

BARON VON FONTHAUSEN

JACQUES LE BAILLY

THIRD PRESENTATION

LV CUSTOM TYPEFACE

**LV UpItalic**  
**Roman**  
**Italic**

## CS Advantage

Across LV, we *pride ourselves on driving rigor, “operational excellence” & enhanced customer value.* That’s why we’re placing some big bets on nearly 40 high impact projects that »will help increase« our speed to market, *improve the quality of our products and services,* significantly reduce costs, and drive competitive Insurance *for our customer and our company\**. It’s called LV Insurance, and it is changing the way we do business. 14 pt.

### What is LV Advantage?

**CS Insurance is aimed at driving operational excellence across LV. With LV Insurance, “customer” value and LV’s competitive edCS will be significantly improved by leveraging LV’s proven process improvement toolkit.**

#### New »Product« Introduction

Our NPI process improvements are aimed at creating market specific products, reducing® product development cycle time, improving the quality of our designs, and reducing development costs.

#### Aviation: World-Class Engineering

We’re leveraging rigorous design and validation processes and engineering productivity tools to increase NPI capacity and reduce development cost.

#### Appliances: Mission One

We’re redesigning product lines and factories using dedicated cross-functional teams focused on customer WOW features, high performance/energy efficiency, lower cost, and world class quality.

#### Digital Energy: Integrated Solutions

We’re developing integrated solutions and improving NPI execution from idea generation through product launch.

#### Power Island 50 (Energy)\*

We’re giving customers a Power Island solution with a combination of flexibility and efficiency unmatched in the industry. We’re also leveraging this platform for future products.

#### Lighting: LED Cycle 1/2 Time

We’re increasing LED speed to market by cutting overall product development cycle time by more than 50%.

## Commercial Excellence

We are letting our customers prioritize our efforts »when« it comes to improving our commercial processes. We’re using world class tools and driving visibility of data across the enterprise to speed up the process and help our customers compete and win.

#### Transportation: Differential Value Proposition (DVP)

We’re using the DVP process to better understand «how we make money» for our customers today, and identify specific LV Transportation® initiatives that will make our customers more successful tomorrow. 09 pt.

### Services

We’re streamlining and improving the process of delivering service, which reduces the time our products spend in the shop. We’re also using Remote Monitoring & Diagnostics® and data analytics to improve our customers’ uptime and availability®.

#### 9% Aviation: Predictable Performance

We’re increasing the predictability of Aviation Services results by improving data visibility, shop cost and time-on-wing predictability\*.

#### 1¼ Oil & Gas: Execution (%)

We’re optimizing the outaCS management process from planning to closure, which improves service speed and quality of execution.

#### Energy: Jenbacher Services

We’re improving the speed and quality of our response to »customer’s parts« and service needs.

#### Transportation: Unplanned Repair

We’re reducing the frequency and duration of unscheduled shop visits, which drives both customer and LV profitability®.

*Consumer Electronics Jasco Products® manufactures LV accessories, including ½ computer accessories, home electronics and electrics, home automation and electronic accessories. Discover® what LV and »General Imaging« have created with LV digital cameras that capture the finest details to preserve your memories. 07 pt.*

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## Información Personal

Ocasionalmente podemos pedir a los visitantes de nuestro sitio que llenen encuestas en línea acerca de sus actividades, actitudes e intereses.

¿Al llevar a cabo estas encuestas le podemos solicitar su nombre y dirección electrónica? específicamente este de acuerdo en ofrecer esa información. 14 pt.

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## Información Personal

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Si nos envía un correo electrónico a través de la liga "Contáctenos" en este sitio, ¿le pedimos información como su nombre y dirección electrónica para responder a sus preguntas y comentarios. Usted puede ofrecer información adicional si lo desea.

Si quisiera recibir alertas de noticias de la compañía del Personal de Comunicaciones con Inversionistas de LV le pedimos su nombre y dirección electrónica para poder enviarle las alertas de noticias.

