

1. You intend to start a secretarial business in your town.
- (a) Use a suitable medium to promote your project. (06 marks)
  - (b) Write down the guidelines for selecting machinery and equipment for use in your business. (07 marks)
  - (c) Design a cash sale slip to be used in your business. (06 marks)
  - (d) What management tasks are likely to lead to business failure if poorly handled? (06 marks)

2. The following information relates to EXPRESS SUPER MARKET for the month of June 2023.

June 2023

- 1<sup>st</sup> received an invoice from Nalukenge worth Shs. 5,800 with invoice No.012.
- 2<sup>nd</sup> issued an invoice to Luwagga invoice No. 061 of Shs. 92,000
- 4<sup>th</sup> received a credit note of Shs. 3,000 with credit note No. 023 from Nalukenge.
- 5<sup>th</sup> issued invoice No. 033 of Shs.18,600 to Mukisa.
- 7<sup>th</sup> issued credit note No. 011 to Mukisa of Shs. 600
- 11<sup>th</sup> received an invoice No. 041 from Nasaazi of Shs. 36,700
- 14<sup>th</sup> issued an invoice No. 455 to Kwizera of Shs. 55,000
- 17<sup>th</sup> received a credit note No. 018 from Nasaazi of Shs. 700
- 18<sup>th</sup> received an invoice No. 060 of Shs.24,100 from Wanyana.
- 18<sup>th</sup> issued a credit note No. 023 to Kwizera of Shs. 500
- 19<sup>th</sup> received an invoice of Shs. 24,600 with invoice No. 022 from Kabiswa.
- 20<sup>th</sup> issued a credit note No. 088 to Wanyana of Shs. 100
- 25<sup>th</sup> issued an invoice No.702 to Asimwe of Shs. 33,300
- 26<sup>th</sup> issued credit note No. 094 to Asimwe of Shs. 3,300

Required

- (a) Prepare necessary day books for Express Super Market (22marks)
  - (b) Under what condition may a credit note be issued? (03 marks)
3. You are a managing director of a maize milling company in your local community.
- (a) Present a general description of your business. (07 marks)
  - (b) Write a job description for the post of a security guard. (06 marks)
  - (c) Explain the factors that may influence your decision when determining prices for your products. (06 marks)
  - (d) Write a notice informing your potential customers about your intentions to open up another branch. (06marks)



4. You are an entrepreneur who is tax compliant (04 marks)
- (a) Outline any **four** obligations of a tax payer.
- (b) In the month of September 2018, Muhindo Job made the following VAT inclusive transactions,
- Purchases Shs. 590,000  
Sales Shs. 944,000
- Calculate Muhindo Job's;
- (i) VAT payable to Uganda Revenue Authority. (04 marks)  
(ii) Total purchase price (VAT Exclusive). (04 marks)
- (c) The table below shows the tax rates for PAYE deductions

	Chargeable monthly income	Tax rate
1	Not exceeding Shs. 235,000	NIL
2	Exceeding Shs. 235,000 but not exceeding Shs. 335,000	10% of the amount by which Chargeable income exceed Shs. 235,000
3	Exceeding Shs. 335,000 but not exceeding Shs. 410,000	Shs.10,000 plus 20% of the amount by which chargeable income exceeds Shs. 335,000
4	Exceeding Shs. 410,000	Shs. 25,000 plus 30% of the amount by which chargeable income exceeds Shs. 410,000

Calculate the monthly PAYE for the following workers:-

- (i) Ndenqwa who earns a monthly salary of Shs. 410,000 (04 marks)  
(ii) Kateme who earns an annual salary of Shs. 6,000,000 (05 marks)
- (d) Nanduto owns houses in Kisaasi, Entebbe, and Jinja where she earns Shs. 900,000, Shs. 600,000 and Shs. 2,500,000 per year respectively.
- Use Shs. 2,820,000 as tax free allowance
  - Use 12% as rental income tax rate.
- Calculate Nanduto's rental income tax payable to Uganda Revenue Authority. (04 marks)

5. You have secured a bank loan of Shs. 10,000,000 to establish a washing bay which also offers night parking services. The loan is to be paid back in 4 months period at an interest rate of 8% per month on outstanding balances.
- (a) Prepare a loan repayment schedule. (07marks)
- (b) Identify **four** possible risks likely to be faced in your business and state the possible insurance policies to cover the identified risks. (08 marks)
- (c) Identify any **four** sources of long term finances for your business. (04marks)
- (d) How will your business depend on the natural environment? (06marks)

END



845/1  
ENTREPRENEURSHIP  
EDUCATION  
PAPER 1  
July/August 2023  
2 ½ hours



## WAKISSHA JOINT MOCK EXAMINATIONS

Uganda Certificate of Education

ENTREPRENEURSHIP EDUCATION

Paper 1

2 hours 30 minutes.

### INSTRUCTIONS TO CANDIDATES:

- Answer any **four** questions.
- All questions carry equal marks.
- Any additional question(s) answered **will not** be marked.
- Credit will be given for use of relevant diagrams and illustrations.

