

## Thuy-Mi Le

<https://www.linkedin.com/in/lethuymi>

### EDUCATION

#### The University of Texas at Dallas

*B.S., Information Technology Systems and Marketing; Double Major*  
Davidson Management Honors Program, Pursuing Sales Certification

May 2018

GPA 3.899

### TECHNICAL SKILLS

Analysis Tools: MS Excel

Programming: Java, C++, SQL, HTML5, CSS3, PHP, Javascript, R

Software: Visual Studios, Eclipse, Adobe Creative Suite, MS Office, XAMPP, GIT, PhpStorm, Salesforce

### BUSINESS EXPERIENCE

#### University of Texas at Dallas, Richardson, Texas

January 2015 – Present

*Peer Advisor, Residential Life* (January 2017 – Present)

- Programmed monthly activities and social events and kept track of annual budget
- Served as a campus resource for UTD apartment residents, directly supervised 40 residents
- Performed desk duties each week and demonstrated impeccable customer service

*Executive Committee, Team Leader, New Student Programs* (September 2015 – August 2016)

- Assisted in selection, interviewing, and hiring of 50 Orientation Leaders
- Conducted and created 5 team building activities and training for new team
- Designed new posters and graphics for the department events bimonthly

*Orientation Leader, New Student Programs* (January 2015 – August 2015)

- Mentored small groups of 10+ students at 6 freshman orientations
- Guided students and family members to expedite orientation schedule

#### Freelance Photographer, Plano, Texas

March 2013 – Present

*Portrait and Event Photographer, Self-employed*

- Photographed portraits, special occasions, and events
- Streamlined photo sessions for groups of 10 people and larger
- Edited and organized photographs for clients using Adobe Lightroom, Photoshop and Bridge

### HONORS AND AWARDS

#### Rookie Preview Sales Competition – Second Place Room Winner

December 2016

- Competed in a sales competition with 120 participants
- Effectively assessed buyer needs and handled objections
- Closed a deal to sell licenses for Salesforce.com in under 15 minutes

#### Advertising Campaign – Top Ten Finalist, DECA Internationals

April 2016

- Partnered with local business and developed eight page prospectus and advertising campaign
- Competed in state conference of 200 individuals, 3<sup>rd</sup> place, qualified for internationals
- Competed against 40 teams in preliminaries, qualified for finals, made top ten finalists

### LEADERSHIP EXPERIENCE

#### Habitat for Humanity, Advocating Committee Chair

September 2014 – Present

#### Vietnamese Student Association, Secretary

April 2015 – April 2016

### ADDITIONAL INFORMATION

*Languages:* Proficient in Vietnamese and Conversational in French

*Eligibility:* (USPR) Eligible to work in the U.S. with no restrictions

Academic Distinction Scholarship, Dean's List