

Favely

# Favely

"One trend a day"

### Social Media Is Here to Stay



Love it or hate it.

Social media is here to stay.

87% of Canadians use some form of it in 2022.

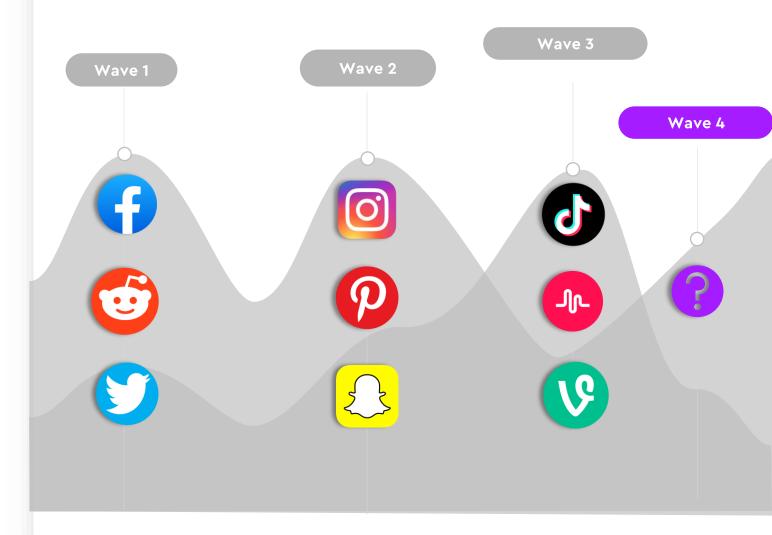
### Picked up

On 2 important trends

Our team has a strong background in social media and analytics

We've picked up on **two key trends** that point to a very
interesting market opportunity

## Social Apps Come in Waves

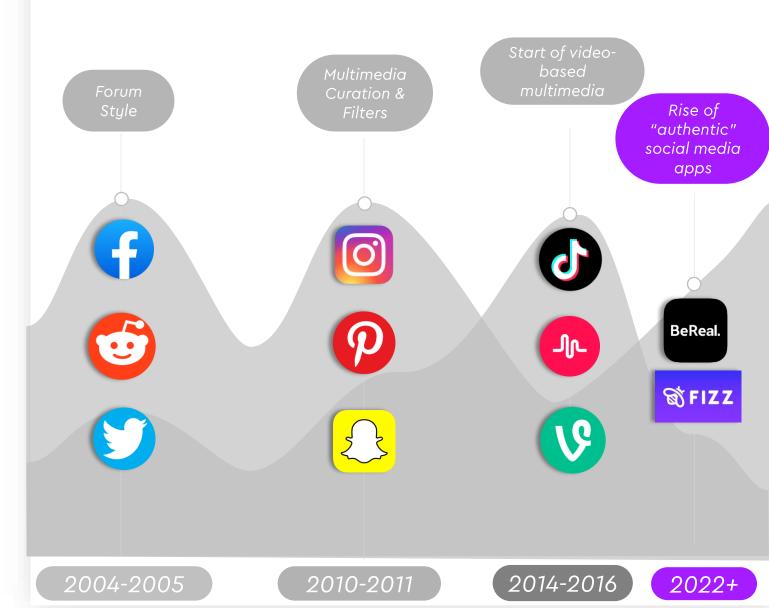


### The Trends

### are the following:

- 1. Every wave of social media has an **overarching theme**
- 2. Each wave seems to occur roughly once every 4-6 years

### What is the opportunity?



## Riding the Wave

**(** 

We think BeReal did almost everything right but missed the mark on <u>two</u> important things, thus creating a market opportunity.



gher Enter

**Lower Entertainment** 

Gap in the market!



#### **Photo Only**

Studies show that gen-z's preferred medium is video. Photos have passed for them, hence TikTok's popularity.



