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Using Regression Models to Predict Home Affordability Ratios

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Problem Statement:

What is home affordability ratio?

Home Affordability Ratio = **Median Home Price / Median Annual Household Income**

Example: Manhattan, 2018

Median Home Price = \$ 944,600

Median Annual Household Income = \$82,459

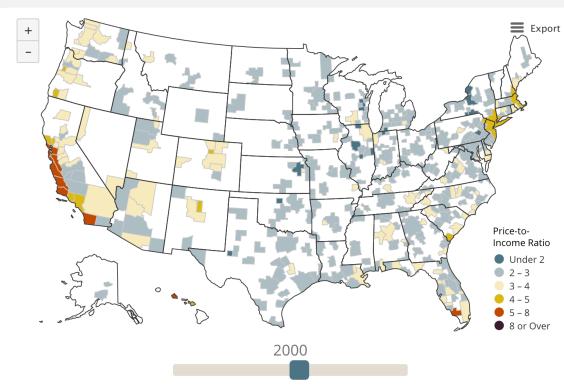
Home Affordability Ratio ≈ 11. 5 years

* Data Source: <u>U.S. Census</u>

Problem Statement:

Why is home affordability ratio important? Who should care about it?

Image Source: Home Price-to-Income Ratios by Joint Center for Housing Studies of Harvard University



Export Price-to-Income Ratio Under 2

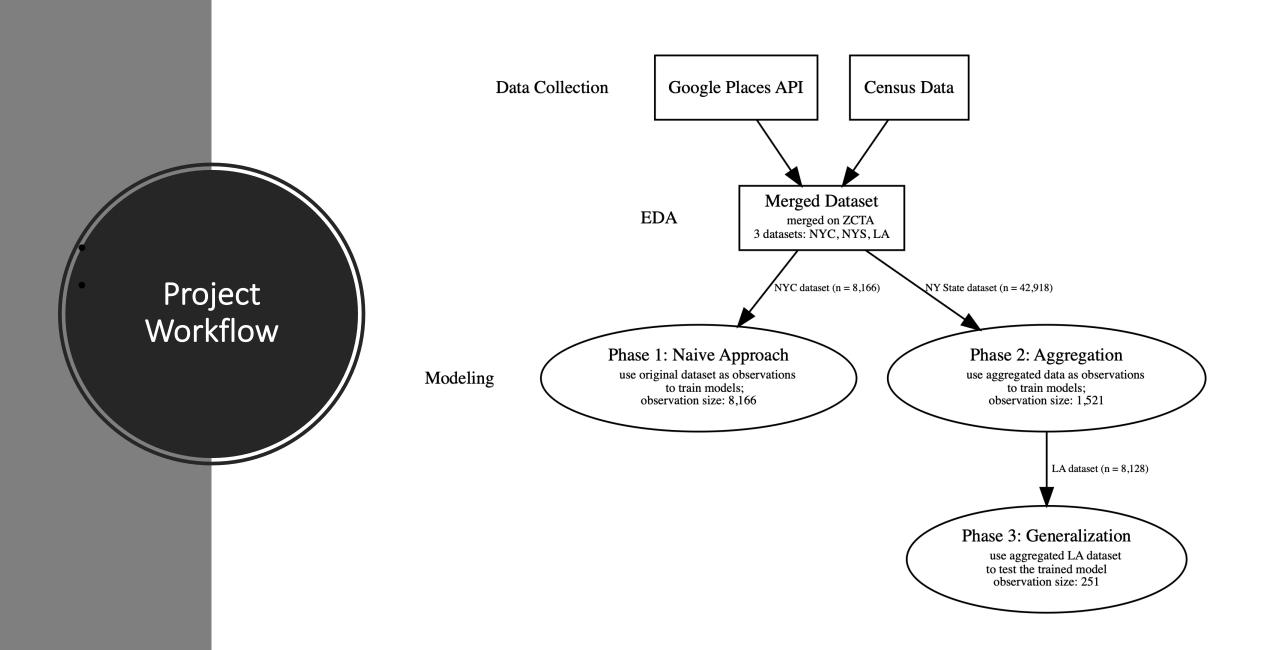
Note: Home prices are the median sale price of existing homes and incomes are the median household income within markets. Source: JCHS tabulations of National Association of Realtors, Metropolitan Median Area Prices, and Moody's Analytics Forecasts.

