



AITEL EXAMINATION

UGANDA CERTIFICATE OF LOWER CURRICULUM EDUCATION

END OF YEAR EXAMINATIONS 2023

SENIOR TWO

Entrepreneurship Education

DURATION 2 HOURS

INSTRUCTION.

Answer all questions

SKILL BASED QUESTIONS (80 marks)

Mr. Nuludin after teaching for so many years at st.marys secondary school, mbale, decided to open up a bakery using the little savings he had generated from the teaching profession. The bakery was dealing in the making of bread, cakes, daddies and a wide variety of bakery products.

Qn 1a). In a few sentences, describe the type of business which mr.nuludin was operating. (10 marks)

b) What do you think are the advantages of operating such a form of business? (10 marks)

2. You have been invited by the village leaders to be a chief guest in the opening up of "BUGEMA SAVINGS AND CREDIT COOPERATIVE SOCIETY SACCO " in Mbale city. In not more than 100 words, give a speech to the village people explaining to them about "MEMBERSHIP IN SACCO, SAVINGS, CREDITS AND BENEFITS to the members " (20 MARKS)

3a) explain the following terms as used in production and give relevant examples

i)a human need (2 marks)

ii) Want (2 marks)

iii) Utilities (2 marks)

iv) Primary production (2 marks)

v) Secondary production (2 marks)

b) As an entrepreneur, explain the benefits of effective record keeping in production .(20 marks)

4a) DK and SONS enterprise is a newly developed business located in the middle of Kampala. It deals in the manufacture of a wide range of products which include; (mattresses, clothes, soft drinks, drinking water, soap, mention but a few. as a student of entrepreneurship education, identify various channels of distribution to be used and the types of products that suit each channel. (20 marks)

