800/1 COMMERCE Paper 1 Jul./Aug. 2023 2½ hours



# WAKISO-KAMPALA TEACHERS' ASSOCIATION (WAKATA) WAKATA MOCK EXAMINATIONS 2023

Uganda Certificate of Education
COMMERCE

Paper 1

2 hours 30minutes

### INSTRUCTIONS TO CANDIDATES:

This paper consists of two sections; A and B

Answer all questions in section A and any four from section B

Answers to all questions must be written in the answer booklet(s) provided.

All questions in section B carry equal marks.

Any additional question(s) answered will not be marked.

You may lose marks for untidy work

SECTION A (20 MARKS)

Write the letter corresponding to the correct answer for each question in the answer booklet provided.

1.	The process of distinguishing substitute go A. Standardization B. Branding	ods by producers is called C. Pre-packaging D. Blending
2.	The cover against events that are bound to A. Insurance B. Indemnity	happen is known as C. Assurance D. Subrogation
3.	Which one of the following is not a function A. Medium of exchange B. Unit of account	on of money?  C. Purchase goods and services  D. Store of value
4.	Which one of the following is a true character.  A. has no time table  B. follows regular routes	cteristic of a tramp? It  C. charges very high rates  D. handles specialized cargo
5.	Calculate the net sales of a trading firm wh total sales of Shs. 1,400,000 and returns in A. Shs. 900,000 C. Shs. 1,800,000	ich has returns outwards of Shs. 500,000, wards amounting to Shs. 400,000 B. Shs. 1,000,000 D. Shs. 500,000
6.	The main advantage of specialization is that A. Saves time B. Allows constant use of machinery	t it,  C. Leads to mass production  D. Promotes development of skills
7.	"Aerial, better stains removal in one wash" A. Direct advertising B. Informative advertising	This statement is an example of; C. Indirect advertising D. Persuasive advertising
8.	The formula for capital of the business is A. Capital = Liabilities + Assets C. Liabilities = Capital + Assets	B. Asset = Capital + Liabilities D. Capital = Liabilities - Assets
9.	The re-exportation of goods to another cour. A. Export Trade C. Entreport Trade	ntry is called B. Import Trade D. International Trade
10.	A. Form Utility C. Time Utility	ng of raw materials into finished goods  B. Place Utility  D. Possession Utility
11.	A business had the following: Stock Shs. 2, 600,000, Creditors Shs. 400,000, Cash Shs. 700,000. Determine the value of working c. A. Shs. 4,300,000/= C. Shs. 3,600,000/=	000,000, Mortgages Shs. 4,000,000, Debtors Shs. 1,000,000, Bank o/d Shs. 300,000, Bank Shs. apital.  B. Shs. 7,600,000/=  D. Shs. 700,000/=

12.	The advantage enjoyed when product A. Diseconomies of Scale C. Economies of Scale	B. Demand D. Supply	
13.	The giving of a design or symbol to A. Blending C. Vending	a product is called  B. Packaging  D. Branding	
14.	The document prepared by the seller to the customer informing him or her about the goods supplied on credit is called.		
	A. An Invoice C. Receipt	B. Credit Note D. Delivery Note	
15.	This is the difference between the vis	sible imports and visible exports.	
	A. Balance of Trade	B. Terms of Trade	
	C. Balance of Payment	D. Dumping	
16.	One of this is a provision for the Partnership Act 1890  A. No interest is allowed on capital and drawings by partners.  B. Interest is allowed on capital and drawings by the partners  C. Profits and Losses are shared according to capital contributions  D. Salary payment is made to an active member		
17.	One of this is not the role of Uganda Revenue Authority  A. Assessing and collecting taxes on behalf of the government.  B. Accounting to Ministry of Finance all revenue collected.  C. Keeping all the cash collected for the government  D. Facilitating trade and investment in the economy.		
8.	A cheque presented for payment before the maturity date on it is called		
	A. Post-Dated Cheque	B. Stale Cheque	
	C. Forged Cheque	D. Dishonoured Cheque:	
9.	This policy covers risks against losses which may be encountered in transporting goods by water.		
	A. Voyage Policy	B. Port Policy	
	C. Time Policy	D. Open Policy	
20.	This is an advanced way of sending electronic messages from one computer to other or from a smart internet enabled phone to another		
	A. Expresses Mail	B. Electronic Mail	
	C. Extended Mail	D. Electrol Mail	

SECTION B (80 MARKS)

Answer any four questions from this section

21.	(a)	Distinguish between sales promotion and advertising.	(04 marks)
	(b)	Explain eight methods of sales promotion.	(16 marks)
22.	(a)	Distinguish between location and delocalization?	(04 marks)
	(b)	What factors are considered for the location of an industry?	(16 marks)
23.	(a)	Describe the different channels of distribution for goods.	(08 marks)
	(b)	What factors are influence the choice of distribution channel for goods?	(12 marks)
24.	(a)		
			(10 marks)
	(b)	State the reasons as to why Uganda may limit its trade with Rwanda.	(10 marks)
25.	(a)	Distinguish between Nationalization and Privatization.	(04 marks)
	(b)	What are the benefits of Nationalization?	
26. (a)		Why are bonded warehouse important to the government?	(10 marks)
	(b)	What are the features of ware housing?	
27.	(a)	Distinguish between communication and effective communication.	(04 marks)
	(p)	Explain the elements of effective communication.	
28.	The following details relates to the business transactions of Gunuma Traders Limited.		
		(i) Opening Stock Shs. 2,000,000	
		(ii) Gross Profit Shs. 4,100,000	
		(iii) Average Stock Shs. 2,500,000	
		(iv) Rate of Turnover 8 Times	
	Rec	quired:	

## Calculate:

(a)	Closing Stock	(05 marks)
(b)	Cost of Sales	(05 marks)
(c)	Net Purchases	(05 marks)
(d)	Net Sales	(05 marks)