Using Regression Models to Predict Home Affordability Ratios

Author: Freda Xin

Problem Statement:
What is home affordability ratio?

Home Affordability Ratio = **Median Home Price / Median Annual Household Income**

Example: Manhattan, 2018

Median Home Price = $ 944,600

Median Annual Household Income = $ 82,459

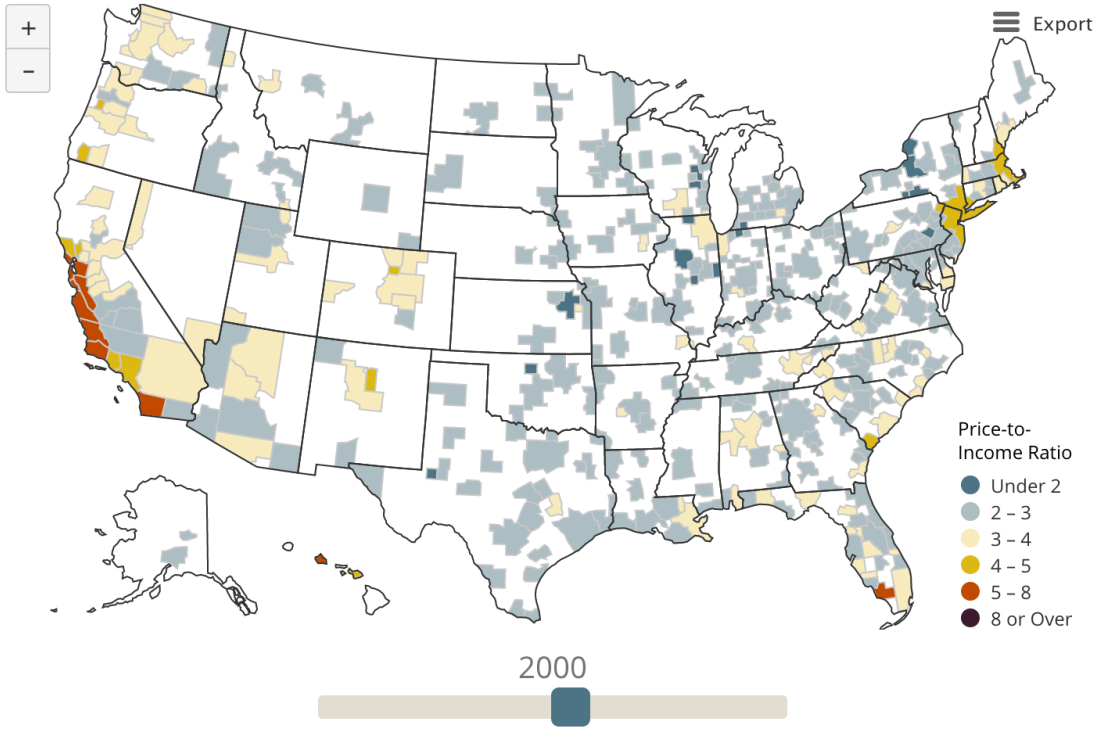
Home Affordability Ratio ≈ 11. 5 years

* Data Source: U.S. Census

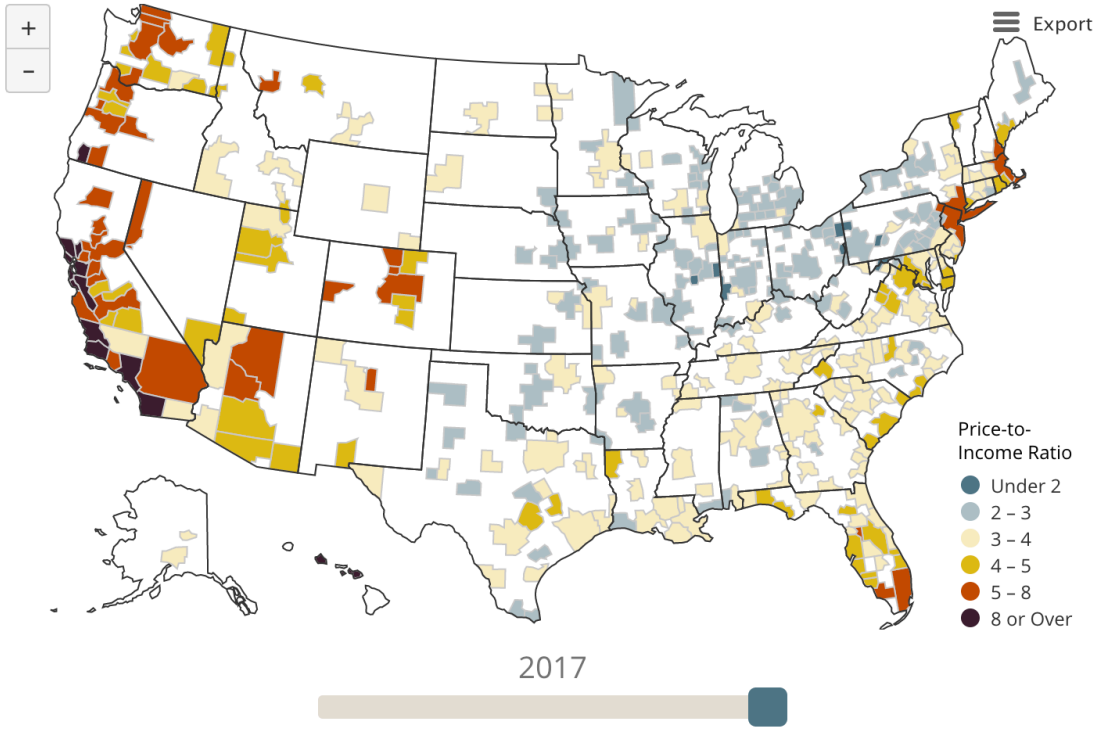
Problem Statement:

Why is home affordability ratio important?
Who should care about it?

Image Source: [Home Price-to-Income Ratios]() by Joint Center for Housing Studies of Harvard University



Note: Home prices are the median sale price of existing homes and incomes are the median household income within markets.
Source: JCHS tabulations of National Association of Realtors, Metropolitan Median Area Prices, and Moody's Analytics Forecasts.



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Source: JCHS tabulations of National Association of Realtors, Metropolitan Median Area Prices, and Moody's Analytics Forecasts.

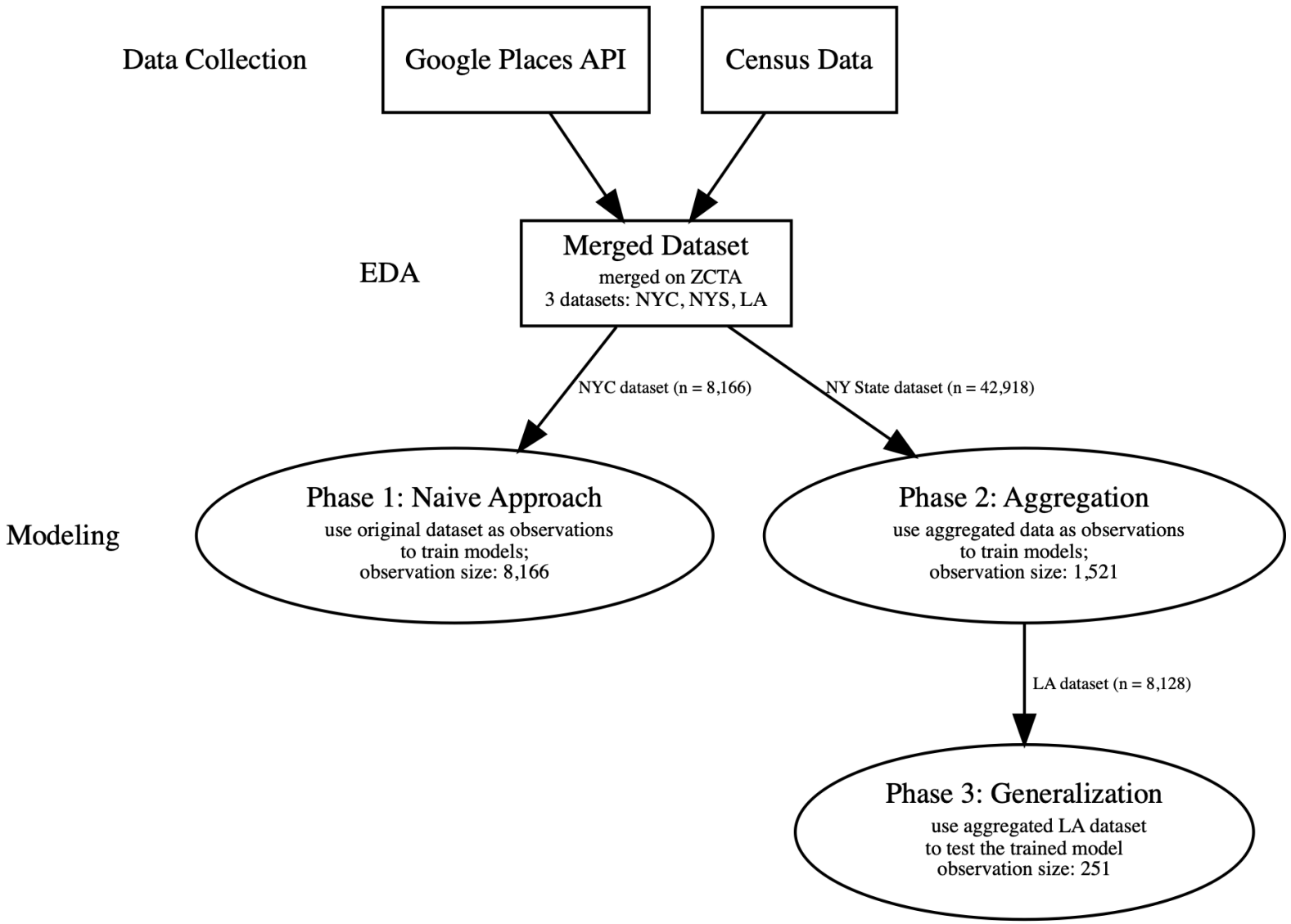
Problem Statement: Project Scope

Using Regression Models to Predict Home Affordability Ratios

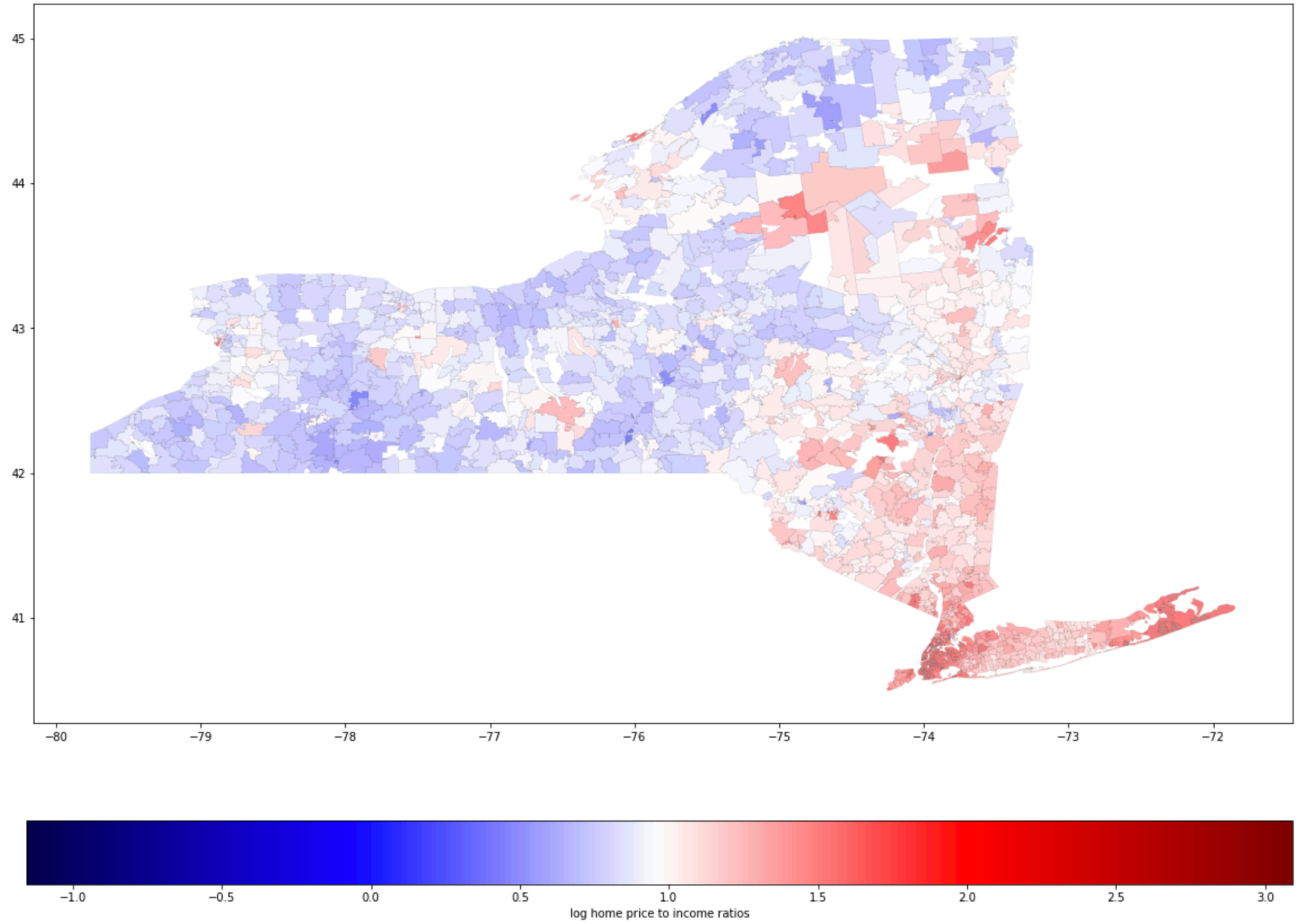
- Project Scope: explore whether **commercial activities** in a given neighborhood can be predictive for **home affordability ratios.**

- Project Goal: to develop regression models that can make quick predictions given the latest commercial activities in a neighborhood.