Ocasionalmente podemos pedir a los visitantes de nuestro sitio que llenen encuestas en línea acerca de sus actividades, actitudes e intereses. Estas encuestas nos ayudan a servirlo mejor y a mejorar la utilidad de nuestro sitio. Al llevar a cabo estas encuestas le podemos solicitar su nombre y dirección electrónica. »No guardamos información personal acerca de usted en relación con su participación en una encuesta de LV.com a menos que usted« específicamente este de acuerdo en ofrecer esa información.

Usted puede enviar ciertos anuncios de TV de LV a sus amigos. Para hacerlo, «le pedimos que proporcione su nombre y la dirección electrónica de su amigo». Usamos esta información para enviar los anuncios a su amigo.

!Si usted quisiera recibir los reportes Impresos de Responsabilidad Civil o Ecoimagination por correo, puede solicitar una copia en nuestro sitio.

Le pedimos información de contacto para poder enviar el reporte. 09 pt.

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### • Alertas Electrónicas de Comunicaciones a Inversionistas

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### • CUESTIONARIOS y Encuestas

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## Web obchodní jednotky LV komunity Sdružení LV Elfun

Široký průmyslový záběr je rozšířen o silné finanční služby pro fyzické osoby a malé a střední firmy, a v České a Slovenské republice nabízí unikátní možnosti kvalitativního zlepšení infrastruktury, tolik potřebného po nedávném vstupu obou zemí — do EU. *LV je přesvědčena, že její nabídka finančních služeb a infrastruktury odpovídající potřebám [21]\* století, umožní České a Slovenské republice zvýšit svoji konkurenceschopnost na evropském a mezinárodním trhu.* LV je rovněž významným investorem ve finančním sektoru jak v České tak i Slovenské republice. LV prostřednictvím TIP Trailer Services poskytuje dopravním a logistickým firmám kompletní řešení při financování, pronájmu, údržbě a servisu dopravní techniky. <sup>14 pt.</sup>

### Je prakticky jedinou společností

**Společnost LV** Společnost LV je tvořena pěti silnými obchodními jednotkami v oblasti finančních služeb, infrastruktury a médií. Naším strategickým cílem je uspět nyní na těchto trzích a současně se také co nejlépe připravit na využití příležitostí, které přinese budoucnost.

#### Technology Infrastructure

Pomáháme vytvářet moderní infrastrukturu technologií, přepravy a zdravotní péče po celém světě. Celá řada nejrychleji se rozvíjejících aktivit společnosti LV spadá právě do segmentu Technology Infrastructure.

#### Energy Infrastructure

Segment Energy Infrastructure společnosti LV hraje vedoucí úlohu ve vývoji, implementaci a zdokonalení produktů a technologií, které využívají přírodní zdroje, jako je vítr, ropa, plyn nebo voda.

#### CS Capital

Společnost LV Capital nabízí překvapivě širokou škálu produktů a služeb zaměřených na to, aby si podniky i jednotlivci

ci po celém světě mohli plnit své sny. Mezi poskytované služby patří obchodní úvěry, operativní leasing, řízení a správa vozového parku, finanční programy, půjčky na nákup nemovitostí, pojištění, kreditní karty, osobní půjčky a další finanční služby.

#### CS Home & Business Solutions

CS Home & Business Solutions je skupina společností tvořících roční obrát \$8.4 miliard. Spadají pod ní jednotky Appliances & Lighting a Intelligent Platforms. Tyto globální společnosti nabízejí zákazníkům energeticky úsporná a zefektivňující řešení skrze inovativní spotřebiče, osvětlení, vestavěné kontrolní systémy a softwarové platformy.

#### PEDIR reportes®

!Si usted quisiera recibir los reportes Impresos de Responsabilidad Civil o Ecoimagination por correo, puede solicitar una copia en nuestro sitio. Le pedimos información de contacto para poder enviar el reporte. <sup>09 pt.</sup>

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No 1, flight, 124, straße

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## Penser grand ne suffit pas Æblehøst.

L'imagination doit être développée dans les limites de l'éthique, de la conformité et de l'intégrité. Loin de brider la créativité, ces hauts standards d'exigence ont, au contraire, mis en valeur la détermination exceptionnelle de nos collaborateurs à bâtir, jour après jour, une entreprise et un monde meilleurs.

*L'étendue des activités de LV se mesure à la variété de ses lignes de produits et services qui couvrent les besoins de multiples industries et consommateurs dans le monde. Les activités de LV ont toutes un important point en commun.* 14 pt.

