

Discovering Hidden Insights

Quantum Entrepreneurship Laboratory



Merck & Co agrees to pay \$4.85 billion in Vioxx settlement \*

Takeda settles Actos Lawsuits for \$2.37 billion \*\*





GlaxoSmithKline settles healthcare fraud case for \$3 billion \*\*\*

<sup>\*\*\*</sup> GlaxoSmithKline to Plead Guilty and Pay \$3 Billion to Resolve Fraud Allegations and Failure to Report Safety Data | OPA | Department of Justice



<sup>\*</sup> Merck To Fund \$4.85B Vioxx Settlement - CBS News

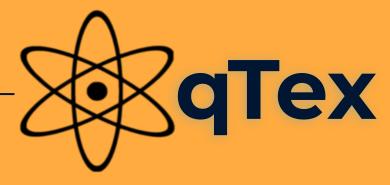
<sup>\*\*\*</sup>Breaking News: Takeda Settles Actos Lawsuits for \$2.37 Billion (drugwatch.com)



**2.2M** 

American patients \*

100,000 preventable deaths \*



Leverages quantum computing to classify drug adverse reactions

**01** More peace of mind

**02** More patient security

More hidden insights in drug adverse events

#### **Business Model**





#### **Pricing Model**



- Free Trial
- Enjoy unlimited features



- Pricing Tiers
- Customer Benefit Based Pricing



- Usage-based discounts
- Save more by using more





#### **Market Analysis**

\$ 8.16 million
Serviceable
Obtainable
Market

\$ 163.10 million \*\*

> Serviceable Available Market

\$ 1.62 billion \*

> Total Available Market



#### **Market Growth**



## \$ 163.10 million

Serviceable Available Market



#### **Growth Drivers**



- Uncertainties about long-term effects of COVID vaccines
- Increasing incidence of adverse drug reactions
- Demand for electronic reporting in pharmacovigilance



### **Future Steps and Expansion**

2023 – 2025 Continuous Improvement

2023 Phase IV trials









Car accident

Severe

drowsiness

Muscle ache

throbbing

alleviates

worsens

Ibuprofen Vicodin

dizziness

Chest pain

COVID Vaccine

Aspirin

improves

solves

burning

causes

Paracetamol

bloating

Opioids

chronic

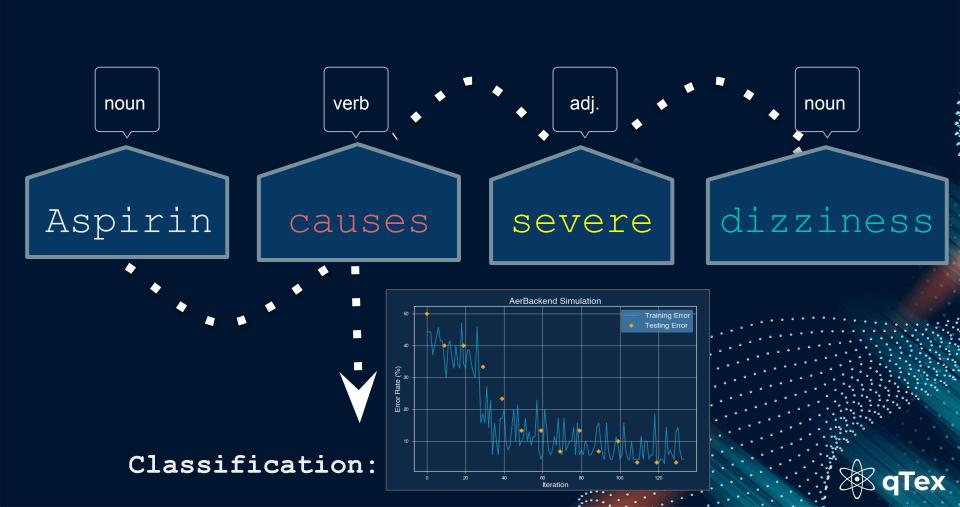
heartburn

vomit

intensifies

Sugar

indigestion



#### **qNLP** features



Grammar Independent



NISQ Friendly



Scalable to other domains



Near Future Goals



#### Our Team



Clarissa
Business
Specialist



Kevin
Quantum
Specialist



Friederike

Quantum

Specialist



Sebastian
Business





Shruti
Software
& Hardware
Specialist



Philipp
Business
Specialist



# Thank you for your time

Questions, Comments, Feedback