# FRANCO CAPPITTA

Franco84@gmail.com (323) 673-4550 FrancoCappitta.com

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SelfDotCode.com

#### TECHNICAL PROJECTS

Puddlr.co - Github | Demo

An easy way for people to find carpools for their commute to work

- Implemented using RSpec Test Driven Development process to meet feature requirements
- Created custom validations to control application flow and user interactivity
- Produced analytics using ActiveRecord queries and deliberate database schema
- Responsive user interface to accommodate varying screen sizes and input methods

BATTLEOFWITS.CO - GITHUB | DEMO

An online trivia game where friends can compete

- Utilized AJAX requests to render data returned from an API
- Designed front-end using Materialize framework with custom CSS
- Built Ruby on Rails API to allow for random gameplay through question database

#### TECHNICAL SKILLS

Ruby, Rails, Rspec, PostgreSQL, HTML5, CSS3, JavaScript, jQuery, React, Redux, Git, Trello

#### PROFESSIONAL EXPERIENCE

INVESTORS BANK – Brooklyn, New York

June 2016 - December 2016

## Branch Manager – Assistant Vice President – De Novo location

- Responsible for all aspects of opening and managing a new retail bank, including managing a staff of 7, exceeding sales target of \$10M goal (by 60%), generating an action plan for team members and maintaining operational integrity
- · Partnered with other departments, including new account verification unit and anti-money laundering departments, to implement procedures ensuring compliance policies were followed throughout organizational expansion
- Review daily branch statistics, balance flow, obtain feedback from team members and customers to determine course of action

SANTANDER BANK - Staten Island, New York

July 2015 - June 2016

#### Branch Manager

- · Partnered with data analysts to create daily tracking for all branches to help drive the smooth transition to a profit and loss ranking model
- · Presented to other districts on best practices for succeeding in a profit and loss environment and raising performance with newly developed tracking tools
- · Conducted mock audits in various branches to increase and advise on their preparation and documentation for top ratings
- Exercised the sports coaching method to help team members grow, leading to increased referrals, acceptance of additional responsibility, and expanded skillsets

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J.P. Morgan Chase – New York, New York

November 2014 - July 2015

# Relationship Banker

- Exceeded top tier incentive range within first month, and established a consistent pipeline for continued sales success
- Engaged in financial planning with affluent clients in order to strengthen relationships and maintain portfolios within the institution
- Enhanced managerial skills with district and branch manager by applying mentoring techniques for staff of 30

#### **EDUCATION**

FLATIRON SCHOOL - New York, New York

2017

• Full Stack Web Development Immersive Program

St. Francis College - Brooklyn, New York Bachelor of Science - Biology

Cum Laude

## Additional Certifications:

- FINRA Series 6 & 63 Licenses
- NY Life Insurance License