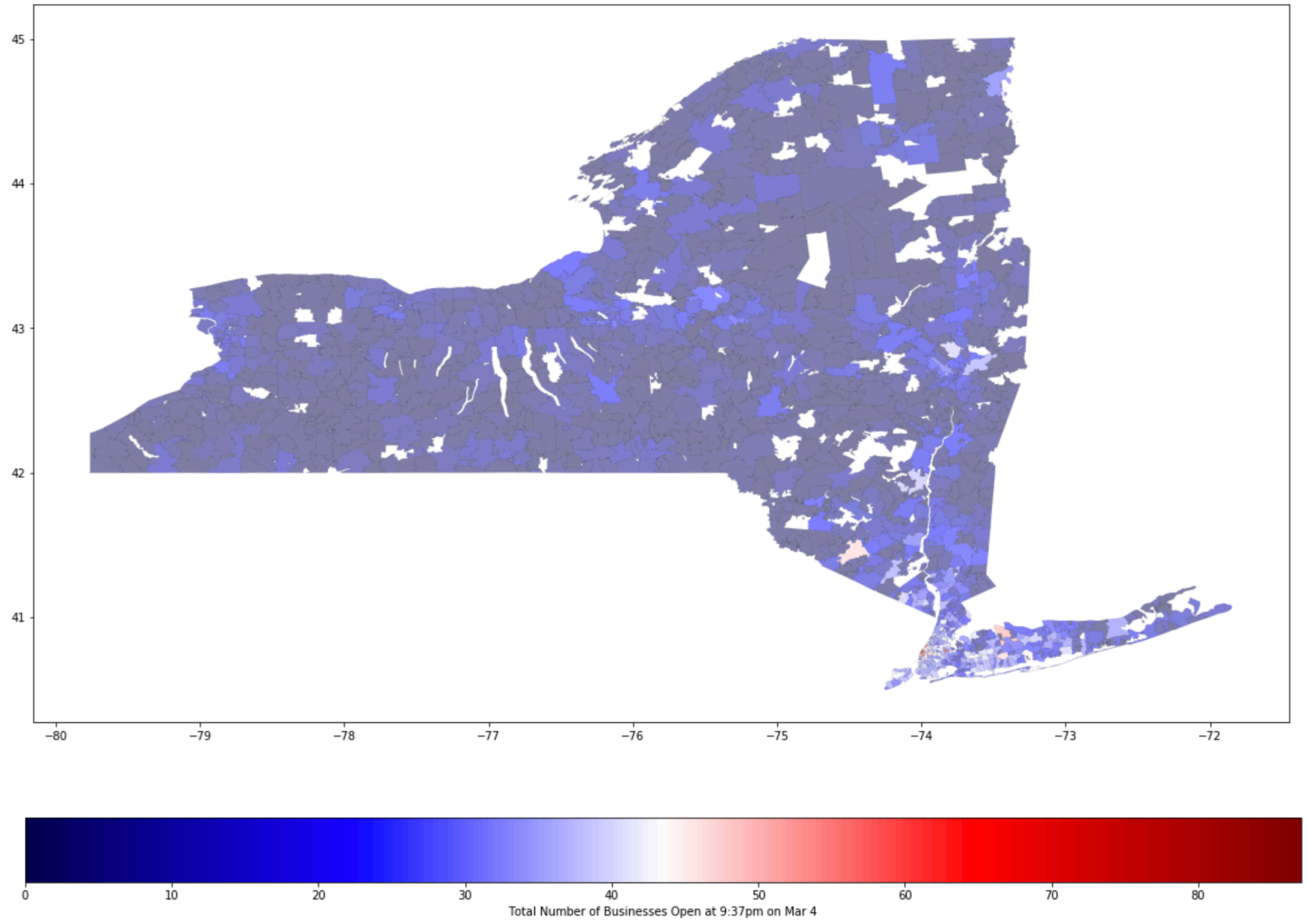
Project Workflow



EDA: Analysis of Target – Home Affordability Ratios in NYS

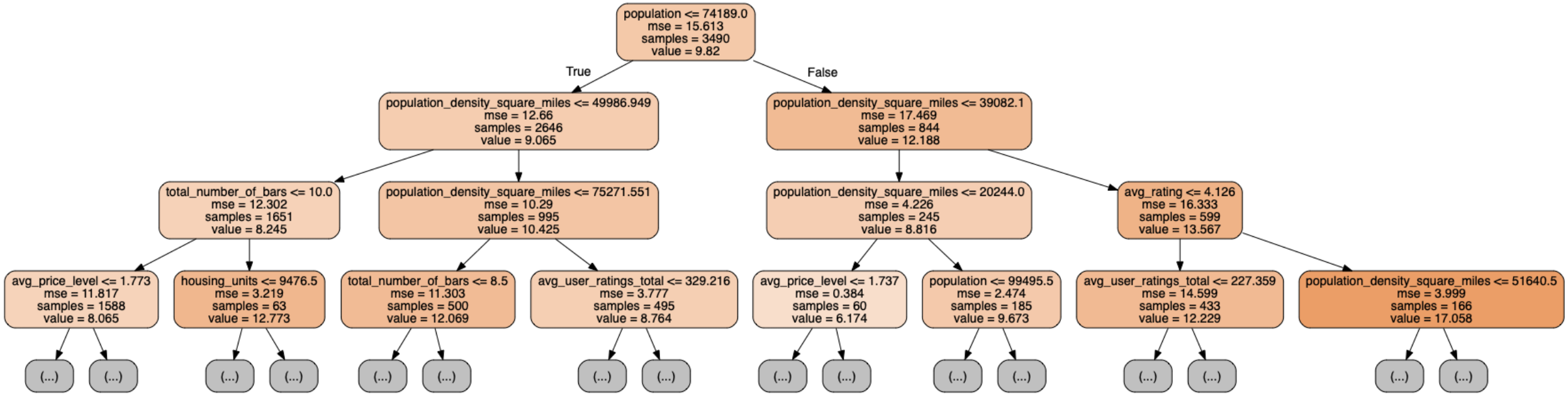


EDA:
Analysis of Feature – “total_open_now_True”

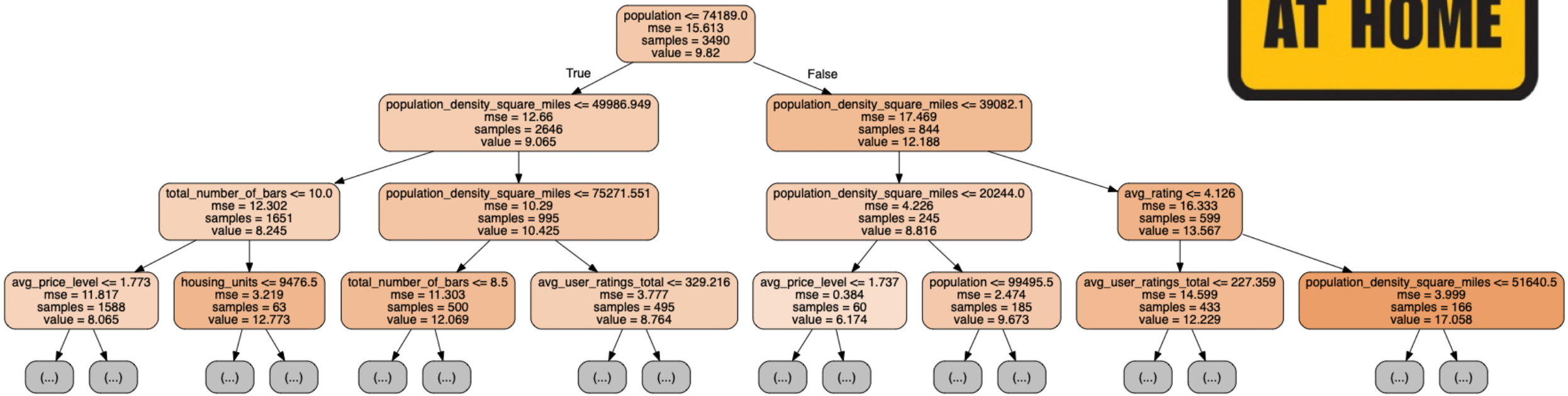


Modeling Phase 1: Naive Approach

Observations: NYC dataset (n=8,166)
Models: Linear Regression, KNN, Decision Tree
Best Model: Decision Tree (Test R2 Score = 0.99)



Modeling Phase 1: Naive Approach
Conclusion: Data Leakage!



