Richard A. Tshabalala

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GitHub: https://github.com/Fluent85
Portfolio: https://fluent85.github.io/pro-portfolio/

Professional Summary

Full-Stack Web Developer with a background in logistical sales, medical device sales, logistical operations, and marketing. Strong proficiency in HTML5, CSS3, JavaScript, the MERN stack, and responsive web design. Passionate about coding and approaching programming challenges from different angles and collaborating with others to create meaningful web applications.

Technical Skills

- HTML5/CSS3, JavaScript, Handlebars.js, jQuery, Responsive web design
- JSON, MongoDB, Mongoose, Node.js, MySQL
- Express, Api/Ajax, Bootstrap, ReactJS, PWA, MERN Stack
- Git, Postman, Heroku, NPM, VS code, GitHub, Lighthouse
- Exceptional organizational skills, customer-focused account management
- Self-starter with strong motivation, strong analytical skills
- Track record of demonstrated sales results, exceptional team player

Projects

Sportsball 9000

https://fluent85.github.io/project1Sportsball9000/
https://github.com/Fluent85/project1Sportsball9000

- An application designed to make an NFL football fan's game day experience easier. Facilitated and assisted with the front-end design.
- This application utilizes HTML5, CSS3, Google Fonts, Bootstrap, JavaScript, jQuery, moment.js, font awesome, The Sports DB API, and TicketMaster API.

Weather-Dashboard

https://fluent85.github.io/weather-dashboard/
https://github.com/Fluent85/weather-dashboard

- Designed and built an application that allows a user to look up any city's current weather forecast. The application also displays a 5-day forecast.
- This application utilizes HTML5, CSS, Bootstrap, Google Fonts, jQuery, JavaScript, and the OpenWeather API.

Working on My Fitness

https://fast-beach-05660.herokuapp.com/
https://github.com/Fluent85/workoutapp

- Designed and built an application that allows a user to be able to view, create, and track daily workouts.
- This application utilizes HTML5, CSS, JavaScript, Vanilla JavaScript, jQuery, Node express, MongoDB, Mongoose, PWA.

Eat the Burger

https://protected-spire-86852.herokuapp.com/

https://github.com/Fluent85/burger

- Built a restaurant application/game that lets users input the names of burgers they'd like to eat.
- This application utilizes HTML5, CSS, JavaScript, jQuery, Ajax, Node.js Express, Handlebars.js, MySQL.

EXPERIENCE

FedEx Express, *Roseville, MN* - *COURIER*

January 2018 - PRESENT

- Maintain good customer relationships and grow the company's market share.
- Pick up and deliver packages at homes and businesses on various delivery routes within the Greater St Paul and Minneapolis, MN market.

Jump Technologies, *Eagan, MN* - *INSIDE SALES REPRESENTATIVE*

October 2016 - May 2017

- Obtained new business through daily cold call lead generation.
- Conducted online webinars to demonstrate software capabilities.
- Scheduled two webinars on average per week.
- Visited customer locations to provide presentations to technical staff and management.

CH Robinson/FreightQuote, *Minneapolis, MN* - *LOGISTICS BROKER*

September 2014 - October 2016

- Analyzed less than truckload (LTL), truckload, and rail markets to obtain cost-effective pricing for customers.
- Increased margin by 65% on average per month.
- Closed $25,000 on average in new and recurring bookings per month.
- Negotiated rates with truckload and flatbed carriers in order to achieve optimal gross margin.

EDUCATION

University of Minnesota College of Continuing & Professional Studies, *St. Paul, MN*

Full Stack Web Development Certificate (Coding Boot Camp)

September 2019 - April 2020
A 26-week intensive program focused on gaining technical programming skills in HTML5, CSS3, Javascript, JQuery, Bootstrap, Firebase, Node Js, MySQL, MongoDB, Express, Handelbars.js & ReactJS

University of Wisconsin – Whitewater
Whitewater, WI
Bachelor of Business Administration

- McNair Scholar Recipient
- Lacrosse Captain