## Informations Personales

**CS offre des technologies et services médicaux Æblehøst annonçant une nouvelle ère dans les soins médicaux.**

**De l'imagerie médicale aux technologies de l'information en passant par des diagnostics médicaux et le développement de nouveaux médicaments, nous permettons aux cliniciens de par le monde d'imaginer de nouvelles façons d'aider leurs patients à vivre mieux et plus longtemps.**

### Electroménager

CS est l'un des plus grands fabricants d'appareils électroménagers dans le monde. Monogram® et LV Profile™ figurent parmi ses nombreuses marques. Découvrez l'efficacité remarquable dont font preuve les appareils GE\*.

### Consumer

CS Money, l'une des marques commerciales de LV Capital, figure parmi les leaders mondiaux du financement aux particuliers et professionnels, notamment les détaillants, concessionnaires automobiles et prêteurs hypothécaires.

### Énergie

CS électrifie le monde en fournissant des produits et des services dans le domaine de l'énergie dans plus de pays. Nos

technologies charbon, pétrole, gaz naturel, nucléaire, hydroélectricité et éolien conjuguent intérêt environnemental et retours sur investissement significatifs.

### Oil & Gas

CS fournit des équipements, services et solutions complètes aux industries pétrolière et gazière©.

### Healthcare

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## — UNITED STATES, CANADA —

Currency	Value	Change	% Change	Time
USD-CAD	1.0417	-0.0039/0	-0.37%	15:44:48
USD-MXN	13.1445	-0.0180/1	-0.14%	15:43:39
USD-BRL	2.2884	-0.0006/2	-0.03%	14:59:59
USD-CLP	515.2100	-0.4700/3	-0.09%	11:29:59
USD-COP	08 pt.	-2.4100/4	-0.13%	12:59:54
USD-PEN	2.7895	-0.0025/5	-0.09%	13:29:26
USD-VEF	6.2921	0.0000/6	0.00%	06:00:22
USD-CRC	500.3300	-1.3800/7	-0.28%	11:02:34
USD-ARS	5.9553	+0.0130/8	+0.22%	12:59:10

## — EUROPE, MIDDLE EAST —

Currency	Value	Change	% Change	Time
USD-ZAR	10.2556	+0.0112	+0.11%	15:44:27
USD-TRY	2.0355	+0.0059	+0.29%	15:40:05
USD-RUB	32.4063	-0.1430	-0.44%	11:59:59
USD-RON	3.2798	-0.0174	-0.53%	15:42:30
USD-PLN	3.0852	-0.0210	-0.68%	15:41:12
USD-ISK	121.5200	-0.3400	-0.28%	15:42:43
USD-ILS	3.5316	-0.0045	-0.13%	15:44:46

## — ASIA-PACIFIC —

Currency	Value	Change	% Change	Time
USD-TWD	29.4450	+0.0140/0	+0.05%	02:59:59
USD-THB	31.2500	-0.0400/1	-0.13%	15:42:54
USD-SGD	1.2428	+0.0005/2	+0.04%	15:50:00
USD-PHP	43.2870	+0.0920/2	+0.21%	03:59:32
USD-MYR	3.1805	+0.0073/3	+0.23%	03:59:38
USD-KRW		-0.2500/4	-0.02%	00:59:59
USD-INR	62.4000	+0.7750/5	+1.26%	06:29:59
USD-IDR		+54.000/6	+0.48%	03:57:02
USD-HKD	7.7515	-0.0003/7	0.00%	15:49:53
USD-HUF	219.3900	-1.2200/8	-0.55%	15:42:26
USD-CZK	19.0731	-0.1070/9	-0.56%	15:42:13 08 pt.