Modeling Phase 2: Aggregation

- Original NYS dataset (n = 42,918) -> **Aggregated by ZCTA (n = 1,521)**

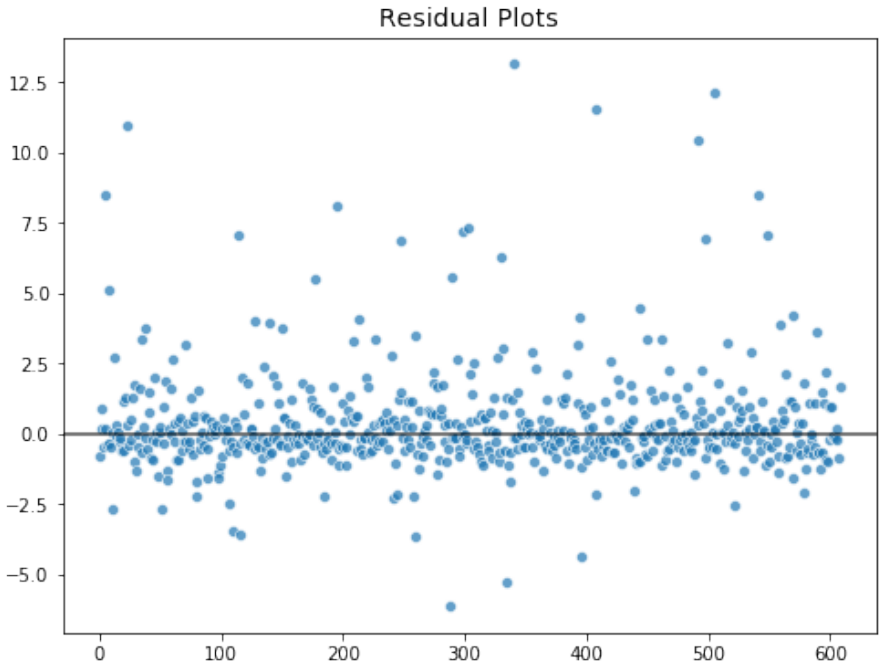
- Method: Pattern submodel technique to divide dataset into Pattern 0 & Pattern 1

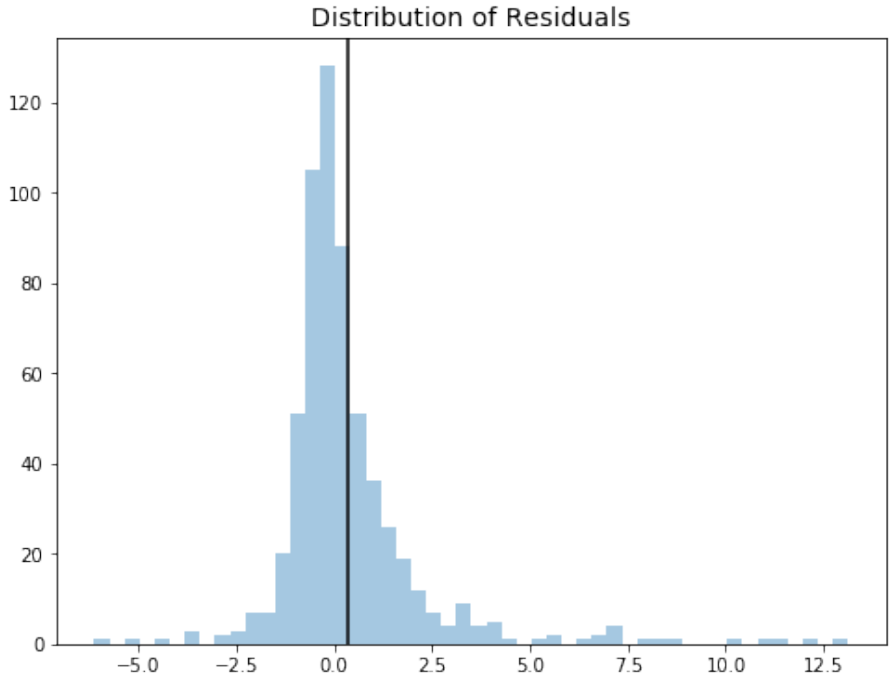
- Model Types:
Linear Regression(combined with L1, L2, PCA), Polynomial Regression, KNN, Tree Based, SVR, Stochastic Gradient Decent

