```
In [1]: import pandas as pd
             import pandasql
import matplotlib
             {\color{red} \textbf{import}} \ {\color{blue} \textbf{matplotlib.pyplot}} \ {\color{blue} \textbf{as}} \ {\color{blue} \textbf{plt}}
             from matplotlib.ticker import FuncFormatter
             from matplotlib import ticker
             import numpy as np
             import seaborn as sns
import warnings
             warnings.filterwarnings("ignore")
matplotlib.rcParams['figure.dpi'] = 300
             from sklearn.linear_model import LogisticRegression
             from sklearn.impute import KNNImputer
from sklearn import metrics
             from sklearn.ensemble import RandomForestClassifier
In [2]: dataset=pd.read_excel("Sample Data-3.xlsx", sheet_name="datadump")
             del(dataset['Unnamed: 0'])
             dataset.columns
Out[2]: Index(['playerid', 'install date', 'current level', 'No. of sessions', 'coin balance', 'No. of spins', 'days before second visit', 'Total coin wins', 'Total coin bets'],
                      dtype='object')
```

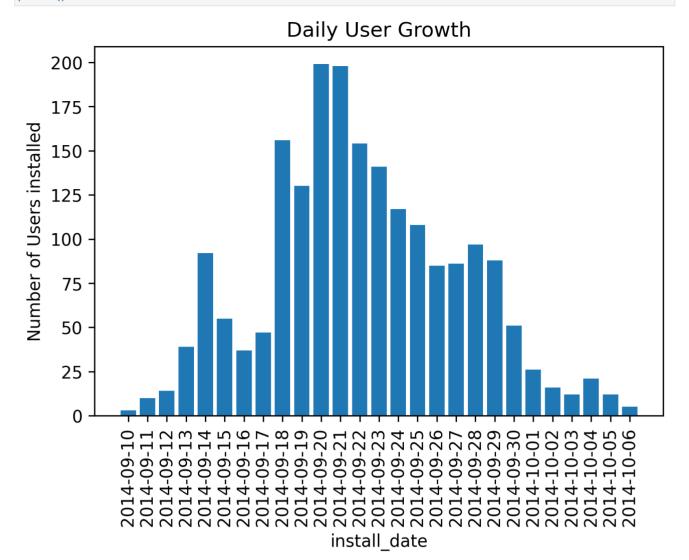
Data Quality Check

```
In [3]: def data_preview(input):
                                   Return the feature name, data type, data missing rate, data example, statistics for every columns in a dataframe.
                                    # data type
                                   df = pd.DataFrame(input.dtypes, columns=["dtypes"])
                                   df["Null\_Rate(%)"] = [round(x,2) \  \, \textbf{for} \  \, x \  \, \textbf{in} \  \, list((input.isnull().mean() * 100).values)]
                                  df["Feature_Data_Example"] = input.loc[0].values
# count, mean, std, min, 25%, 50%, 75%, max
                                   df = pd.concat([df, input.describe().T], axis=1)
                                  df.reset_index(inplace=True)
df.rename(columns={"index": "feature"}, inplace=True)
return df.sort_values(by="Null_Rate(%)", ascending=True)
 In [4]: data_preview(dataset)
                         feature
Out[4]:
                                                                     dtypes Null_Rate(%) Feature_Data_Example count
                                                                                                                                                                                                                    mean
                                                                                                                                                                                                                                                           std
                                                                                                                                                                                                                                                                                            min
                                                                                                                                                                                                                                                                                                                            25%
                                                                                                                                                                                                                                                                                                                                                              50%
                                                                                                                                                                                                                                                                                                                                                                                                75%
                                                                     float64
                                                                                                            0.00 \quad 4612644347952879616.0 \quad 1999.0 \quad 5.702213e+18 \quad 6.432518e+17 \quad 4.612644e+18 \quad 5.130660e+18 \quad 5.683686e+18 \quad 6.250644e+18 \quad 6.82564e+18 \quad 6.825664e+
                        0 playerid
                                                     datetime64[ns]
                                                                                                                                   2014-09-21 00:00:00 NaN
                                       date
                                current
                                                                         int64
                                                                                                            0.00
                                                                                                                                                                       10 1999.0 6.445723e+00 5.490180e+00 0.000000e+00 2.000000e+00 6.000000e+00 9.000000e+00 4.50
                                    No. of
                       3
                                                                         int64
                                                                                                                                                                         1 1999.0 1.962981e+00 1.992637e+00 1.000000e+00 1.000000e+00 1.000000e+00 2.000000e+00 5.70
                                                                                                            0.00
                                       coin
                                                                     float64
                                                                                                            1.30
                                                                                                                                                             62105.0 1973.0 6.242940e+04 2.242560e+05 6.000000e+00 2.600000e+04 2.912500e+04 4.288700e+04 7.21
                                halance
                                    No. of
                                                                     float64
                                                                                                                                                                 112.0 1716.0 2.415624e+02 3.305134e+02 1.000000e+00 5.600000e+01 1.380000e+02 2.970000e+02 3.77
                                     spins
                                       Total
                                        coin
                                                                     float64
                                                                                                          14.16
                                                                                                                                                          117635.0 1716.0 1.373826e+05 6.911344e+05 0.000000e+00 7.503750e+03 2.667750e+04 7.688075e+04 1.83
                                       wins
                                       Total
                                        coin
                                                                     float64
                                                                                                           14.16
                                                                                                                                                          159680.0 1716.0 1.497167e+05 6.780811e+05 4.000000e+01 1.183000e+04 4.184000e+04 1.030800e+05 1.71
                                       days
                                  before
                                                                                                                                                                   NaN 1191.0 2.078086e+00 2.376308e+00 1.000000e+00 1.000000e+00 1.000000e+00 2.000000e+00 2.10
                                                                     float64
                                                                                                          40.42
                                  second
 In [5]: #check if playerid is unique
pandasql.sqldf("SELECT count(*),count(distinct playerid) FROM dataset")
Out[5]:
                              count(*) count(distinct playerid)
                                       1999
```