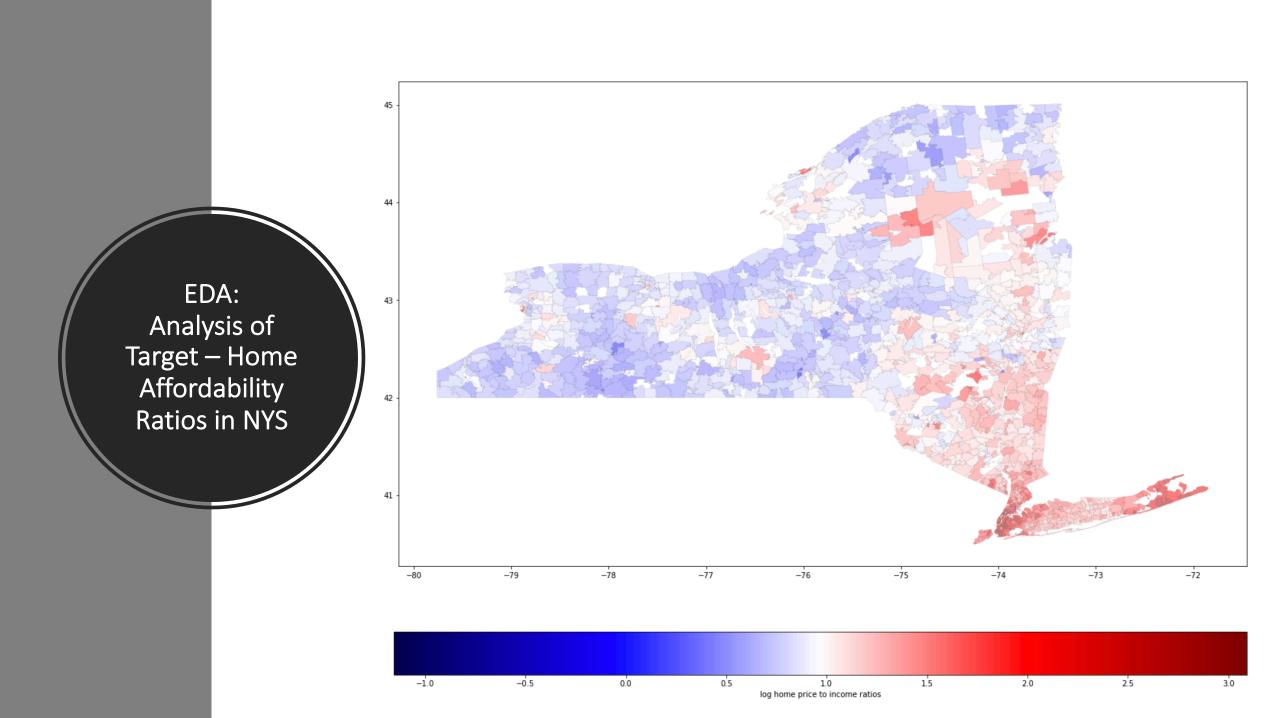
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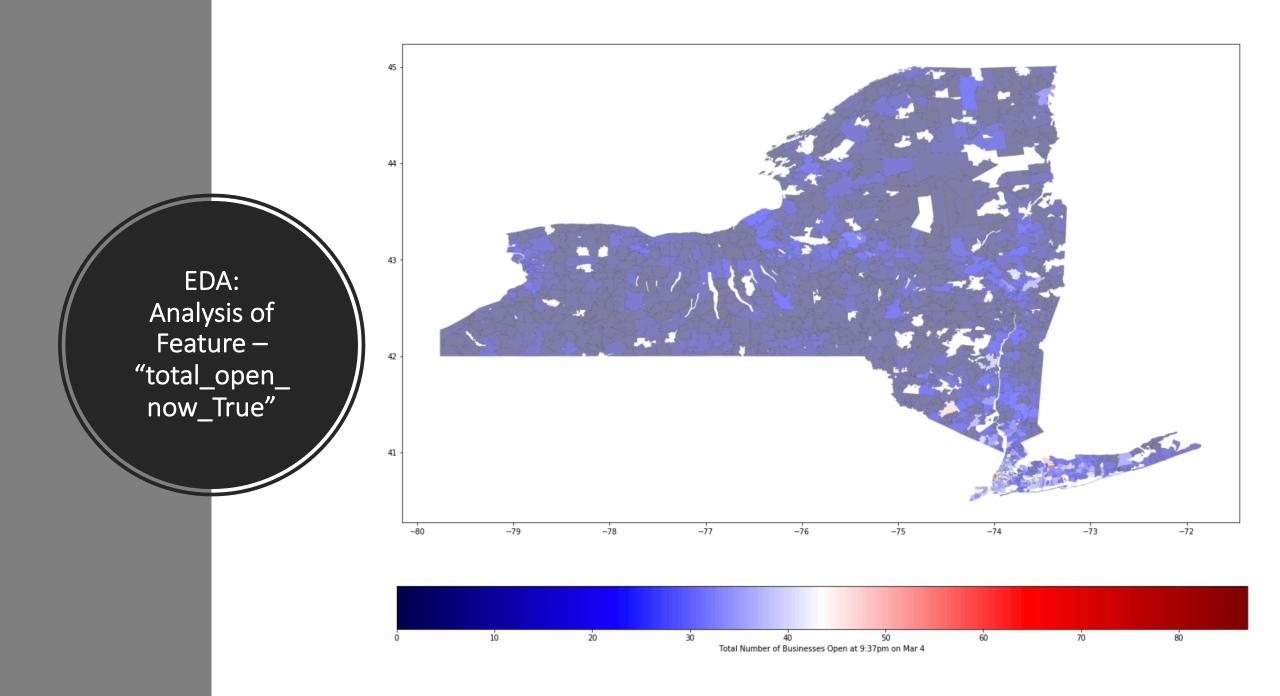
Problem Statement: Project Scope

