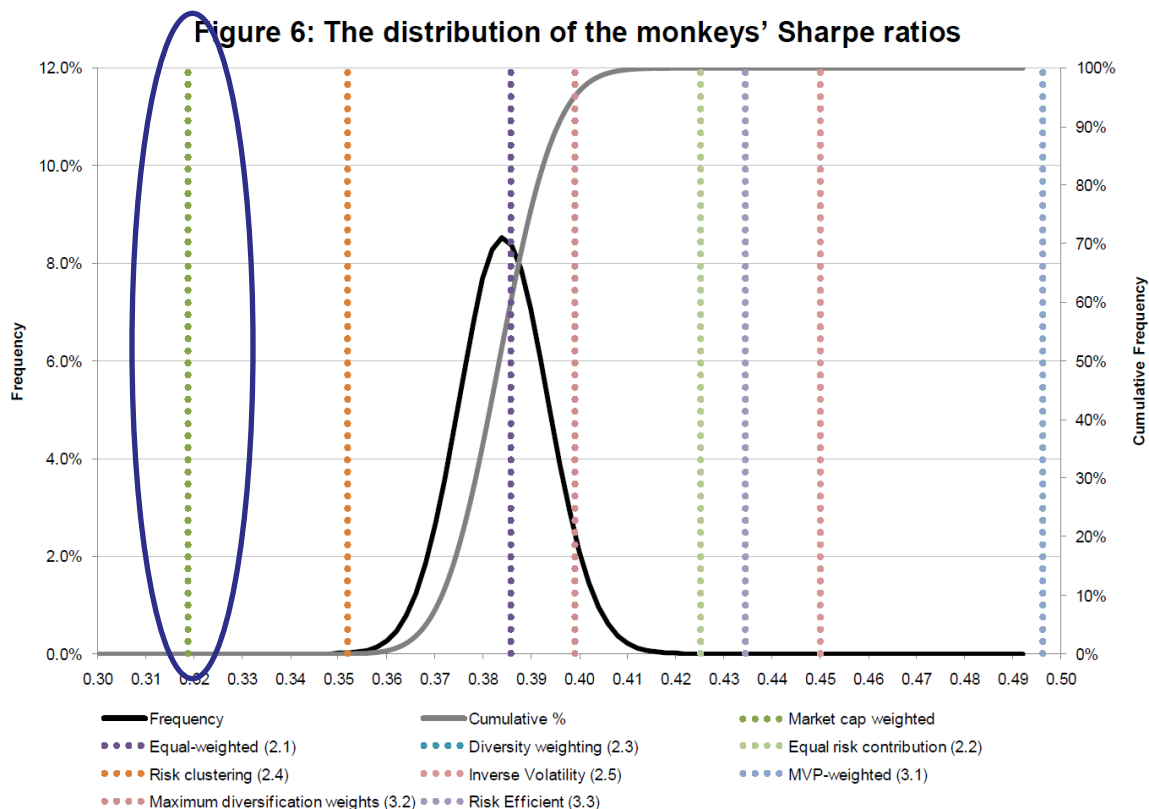
Cap-weighted indices are not providing the diversification they used to (effective number of constituents ratio)



(*) FTSE world index contains 4,291 stocks as of June 2024

Monkeys are Smarter than CW – Can You Outsmart a Monkey?

- Take 1,000 monkeys randomly selecting weights – CW is substantial worse than all the 1,000 monkeys!



Why is CW so bad?

Because CW leads to poor diversification.

Clare, Motson & Thomas: "One of the reasons why the randomly weighted indices rarely produce a set of weights similar to the Market-cap index is that there is only a very small prospect of any stock having a weight as high as, for example, 10.0%."

An evaluation of alternative equity indices - Part 1: Heuristic and optimised weighting schemes, Andrew Clare, Nick Motson & Steve Thomas, working paper, Cass Business School (2013).