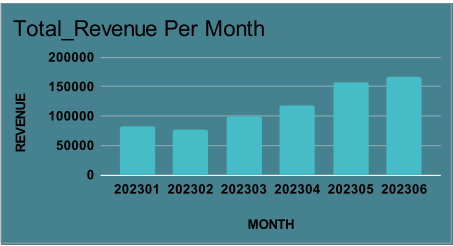
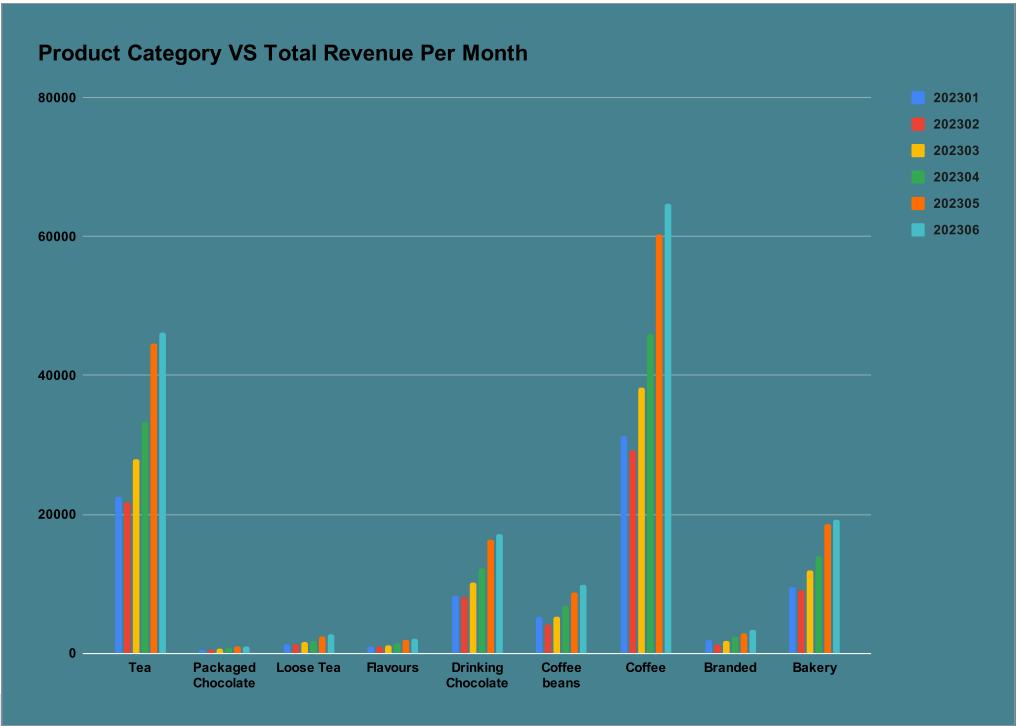


| MONTH_ID    | SUM of TOTAL_REVENUE |
|-------------|----------------------|
| 202301      | 81677.74             |
| 202302      | 76145.19             |
| 202303      | 98834.68             |
| 202304      | 118941.08            |
| 202305      | 156727.76            |
| 202306      | 166485.88            |
| Grand Total | 698812.33            |

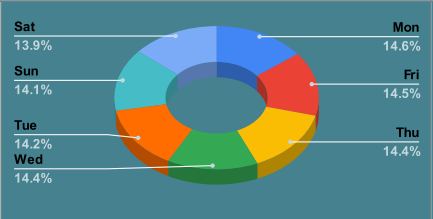


| SUM of NUMBER_OF_UNITS_SOLD PRODUCT_CATEGORY |                    |         |           |              |          |                         |       |        |       |             |
|--|--------------------|---------|-----------|--------------|----------|-------------------------|-------|--------|-------|-------------|
| TIME_BUCKET                                  | Packaged Chocolate | Branded | Loose Tea | Coffee beans | Flavours | Drinking Chocola Bakery | Tea   | Coffee |       | Grand Total |
| Afternoon                                    | 93                 | 155     | 196       | 282          | 1677     | 4312                    | 5135  | 17205  | 21904 | 50959       |
| Evening                                      | 72                 | 131     | 217       | 288          | 1613     | 3961                    | 4518  | 15379  | 19703 | 45882       |
| Morning                                      | 322                | 490     | 797       | 1258         | 7221     | 9184                    | 13561 | 37153  | 47643 | 117629      |
| Grand Total                                  | 487                | 776     | 1210      | 1828         | 10511    | 17457                   | 23214 | 69737  | 89250 | 214470      |

| SUM of TOTAL_REVENUE PRODUCT_CATEGORY |           |                 |           |          |                  |              |           |         |          |             |
|---------------------------------------|-----------|-----------------|-----------|----------|------------------|--------------|-----------|---------|----------|-------------|
| MONTH_ID                              | Tea       | Packaged Chococ | Loose Tea | Flavours | Drinking Chocola | Coffee beans | Coffee    | Branded | Bakery   | Grand Total |
| 202301                                | 22621.95  | 521.94          | 1293.85   | 974.4    | 8337.75          | 5245.25      | 31256.85  | 1890    | 9535.75  | 81677.74    |
| 202302                                | 21733.4   | 451.02          | 1277.85   | 930.4    | 8132.25          | 4077.5       | 29268.95  | 1235    | 9038.82  | 76145.19    |
| 202303                                | 27910.65  | 588.2           | 1646.95   | 1172     | 10253.5          | 5256.2       | 38303.6   | 1801    | 11902.58 | 98834.68    |
| 202304                                | 33356.95  | 873.23          | 1829.15   | 1418.4   | 12266.75         | 6824.7       | 45971.2   | 2379    | 14021.7  | 118941.08   |
| 202305                                | 44539.85  | 981.09          | 2395.15   | 1905.6   | 16319.75         | 8768.95      | 60362.85  | 2889    | 18565.52 | 156727.76   |
| 202306                                | 46243.15  | 992.16          | 2770.65   | 2008     | 17106            | 9912.65      | 64789     | 3413    | 19251.27 | 166485.88   |
| Grand Total                           | 196405.95 | 4407.64         | 11213.6   | 8408.8   | 72416            | 40085.25     | 269952.45 | 13607   | 82315.64 | 698812.33   |
| Percentage                            | 28.11%    | 0.63%           | 1.60%     | 1.20%    | 10.36%           | 5.74%        | 38.63%    | 1.95%   | 11.78%   | 100.00%     |



|             |         |
|-------------|---------|
| Mon         | 14.55%  |
| Fri         | 14.51%  |
| Thu         | 14.42%  |
| Wed         | 14.35%  |
| Tue         | 14.23%  |
| Sun         | 14.07%  |
| Sat         | 13.87%  |
| Grand Total | 100.00% |



| TIME_BUCKET | SUM of NUMBER_OF_UNITS_SOLD |
|-------------|-----------------------------|
| Afternoon   | 23.76%                      |
| Evening     | 21.39%                      |
| Morning     | 54.85%                      |
| Grand Total | 100.00%                     |

