Fast Facts
Cloud CRM | powered by **Salesforce®**

Specialties

Custom Software Development | Application Integration | Automation of Sales Cycle Processes |

Business Process Re-engineering | Enterprise-wide Sales Forecasting | Technical Training |

Proof-of-Concept Architecture Pilots | Sales Cloud/Service Cloud Implementation Support

Project Experience

- Conducting an organizational assessment and creating a functional roadmap to Salesforce, providing valuable insights on the health of your organization, and how to take your Salesforce® solution to the next level

- Developing a structured approach in migrating metadata and data from Siebel to Salesforce®

- Presenting a unified and integrated user experience to customers, partners, and employees, even if users are interacting with multiple web applications

- Coexisting and integrating multiple applications on a single Force.com® platform

- Meeting the Salesforce® Multi-Org Challenge for different regions

Core Competencies

Salesforce Advanced Administration | Development/Platform Development | Technical Architecture | Solution Architecture | Techno-functional Analysis | Systems Analysis | Business Analysis | Testing

Industry Expertise

Finance | Insurance | Education | Retail | Transportation | Award Specialty | Manufacturing | IT Staffing | Communications | Customer Service | State Government | Federal Government

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