854/1  
ENTREPRENEURSHIP  
EDUCATION  
Jul, Aug, 2023  
Paper 1  
 $2\frac{1}{2}$  Hours



## MATIGO MOCK EXAMINATIONS BOARD

*Uganda Certificate of Education*

ENTREPRENEURSHIP EDUCATION

2HOURS:30MINUTES

Paper 1

### INSTRUCTIONS TO CANDIDATES:

- *Answer four questions only*
- *All questions carry equal marks*
- *Credit will be given for the use of relevant diagram*
- *Any additional question(s) answered will not be marked*

**Turn Over**



1. You are operating a small-scale mobile money business providing mobile money services.

- (a) Write a letter of inquiry to a potential landlord for hire of business premises. (06 marks)
- (b) What measures do you employ to capture a large market share? (07 marks)
- (c) Prepare guidelines followed by the business to ensure safety of business cash. (06 marks)
- (d) What ethical practices does the business exhibit towards its customers? (06 marks)

2. Ms. Catherine Bamu has given you the following balances from her books as at 31<sup>st</sup> Dec 2016.

Details	Shs
Cash in hand	1,200
Cash at bank	11,000
Stock 1 <sup>st</sup> Jan 2016	21,000
Debtors	8,000
Creditors	10,000
Returns inwards	500
Sales	56,000
Purchases	20,500
Capital	14,900
Salaries	4,000
Water & Electricity	600
Postage	200
Drawings	900
Stock 31 <sup>st</sup> Dec 2016	13500
Furniture	7500
Motor van	35,000
Bank loan	30,000
Rent Received	1,200
Office Rent	1,700

DEACIL

### Required;

- (a) Form the above balances, prepare her Trial balance as at 31<sup>st</sup> 12. 2016. (10 marks)
- (b) Prepare her Income statement for the year ended 31<sup>st</sup> .12. 2016 (10 marks)
- (c) Compute her;
  - (i) Working capital ratio. (03 marks)
  - (ii) Debtors' collection period in days (Use 365 days). (02 marks)

3. You have started a restaurant in your community.

- (a) Write a letter to the health inspector requesting for the inspection of your business premises. (07 marks)
- (b) Describe the business laws you abide by when operating the business. (07 marks)
- (c) What measures have you put in place to improve the quality of your services? (06 marks)
- (d) How does your business benefit the community? (05 marks)

4. You are running a successful supermarket, however your employees keep complaining why they are charged PAYE TAX from their income.

- (a) Explain to them why it's important for them to pay tax. (05 marks)
- (b) One of your employees earns a gross salary of shs. 600,000. How much PAYE does he pay? (06 marks)
- (c) In the month of July 2017, Star Gang had VAT exclusive transactions with VAT registered enterprises as follows;

Purchases	Shs. 2,500,000
Sales	Shs. 4,800,000

Compute VAT paid by Star Gangs to URA (05 marks)

- (d) (i) . How do business evade taxes in Uganda? (04 marks)
- (ii) What are the consequences of tax evasion to businesses in Uganda? (05 marks)

5. You have acquired a loan of Shs. 2,000,000 at an interest of 2% per annum payable in 5 equal installments, to start a poultry project.

- (a) Prepare a loan repayment schedule using reducing balance method. (06 marks)
- (b) Outline the risks that may affect the business. (06 marks)
- (c) What steps did you follow to develop a business plan for the business? (07 marks)
- (d) Formulate policy guidelines you will follow to ensure proper management of the borrowed funds. (06 marks)

END

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800/1  
COMMERCE  
Paper 1  
July / August 2023  
2½ hours



## WAKISSHA JOINT MOCK EXAMINATIONS

Uganda Certificate of Education

COMMERCE

Paper 1

2 hours 30 minutes

### INSTRUCTIONS TO CANDIDATES:

- *This paper consists of two sections, A and B.*
- *Answer all questions in section A and any four from section B.*
- *Any additional question(s) answered will not be marked.*
- *Answers to all questions must be written in the answer booklet/sheets provided.*
- *Each question in section B carry equal marks.*
- *You may lose marks for untidy work.*

## SECTION A (20 MARKS)

*Write the letter corresponding to the correct answer for each question in the answer booklet/sheet provided.*

1. The main concern of commerce is
  - A. to bridge the gap between producers and wholesalers.
  - B. to bridge the gap between traders and consumers.
  - C. to bridge the gap between producers and consumers.
  - D. to transform raw materials into finished goods.
2. Which of the following best defines the term utility?
  - A. Demand for a commodity.
  - B. Ability to satisfy a want.
  - C. Ability to produce consumer goods.
  - D. Usefulness in production.
3. How will the consumers react when there is an increase in the price of the commodity?
  - A. Increase quantity supplied.
  - B. Increase quantity demanded.
  - C. Decrease quantity demanded.
  - D. Decrease quantity supplied.
4. The type of business suitable for an individual with small capital living along a busy road is
  - A. village shop.
  - B. vending.
  - C. supermarket.
  - D. roadside selling.
5. The amount of money regularly paid by the insured to the insurer is called
  - A. premium.
  - B. sum-insured.
  - C. surrender value.
  - D. under-insurance.
6. In a consumer cooperative, profits are shared according to each members'
  - A. role in society.
  - B. purchases from the cooperative.
  - C. number of shares held.
  - D. initial contribution to the society.