Using Regression Models to Predict Home Affordability Ratios

- Project Scope: explore whether **commercial activities** in a given neighborhood can be predictive for **home affordability ratios**.
- Project Goal: to develop regression models that can make quick predictions given the latest commercial activities in a neighborhood.
- Target Client: municipalities and the general public
- Metric: R2 score





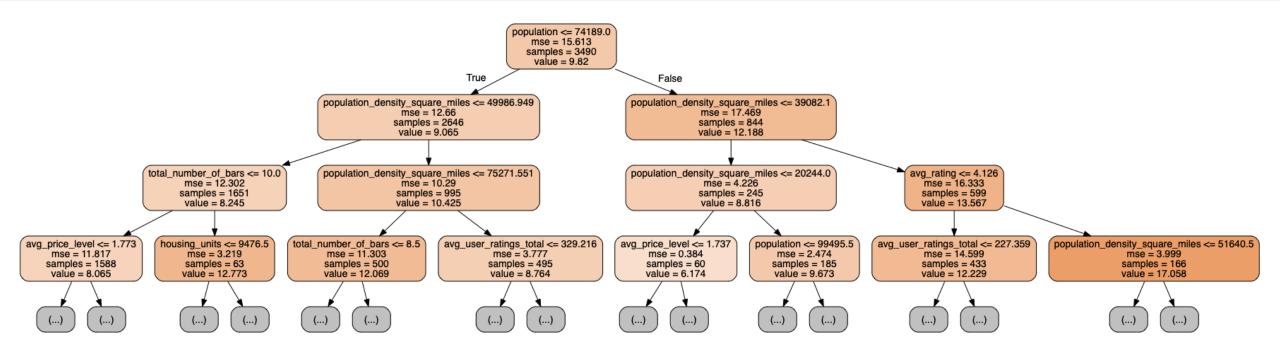


Modeling Phase 1: Naive Approach

Observations: NYC dataset (n=8,166)

