SHAR30

ISPP - G12 Deliverable 2

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Business model



Elevator pitch





All kinds of products related to 3D printing



Enabling high-volume printing



Community of individuals interested in 3D printing



Different pricing plans

Cost analysis (TCO)

Development time		4 months
	€ total	€/month
CapEx	996€	249€
ОрЕх	47K€	12K€
Contingency	2K€	500€
Total	50K€	12,5K€
Service Working		2 years
ОрЕх	22K€	950€
Total		72K€

Cost analysis (Profits I)

	Benefits	Time	N°	Total
Plan Buyer	10 €/month	2 years	60 users/month	14.400 €
Plan Designer	15 €/month	2 years	60 users/month	21.600 €
Plan Seller	15 €/month	2 years	60 users/month	21.600€
Transaction	3 €/T	2 years	200 T/month	14.400 €
Total				72.000€

Cost analysis (Profits O):

	Benefits	Time	N°	Total
Plan Buyer	10 €/month	2 years	100 users/month	24.000 €
Plan Designer	15 €/month	2 years	100 users/month	36.000 €
Plan Seller	15 €/month	2 years	100 users/month	36.000€
Transaction	3 €/T	2 years	300 T/month	21.600 €
Total				117.600€

Cost analysis (Profits P)

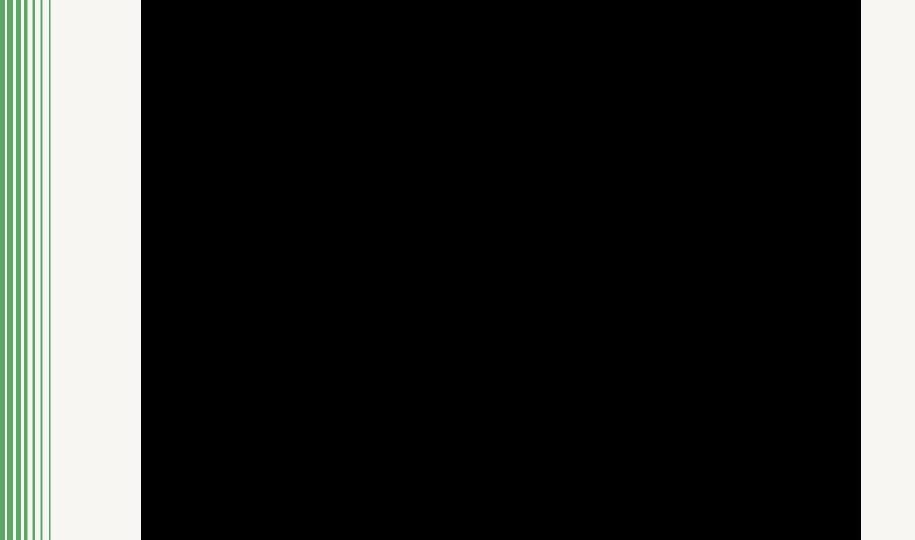
	Benefits	Time	N°	Total
Plan Buyer	10 €/month	2 years	40 users/month	9.600€
Plan Designer	15 €/month	2 years	40 users/month	14.400 €
Plan Seller	15 €/month	2 years	40 users/month	14.400 €
Transaction	3 €/T	2 years	100 T/month	7.200 €
Total				45.600€

Competitor analysis 🔑							
	Shar3D	Protolabs	Imprimakers	Impresoras3d	Innova3d		
Instant price	X		X		X		
Print by demand	X	X	X	X	X		
Community	X		blog	X	blog		
Buy/sell products	X			X	X		
Personalized designs	X		X		Х		
Who prints?	Users	Enterprise	Enterprise	Enterprise	Enterprise		

