

# Markel Cyber 360<sup>®</sup> and technology E&O

Markel US



Recovering from a cyber incident can be costly and time consuming. With more than 40 years of experience in the cyber insurance industry, Markel offers coverage that responds to the evolving risks businesses face in a connected world.

Our cyber policies are backed by resources to support policyholders before, during and after an incident—helping them stay prepared and resilient.

As technology becomes more embedded in day-to-day operations, cyber exposures continue to grow. We're here to help businesses navigate those challenges with confidence.



## Markel Cyber 360<sup>®</sup> coverage structure

- Cyber extortion
- Incident response
- Business interruption
- Dependent business interruption
- System and data recovery
- eCrime
- Reputational harm
- Privacy and security liability
- Privacy regulatory liability
- PCI-DSS liability
- Media liability
- Technology errors and omissions
- Miscellaneous professional liability
- Ability to consider wrongful collection on select risks

## Technology E&O coverage structure

- Professional liability
  - Broadly defined technology services with the flexibility to include additional professional services
  - Coverage extensions available for TCPA and FCRA
  - Free pre-claim and public relations assistance
- Media injury
  - Full media coverage for content of printed or digital material
  - Respond to libel, slander and other forms of disparagement, as well as copyright and trademark infringement

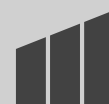
## Target classes for Markel Cyber 360<sup>®</sup>

- Broad appetite for companies with strong security controls including: financial services, professional services, media, manufacturing, technology, health care, energy, retail, REITS, etc.

## Target classes for technology E&O

- Software/SaaS
- Consultants
- Hardware

# MARKEL



## Risk management and loss control

- [Preferred vendors](#) offering services at discounted rates for Markel insured
- We help access risk with [Black Kite](#), a cyber risk tool that scans the public and dark web. Together, we deliver insights and coverage solutions to help address vulnerabilities in your business's risk profile.

## Product details

- Target revenue is greater than \$10m in revenue
- Primary and excess capabilities
- Capacity: Average capacity deployed ranges between \$500k to \$5m. Up to \$10m limits available for select risks.

## Product leadership contacts

### Lou Botticelli

Managing Director, Professional Liability/Cyber  
+1.212.898.6637  
[lou.botticelli@markel.com](mailto:lou.botticelli@markel.com)

### Raphael DaCosta

Sr. Director, Cyber  
+1.646.632.4174  
[raphael.dacosta@markel.com](mailto:raphael.dacosta@markel.com)

Whether you are a business, organization or individual we are passionate about helping you prevent losses and will be there to help get you back on track when the unexpected happens.

For more information on our loss prevention and claims services, visit:  
[markel.com/claims](https://markel.com/claims)

This content is provided for informational purposes and is intended for the internal use of properly licensed producers only. Terms, conditions, and exclusions apply. Coverage is underwritten by one or more insurance companies of Markel and policyholder services are provided by the underwriting manager, Markel Service, Incorporated, national producer license # 27585, in California d/b/a Markel Insurance Services, license # 0645481. Certain products and services are provided through various non-admitted insurance companies of Markel and are offered through licensed surplus lines brokers or through Markel West, Inc. dba Markel West Insurance Services, California license #0095581. Terms and conditions for rate and coverage may vary by state and application. Insurance and coverage are subject to availability and qualifications and may not be available in all states. Coverage descriptions listed are intended to be brief and do not replace actual policy language. Nothing herein shall be construed as an offer to sell or a solicitation or offer to purchase any products or services. Markel® is a registered trademark of Markel Group Inc. Producer marketing material. © 2025 Markel Service, Incorporated. All rights reserved.

[markel.com](https://markel.com)

September 2025



**MARKEL**