Explorative Data Analysis

User Growth: New users appear to be normally distributed over the time window

plt.title("Daily User Growth")
plt.show()



Percentage of Second Visit: The Re-visit Rate in the following days after install are 41%, 7%, 3%, 2%, 2%. After 6 days, Re-visit Rate becomes lower than 1%.

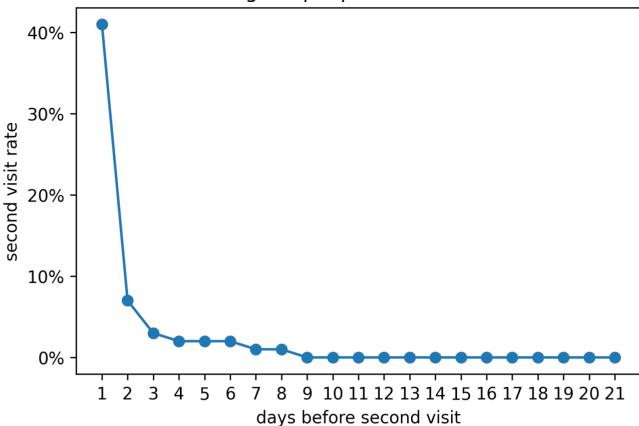
For the following analysis, focus on the Re-visit Rate within 3 days.

```
In [7]: sql="""
            WITH RECURSIVE cte("days before second visit") AS(
                 SELECT 1
                 UNION ALL
                 SELECT "days before second visit"+1 FROM cte
WHERE "days before second visit"<(SELECT MAX("days before second visit") FROM dataset)
            ,revisit_pivot AS(
                SELECT

"days before second visit",

ROUND(COUNT(*)/{}.,2) AS "revisit_rate"
                 WHERE "days before second visit"<>'NaN'
GROUP BY "days before second visit"
                CAST(cte."days before second visit" AS TEXT) AS "days before second visit", COALESCE(revisit_pivot."revisit_rate",0) as revisit_rate
           FROM cte
LEFT JOIN revisit_pivot
           ON cte."days before second visit"=revisit_pivot."days before second visit"
""".format(len(dataset))
            temp_df_2=pandasql.sqldf(sql)
            plt.plot(temp_df_2['days before second visit'],temp_df_2['revisit_rate'],'o-')
           plt.gca().yaxis.set_major_formatter(ticker.PercentFormatter(xmax=1, decimals=0))
plt.xlabel("days before second visit")
plt.ylabel("second visit rate")
           plt.title("Percentage of people Have Second Visit")
           plt.show()
```

