# Prediction of real estate property prices in Montreal



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# **Prediction Question**

### Predict the selling price of properties

## **Motivations:** Suggest appropriate

- 1. Selling prices for the sellers
- 2. Buying prices for the buyers

### **Data sets**

- 1. Property listings in Montreal from real estate website
  - The <u>targets</u>: Prices
  - The <u>features</u>: Location, Size, Property type, etc.
- 2. Bounding polygons from Montreal Open Data
- 3. Additional demographics from Statistics Canada
  - The <u>features</u>: Income, Population age, Crime rate, etc.

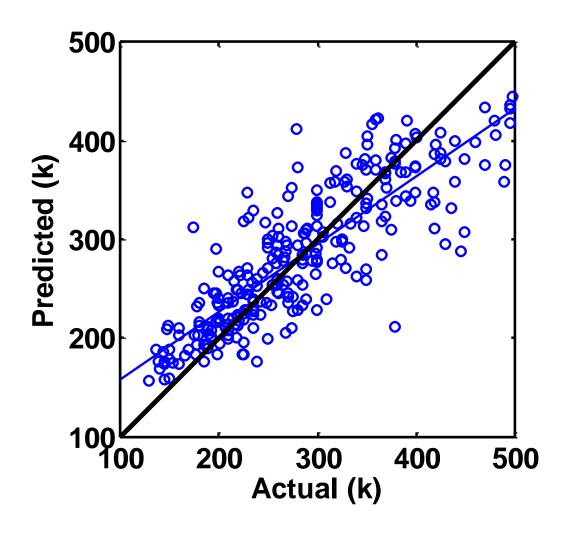




# Machine learning methods

Regression of the prices
Linear and logistic regressions
Random forest
k-Nearest Neighbours
Neural Networks (Quinlan 93)

# **Preliminary Results**



Currently at 0.87 of actual price

Goal: Predict within 0.95. (Caplin et al. 08)

# **Preliminary Results**

TABLE 1: Variance Accounted For (VAF) of different features.

Feature	Area	# Rm	# Bedroom	# Bathroom	Pool
VAF	0.472	0.141	0.158	0.329	0.110

#### Regression analysis of the prices

So far, the living area and the number of rooms (bathrooms) account for the most of the variance in price.

### **Future directions**

- Incorporate data from Statistics Canada based on the defined Montreal boroughs
- Looking at temporal trends pending on the availability of data
- Implement additional features such as higher order terms and their interactions (Boston housing price dataset)
- Implement neural network for regression (Quinlan 93)