# Old Intro 12/17/21

I wrote this at the above date for an intro chat on clubhouse early days.

“My name Jack thanks for letting me tune in.

I think it’s great so many amazing people are able to tune in together. Thinking of the earth as a brain and all humans as neurons just in the past 100 years our brian went from the speed of a horse to the speed of light, obviously limited by human bandwidth.

Anyways besides that interesting thought I’d love some advice from you guys on where I’m at and where I’m planning to go.

Quick recap of my path, I built a Paypal to Ethereum platform, ranked #1 on google for related search terms since there was nothing else. Since that pumped revenue fast I Dropped out of college, then after 2 months scammers got hip with fake indemnities and hit the website with loads of fraud, where I lost all the profit. So I hashed that, I started 5 new businesses as one does, and the one that started doing well was a CBD pod for the juul, so I took the other ones around the corner, shot them and focused down. Expanded the product line, and After a couple months I landed a large Smokeshop distribution order That I couldn’t fund, and I hit up a fraternity alumni and landed 65k for 25%. Turned that from 4 products to over 30, and a few months ago transitioned into doing white label and private label. With that company we just made a raising video to raise over wefunder as other CBD space companies raised at 20x revenue.

This has been the main focus although I have been transitioning my time over to growing a startup studio, as I realized my time was more valuable building more business engines that work automatically.

During all of this, one of the core values of the business became that if it didn't need to be done in person, then I would find the labor overseas. This allows us to offer our clients, A websites, branded giphys, 3D Models of product, marketing material, blog posts for the lowest you possibly can. I think our ability to find amazing labor for a few hundred dollars a month comes from our recruiting platform coming largely from hacking forums, where computer geniuses wharoung my age are already spending 16 hours online and happy to take a stable job, and have amazing skills.

Feel free to check out [web3stud.io](http://web3stud.io/) for proof of that

I got funded for my 2nd company ever, everything else has been bootstrapped twelfth.

Nutrohaler which is no nicotine vape devices with caffeine, CBD, and melatonin. We just launched last month. They just went viral on tiktok and did over 40k the past 7 days. The best part is I just directed the labor.

I see venture capital dying and moving towards what I call delegate capital.

You know my friend who has never built a successful company is raising 2 million dollars at a 12 million for a company which sets up and coordinates co living spaces. This essentially places a 10 million dollar value on his head, he’s overvalued, anyone would be, that’s why I hired a CEO for my white label manufacturing company. I look at that situation and see the potential to take the 2 million, and rather than having 16% equity, pay a CEO 200k a year, give them equity, own 90% and have the same abilities.``