Percentage of people Have Second Visit

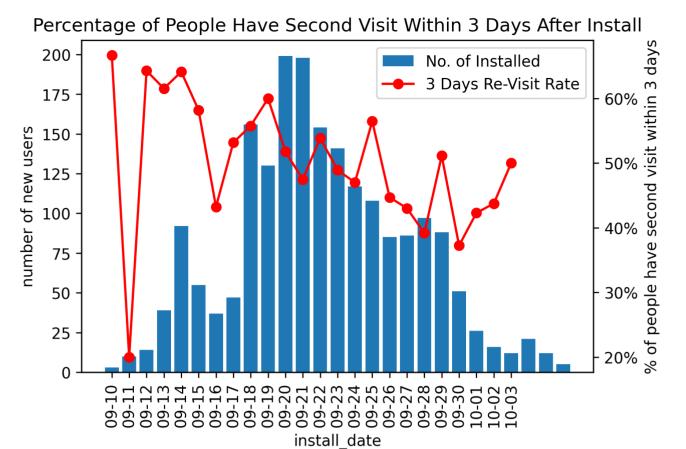


From time perspective, the trend of percentage of re-visit within 3 days after install keep decreasing.

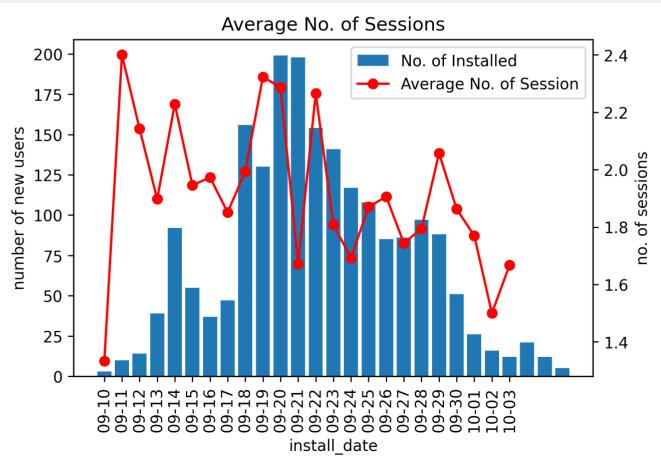
Possible Insights: In the early days, the proportion of natural growth users was high, and these users themselves were very interested in the game, so the user stickiness was high at the early days.

Possible Insights:There are problems with the game itself, and the problems are gradually revealed over time, such as this is not a fair slot game.

Possible Insights: In addition to the trend, there are certain regular fluctuations of the 3 days re-visit rate, which may be caused by the weekend effect.



No. of sessions



```
"No. of sessions",

COUNT(*) as "No. of Users",

COUNT(CASE WHEN "days before second visit" IN (1) THEN 1 ELSE NULL END),

COUNT(CASE WHEN "days before second visit" IN (1, 2, 3) THEN 1 ELSE NULL END),

CAST(COUNT(CASE WHEN "days before second visit" IN (1) THEN 1 ELSE NULL END) AS FLOAT)/COUNT(*) AS "% of Users Return within 1 Day",

CAST(COUNT(CASE WHEN "days before second visit" IN (1, 2, 3) THEN 1 ELSE NULL END) AS FLOAT)/COUNT(*) AS "% of Users Return within 3 Da

FROM dataset

GROUP BY "No. of sessions"

HAVING COUNT(*)>10

"""

temp_df_4=pandasq1.sqldf(sq1)

fig, ax1 = plt.subplots()

ax1.bar(x=temp_df_4['No. of sessions'],height=temp_df_4['No. of Users'],label='No. of Users')

ax2 = ax1.twinx()

ax2.plot(temp_df_4['No. of sessions'],temp_df_4['% of Users Return within 1 Day'],'o-',color='red',label='% of Users Return within 1 Day')

ax2.plot(temp_df_4['No. of sessions'],temp_df_4['% of Users Return within 3 Day'],'o-',color='green',label='% of Users Return within 3 Day'

plt.gca().yaxis.set_major_formatter(ticker.PercentFormatter(xmax=1, decimals=0))

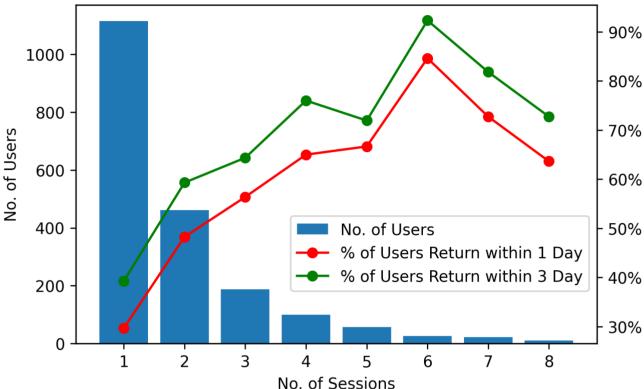
ax1.set_ylabel("No. of Users")

ax1.set_xlabel("No. of Sessions & Re-Visit Rate")

fig.legend(bbox_to_anchor=(1,0.4), bbox_transform=ax1.transAxes)

plt.show()
```





