

FLYNN  
STACEY

@

flynnstacey@hotmail.com

a

52 D Grosvenor Avenue,  
London, N5 2NR

m

07841794372

PROFESSIONAL SUMMARY

I am highly adaptable and capable problem solver that excels at working on complex tasks and in new environments. I have a strong academic foundation in maths and physics gained through A level and from my degree in mechanical engineering where I also developed software skills in Excel, Python, Matlab & Solidworks.

I am looking for an opportunity as a software developer to develop my skills and career in software further. I also have work experience in operations, digital marketing, technical sales, client relations and business management.

Education

- University of Leeds  
Leeds, England  
Mechanical Engineering, 2019  
(Beng): **2:1**
- Camden School for Girls  
Greater London, England  
A Levels: **A,A,B**  
(Physics, Economics,  
Maths)
- Christ's Hospital School  
West Sussex, England  
GSCE's: **6A\*, 4A, 1B 1C**

Software Skills

- Python
- Excel
- Matlab
- Solidworks
- Xero
- Mailchimp
- Keynote
- Slack
- Trello

Additional Skills

- Music Production
- Technical Sales
- Acoustic Design
- Digital Marketing
- Artist Liaison
- Mechanical Engineer

Work History

Code Nation - Work Experience

Remote - 05/10/20 - Present

- Started a coding course with Code Nation to further develop my python and team working skills.
- Designed a text-based adventure game in a team of 4.
- Used Trello to help organise the the project.
- Used slack, zoom and visual studio code to communicate, share & edit code.

Ten 87 Studios - Studio Supervisor

Borough of Haringey, England - 02/2018 - 08/2020

Job Responsibilities

Marketing:

- Using digital marketing strategies and SEO to drive sales (Google ads, Facebook ads, Mailchimp, Gumtree, Fatlama).
- Directed marketing campaigns at all stages, including conceptual planing, schedule management and final implementation.
- Managed client correspondence and created a lead database to improve efficiency and transparency of sales process.
- Facilitated brand collaborations to increase market reach and establish mutually beneficial partnerships for the company most notably with NTS radio and CDR.
- Assisting with investment and expansion pitches including presentations to local council members.

Sales:

- Recording Studio Technical sales - from initial email and telephone correspondence with clients, to viewings and deal negotiation.
- Artist Liaison - building and maintaining client relationships to ensure a high level of client satisfaction. Interacting with high profile artists, producers & engineers on a daily basis.
- Organising networking and social events to facilitate artist development and collaboration as well as directly connecting similar artists.

Management / Operations :

- Responsible for invoicing clients and tracking payments using Xero.
- Responsible for drafting all client contracts and managing renewals etc.
- Developing business management tools such as cash flows, rent trackers & gantt charts.
- Managed general operation of three 24/7 buildings: CCTV monitoring and access control, Fire safety officer, hiring and liaising with tradesmen / contractors.

Joju Solar - Data Input / Analysis

Borough of Islington , England - 05/2015 - 09/2015

Contract working at a solar energy company based in Islington.

Hired to help build a database exclusively in excel of properties eligible for a government backed grant that could be used to subsidise the cost of solar panel installation.

Identified properties in specific areas of the UK using google earth and determined which of the properties would produce the most power if solar panels were installed, based on the type, dimensions and orientation of the roofs.

Highrise (multi-genre music event) - Event Promoter

Leeds, England - 01/2013 - 2017

Job Responsibilities

- Artist Liaison
  - Lineup Curation
  - Logistics - booking hotels and transport
- Coordinating door / ticket teams
  - Coordinating Stage building team
  - Social media and physical marketing