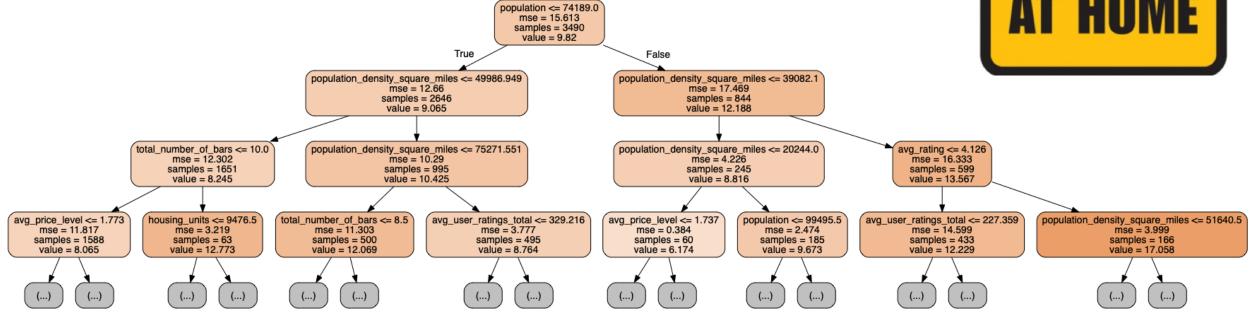
Models: Linear Regression, KNN, Decision Tree

Best Model: Decision Tree (Test R2 Score = 0.99)



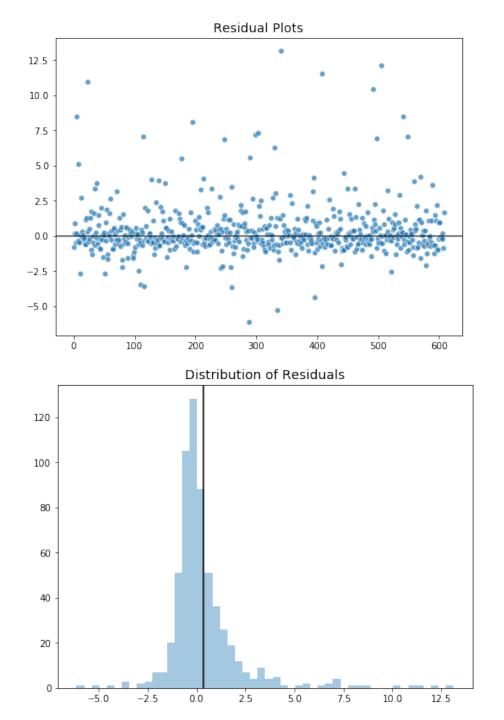
Modeling Phase 1: Naive Approach Conclusion: Data Leakage!





Modeling Phase 2: Aggregation

- Original NYS dataset (n = 42,918) -> Aggregated by ZCTA (n = 1,521)
- Method: Pattern submodel technique to divide dataset into Pattern 0 & Pattern 1
- Model Types:
 Linear Regression(combined with L1, L2, PCA), Polynomial Regression, KNN, Tree Based, SVR, Stochastic Gradient Decent
- Best Model: BaggingRegressor
- Test R2: Pattern 0 = 0.6541; Pattern 1 = 0.0046
- Baseline R2: Pattern 0 = -0.0057; Pattern 1 = -0.0128