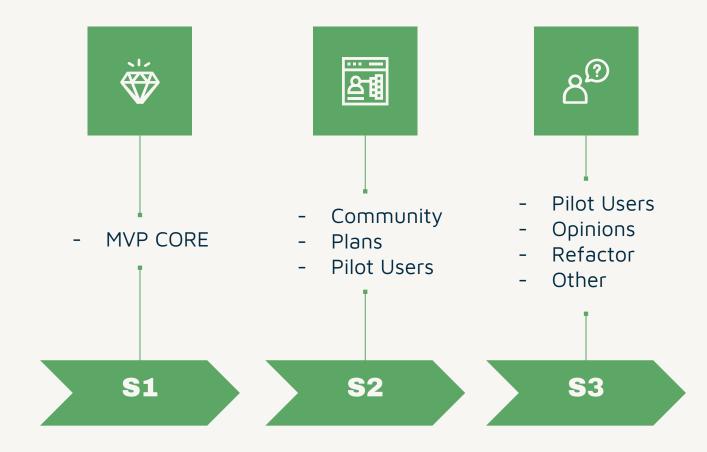
02

Demo





Planification



03

Retrospective



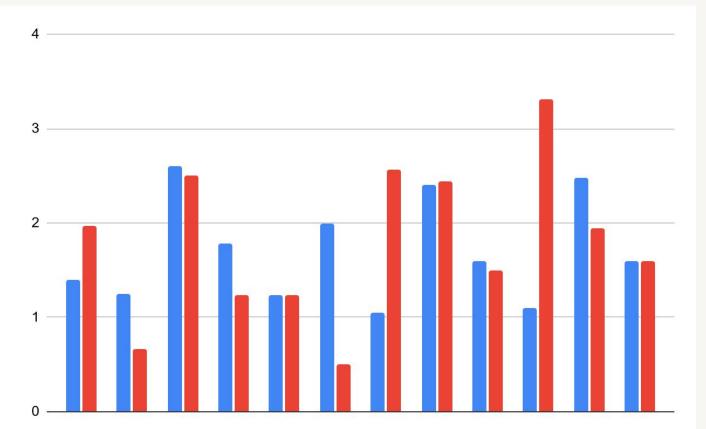
Performance Evaluation





Performance Evaluation





W1 performance

W2 performance

W1 team performance = 1,63

W2 team performance = 1,58

Performance evaluation



Code quality:

	Goal	Actual
Duplication	7%	1,9%
Coverage	80%	82%
Security	A	В

Risks (!)



Evaluating contingency plan



- Non-compliance with standards
- Coordination

New risk identified



- We are pilot users

Retrospective (1)









Task dependency

Testing strategy

Shorter forms

Lessons learned



Review the technology compatibility

6 or 7 reviewers in every PR



04

Wrap up



User	Role	State
Martiniano Santiago Pavón	Educator	Confirmed
María Corominas Cobo	Explorer	Confirmed
Jesús Vega Barea	Explorer	Confirmed

User	Role	State
Eduardo Mera Sánchez	Entrepreneur	Confirmed
Ana Sánchez Fernández	Explorer	Confirmed
María del Rocio Campos Garrido	Educator	Confirmed

User	Role	State
Juan Galán María	3D printer	Confirmed
Francisco Carretero Gallego	3D printer	Confirmed
Group 6	_	Confirmed



MARCH 2024						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
25	26	27	28	29	1	2
S1	S1	S1	S1	S1	S1	S1
3	4	5	6	7	8	9
S1	S1	WR	WR	WR	WR	WR
10	11	12	13	14	15	16
WR	WR	S2	S2	S2	S2	S2
17	18	19	20	21	22	23
S2	S2	S2	S2	S2	S2	S2
S2 31	25	26	27	28	29	30

Pilot Users Feedback period



APRIL 2024						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
31	S2	S2	S3	\$3	5 \$3	6 S3
7 S3	8 S3	9 S3	10 S3	11 S3	S3	S3
S3 14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	1	2	3	4

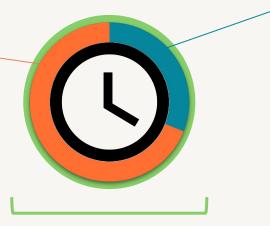
Pilot Users Feedback period



69% - 1380 hrs

To do

Time ahead to finish the project



1800 hrs

31% - 620 hrs **Already done**

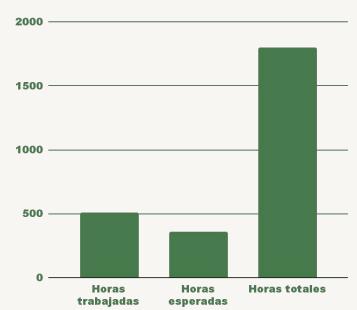
Time that we have currently worked



Time comparison ©







Current state of the agreement ��



	Third week	Fourth week	Fifth week
Time dedication	100%	100%	100%
Penalizations	_	_	_
Task finalisation	100%	52%	100%
Task revision	100%	100%	100%
Time control	100%	100%	100%
Coexistence commitment	100%	100%	100%

Organization in teams (1711) team 1





Juan Jesús Campos Garrido

Team leader **Full stack Dev DevOps**



David Cortabarra Romero

Full stack Dev



Alejandro García Sánchez-Hermosilla

Tester

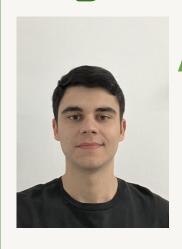


María Escalante Ramos

Tester

Organization in teams (1717) team 2





Alejandro Campano Galán

Team leader **Full stack Dev**



Carlos Baquero Villena

Frontend Dev Tester



Alejandro Santiago Félix

Full stack Dev Tester

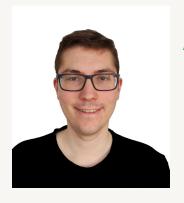


David Reyes Alés

Full stack Dev

Organization in teams (1) team 3





Antonio Carretero Díaz

Team leader Full stack Dev



Úrsula Garrucho Sánchez

Backend Dev Tester



Diego García Linares

Tester



Pablo Mera Gómez

Tester

Technologies 🖳





Google Drive

Total files: 50



Discord

Meetings: 2



Docusaurus

New posts: 3



Clockify

Hours: 620



Opened issues: 0

Closed issues: 103

Commits: 258

EQUAL

HIGHER

LOWER

IA prompts



Elevator Pitch



Errors code

Total prompts: 27

Landing page



To contact us: feedback.shar3d@gmail.com

