Our business and products

Oil Supply

Reserves and Production Reserve location and strategy

Energy Matrix (World and Brazil)

Refineries Worldwide

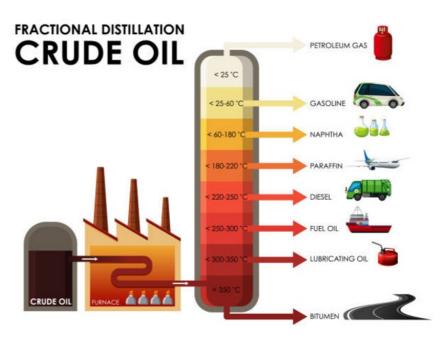
Top Refineries and Product..

#### How does our business work?



The Earth's surface is drilled and petroleum is extracted by oil rigs.

90% of all crude oil extracted in Brazil is offshore



 ${\it Crude\ oil\ goes\ through\ a\ fractional\ distillation\ process\ in\ order\ to\ obtain\ different\ products.}$ 

Most of these products are fuels such as gas, gasoline and diesel.

Some non-fuels products such as asphalt, paraffin and lubricating oil are by-products.

Our business and products

Oil Supply

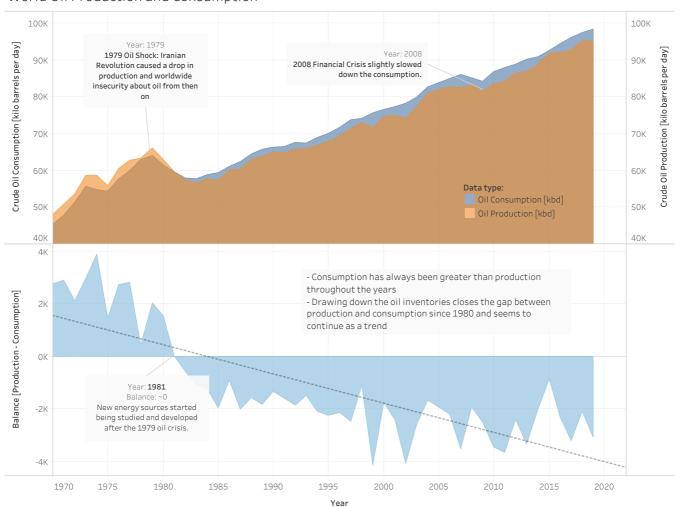
Reserves and Production

Reserve location and strategy

Refineries Worldwide (World and Brazil)

Refineries Worldwide Refineries and Product.

#### World Oil Production and Consumption



Our business and products

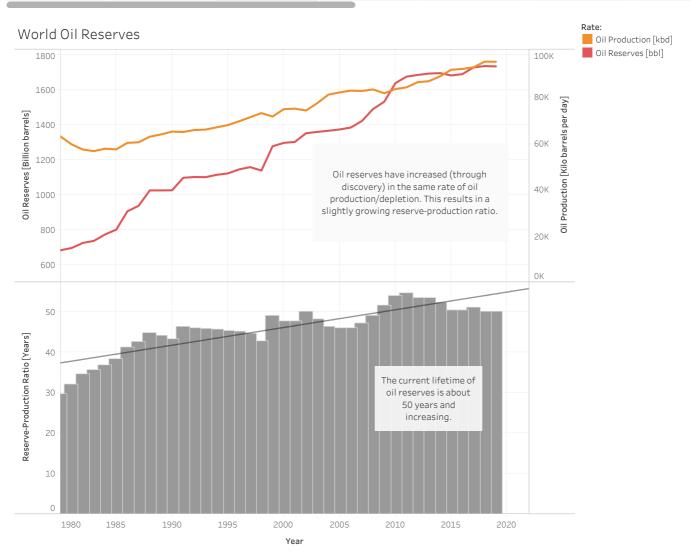
Oil Supply

Reserves and Production

Reserve location and strategy

Refineries Worldwide (World and Brazil)

Refineries Worldwide (World and Brazil)

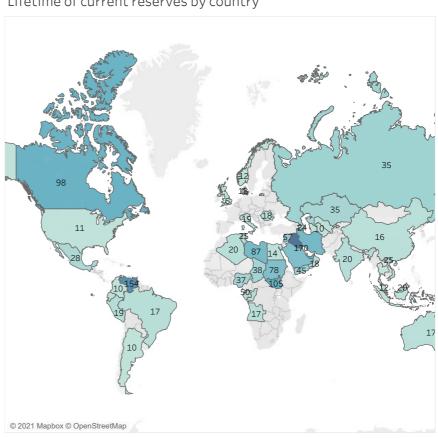


Energy Matrix (World and Brazil) Our business and Reserve location and Refineries Worldwide Top Refineries and Reserves and strategy products Production Products in Brazil