- Best Model: BaggingRegressor

- Test R2:
Pattern 0 = 0.6541; Pattern 1 = 0.0046

- Baseline R2:
Pattern 0 = -0.0057; Pattern 1 = -0.0128



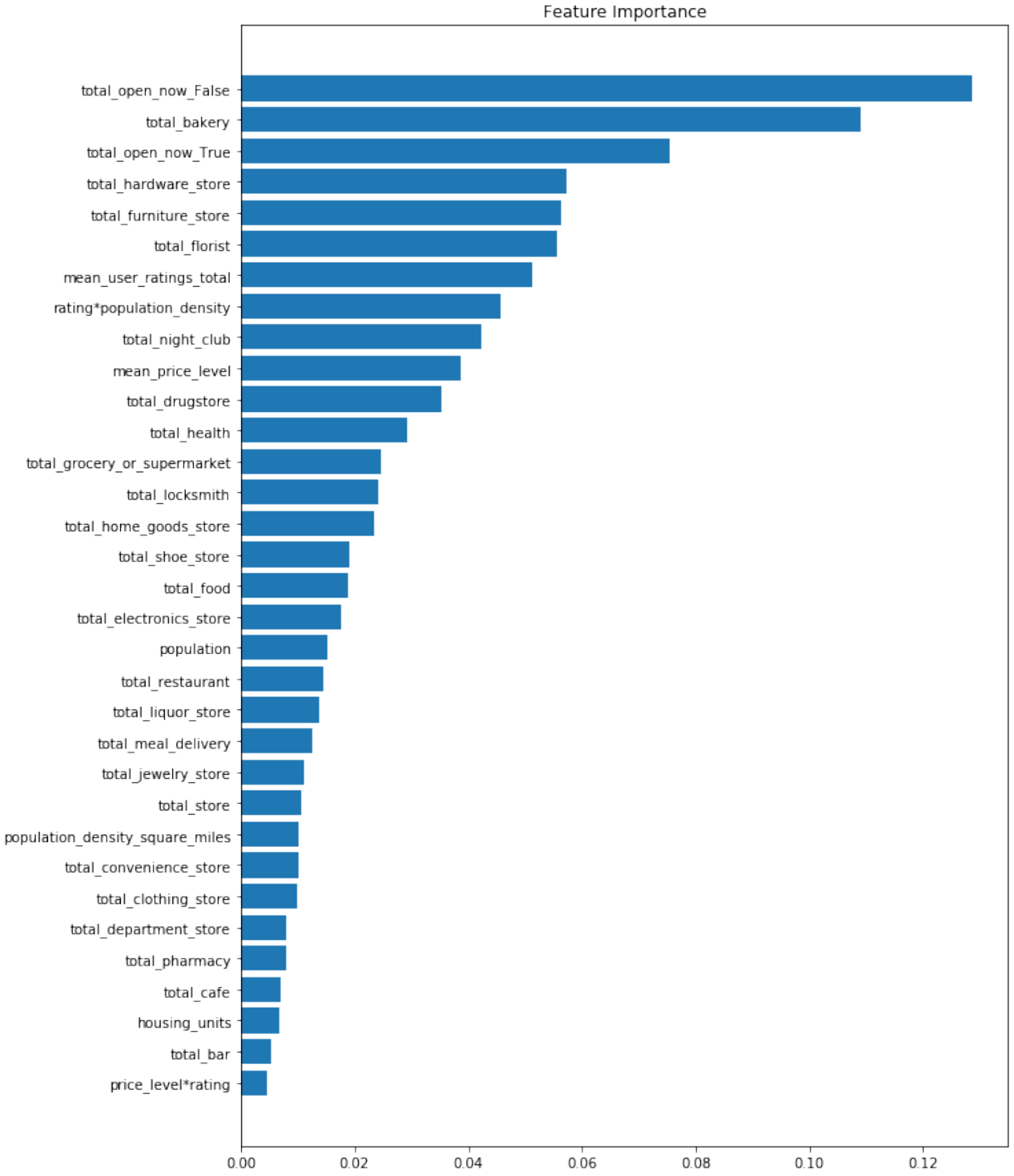


Modeling Phase 2: Aggregation

- Best Model: **BaggingRegressor**

Phase 2 Conclusion:

- Census Data are important for model performance.
- "**open_now**" features are good predictors.