7. Which of the following is a reason for the need for consumer protection against advertising
  - A. Checking the danger of misleading adverts.
  - B. Creating demand for goods.
  - C. Helping in price reduction.
  - D. Promoting market research.
8. A situation where business expenses exceed gross profit is known as
  - A. gross loss
  - B. bad debt
  - C. net loss
  - D. net profit
9. Tertiary production would include
  - A. trading and hunting.
  - B. hair dressing and teaching.
  - C. construction and oil refining.
  - D. whole selling and farming.
10. Which one of the following is a durable consumer good?
  - A. Radio
  - B. Rice
  - C. Shoe
  - D. Salt
11. Which of the following is not a service of wholesalers to the manufacturers?
  - A. Giving credit facilities.
  - B. Buying goods in bulk.
  - C. Prompt cash payment.
  - D. Advertising goods.
12. Identify a bank document, which would help one to know the financial status of his customer before transacting business.
  - A. Bank reconciliation statement
  - B. Bank financial statement
  - C. Letter of credit
  - D. Credit status inquiry
13. Which one of the following pairs is the classification of joint stock companies?
  - A. Registered and private companies.
  - B. Public and registered companies.
  - C. Registered and statutory.
  - D. Public and statutory.

14. Identify a tax imposed on value addition on goods.
- A. Pay as you earn
  - B. Value added tax
  - C. Rental tax
  - D. Import tax
15. What is net capital employed? It is
- A. fixed assets plus working capital.
  - B. current assets less current liabilities.
  - C. fixed assets less current liabilities.
  - D. fixed assets plus current assets.
16. The act of allocating a name to a particular product is termed as
- A. pre-packing.
  - B. branding.
  - C. trade marking.
  - D. blending.
17. The main function of a bonded warehouse is to
- A. safeguard customer's goods.
  - B. advertise goods on behalf of traders.
  - C. prepare goods for sale.
  - D. keep goods pending payment of customs duty.
18. The government can best control imports through
- A. levying export duties.
  - B. fixing imports and export duties.
  - C. levying high import duties.
  - D. levying high export duties.
19. A post office facility, which is used to send money in case of an emergency is called
- A. registered post.
  - B. postal order.
  - C. expedited mail service.
  - D. telegraphic money order.
20. A company's records are Shs. 100,000 for current assets, fixed assets are Shs.500,000 and Shs. 80,000 for current liabilities. Determine its working capital.
- A. Shs. 10,000
  - B. Shs. 400,000
  - C. Shs. 50,000
  - D. Shs. 20,000

$$\begin{aligned}\text{Working capital} &= CA - CL \\ &= 100,000 - 80,000\end{aligned}$$



*Answer any four questions.*

21. (a) Distinguish between **commerce** and **business**. (04 marks)  
(b) What is the importance of commerce to an ordinary level student? (16 marks)
22. (a) With the help of an illustration, explain the branches of production. (12 marks)  
(b) Give **four** differences between individual and commercial production. (08 marks)
23. (a) Explain **five** reasons, why foreign trade should be controlled. (10 marks)  
(b) Explain **five** methods the Uganda government can use to restrict import trade. (10 marks)
24. (a) Explain **four** types of bank accounts an individual may open in a commercial bank. (08 marks)  
(b) Describe **six** advantages of a cheque as a means of payment. (12 marks)
25. (a) Give **four** differences between sole proprietorship and partnership. (08 marks)  
(b) Identify **six** circumstances under which a partnership may be dissolved. (12 marks)
26. (a) Explain **six** principles of a good tax system. (12 marks)  
(b) (i) State **four** reasons why the government of Uganda should levy taxes. (04 marks)  
(ii) Outline **four** problems experienced by tax authorities. (04 marks)
27. (a) Explain the following terms as used in insurance;  
(i) Sum-insured (02 marks)  
(ii) under-insurance (02 marks)  
(iii) actuary (02 marks)  
(iv) insurer (02 marks)  
(b) Give **six** benefits of the insurance industry to the economy of Uganda. (12 marks)



28. (a) Distinguish between **net profit ratio** and **gross profit margin**. (04 marks)
- (b) The following information was extracted from the books of accounts of Mutima United traders as at 31<sup>st</sup> December 2020

Stock (1 <sup>st</sup> /01/2020) .....	Shs. 200,000
Year purchase .....	Shs. 500,000
Returns outwards .....	Shs. 20,000
Year sales .....	Shs. 640,000
Stock (31 <sup>st</sup> /12/2020) .....	Shs. 100,000
Sales returns .....	Shs. 50,000

Calculate;

- (i) sales at cost. (04 marks)
- (ii) average inventory. (03 marks)
- (iii) turn over. (03 marks)
- (iv) gross profit. (03 marks)
- (v) mark-up. (03 marks)

Gross

$$mu = \frac{\text{Gross}}{\text{Cost}}$$

END