Bet yield rate

By calculating the weighted average of "Bet yield rate" with "Total coin wins" as the weight, I find out that the Expected Bet yield rate is -14%.

$$Bet \, yield \, rate_i = rac{Total \, coin \, wins_i - \, Total \, coin \, bets_i}{Total \, coin \, bets_i}$$
 $Expected \, Bet \, yield \, rate = rac{\sum No. \, of \, spins imes \, Bet \, yield \, rate}{\sum No. \, of \, spins} = -14\%$

Conclusion: This is not a fair game, so it's hard to maintain user retention in the long run.

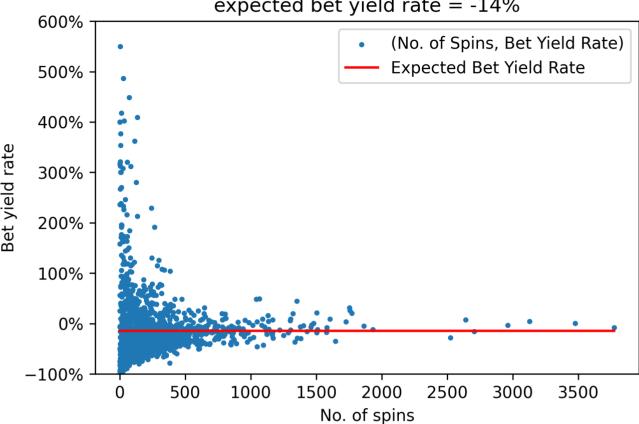
```
In [11]: dataset['Bet yield rate']=dataset['Total coin wins']/dataset['Total coin bets']-1

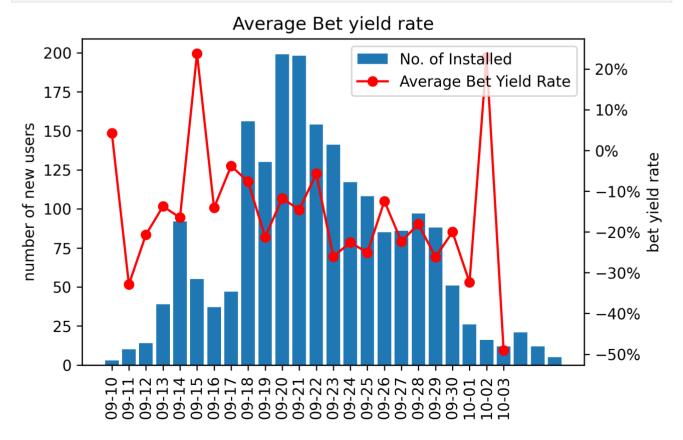
sql="""
SELECT
    SUM("No. of spins"*"Bet yield rate")/SUM("No. of spins")
FROM dataset
WHERE "No. of spins" IS NOT Null
"""

expected_bet_yield_rate=pandasql.sqldf(sql).values[0][0]
fig, axl = plt.subplots()
    axl.scatter(x=dataset['No. of spins'],y=dataset['Bet yield rate'],s=5,label="(No. of Spins, Bet Yield Rate)")
    axl.plt(range(1,int(dataset['No. of spins'].max())),[expected_bet_yield_rate for _ in range(1,int(dataset['No. of spins'].max()))],color='

plt.ylim(-1,6)
    plt.gca().yaxis.set_major_formatter(ticker.PercentFormatter(xmax=1, decimals=0))
    plt.ylabel('No. of spins')
    plt.ylabel('Bet yield rate')
    plt.title("No. of spins and Bet yield rate\nexpected bet yield rate = {}%".format(int(expected_bet_yield_rate*100)))
    fig.legend(bbox_to_anchor=(1,1), bbox_transform=axl.transAxes)
    plt.show()
```

