

## ADVERTISING CAMPAIGN

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## WHAT IS BELOW 40?

### WHO IS OUR TARGET? WHAT DO THEY WANT?

MILLENNIALS
Young Professionals
College Students

DIVERSITY QUICK
CASUAL FRESHNESS
MENU CUSTOMIZATION
ADVENTUROUS APPEALING
PRESENTATION



## SO WHAT'S THE PLAN?

#### **TWITTER**



- Frequent customer engagement
- Promos and giveaways

#### **INSTAGRAM**



- Monthly featured customer
- Featured menu items

#### THE MERCURY



- Insert included in issues of The Mercury
- Bimonthly, 3000 issues each cycle

#### **FACEBOOK**



Promoted posts every Wednesday

# WHAT'S THE BUDGET?

Sales Revenue  $\approx$  \$31,000

Budgeted cost: \$567/mo (T: \$1,701)

Camp	paign Costs Summary	7	
Cost ]	Item	\$/Month	%
A.	Website		
1.	Domain Name	\$2.30	0.30%
1.	Online Hosting	\$4.99	0.80%
1.	Total	\$6.29	1.10%
A.	Facebook		
1.	Promoted Posts	\$80.00	14.1%
A.	Twitter/Instagram		
1.	Social Media Posts	\$0.00	0.00%
A.	The Mercury		
1.	Newspaper Inserts	\$480.00	84.7%
A.	Total	\$567.00	100%

#### WHAT'S OUR SCHEDULE?

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#### WHERE WILL WE GO FROM HERE?

Revenue increase.

Increase total sales by \$96K/year.

**Diversify business.** 

Open new locations and food truck.

**Expand ads.** 

Explore traditional advertisements.

## **QUESTIONS?**