#### Lifetime of current reserves by country

# Country Reserve-Production Ratio [Years] 200 150 100 50 0 Iraq Ku.. Ve.. Sou Can.. Unit Iran Lib.. Sau Su.. th .. ed .. Region Africa

# Lifetime of current reserves by country



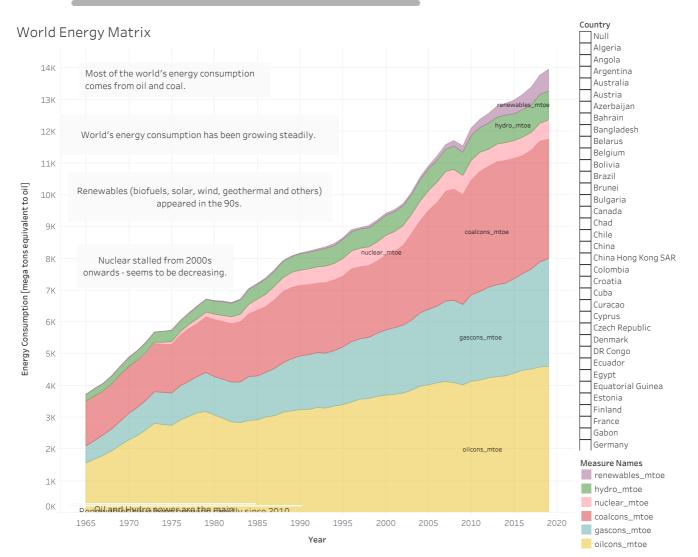
Avg. Reserve-Production Ratio 6,344612317 to 201,570851193

Middle East North America S. & Cent. America

Avg. Reserve-Production Ratio

202





Reserves and Production

Reserve location and strategy

Energy Matrix (World and Brazil)

Refineries Worldwide

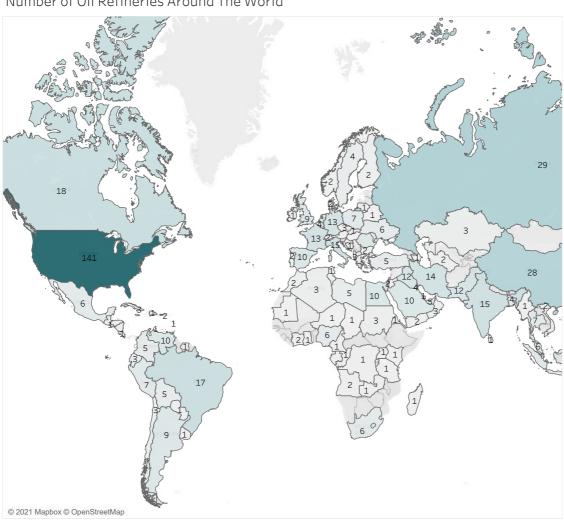
Top Refineries and Products in Brazil

Product Mix in Brazil

The Virus

Count of refineries\_info

#### Number of Oil Refineries Around The World



Reserve location and strategy

Avg. Value .. 6.288

Energy Matrix (World and Brazil) Refineries Worldwide

Top Refineries and Products in Brazil

Product Mix in Brazil

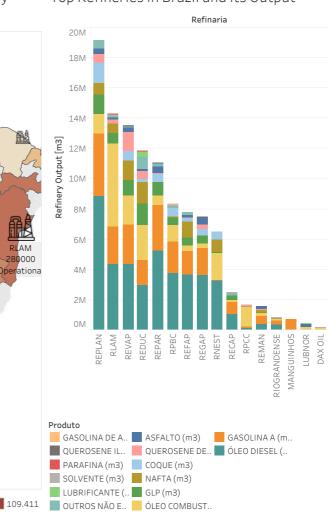
The Virus

Closing borders and lockdowns

# Refinery Nominal Capacity and Average Production by State

# Peru REMAN 46000 Operational Refinaria Ipiranga 27000 Operational Questional

#### Top Refineries in Brazil and its Output



Energy Matrix (World and Brazil)

