

Menu Costs and Phillips Curves

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July 1, 2024

Introduction

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So far, we have worked on New Keynesian models using **Calvo (1983) pricing assumptions**. But are these realistic? Can you think of potential limits?

Golosov and Lucas (2007) depart from Calvo pricing by introducing a **real menu cost**.

Outline

- 1 Problems with Calvo Pricing
- 2 Deriving Equilibrium Equations
- 3 Results and Interpretation
- 4 Discussion
- 5 Concluding Remarks

Problems with Calvo Pricing

Add here the intuition why the Calvo assumptions have limits.

Deriving Monetary Equilibrium Equations - Setup

We will use a New Keynesian framework very similar to the one we already know, with a few modifications. The economy is subject to **stochastic monetary shocks and firm-specific supply shocks**.

Log money supply follows a **Brownian motion**:

$$d\log(m_t) = \mu dt + \sigma_m dZ_m \quad (1)$$

What is a Brownian Motion?

A Brownian Motion is a way to model random walks. μ is a drift parameter indicating the deterministic, expected incremental change over time. Z_m is the random, Brownian motion term and σ_m a volatility parameter.

Deriving Monetary Equilibrium Equations - Setup

Technology shocks are independent across firms and follow a mean-reverting process:

$$dv = -\eta \log(v_t) dt + \sigma_v dZ_v, \quad \eta > 0 \quad (2)$$

In equilibrium, **nominal wages** also follow a Brownian Motion:

$$d\log(w_t) = \mu dt + \sigma_m dZ_m \quad (3)$$

Deriving Monetary Equilibrium Equations - Setup

Claims to the monetary unit are traded in a capital market, where

$$E \left[\int_0^{\infty} Q_t Y_t dt \right] \quad (4)$$

reflects the present value of a dollar earning stream at time 0.

Thus, the **state at time t** is determined by:

- m_t and w_t
- The joint distribution $\phi_t(p, v)$: At time t, the situation of an individual firm depends also on the price p that it carries into t from earlier dates and its idiosyncratic productivity shock. Thus, **each seller is characterized by a pair (p_t, v_t) , distributed according to the measure $\phi_t(p, v)$.**

Deriving Monetary Equilibrium Equations - Households

Households **choose a consumption strategy, money holdings m_t and a labor supply l_t** . By Dixit-Stiglitz aggregation, consumption is given by:

$$c_t = \left[\int C_t(p)^{1-(1/\epsilon)} \phi_t(dp, dv) \right]^{\epsilon/(\epsilon-1)} \quad (5)$$

Households maximize

$$E \left[\int_0^\infty e^{-\rho t} \left[\frac{1}{1-\gamma} c_t^{1-\gamma} - \alpha l_t + \log \left(\frac{\hat{m}_t}{P_t} \right) \right] dt \right] \quad (6)$$

subject to

$$E \left[\int_0^\infty Q_t \left[\int p C_t(p) \phi_t(dp, dv) + R_t \hat{m}_t - W_t l_t - \Pi_t \right] dt \right] \leq m_0 \quad (7)$$

Deriving Monetary Equilibrium Equations - Household FOCs

For money holdings:

$$e^{-\rho t} \frac{1}{m_t} = \lambda Q_t R_t \quad (7)$$

For consumption choices and labor supply:

$$e^{-\rho t} c_t^{-\gamma} c_t^{1/\epsilon} C_t(p)^{-1/\epsilon} = \lambda Q_t p \quad (8)$$

$$e^{-\rho t} \alpha = \lambda Q_t w_t \quad (9)$$

Deriving Monetary Equilibrium Equations - Household FOCs

There is an equilibrium in which the nominal rate is constant at the level

$$R_t = R = \rho + \mu \quad (10)$$

In such an equilibrium, (7), (9), and (10) imply

$$w_t = \alpha R m_t \quad (11)$$

Deriving Monetary Equilibrium Equations - Firms

At a current price level p , a firm profit is

$$C_t(p) \left(p - \frac{w_t}{v_t} \right) \quad (12)$$

At any price $q \neq p$, profits are

$$C_t(q) \left(q - \frac{w_t}{v_t} \right) - kw_t \quad (13)$$

where k is the hours of labor needed to change the price.

