

P230/3
ENTREPRENEURSHIP
EDUCATION
Paper 3
Nov./Dec. 2022
3 hours



UGANDA NATIONAL EXAMINATIONS BOARD
Uganda Advanced Certificate of Education
ENTREPRENEURSHIP EDUCATION

Paper 3
3 hours

INSTRUCTIONS TO CANDIDATES:

*This paper consists of **three** Sections; **A, B and C.***

*Answer **four** questions only.*

***All** questions carry equal marks.*

*Section **A** is **compulsory**. Answer any **three** questions from Section **B** and **C**, choosing at least **one** question from each section.*

Credit will be given for use of relevant diagrams and illustrations.

*Any additional question answered will **not** be marked.*

SECTION A: CASE STUDY

Answer all parts of this question.

1. Read the case study below and answer the questions that follow.

Kazibure has skills in brick laying and concreting practice. He, together with his associates have formed the Kazibure Building Construction Company Ltd (KBCCL) to provide national and international building and construction works.

For a company to be given international contracts, the national procurement regulations demand that such a company should have a foreign component in terms of ownership and management with clearly laid terms and conditions.

To be able to fulfill the above condition, KBCCL is inviting foreign shareholders to beef up the ownership and management of the company.

The following terms and conditions have been agreed between the local and foreign shareholders.

- 60% of the shares will be owned by nationals.
- 80% of the materials will be locally obtained.
- 90% of the labour force shall be nationals.
- 75% of top-management will comprise foreigners.
- 52% of the profits generated annually shall be repatriated by foreigners.
- Initial construction equipment shall be provided by foreigners and land for the company premises by the locals.

After operating for five years, the initial construction equipment has become obsolete and is due for disposal. The available options for the company is to either hire or purchase new machinery and equipment.

- (a) Identify the entrepreneurial qualities of Kazibure. (04 marks)
- (b) Explain the social and economic implications of the terms and conditions in the KBCCL contract. (08 marks)
- (c) What are the benefits of operating a company that can undertake both national and international projects? (05 marks)
- (d) Giving reasons for your answer, advise KBCCL on;
 - (i) any **two** appropriate methods of disposing equipment. (04 marks)
 - (ii) whether to hire or purchase new equipment. (04 marks)

SECTION B: SCHOOL BUSINESS CLUB

Answer at least one question from this section.

2. (a) Describe the business. (04 marks)
- (b) (i) Mention the tools and equipment you used in the production process. (03 marks)
- (ii) How were the tools and equipment maintained? (06 marks)
- (c) Explain the measures that were taken to minimize costs in the production process. (08 marks)
- (d) What packaging materials were used for the products of the business? (04 marks)
3. (a) Describe the business. (04 marks)
- (b) What encouraged you to start the business? (06 marks)
- (c) As a member of the business club, what benefits did you enjoy? (05 marks)
- (d) How did you manage the challenges met during the operation of the business? (10 marks)

SECTION C: FIELD ATTACHMENT/FIELD TRIP

Answer at least one question from this section.

4. With reference to the business enterprise you were attached to;
- (a) give a general description of the business. (05 marks)
- (b) how does the business ensure its continuity? (08 marks)
- (c) mention any four taxes paid by the business to the local authority. (04 marks)
- (d) what strategies are used by the business to develop a personal brand? (08 marks)
5. For any **one** field trip you made **either** as an individual **or** group;
- (a) describe the characteristics of the business. (04 marks)
- (b) what economic-environmental factors influenced the entrepreneur to take advantage of the business opportunity? (05 marks)
- (c) how does the business you visited manage change? (06 marks)
- (d) explain the factors that influence the business decisions on the terms of sales. (10 marks)