Modeling Phase 3: generalization

- Original LA dataset (n = 8,128) -> **Aggregated by ZCTA (n = 251)**

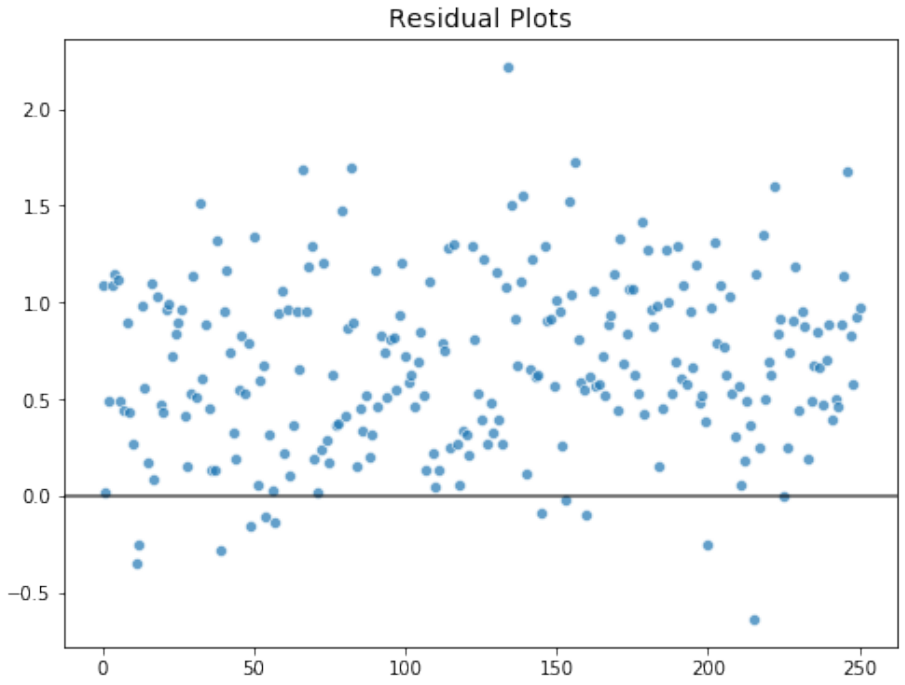
- Goal: Train the model on NYS dataset WITHOUT any census features, then test it on the LA Dataset

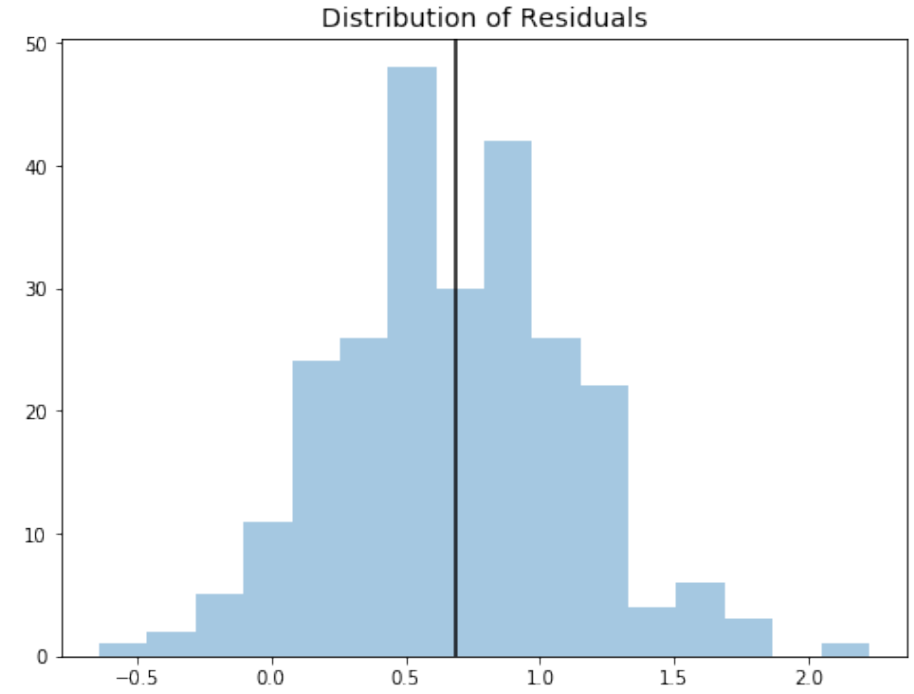
- Model Types:
Linear Regression(+ L1, L2, PCA), Polynomial Regression, KNN, Tree Based, SVR, Stochastic Gradient Decent

- Best Model:
Linear Regression Model with L1 Regularization

- R2: Score
Pattern 0 = -4.0596; Pattern 1 = -5.7796

- Baseline R2:
Pattern 0 = -0.0057; Pattern 1 = -0.0128





Conclusion, Limitation, and Next Steps

Conclusion:

• Commercial activities information collected from Google Places API **alone** are not good predictors for home affordability ratios; Using features combined with Census data improved model performance.
• The model trained on NYS dataset is NOT transferable to LA

Next Steps:

• Improve data quality: Sampling data from different regions in the U.S, and stratify the samples
• Reevaluate the assumption: are commercial activities in a neighborhood predictive for home affordability ratios?

Limitations:

• Google Place API
• Budget

References

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