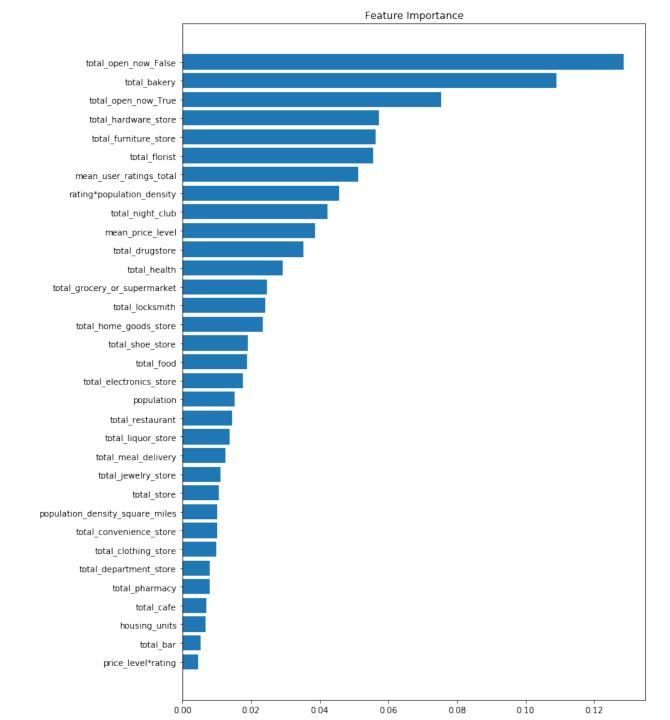


Modeling Phase 2: Aggregation

• Best Model: BaggingRegressor

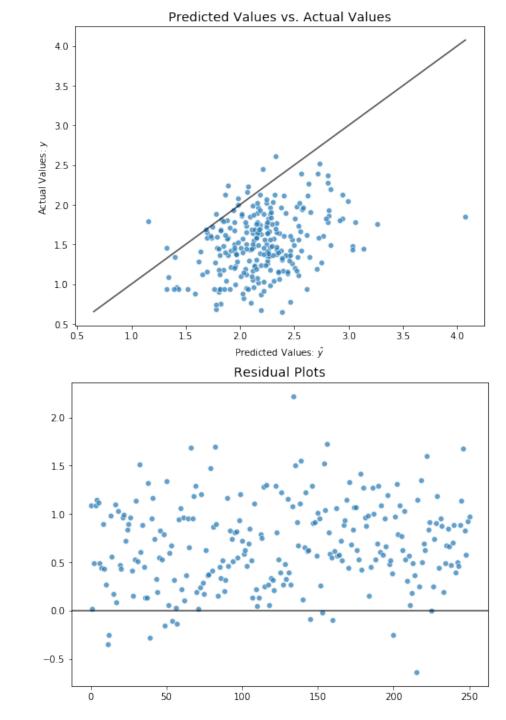
Phase 2 Conclusion:

- Census Data are important for model performance.
- "open_now" features are good predictors.



Modeling Phase 3: generalization

- Original LA dataset (n = 8,128) -> Aggregated by ZCTA (n = 251)
- Goal: Train the model on NYS dataset WITHOUT any census features, then test it on the LA Dataset
- Model Types: Linear Regression(+ L1, L2, PCA), Polynomial Regression, KNN, Tree Based, SVR, Stochastic Gradient Decent
- Best Model:
 Linear Regression Model with L1
 Regularization
- R2: Score Pattern 0 = -4.0596; Pattern 1 = -5.7796
- Baseline R2: Pattern 0 = -0.0057; Pattern 1 = -0.0128



Conclusion, Limitation, and Next Steps

Conclusion:

- Commercial activities information collected from Google Places API **alone** are not good predictors for home affordability ratios; Using features combined with Census data improved model performance.
- The model trained on NYS dataset is NOT transferable to LA

Next Steps:

- Improve data quality: Sampling data from different regions in the U.S, and stratify the samples
- Reevaluate the assumption: are commercial activities in a neighborhood predictive for home affordability ratios?

Limitations:

- Google Place API
- Budget

References

- Home Price-to-Income Ratios by Joint Center for Housing Studies of Harvard University
- <u>Home Price to Income Ratio</u> by longtermtrends.net
- The Impact Of Commercial Development On Surrounding Residential Property Values by Jonathan A. Wiley, Ph.D.
- <u>Predicting Neighborhoods' Socioeconomic Attributes Using Restaurant Data</u> by Lei Dong, Carlo Ratti, and Siqi Zheng
- <u>Big Data and Big Cities: The Promises and Limitations of Improved Measures of Urban Life</u> by Edward L. Glaeser, Scott Duke Kominers, Michael Luca, Nikhil Naik