Deriving Monetary Equilibrium Equations - Firms

This firm chooses a shock-contingent repricing time T and a shock-contingent price q to be chosen at $t+T$ to solve the following **Bellman equation**:

$$\begin{aligned} \varphi(p, v, w, \phi_t) = \max_T E_t \left[\int_t^{t+T} Q_s C_s(p) \left(p - \frac{w_s}{v_s} \right) ds \right. \\ \left. + Q_T \cdot \max_q [\varphi(q, v_{t+T}, w_{t+T}, \phi_{t+T}) - kw_{t+T}] \right] \end{aligned} \quad (14)$$

What is a Bellman equation?

$$V(\text{state}_t) = \max_{\text{control}_t} \{u(\text{state}_t, \text{control}_t) + \beta V(\text{state}_{t+1})\}$$

Instead of solving the optimal sequence $\{\text{control}_t\}_{t=0}^T$, it looks for the time-invariant value function and policy function $\text{control}_t = g(\text{state}_t)$ that solve the dynamic problem.

Deriving Monetary Equilibrium Equations - Firms

The demand function for each good is:

$$C_t(p) = c_t^{1-\epsilon\gamma} \left(\frac{\alpha p}{w_t} \right)^{-\epsilon} \quad (15)$$

Applying the natural normalization $Q_0 = 1$ to (9), we obtain:

$$Q_t = e^{-\rho t} \frac{w_0}{w_t} \quad (16)$$

Then we can express the Bellman as:

$$\begin{aligned} \varphi(p, v, w, \phi_t) = \max_T E_t \left[\int_t^{t+T} e^{-\rho(s-t)} \frac{w}{w_s} c_s^{1-\epsilon\gamma} \left(\frac{\alpha p}{w_s} \right)^{-\epsilon} \left(p - \frac{w_s}{v_s} \right) ds \right. \\ \left. + e^{-\rho T} \frac{w}{w_T} \cdot \max_q [\varphi(q, v_{t+T}, w_{t+T}, \phi_{t+T}) - kw_{t+T}] \right] \end{aligned} \quad (17)$$

Deriving Monetary Equilibrium Equations - Firms

Labor market clearing implies:

$$l_t = \int \frac{C_t(p)}{v} \phi_t(dp, dv) + k\Upsilon_t \quad (18)$$

Let's recap:

- Two kinds of shocks v_t , m_t and a family of measure $\phi_t(p, v)$ shape the states.
- The household chooses goods demand, labor supply, and money-holding strategies according to the states of the world.
- A firm's pricing strategy is now defined as choices of stopping times T and prices q .

Equilibrium under Constant Wage Inflation

(17) is hard to analyze because of the presence of $\phi_t(p, v)$ as a state variable. Either we can provide or construct a law of motion for it, **OR** we can conjecture an equilibrium in which the distributions are all equal to an invariant measure, $\phi(p, v)$

Why $\phi(p, v)$?

$\phi_t(p, v)$ enters (17) only as a determinant of the consumption aggregate. If we use $\phi(p, v)$ instead, we can get a constant corresponding consumption aggregate facing the firms.

Equilibrium under Constant Wage Inflation

Consumption aggregate:

$$c_t = \left[\int \left(\frac{\alpha p}{w_t} \right)^{1-\epsilon} \phi_t(dp, dv) \right]^{1/[\gamma(\epsilon-1)]} \quad (18)$$

Define real price:

$$x = p/w_t \quad (19)$$

Restate(18) as:

$$c_t = \left[\alpha^{1-\epsilon} \int x^{1-\epsilon} \tilde{\phi}_t(dx, dv) \right]^{1/[\gamma(\epsilon-1)]} \quad (20)$$

Here, the process of nominal wage growth is deterministic, thus we can construct a joint distribution $\tilde{\phi}_t$ in the similar form of ϕ_t .

Equilibrium under Constant Wage Inflation

With an invariant measure $\tilde{\phi}$ and a corresponding constant consumption aggregate \bar{c} , rewrite the Bellman as:

$$\begin{aligned}\varphi(p, v, w) = \max_T E \left[\int_0^T e^{-\rho s} \frac{w}{w_s} \bar{c}^{1-\epsilon\gamma} \left(\frac{\alpha p}{w_s} \right)^{-\epsilon} \left(p - \frac{w_s}{v_s} \right) ds \right. \\ \left. + e^{-\rho T} \frac{w}{w_T} \cdot \max_q [\varphi(q, v_T, w_T) - kw_T] \right]\end{aligned}\tag{21}$$

Use x , instead of p/w_t to restate:

$$\begin{aligned}\frac{1}{w} \varphi(wx, v, w) = \max_T E \left[\int_0^T e^{-\rho s} \bar{c}^{1-\epsilon\gamma} (\alpha x_s)^{-\epsilon} \left(x_s - \frac{1}{v_s} \right) ds \right. \\ \left. + e^{-\rho T} \frac{1}{w_T} \cdot \max_{x'} [\varphi(w_T x', v_T, w_T) - kw_T] \right]\end{aligned}\tag{22}$$