No. of spins and Bet yield rate expected bet yield rate = -14%

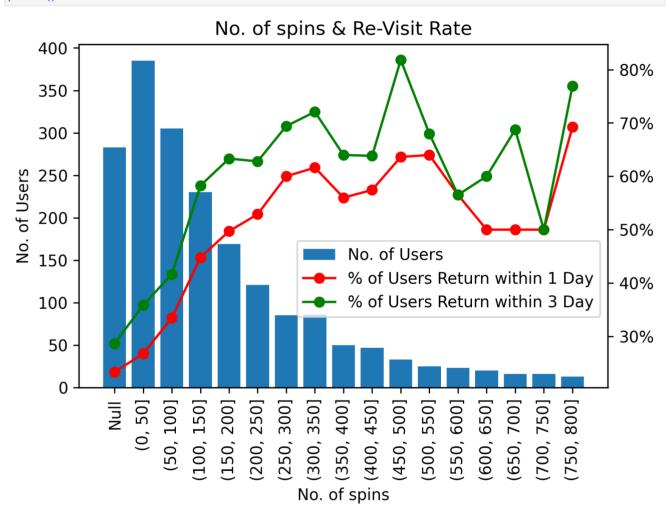




No. of Spins

```
In [13]: data=dataset[['No. of spins',"days before second visit"]].replace(np.nan,0)
    data['No. of spins_label_left']=pd.cut(dataset['No. of spins'],bins=[i for i in range(0,3774+50,50)]).apply(lambda x:int(x.left))
    data['No. of spins_label_right']=pd.cut(dataset['No. of spins'],bins=[i for i in range(0,3774+50,50)]).apply(lambda x:int(x.right))
```

```
\label{local_data} $$  \data['No. of spins_label'] = pd.cut(dataset['No. of spins'], bins=[i for i in range(0,3774+50,50)]).apply(str) $$  \data['No. of spins_label'] = pd.cut(dataset['No. of spins_label'], bins=[i for i in range(0,3774+50,50)]).apply(str) $$  \data['No. of spins_label'] = pd.cut(dataset['No. of spins_label'], bins=[i for i in range(0,3774+50,50)]).apply(str) $$  \dataset['No. of spins_label'] = pd.cut(dataset['No. of spins_label'], bins=[i for i in range(0,3774+50,50)]).apply(str) $$  \dataset['No. of spins_label'] = pd.cut(dataset['No. of spins_label'], bins=[i for i in range(0,3774+50,50)]).apply(str) $$  \dataset['No. of spins_label'] = pd.cut(dataset['No. of spins_label'], bins=[i for i in range(0,3774+50,50)]).apply(str) $$  \dataset['No. of spins_label'] = pd.cut(dataset['No. of spins_label'], bins=[i for i in range(0,3774+50,50)]).apply(str) $$  \dataset['No. of spins_label'] = pd.cut(dataset['No. of spins_label'], bins=[i for i in range(0,3774+50,50)]).apply(str) $$  \dataset['No. of spins_label'] = pd.cut(dataset['No. of spins_label'], bins=[i for i in range(0,3774+50,50)]).apply(str) $$  \dataset['No. of spins_label'] = pd.cut(dataset['No. of spins_label'], bins=[i for i in range(0,3774+50,50)]).apply(str) $$  \dataset['No. of spins_label'] = pd.cut(dataset['No. of spins_label'], bins=[i for i in range(0,3774+50,50)]).apply(str) $$  \dataset['No. of spins_label'] = pd.cut(dataset['No. of spins_label'], bins=[i for i in range(0,3774+50,50)]).apply(str) $$  \dataset['No. of spins_label'] = pd.cut(dataset['No. of spins_label'], bins=[i for i in range(0,3774+50,50)]).apply(str) $$  \dataset['No. of spins_label'] = pd.cut(dataset['No. of spins_label'], bins=[i for i in range(0,3774+50,50)]).apply(str) $$  \dataset['No. of spins_label'] = pd.cut(dataset['No. of spins_label'], bins=[i for i in range(0,3774+50,50)]).apply(str) $$  \dataset['No. of spins_label'] = pd.cut(dataset['No. of spins_label'], bins=[i for i in range(0,3774+50,50)]).apply(str) $$  \dataset['No. of spins_label'] = pd.
  SELECT
                      --"No. of spins_label_left"
                       --"No. of spins_label_right",
"No. of spins_label",
                   NO. OF Spins_label,
COUNT(*) as "No. of Users",
COUNT(CASE WHEN "days before second visit" IN (1) THEN 1 ELSE NULL END),
COUNT(CASE WHEN "days before second visit" IN (1, 2, 3) THEN 1 ELSE NULL END),
CAST(COUNT(CASE WHEN "days before second visit" IN (1, 1) THEN 1 ELSE NULL END) AS FLOAT)/COUNT(*) AS "% of Users Return within 1 Day",
CAST(COUNT(CASE WHEN "days before second visit" IN (1, 2, 3) THEN 1 ELSE NULL END) AS FLOAT)/COUNT(*) AS "% of Users Return within 3 Da
  FROM data
GROUP BY "No. of spins_label_left", "No. of spins_label_right", "No. of spins_label" HAVING COUNT(*)>10
 ORDER BY CAST("No. of spins_label_left" AS INT)
  temp_df_5=pandasql.sqldf(sql)
  fig, ax1 = plt.subplots()
  ax1.bar(x=[str(i) for i in range(len(temp_df_5))],height=temp_df_5['No. of Users'],label='No. of Users')
  ax2 = ax1.twinx()
  ax2.plot([str(i) for i in range(len(temp_df_5))],temp_df_5['% of Users Return within 1 Day'],'o-',color='red',label='% of Users Return with ax2.plot([str(i) for i in range(len(temp_df_5))],temp_df_5['% of Users Return within 3 Day'],'o-',color='green',label='% of Users Return within 3 Day'
 plt.gca().yaxis.set_major_formatter(ticker.PercentFormatter(xmax=1, decimals=0))
ax1.set_xticklabels(list(temp_df_5["No. of spins_label"].fillna(value="Null")))
 plt.setp(ax1.xaxis.get_majorticklabels(),rotation=90)
ax1.set_ylabel("No. of Users")
ax1.set_xlabel("No. of spins")
plt.title("No. of spins & Re-Visit Rate")
   fig.legend(bbox_to_anchor=(1,0.45), bbox_transform=ax1.transAxes)
plt.show()
```



