

**KIYALA HIGH SCHOOL**  
**END OF YEAR ASSESSMENT TEST 2024**  
**ENTREPRENEURSHIP**  
**S.2**

**Time: 2 Hours**

**INSTRUCTIONS:**

- The paper contains two section **A** and **B** with *four items*, attempt *only three* items from all.
- *Section A* is compulsory and choose only one item from *section B*
- Any *additional item* attempted *will not* be scored

**SECTION A**

**Item 1**

Today a group of youth were at Akiiki's washing bay, he had hired them temporarily to help him clean Uganda Revenue Authority (URA) vehicles which were needed urgently. Suddenly they started wondering why government should collect taxes, collect fines or even received donations, because to them all that revenue is too much for one government.

Akiiki promised the youths to ask the local council I (LCI) chairperson to help them to find out why government needs the revenue.

***Task***

As a student of entrepreneurship, you have been approached by the LCI chairperson for help.

- a) Write a speech you would present to the youth explaining to them the uses of government revenue.
- b) Identify to them any five sources of revenue to the government.

**Item 2**

Having raised funds from his savings and sale of his motorcycle. Opolot started a shop in his village of Kodukul. He employs the labour of his wife to assist him run the business especially when he is not around.

Opolot has the sole authority of making decisions about his business without any constructions. He is fully responsible for the risk, losses and debts of that business. He is the business and the business is him. His business is not subjected to any heavy government regulations apart from the acquisition of a trading license he receives at the beginning of every year.

For the period he has operated the business, Opolot has realized many benefits from his business. However, he has also realised some shortcomings from his shop. Some of which included the following; he suffers all the business losses alone, it is hard for him to raise large sums of working capital to expand his business, he is usually over worked and exhausted since he does most of the business activities alone and is always worried of business debts, among others.

### ***Task***

- a) Explain the benefits of operating this form of business.
- b) Identify the challenges faced by Opolot.

## **SECTION B**

***Attempt one item from this section***

### **Item 3**

Okello is operating a bakery in Ongino town council producing different flavours of bread. He has been offered a tender to supply bread to Good will supermarket.

### ***Task***

Applying your entrepreneurial knowledge, help Okello to;

- a) Identify channels of distributing his bread.
- b) Identify the methods of sales promotions he can use to advertise his business.

### **Item 4**

Ziwa has saved shs. 10,000,000 which he wished to use to start an income generating activity. He is stranded with the money as he is not sure of what to do.

### ***Task***

Using your skills of entrepreneurship;

- a) Select for him a viable business that he can do.
- b) Make a budget for Ziwa to use in his business.

***Wishing you Good luck***