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-7-



\$24.9M

Total R<u>evenue</u>

\$10.5M

Total Profit

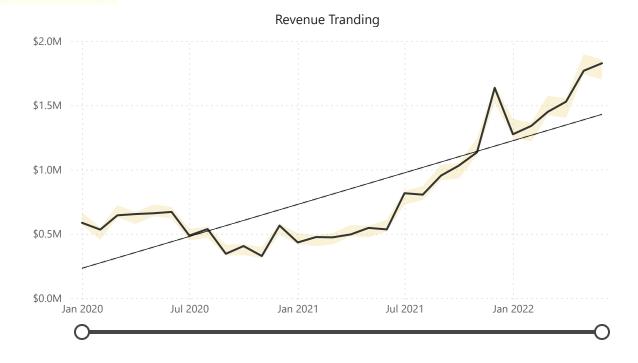
25.2K

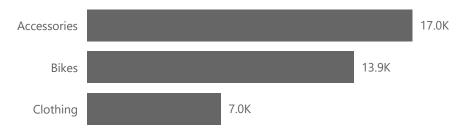
Total Orders

2.2%

Return Rate

#### Orders by Category





<b>ProductName →</b>	Orders	Revenue	% Returns
Water Bottle - 30 oz.	3,983.00	\$39,755	8.24%
Sport-100 Helmet, Red	2,099.00	\$73,444	3.87%
Sport-100 Helmet, Blue	1,995.00	\$67,120	3.65%
Sport-100 Helmet, Black	1,940.00	\$65,270	2.87%
Road Tire Tube	2,173.00	\$17,265	3.70%
Patch Kit/8 Patches	2,952.00	\$13,506	5.09%
Mountain Tire Tube	2,846.00	\$28,333	5.03%
Mountain Bottle Cage	1,896.00	\$38,062	4.09%
Fender Set - Mountain	1,975.00	\$87,041	2.99%
AWC Logo Cap	2,062.00	\$35,882	2.49%