Average spins per session

```
In [14]:

dataset['Average spins per session']=dataset['No. of spins']/dataset['No. of sessions']

data=dataset['Average spins per session', "days before second visit"]].replace(np.nan,0)

data['Average spins per session_label_left']=pd.cut(dataset['Average spins per session'],bins=[i for i in range(0,3774+50,50)]).apply(lambd data['Average spins per session_label_right']=pd.cut(dataset['Average spins per session'],bins=[i for i in range(0,3774+50,50)]).apply(lambd data['Average spins per session_label_right']-pd.cut(dataset['Average spins per session'],bins=[i for i in range(0,3774+50,50)]).apply(str)

sql=""

SELECT

--"Average spins per session_label_left",
--"Average spins per session_label_right",
"average spins per session_label_right",

"OUNT('ASE WHEN "days before second visit" IN (1) THEN 1 ELSE NULL END),
COUNT(CASE WHEN "days before second visit" IN (1, 2, 3) THEN 1 ELSE NULL END),
CAST(COUNT(CASE WHEN "days before second visit" IN (1, 2, 3) THEN 1 ELSE NULL END) AS FLOAT)/COUNT(*) AS "% of Users Return within 1 Day",
CAST(COUNT(CASE WHEN "days before second visit" IN (1, 2, 3) THEN 1 ELSE NULL END) AS FLOAT)/COUNT(*) AS "% of Users Return within 3 Da

FROM data

GROUP BY "Average spins per session_label_left", "Average spins per session_label_right", "Average spins per session_label
HAVING COUNT(*):0

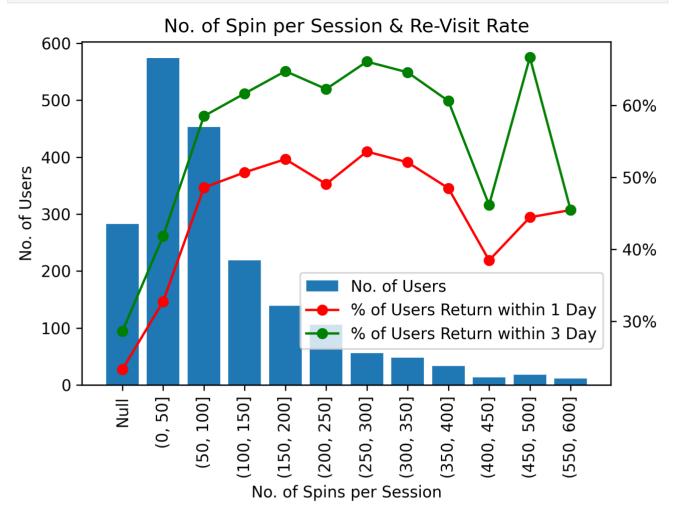
ORDER BY CAST("Average spins per session_label_left" AS INT)

""

temp_df_6-pandasql.sqldf(sql)

fig, ax1 = plt.subplots()
ax1.bar(x=[str(1) for i in range(len(temp_df_6))], height=temp_df_6['No. of Users'], label='No. of Users')
ax2 = ax1.twinx()
ax2.plot([str(i) for i in range(len(temp_df_6))], temp_df_6['% of Users Return within 1 Day'], 'o-', color='red', label='% of Users Return with ax2.plot([str(i) for i in range(len(temp_df_6))], temp_df_6['% of Users Return within 3 Day'], 'o-', color='green', label='% of Users Return with plt.gca().yaxis.set_major_formatter(ticker.PercentFormatter(xmax=1, decimals=0))
```

```
ax1.set_xticklabels(list(temp_df_6["Average spins per session_label"].fillna(value="Null")))
plt.setp(ax1.xaxis.get_majorticklabels(),rotation=90)
ax1.set_ylabel("No. of Users")
ax1.set_xlabel("No. of Spins per Session")
plt.title("No. of Spin per Session & Re-Visit Rate")
fig.legend(bbox_to_anchor=(1,0.35), bbox_transform=ax1.transAxes)
plt.show()
```