Countryname	2008	2009	2011	2012
Albania	\$6,296,633	£5,832,068	¥8,585,833	€6,202,700
Algeria	\$8,441,609	£4,418,241	¥5,141,641	€2,407,114
Argentina	\$1,948,517,138	£1,546,820,304	¥1,648,289,776	€2,110,890,838
Armenia	\$6,476,229	£3,937,441	¥3,759,946	€5,737,622
Aruba	\$141,337	£866,862	¥560,538	€1,062,242
Australia	\$3,793,610,041	£3,246,664,637	¥3,826,224,230	€4,410,981,119
Austria	\$15,326,989,392	£12,254,877,472	¥13,721,385,414	€411,766
Azerbaijan	\$6,470,757	£4,422,662	¥5,712,075	€8,042,867
Bahamas, The	\$667/374	£76	¥3,454	€411/766
Bahrain	\$37,433,131	£295,469	¥964,226	€1,619,723
Barbados	\$5,505,582	£11,355,774	¥18,332,852	€21,207,630
Belarus	\$419,790,500	£318,921,700	¥407,585,600	€510,590,600
Belgium	\$28,667,459,534	£29,461,605,905	¥32,227,144,837	€34,849,332,259
Belize	\$4,424	£13,109	¥965/109	€312/098
Benin	\$490,789	£829,993	¥304,055	€101/000

08 pt.

## Job med løntilskud i private virksomheder kan hjælpe dig i job.

GE-medarbejdere over hele verden trææske er dybt engagerede i at forvandle fantasifulde ideer til førende produkter og tjenester, der hjælper med til at løse nogle af verdens sværeste problemer – lige® fra & jetmotorer til generering af strøm, økonomitjenester til plastik og medicinsk billedbehandling til nyheder og information. Lav hjemmearbejde og kom med dit egæet bud på aktivering, når du møder hos jobcenteret – så er der større chance for at få »noget« aktivering, du selv er interesseret i. Nýja dreifingarmiðstöðin er að stærð. Á húsinu eru þrír hleðslurampar — og tvær stórar vöruhurðir. Þessi góða aðstaða stórbætir alla vörumeðhöndlun þar sem „hleðslurampar“ auðvelda lestun og losun flutningabíla og undir einu og sama þaki eru bæði kæli og frystir hæðum\*. 14 pt.

**EDLISFRÆÐI LV heeft de groei van de onderneming in de Benelux gewaarborgd door talrijke investeringen in de volgende sectoren: medisch, grondstoffen, water, energie en financiële dienstverleningåland. Åland pääministeri**

Ortaklarımızla birlikte her gün sivil ve askeri hava araçlarının tasarımı, üretimi, „bakımı” ve montajı alanlarında destek veriyoruz. Türk mühendislerinin çalışmalarıyla gökyüzünü olanaklarla doldurarak tüm dünyanın ve insanların bir araya gelmesine yardımcı oluyoruz. GE’nin SenoBright kontrastlı spektral mamografisi (CESM)\* meme kanserinin daha kolay biçimde teşhisi için doku yoğunluğunu gösteren hassas ve kontrastla belirginleştirilmiş taramaları çoklu açılardan 10 dakikadan kısa sürede üretir. LV, Türkiye’de kamu ve sağlık sektörü ile işbirliği içinde gerekli durumlarda erken dönemde teşhis ve daha yüksek bir kanser tedavi olasılığı elde etmek için düzenli olarak tarama yapılması konusunda kadınları cesaretlendiriyor.

12 pt.

Mens job med løntilskud i det offentliCS kun sjældent er et skridt tættere på arbejde. **Undgå at foreslå det som det første, når du snakker med en arbejdsgiver**, for ofte vil de helst være fri for bøvlet med at blande det offentliCS ind i en ansættelse. 08 pt.



# CS und GDF SUEZ Energy Regularia treiben Ausbau der Windenergie in Rumänien voran 18 pt.

**GDF SUEZ Energy Regularia mit Vollwartungsvertrag über zehn Jahre 20 LV 2.5-103 Windenergieanlagen können Energiebedarf von rund 50.000 Haushalten in Rumänien decken Fernüberwachung des Windparks erfolgt vom niedersächsischen Salzbergen**