**Monthly Revenue** 

\$1.83M~ Prev Month : 0M (+1080957.48%) **Monthly Orders** 

**2,146**! Prev Month: 2165 (-0.88%)

**Monthly Returns** 

**166** Yerev Month: 169 (+1.78%)

**Most Ordered Product Type** 

**Tires and Tubes** 

**Most Returned Product Type** 

**Shorts** 

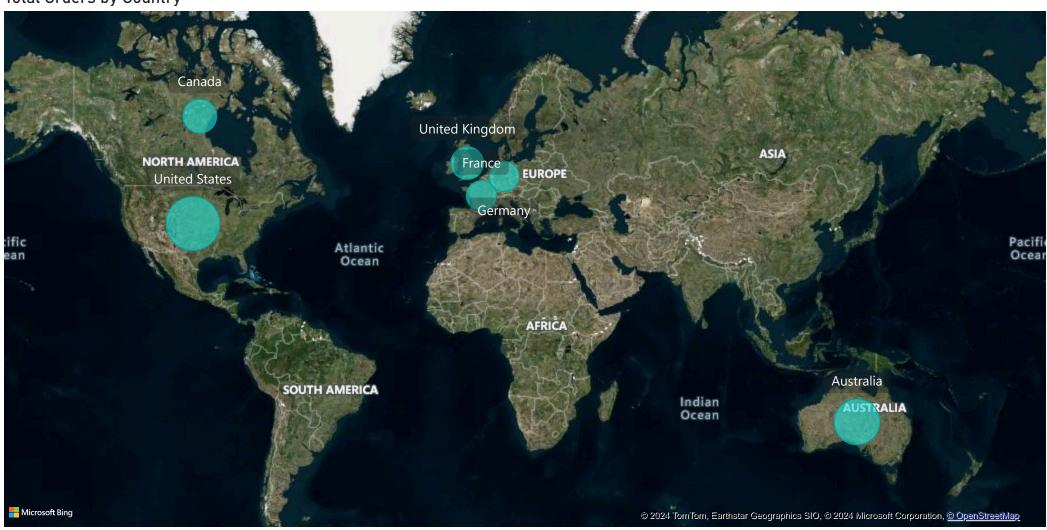
Select all

Europe

**North America** 

**Pacific** 

Total Orders by Country





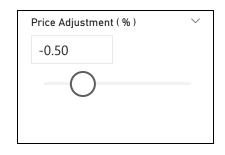






## Water Bottle -30 oz.





#### **Product Metric Selection**

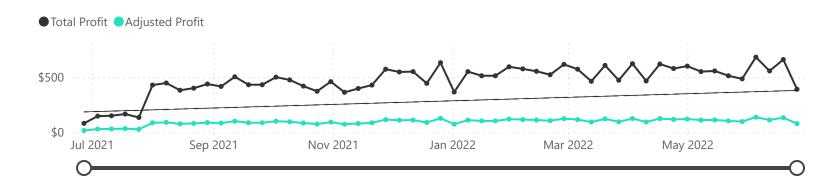
Orders

Revenue

O Profit

Returns

Returns %





#### **Report Summary**

Total Orders for Water Bottle - 30 oz. were **404** 

Total Profit (380.77% increase) and Adjusted Profit (380.77% increase) both trended up between Sunday, June 27, 2021 and Sunday, June 26, 2022.

Total Profit started trending up on Sunday, January 23, 2022,









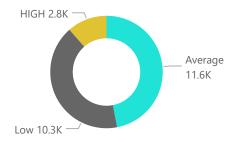
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23,

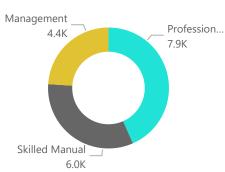


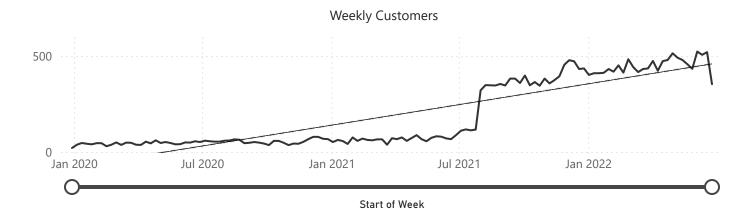
\$1,431
Avg Revenue per customer

#### **Orders by Income Level**



#### **Orders by Ocupation**





#### **Top 100 Customers**

<b>Customer Key</b>	Full Name	<b>Orders</b>	Revenue
11091	Mr. Dalton Perez	26	\$1,513
11223	Mrs. Hailey Patterson	26	\$1,616
11300	Mr. Fernando Barnes	26	\$1,839
11330	Mr. Ryan Thompson	26	\$1,597
11331	Mrs. Samantha Jenkins	26	\$1,740
11185	Mrs. Ashley Henderson	25	\$1,717
11200	Mr. Jason Griffin	25	\$1,614
11176	Mr. Mason Roberts	24	\$1,526
11262	Mrs. Jennifer Simmons	24	\$1,465
11277	Mr. Charles Jackson	24	\$1,777
11287	Mr. Henry Garcia	24	\$1,443
11566	Ms. April Shan	24	\$1,424
11711	Mr. Daniel Davis	24	\$1,404
11276	Mrs. Nancy Chapman	23	\$1,111
11203	Mr. Luis Diaz	17	\$1,002
11215	Mrs. Ana Perry	17	\$1,336
11078	Ms. Gina Martin	16	\$991
11211	Mrs. Samantha Russell	16	\$948
11253	Mr. José Hernandez	16	\$905
11505	Ms. Jasmine Powell	16	\$1,104
11619	Ms. Sierra Young	16	\$813
11631	Mr. Antonio Bennett	16	\$1,001
11019	Mr. Luke Lal	15	\$962
11142	Mr. Eduardo Patterson	15	\$1,117
11212	Mrs. Chloe Campbell	15	\$970



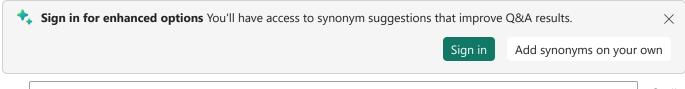
#### Top customer ( by Revenue):

### Mr. Maurice Shan

Purchases: Revenue:

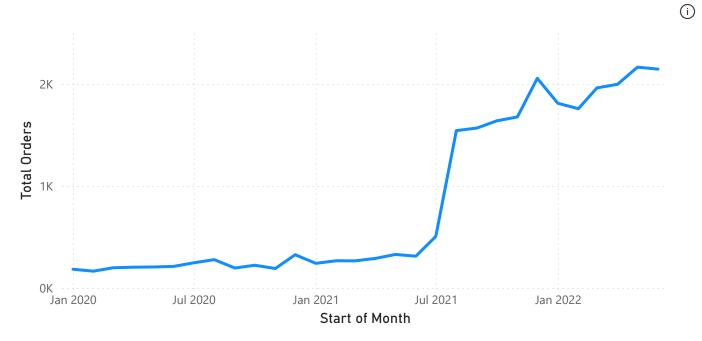
6

\$12.41K



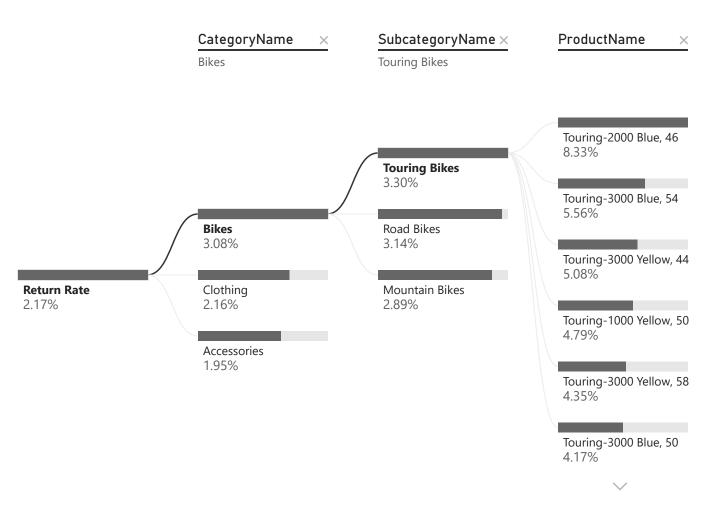


Showing results for <u>Total orders sorted by calendar lookup start of month</u>



Content created by AI may be inaccurate. Read terms

Ca	tegoryName	Total Orders ▼
+	Accessories	16,983
+	Bikes	13,929
+	Clothing	6,976
	Total	25,164



# 25K Total Orders

Year	Total Orders	Running sum
□ 2022	11,839	25,164.00
6/1/2022	2,146	25,164.00
5/1/2022	2,165	23,018.00
4/1/2022	1,997	20,853.00
3/1/2022	1,962	18,856.00
2/1/2022	1,758	16,894.00
1/1/2022	1,811	15,136.00
□ 2021	10,695	13,325.00
12/1/2021	2,056	13,325.00
11/1/2021	1,677	11,269.00
10/1/2021	1,639	9,592.00
9/1/2021	1,568	7,953.00
8/1/2021	1,543	6,385.00
7/1/2021	506	4,842.00
6/1/2021	312	4,336.00
5/1/2021	329	4,024.00
4/1/2021	290	3,695.00
3/1/2021	266	3,405.00
2/1/2021	267	3,139.00
1/1/2021	242	2,872.00
□ 2020	2,630	2,630.00
12/1/2020	326	2,630.00
11/1/2020	191	2,304.00
10/1/2020	223	2,113.00
9/1/2020	196	1,890.00
8/1/2020	278	1,694.00
7/1/2020	247	1,416.00
6/1/2020	212	1,169.00
5/1/2020	206	957.00
4/1/2020	204	751.00
3/1/2020	198	547.00
2/1/2020	165	349.00
1/1/2020	184	184.00
Total	25,164	25,164.00

CategoryName	Total Revenue	Total Cost	Total
<b>⊞</b> Accessories	\$906,673	\$336,913	\$5
<b>⊞</b> Bikes	\$23,642,495	\$13,916,327	\$9,7
☐ Clothing	\$365,419	\$203,632	\$1
<b>⊞ Caps</b>	\$35,882	\$23,682	\$
<b>⊟ Gloves</b>	\$62,261	\$25,683	\$
Half-Finger Gloves, L	\$19,780	\$8,159	
Half-Finger Gloves, M	\$21,617	\$8,917	
Half-Finger Gloves, S	\$20,864	\$8,606	
<b>□</b> Jerseys	\$158,565	\$113,609	\$
Long-Sleeve Logo Jersey, L	\$20,381	\$13,451	
Long-Sleeve Logo Jersey, M	\$19,611	\$12,944	
Long-Sleeve Logo Jersey, S	\$18,842	\$12,436	
Long-Sleeve Logo Jersey, XL	\$18,314	\$12,087	
Short-Sleeve Classic Jersey, L	\$19,328	\$14,883	
Short-Sleeve Classic Jersey, M	\$20,462	\$15,756	
Short-Sleeve Classic Jersey, S	\$20,948	\$16,130	
Short-Sleeve Classic Jersey, XL	\$20,678	\$15,922	
<b>⊞ Shorts</b>	\$66,071	\$24,710	\$
<b>⊞ Socks</b>	\$9,556	\$3,574	
	\$33 084	\$12 373	. •
Total	\$24,914,587	\$14,456,871	\$10,4

#### Percent of grand total by Occupation