Coin Balance before Bet

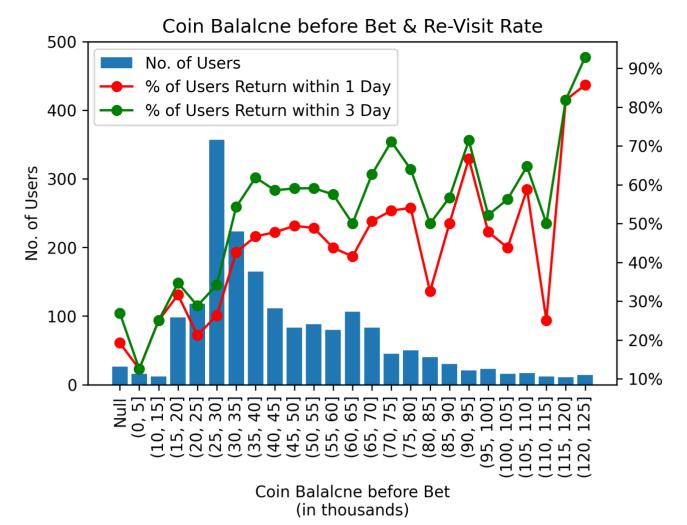
```
In [15]: dataset["Total coin earn"]=dataset['Total coin wins']-dataset['Total coin bets']
               dataset["coin balance before bet"]=dataset["coin balance"].replace(np.nan,0)-dataset["Total coin earn"].replace(np.nan,0)
              data=dataset[["coin balance before bet","days before second visit"]].fillna(0)

data[label_left']=pd.cut(dataset['coin balance before bet'],bins=[i for i in range(0,6006350+5000,5000)]).apply(lambda x:int(x.left))

data['label_right']=pd.cut(dataset['coin balance before bet'],bins=[i for i in range(0,6006350+5000,5000)]).apply(lambda x:int(x.right))

data['label']=pd.cut(dataset['coin balance before bet'],bins=[i for i in range(0,6006350+5000,5000)]).apply(str)
               sq1=""
               SELECT
                     --"Average spins per session_label_left",
--"Average spins per session_label_right",
                    "label",
COUNT(*) AS "No. of Users"
                    COUNT(CASE WHEN "days before second visit" IN (1) THEN 1 ELSE NULL END),
COUNT(CASE WHEN "days before second visit" IN (1, 2, 3) THEN 1 ELSE NULL END),
CAST(COUNT(CASE WHEN "days before second visit" IN (1) THEN 1 ELSE NULL END) AS FLOAT)/COUNT(*) AS "% of Users Return within 1 Day",
CAST(COUNT(CASE WHEN "days before second visit" IN (1, 2, 3) THEN 1 ELSE NULL END) AS FLOAT)/COUNT(*) AS "% of Users Return within 3 Da
              FROM data
GROUP BY "label_left", "label_right", "label"
              HAVING COUNT(*)>10

ORDER BY CAST("label_left" AS INT)
               temp df 7=pandasql.sqldf(sql)
                               x=range(len(temp_df_7)),height=temp_df_7['No. of Users'])
               # temp_df_7
               fig, ax1 = plt.subplots()
               ax1.bar(x=[str(i) for i in range(len(temp_df_7))],height=temp_df_7['No. of Users'],label='No. of Users')
               ax2 = ax1.twinx()
               ax2.plot([str(i) for i in range(len(temp_df_7))],temp_df_7['% of Users Return within 1 Day'],'o-',color='red',label='% of Users Return with ax2.plot([str(i) for i in range(len(temp_df_7))],temp_df_7['% of Users Return within 3 Day'],'o-',color='green',label='% of Users Return wi
               plt.gca().yaxis.set_major_formatter(ticker.PercentFormatter(xmax=1, decimals=0))
               label=label.str.replace("(",""
label=label.str.replace("]","")
               label=label.str.split("
               label=label\_apply(lambda \ x:"("+str(int(int(x[0])/1000))+", "+str(int(int(x[1])/1000))+"]" \ if \ len(x)==2 \ else \ x[0])
               label=label.to_list()
               ax1.set xticklabels(label)
               plt.setp(ax1.xaxis.get_majorticklabels(),rotation=90)
               ax1.set_ylabel("No. of Users")
ax1.set_xlabel("Coin Balalcne before Bet\n(in thousands)")
               ax1.set ylim([0,500])
               plt.title("Coin Balalcne before Bet & Re-Visit Rate")
```