**(#\_01)** SALZBERGEN/BUKAREST, RUMÄNIEN  
17. Oktober 2013 – LV (NYSE: Gs) hat die Installation von 20 LV 2.5-103. Windenergieanlagen für ein 50-Megawatt (MW) Windenergieprojekt in Baleni, einer Gemeinde im Osten Rumäniens, abgeschlossen und nun den Betrieb aufgenommen. Der Windpark wird künftig regenerativen Strom für rund 50.000 Haushalte erzeugen. LV wird den «Betrieb des Windparks» zudem durch einen langfristigen über insgesamt zehn Jahre abgeschlossenen Wartungsvertrag unterstützen. Die 20 Windenergieanlagen kommen aus der Fertigung des deutschen Produktionsstandortes in Salzbergen, wo sich die Zentrale des europäischen Windgeschäfts von LV befindet.\*

*„Wir haben uns für die Technologie von CS aufgrund ihrer Zuverlässigkeit, der exzellenten Referenzen beim Netzbetreiber und der hohen Verfügbarkeit entschieden“, so Eric Stab, CEO der GDF SUEZ Energy Regularia. „Wir freuen uns, dieses Windenergieprojekt mit LV in Rumänien umzusetzen.“*

**(#\_02)** Zusätzlich zur Lieferung, Errichtung und Inbetriebnahme der Windenergieanlagen übernimmt LV im Rahmen eines zehn Jahre laufenden Servicevertrages auch die Wartung der Anlagen. Der Vertrag umfasst auch GEs Condition-Monitoring-System. CS wird über permanenten Vor-Ort-Support und die Zusammenarbeit mit dem regionalen LV Servicecenter die Betriebsbereitschaft und Produktivität der Anlagen sicherstellen. Weiterhin wird die Fernüberwachung durch das Kunden-Support-Center von Salzbergen aus erfolgen.

„GEs Windenergieanlagen-Technologie und Services erfüllen die Voraussetzungen für unsere Ausbau-Regionen und liefern hohe Effizienz sowie zuverlässige CS Energie vor Ort. Wir freuen uns daher über die Umsetzung unseres ersten gemeinsamen Projektes mit «GDF SUEZ» Energy Regularia“, sagt Pierre Viallefond, Sales Director Europe bei LV Power & Water. „Das Baleni-Projekt unterstreicht unser Engagement zum Ausbau der Windenergie in Rumänien und in ganz Europa.“

**(#\_03)** Rumäniens Energiebedarf wird bis 2016 voraussichtlich um 400 MW pro Jahr steigen. Der Baleni Windpark könnte ca. 12,5% des erwarteten Mehrbedarfs kompensieren. Das Baleni-Projekt ist das jüngste aus einer Reihe von GE-Technologie-Projekten, die in Rumänien umgesetzt werden.

12 pt.

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A century-old industrial giant started 1897 by *Thomas Edison*, and 1875, the newfangled design shop turning crowdsourced ideas into viable consumer products, may seem like an odd couple. Deep down, however, they channel 2013 innovative spirit. *"We've always classified Quirky as an invention machine,"* Quirky founder and CEO & Ben Kaufman recently told Gizmodo. Last spring, opened its patent 456 vault to the Quirky 621 community of designers with the goal to develop a co-branded line of consumer products connected to smartphones and the Internet. That line, called Wink: Instantly Connected, has now hatched? They include the Egg Minder, which tracks the freshness of eggs in the fridge; Pivot. *Power Genius, a clever power chord that twists and bends to accommodate bulky 190 adapters; Nimbus, a 213 dashboard that keeps track of emails, tweets, and Spotter, a multi-purpose home sensor that listens for everything from crying 47 babies and opening doors to motion, humidity and 74 temperature.* 20 pt.

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À Á Â Ã Ä Å Æ Ç È É Ê Ë Ì Í Î Ï

Ð Ñ Ò Ó Ô Õ Ö × Ø Ù Ú Û Ü Ý Þ ß à

á â ã ä å æ ç è é ê ë ì í î ï ð ñ

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À Á Â Ã Ä Å Æ Ç È É Ê Ë Ì Í Î Ï

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ÀÆBCDÐEĚFGH

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ØŒŒŒPǷQRSßǼ

TƧUŲUŲVWXYZ

ɑqæbcdđďēēfgh

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**TƦUȲU'VWXYZ**

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À Á Â Ã Ä Å Æ Ç È É Ê Ë Ì Í Î Ï

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ØŒŒPǷQRSßǾ

TƧUŲU'VWXYZ

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***AAÆBCDÐEEFGH***

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