Refineries Worldwide

Top Refineries and Products in Brazil

Product Mix in Brazil

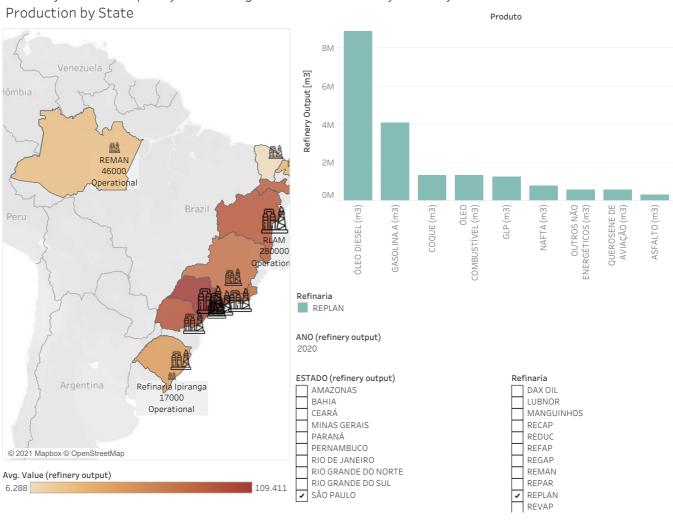
The Virus

Closing borders and lockdowns

Relationship between stringency and fuel consumpti..

# Refinery Nominal Capacity and Average

# Product Mix by Refinery



Refineries Worldwide

Top Refineries and Products in Brazil

Product Mix in Brazil

The Virus

Closing borders and lockdowns

Relationship between stringency and fuel consumption

Sales by type of fuel

Stringency: index created by Oxford to measure governments response to COVID (close borders, cancel flights, home lockdown, etc.)

#### Stringency Index Worldwide on Heatmap

#### Month of Date Value

Country Na	janeiro de 20	${\sf fevereiro}\ {\sf de}\$	março de 20	abril de 2020	maio de 2020	junho de 2020	julho de 2020 a
<b>Grand Total</b>	1,6	8,3	40,7	78,5	73,2	63,3	58,1
Afghanistan	0,0	2,0	40,8	80,7	84,3	80,2	78,7
Albania	0,0	3,5	58,6	86,7	87,4	70,5	63,9
Algeria	0,0	0,0	37,5	86,2	77,6	70,6	72,5
Andorra	0,0	0,0	21,6	53,2	50,9	42,8	39,5
Angola	0,0	4,6	24,4	87,5	78,5	76,4	76,5
Argentina	3,3	11,1	51,7	98,5	90,3	89,1	91,5
Aruba	0,0	0,0	24,0	85,6	74,5	50,2	45,0
Australia	2,6	19,4	38,2	71,5	67,4	55,0	69,8
Austria	0,0		52,9	78,6	60,6	47,7	38,7
Azerbaijan	0,2		49,8	89,8	82,6	85,7	95,9
Bahamas	1,9		42,7	96,3	95,8	80,6	67,5
Bahrain	3,2		49,2	76,0	75,0	75,0	70,5
Bangladesh	3,7	13,9	44,4	91,5	90,6	68,8	77,4
Barbados	3,7	12,5	34,8	86,9	82,2	71,4	53,3
Belarus	0,0	0,0	4,8	16,4	16,7	16,7	16,7
Belgium	0,9	11,1	49,2	81,5	76,6	57,1	51,3
Belize	0,0	5,4	33,2	75,2	81,4	74,1	69,4
Benin	0,0	4,3	24,0	70,8	61,9	42,2	41,7
Bermuda	3,7		31,6	91,9	73,1	65,4	49,0
Bhutan	6,4	13,9	38,4	83,3	83,3	83,3	66,5
Bolivia	0,0	0,0	49,9		95,7	89,3	89,8
Bosnia and	0,4	11,1	54,2	91,3	79,4	53,0	56,6
Botswana	7,4	13,9	36,1	85,3	74,1	59,6	57,1
Brazil	0,6	5,6	44,0	75,0	80,5	77,3	80,0
Brunei Daru.	. 10,2	19,4	39,6	56,5	55,3	49,2	47,6
Bulgaria	0,0		48,8	72,3	61,2	39,4	37,6
Burkina Faso	0,0	0,0	36,0	84,3	65,6	45,4	45,7
Burundi	0,0	5,6	11,3	13,9	13,9	13,9	13,9
Cambodia	0,0	0,0	31,9	60,5	57,4	40,7	39,3