Equilibrium under Constant Wage Inflation

Finally, we seek a solution to (22) of the form:

$$\varphi(p, v, w) = w\psi(x, v) \quad (23)$$

Where

$$\begin{aligned} \psi(x, v) = \max_T E \left[\int_0^T e^{-\rho t} \bar{c}^{-1-\epsilon} (\alpha x_t)^{-\epsilon} \left(x_t - \frac{1}{v_t} \right) dt \right. \\ \left. + e^{-\rho T} \cdot \max_{x'} [\psi(x', v(T)) - k] \right] \end{aligned} \quad (24)$$

Find the value of \bar{c} by solving the fixed-point problem:

$$\bar{c} = \left[\alpha^{1-\epsilon} \int x^{1-\epsilon} \tilde{\phi}_t(dx, dv; \bar{c}) \right]^{1/[\gamma(\epsilon-1)]} \quad (25)$$

Equilibrium under Constant Wage Inflation

Now study the Bellman equation, using a discrete-time and state approximation—a Markov chain:

$$\psi(x, v) = \max \left\{ \Pi(x, v)\Delta t + e^{-r\Delta t} \sum_{x', v'} \pi(x', v' | x, v) \psi(x', v'), \right. \\ \left. \max_{\xi} \left[\Pi(\xi, v)\Delta t + e^{-r\Delta t} \sum_{x', v'} \pi(x', v' | \xi, v) \psi(x', v') \right] - k \right\} \quad (26)$$

Under the assumption that:

$$\Pi(x, v) = \bar{c}^{-1-\epsilon} (\alpha x)^{-\epsilon} \left(x - \frac{1}{v} \right) \quad (27)$$

Equilibrium under Constant Wage Inflation

Define function:

$$\Omega(v) = \max_x [\psi(x, v)] \quad (28)$$

So $\Omega(v)$ is the value the firm would have if it could move costlessly to a new price when the wage is w and the productivity level is v .

$$D(v) = \{x > 0 : \psi(x, v) > \Omega(v) - k\}, \quad (29)$$

So $D(v)$ is the set at which a firm does not pay to re-price, the **Inaction Region**. The policy function for (26) thus can be defined by:

$$\begin{aligned} f(x, v) &= x \text{ if } x \in D(v) \\ f(x, v) &= g(v) \text{ if } x \notin D(v) \end{aligned}$$

Figure 1

FIG1_p181.png

Results

Testing the Model

We know have a set of equations characterizing equilibrium. We will show you that the model works remarkably well to predict empirical evidence.

Data (Klenow and Kryvstov, 2005)

- Bureau of Labor Statistics (BLS) survey from the US
- Ca. 80.000 time series on price quotes in 88 locations from 1988 to 1997 (monthly or bimonthly frequency)
- First, we use **real data to calibrate** the model. Then, we use the model to **predict what happens when parameters change**.
- **Results:** Frequency of price changes is
 - ▶ Insensitive to μ
 - ▶ Increasing in σ_v^2
 - ▶ Decreasing in k

Calibrating the Model

TAB1_p183.png

Simulating the Model

FIG3_p186.png

Simulating the model

The model predicts data very well - *better* than conventional models that do not include firm-specific shocks.

Specifically, the model works well **in low inflation economies**, where conventional models fail. **Why?**

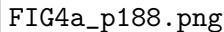
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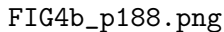
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Because in **low inflation environments**, it matters more *who* changes their price - which is exactly what this model captures.

Impulse Response Functions

A placeholder box for the impulse response function plot labeled FIG4a_p188.png.

(a) Response to a transient monetary shock of real GDP and employment

A placeholder box for the impulse response function plot labeled FIG4b_p188.png.

(b) Response to a transient monetary shock of the repricing and inflation rate

What's Going on Here?

Back to Calvo

FIG5_p189.png

Results

Back to Calvo

FIG6_p190.png

Results

- Under Calvo assumptions, the effects of a positive monetary shock are **larger and more persistent**: price changes are random and smaller on average
- Figure 6a shows us that while Calvo price adjustment are near evenly distributed, under menu costs, **large price adjustments occur** when a firm is **far** off its desirable price
- During an aggregate shock, a firm will want to raise its price, and the distribution shifts to the left
 - ▶ Firms far to the left will increase prices
 - ▶ Others will wait since inflation offsets negative v shock

Overall: Price adjustments per firm are larger and no longer random.

Discussion

- What if expectations across firms about the nature of the shock are different?

Concluding Remarks

References