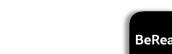
**Higher Participation** 

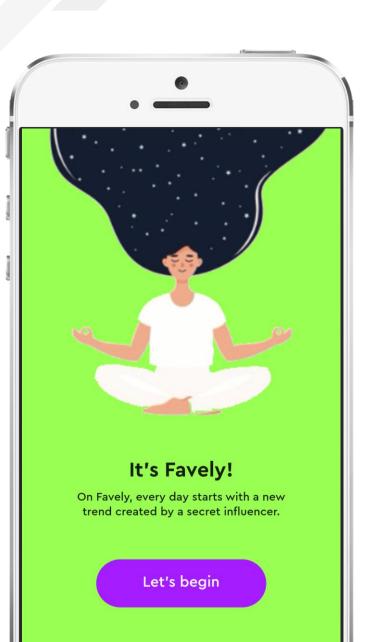


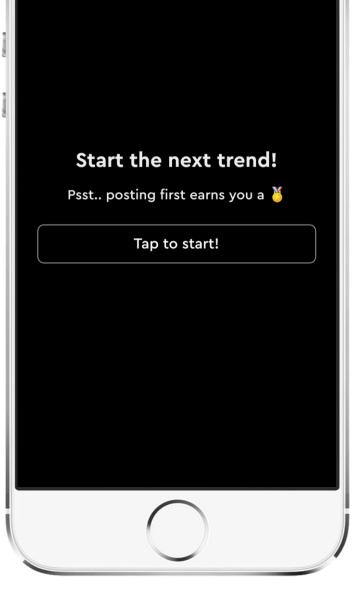
#### No Advertising

Due to BeReal's nature, they will struggle to monetize without abandoning their core identity. Every social media platform profits from ad revenue ran by businesses.









## **Enter Favely**

### **Android & iOS**

A high participation, high entertainment social community that fills the market gap!!



### **Video Only**

Learning from TikTok and countless studies from Gen-z, video is the right medium.



### **Advertisement Opportunity**

Our platform will welcome companies to advertise but with our twist, keeping the platform authentic to consumers.



## How Favely Works

"One trend a day!"

1

### Community Trend

Everyday a new and fun trend is chosen by our secret community! 2

### **Everyone** participates

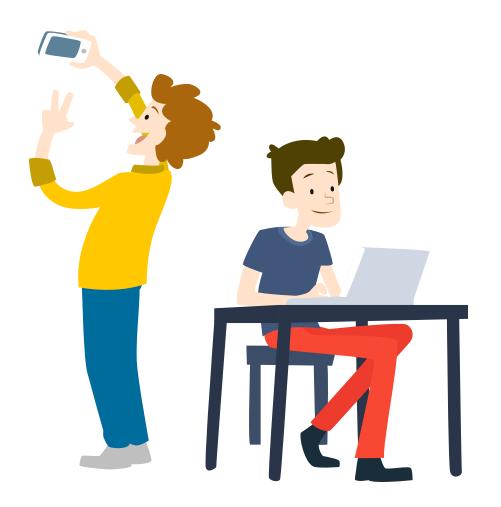
You can't see other videos until you post yourself.

3

### Win points/badges

Points/badges based on participation. Increase the chance of being selected as a secret influencer.

## **Monetizing Favely**



### A shirt company wants to advertise with us

What If a company wants to pay us to advertise their shirt. How would that happen on a platform like Favely?



In-feed ads, story ads, explore ads



In-feed ads, top-view ads, branded effects



Brand takeovers: fun ads as unique trends, community rewards, branded badges and skins.

We've grown a dating app before and will use similar tactics

## **Brand Ambassador Program**



### Connecting with influential students

We designed an exciting brand ambassador program with students for students for our former app, Autum. It creates connections, pays fairly and establishes a branding foothold within university campuses.



21

Brand

**Ambassadors** 



80

Ambassador **Referrals** 



440

Installs

Generated















More Installs than expected

Our Target Audience (18-24)



#### Feb 2023, Marketing Go

Brand Ambassador program and tapping into existing network from former dating app

#### Dec 2022, Test

Small closed group test of 50 people to test concept.

### Jan 2023, Refine

Refine the app from the feedback and release it publicly.

#### Ongoing, Develop

Develop an MVP for both iOS & Android. Test for bugs

#### Nov 2022, Pre-Sign Up

Put up landing page and spread the word to generate a list of early adopters.

### **Timeline**

(Next 2-3 months)

#### Sept 2022, Validate

Validate market by speaking to gen-z students.



### **Meet Our Great Team**



Basil Eleftheriades

CEO



Cleo Tellier

CMO



Jason Rivers

CTO

### **Meet Our Great Team**



Basil Eleftheriades

- Electrical Engineering
- Former founder of company worth 2M
- PhD student @ UofT with connections to body of students
- Coordinates company execution
- Recipient of many academic scholarships



Cleo Tellier

- Director/Actress/Marketing Expert
- Over 40 wins and 35 nominations on IMBD
- Verified on Social Media
- Short Film has over 50M views on YouTube
- 7Y+ of Marketing Experience
- Responsible for growing billion-dollar social media accounts e.g.,
   McDonalds



Jason Rivers

- Computer Science
- Former founder of company worth 2M
- Built all the code for previous startup worth2M
- 7Y+ experience with developing scalable apps