

ENT SCORING GUIDE -2024

ITEM 1	CONTENT		EXPECTED SCORE
Introduction	Mention at least 2 challenges in the scenario Full introduction Partial introduction No or wrong introduction	2 1 0	2
Causes of business failure	Identification of at least 4 causes of business failure such as; misuse of business funds, lack of record keeping, poor customer care, theft of business funds, death of business owner, improper supervision,etc Explanation of each cause	2 2	4
Indicators of business failure	Identification of at least 3 indicators of business failure and explanation of each Identification of at least 2 indicators Identification of at least 1 indicator such as empty shop shelves, low sales, reduced profits, having expired goods, increased operating expenses ,etc.	3 2 1	3
Sources of capital	Identification of at least 5 sources of capital/ business funds Explanation of each source of capital such as bank loans, inheritance, grant and donation, personal saving, contribution from family members, retained profits, selling of shares,	5	5

Uses of taxes	Identification of at least 8 uses of taxes such as raise government revenue, control inflation rate, control monopoly powers, help to prevent dumping, it controls balance of payment problems, prevent environmental degradation, protect infant domestic industries from foreign companies competition, prevents consumption of harmful products, etc. Explanation for each use	04	08
ITEM 3. introduction	Identification of 2 challenges in the scenario Full introduction Partial introduction No or wrong introduction	02 01 0	02
(a) steps to take up an insurance policy	Steps to be followed are; 1. Inquiring from various insurance companies and getting quotations from them 2. Selecting suitable insurance company and the type of insurance policy. 3. Filling in a proposal form. 4. Determining premium to be paid. 5. Payment of the first premium. 6. Issuing of a cover note	04	

	7. Issuing of an insurance policy. Explanation for each step		08
		04	
(b) Benefits of insurance	<p>Identification of at least five benefits of taking up relevant insurance policies. These are</p> <ol style="list-style-type: none"> 1. Creation of confidence among the entrepreneurs. 2. Providing compensation 3. Security for loans from financial institutions 4. Ensuring business continuity 5. Encouraging savings 6. Promoting international trade 7. Provision of employment opportunities 8. Participating in community activities 9. Provision of revenue to the government ,etc. <p>Explanation for each benefit</p>	<p>05</p> <p>05</p>	10

SECTION B

ITEM 4: USE VERTICAL OR HORIZONTAL FORMAT

Mk enterprise's

Trading ,Profit and loss account/ income statement

For the period ending 31/12/2020

Details	(shs)	(shs)	(shs)
Sales		128000000	
Less return in wards		<u>6000000</u>	
<u>Net sales</u>			122000000
Opening stock		28000000	
Purchases	90000000		
Add carriage inwards	10000000		
Less Return outwards	<u>5000000</u>		
Net purchases		<u>95000000</u>	
Goods available for sale		123000000	
Less closing stock		<u>48000000</u>	
<u>Cost of sales</u>			75000000
Gross Profit			47000000
Add Discount received			6000000
Commission received			<u>2000000</u>
Gross income			73000000
<u>Less operating expenses</u>		4000000	
Rent		8000000	
Advertising		8000000	
Carriage outwards		15000000	
Wages and salaries		<u>5000000</u>	
Discount allowed			
Total operating expenses			<u>40000000</u>
NET PROFIT			<u>33000000</u>

22 TICKS *1/2=11 MARKS

Use vertical or horizontal format

Mk Enterprise's

Balance sheet

AS at 31/12/2020

Details	(shs)	(shs)	(shs)
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<u>Fixed assets</u>			
Premises		122000000	
Machinery		<u>75000000</u>	
Total fixed assets			197000000
<u>Current assets</u>			
Debtors		18000000	
Cash in hand		14000000	
Cash at bank		27000000	
Closing stock		48000000	
Total Current assets		107000000	
<u>Current liabilities</u>			
Creditors	31000000		
Bank loan	<u>60000000</u>		
Total Current liabilities		<u>91000000</u>	
Working Capital			<u>16000000</u>
Capital employed			<u>213000000</u>
Financed by			
Capital			190000000
Add Net profit			33000000
Less drawing			10000000
CAPITAL OWNED			<u>213000000</u>

17 Tick s*1/2=9 marks

ITEM 5

Asaba Poultry feeds ltd's

Petty cash book

For the month of October ,2019

Receipt (shs)	Date	Details	Folio	Voucher number	Amount (shs)	Travelling (shs)	Wages (shs)	Repairing (shs)	Stationary(shs)	General office expenes(s hs)	Ledg
180000	1 st	Balance	c/d								
820000	1 st	Reimbursement									
	3 rd	Fuel costs			120000	120000					
	3 rd	Break fast			23000					23000	
	4 th	Stationery			23000				23000		
	5 th	Wages			160000		160000				
	6 th	Staff meals			88000					88000	
	7 th	Newspapers and magazines			30000					30000	
	8 th	James			130000						
	9 th	Postage stamps			3000				3000		13000

<div> <div> 100 000 0 </div> 48500 </div>	10 th	Truck oil			8000	8000					
	11 th	Truck repair			20000			20000			
	12 th	Musoke			12000						12000
	13 th	Repair of machinery			5000			5000			
	14 th	Transport for workers			18000	18000					
	15 th	Wages for management			250000		250000				
	16 th	Truck repair			45000			45000			
	17 th	Evelopes			1500				1500		
	18 th	Transport refund			<u>15000</u>	15000					
					<u>951500</u>	<u>161000</u>	<u>41000</u>	<u>70000</u>	<u>27500</u>	<u>141000</u>	<u>142000</u>
	18 th	Balance	c/d		<u>48500</u>						
	1 st nov	Balance	b/d		<u>100000</u>						
					<u>0</u>						

Any 40 ticks *1/2=20 marks