

# Francisco Mariscal

Data Analyst

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## Summary

Detail-focused Professional with knowledge in data analysis, quality process validation, business needs interpretation and supply chain management. Proven ability to understand customer requirements and translate into actionable project plans. Dedicated and hard-working with creativity to bring consistent solutions to stakeholders. Self-taught programmer.

Skill Highlights: Analytic, Critical Thinking, Communication, Negotiation, Discipline, Process Improvement, Leadership.

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## Work Experience

**Account Manager / Order Management** | Startex Industries | Chicago, IL, USA | April 2022 – Current

- Built and strengthened relationships with new and existing accounts to drive revenue growth.
  - Reviewed accounts monthly to monitor and track customer satisfaction and complaints.
  - Researched and resolved issues regarding integrity of data flow into databases.
  - Identified, analyzed and interpreted trends or patterns in complex data sets.
  - Participated in requirements meetings to understand business needs.
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**Data Analyst and Projects Specialist** | Urban Fund - Real Estate & Investing | Chih., MX | July 2020 – Current

- Drove weekly business growth while leading operations, strategic vision and long-range planning.
  - Developed effective business plans to align strategic decisions with long-term objectives from stakeholders.
  - Managed budget implementations, master data management MDM, processes, quality and contract negotiations.
  - Delivered business strategy and developed systems and procedures to improve operational quality and team efficiency.
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**Supply chain Analyst and Business Dev.** | Freelance | USA-MX-CA | October 2019 - July 2020

- Studied movement of goods to identify gaps in efficiency and other areas needing improvement.
  - Suggested improvements to cut costs and improve supply chain process, incorporating asset utilization, performance measurement and outsourcing approaches.
  - Established relationships with key decision-makers within customer's organization to promote growth and retention.
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**Sourcing Supplier Analyst** | Arnprior Aerospace | Chih, MX | November 2017 - October 2019

- Propose and develop SCM projects using MDM that brought a significant impact into the company's costs, aligned with executive management's goals.
  - Oversaw every phase of the supply chain, from purchase order to delivery to invoicing, targeting 100% end-user satisfaction.
  - Supervise quality control for current suppliers and QA check for any new potential supplier.
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**Manufacturing Engineer** | Arnprior Aerospace | Chih, MX | December 2014 - October 2017

- Programming CNC machine programming and production line troubleshooting.
  - Applied project management metrics and tools in oversight of engineering and manufacturing projects and program services.
  - Perform internal audits in AS9100 and Aerospace industry specifications.
  - Developed documentation, including diagrams and specifications, to meet project requirements and regulatory standards as AS9100 and ISO9000
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**Manufacturing Engineer Jr.** | Zodiac Aerospace | Wall, NJ | December 2013 - November 2014

- Handled day-to-day running of Manufacturing dpt, ensuring high levels of productivity.
  - Used critical thinking to break down problems, evaluate solutions and make decisions.
  - Completed all paperwork (layouts, drawings, BOMs), recognizing any discrepancies and addressing them in a timely fashion.
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## Education

- Bachelor of Science: Mechanical and Business Engineering

2009-2013 ITESM, Chihuahua, MX

- MBA by Universidad de la Rioja – 2022-present

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## Other

**Languages:** Spanish (Native), English (Bilingual), German (B1 elementary)

**Computing:** Advanced MS Excel, MS Project, Catia, MasterCAM, ERPs Databases. Github, Tableau.

**Coding Languages:** Python, C code, Java, SQL, HTML, CSS

**Certifications:**

-CS50: introduction to Computer Science Harvard certification - Internal auditor AS9100 – Cenaltex – Aerospace industry specs

- Lean Six Sigma - Systems efficiency and optimization

- APICS, CPIM: Supply Chain and Inventory Management