Modeling

Feature Engineering

Feature Selection

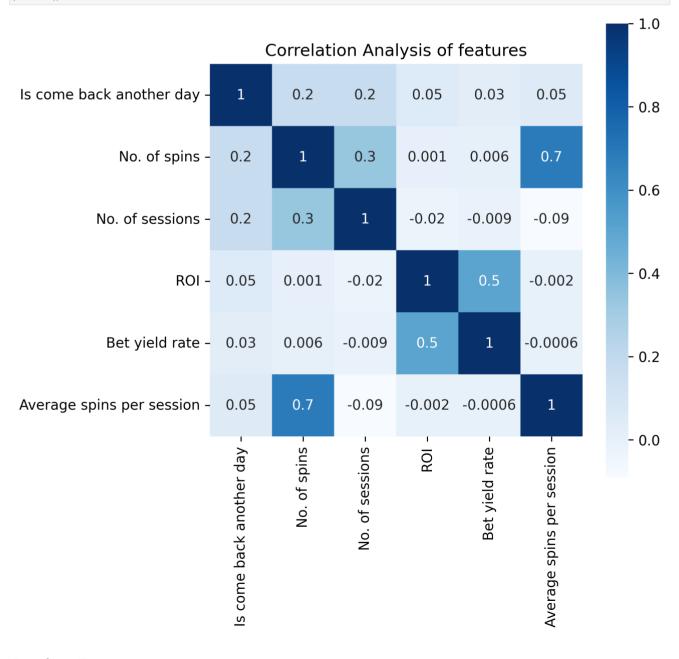
exclude the data where install date = 2014-10-06

exclude feature "Current level" to avoid data leakage

Logistic regression

```
x_norm.columns=x.columns
              #define input
              y=model_df['Is come back another day']
              {\tt lr = LogisticRegression(penalty='12', random\_state=1)} \ \textit{\#use L2 regularization to avoid overfitting}
              ypred = lr.predict(x)
In [20]: #evaluate model
             print("Confustion Matrix:\n",metrics.confusion_matrix(y,ypred))
print("precision_score: {}%".format(round(metrics.precision_score(y,ypred)*100,1)))
print("recall_score: {}%".format(round(metrics.recall_score(y,ypred)*100,1)))
print("accuracy_score: {}%".format(round(metrics.accuracy_score(y,ypred)*100,1)))
              Confustion Matrix:
               [[1113 64]
[ 697 120]]
              precision_score: 65.2%
              recall score: 14.7%
              accuracy_score: 61.8%
              temp_data=pd.DataFrame(zip(list(x.columns),list(lr.coef_[0])))
              temp_data.columns=["features","coefficient"]
sql="""
             SELECT * FROM temp_data
ORDER BY ABS("coefficient") DESC
              pandasql.sqldf(sql)
Out[21]:
                                    features coefficient
                                No. of spins
                                                  3.676256
             1
                                                 2.703804
                             No. of sessions
              2
                                         ROI
                                                  0.810488
```

In [22]: df_coor=model_df[['Is come back another day',"No. of spins","No. of sessions","ROI","Bet yield rate","Average spins per session"]].corr()
 plt.subplots(figsize=(6,6))
 fig=sns.heatmap(df_coor,annot=True, vmax=1, square=True, cmap="Blues", fmt='.lg')
 plt.title("Correlation Analysis of features")
 plt.show()



Random Forest

3

Bet yield rate

4 Average spins per session

0.680844

-0.457461

 _	_coor=model_d t.subplots(fi		ome back another d	ay',"No. of	sessions","N	o. of spins",	"Total coin be	ts","Total co	oin wins","coi	in balance"]].	corr()
4	coin balance	0.080992									
3	Total coin wins	0.088844									
2	Total coin bets	0.144737									
٠.	No. or spins	0.195445									

