

satisfaction. In my consideration of it, I am merely asking the perfectly reasonable question: how does Mr. Fogwill figure, how does he estimate that if we imported \$31 million from the rest of the world with no confederation, *under* confederation, with everything coming in duty free from Canada, how does he figure that we will bring in \$20 million from the rest of the world?

Mr. Chairman I think the point is well taken by Mr. Fogwill. I know that I never advance an argument in the Supreme, or any other court, until I am satisfied myself that the argument is as it should be. Having satisfied myself, then I endeavour to try and satisfy the judge and the jury that my argument is sound. Mr. Fogwill has broken down these figures, and assigned certain reasons, and in the course of his observations, if I understood him correctly, he stated that from that \$31 million imported from countries other than Canada last year, his estimate would be, having regard to the type of article, where it comes from, etc...

Mr. Smallwood He did not say that.

Mr. Chairman Well, he estimates that the \$31 million figure, having regard to all these circumstances, would be \$20 million.

Mr. Smallwood I am only asking him to explain that.

Mr. Chairman You may think it is unscientific, but he says it is to his satisfaction, and I presume that is as far as he wishes to go.

Mr. Smallwood Not quite. His act of giving us these figures implies that he wishes us to consider these figures. Every man who stands up here, he naturally expects that his remarks are going to be analysed and broken down and examined. The net result of his speech is that he disagrees with the Government of Canada. He doubles it, and surely it is fair to ask Mr. Fogwill to explain the basis of his argument. At one point he has explained it. He is taking 15% average duty coming in from other countries than Canada. OK, we will accept that. He is not far out, but we will say it is 15%. Now the next question is, so that he can build up his table, what will the Canadian government collect that from? How much other imports apart from Canada? So Mr. Fogwill lops off \$11 million, and still says we will import \$20 million from countries other than Canada, and from that he collects 15% duty. I am asking on what basis does he figure that the trade of this country, under

confederation, will change to this effect ... that where we imported \$31 million from countries other than Canada, we will now import \$20 million. What is the basis of that estimate? If he is not prepared to tell us, for instances if he were to admit that it is a pure flat guess, his whole table comes tumbling down. On the other hand, if he says it is worked out realistically, the best country to get this and that from, and that there we could definitely import \$20 million, then he is in the right. How can he do that?

Mr. Fogwill Mr. Chairman, I don't have to prove it, but I have been here 45 years, and in fact I know some of the people's taste, and a lot of people in this country like to wear English clothes, and like to use Spanish goods, or Portuguese goods...

Mr. Chairman And American cars.

Mr. Fogwill They like to use things that are not entirely manufactured in Canada. American cigarettes for instance — some people smoke no other. I won't be able to smoke at all if they get them from Canada. I don't see the point of Mr. Smallwood asking me the basis on which I express the opinion of \$20 million imports. I don't see the point, and I think it is only labouring this debate and has no purpose at all.

Mr. Smallwood It has purpose all right — a good one.

Mr. Fogwill I know you have something in mind there, but I am not going to be caught. I don't care personally if Mr. Smallwood wipes out the \$20 million, and says that everything we import will come from Canada. It will only make a difference of \$2 million in the total, because the general sales tax will be applied to the great majority.

Mr. Smallwood What was your total?

Mr. Fogwill 15%.

Mr. Smallwood It came to what?

Mr. Fogwill Never mind, you work that out yourself.

Mr. Cashin Mr. Chairman, before I proceed with my remarks in connection with this proposition now before the Chair, I want to express my congratulations to my friend, Mr. Fogwill, for the effort he has put into building these various statistics. With regard to Mr. Smallwood's request, asking him to give some concrete basis for his estimate, we have witnessed in this House, since this thing was placed on the table six weeks ago,