Avg. Stringency

0,0

100,0

Top Refineries and Products in Brazil

Product Mix in Brazil

The Virus

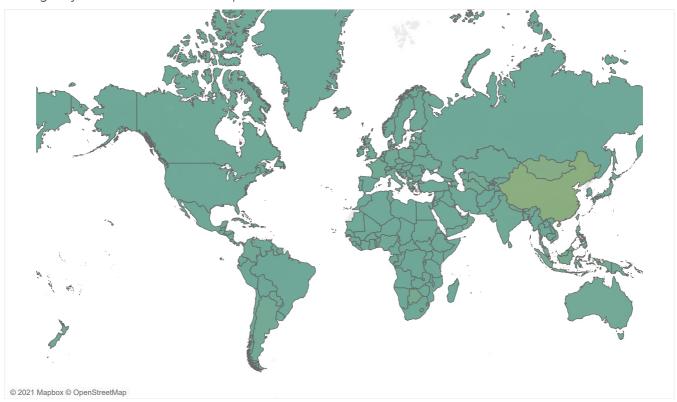
Closing borders and lockdowns

Relationship between stringency and fuel consumption

Sales by type of fuel

Conclusion and new strategy

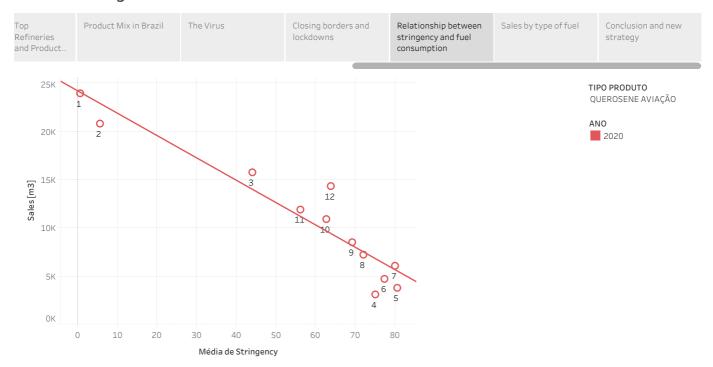
# Stringency Index Worldwide on Map



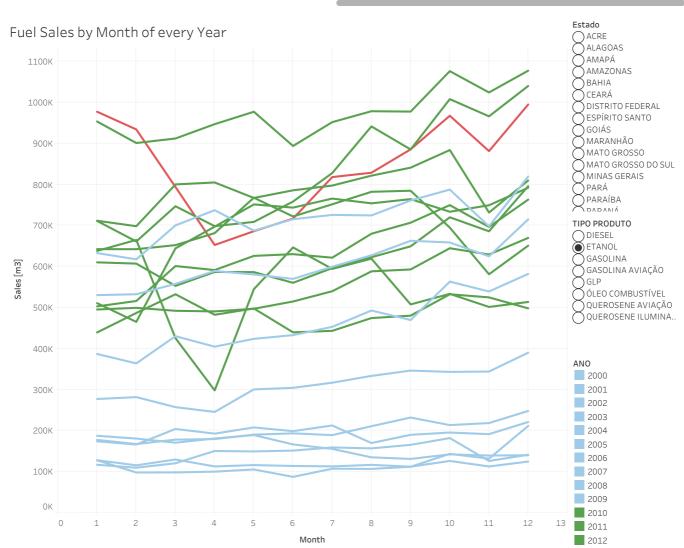
Month of Date Value janeiro de 2020

Avg. Stringency

0,0



Top Product Mix in Brazil The Virus Closing borders and lockdowns Relationship between stringency and fuel consumption Sales by type of fuel conclusion and new strategy



Top Product Mix in Brazil The Virus Closing borders and lockdowns Relationship between stringency and fuel consumption Sales by type of fuel strategy

#### What conclusions can we get from the data?

- Most reserves are in Middle East. We have about 17 years of reserves to extract in Brazil.
- Discovery of new reserves have increased country's reserve lifetime.
- The world is moving towards more gas and oil. Renewables and hydro are growing at a fast rate but are still small compared to others. Nuclear and coal shares stalled and seem to be falling.
- São Paulo has the majority of the refineries. The biggest refinery at the moment is REPLAN in Paulínia. Almost half of its production is diesel.
- Diesel and gasoline are the main outputs of brazilian refineries.
- From April 2020 on, COVID caused governments to close borders, force lockdowns and cancel flights. They seem to be slowly coming back but we can't be sure when it will come back to normal.
- Sales for aviation fuels (querosene and gasoline) seem to have been hit harder than for cars/trucks.
- Sales for ethanol and GLP are good even compared to past years. We should focus our production on these two products.
  - People are cooking more at home
  - Ethanol became more competitive to gasoline (taxation)