

845/2

**ENTREPRENEURSHIP  
EDUCATION**

*Paper 2*

*July/Aug 2023*

*2  $\frac{1}{2}$  hours*



**KAMSSA JOINT MOCK EXAMINATIONS**

**Uganda Certificate of Education**

**ENTREPRENEURSHIP EDUCATION**

**Paper 2**

2hours30minutes

**Instructions to candidates**

- *Answer only **four** questions*
- *Section **A** is compulsory. Answers to this section should be precise.*
- *Answer **three** questions from section **B**.*
- *Credit will be given for use of relevant diagrams and illustrations*
- *Any additional question(s) answered will **not** be marked*
- All questions in section **B** carry equal marks.

## **SECTION A: (40 MARKS)**

**Answer all parts of this section.**

1. a) i) Define dignity of work. (01 mark)  
ii) State two values of doing work. (02 marks)
- b) i) Distinguish between sole trade and partnership businesses. (02 marks)  
ii) Outline three characteristics of a sole trade business. (03 marks)
- c) i) What is a financial plan? (01 mark)  
ii) Give any three uses of a financial plan to an entrepreneur. (03 marks)
- d) Mention any four principles of corporate governance. (04 marks)
- e) i) Define the term prospectus. (01 mark)  
ii) Identify three features of a private limited company. (03 marks)
- f) i) What is a business contract. (01 mark)  
ii) Give three ways of discharging a contract. (03 marks)
- g) i) Define the term communication. (01 mark)  
ii) State any three barriers to effective communication in a business. (03 marks)
- h) i) What is adding value as used in entrepreneurship. (01 mark)  
ii) Outline any three importance of adding value. (03 marks)
- i) i) Define wholesale trade. (01 mark)  
ii) Give any three circumstances under which a wholesaler may be eliminated from the chain of distribution. (03 marks)
- j) i) What is meant by product positioning? (01 mark)  
ii) Mention any three factors that influence product positioning. (03 marks)

## **SECTION B (60 MARKS)**

**Answer any three questions in this section.**

2. a) Explain any five negative effects of a business on the natural environment in Uganda (10 marks)  
b) Suggest five ways of reducing negative effects of the business on the environment. (10 marks)
3. a) Describe any six roles of capital market in your country. (12 marks)  
b) Explain the problems faced by capital market in Uganda. (08 marks)
4. a) Explain the principles of taxation. (10 marks)  
b) Describe any five problems faced by the taxation system in Uganda. (10 marks)
5. a) State and explain the cardinal principles of Insurance. (10 marks)  
b) Describe the procedures of taking out an insurance policy. (10 marks)
6. a) Identify any six types of Agri-business in Uganda. (06 marks)  
b) What is the importance of Agri-businesses in Uganda? (06 marks)  
c) Briefly explain the problems faced by Agri-businesses in Uganda. (08 marks)

**END**