

SHAR3D

ISPP - G12

Table of contents



01 **Key business
idea**

02 **Pilot users**

03 **SWOT analysis**

04 **Cost analysis**

05 **MVP**

06 **Competitor analysis**

07 **Risk register**

08 **Wrap up**

01

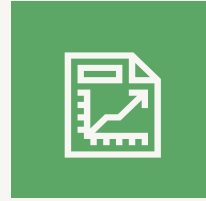
Key business idea



Key business Idea



All kinds of products
related to 3D printing



Enabling high-volume
printing



Community of individuals
interested in 3D printing



Different pricing plans

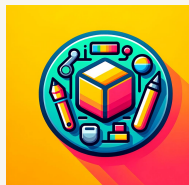
02

Pilot users

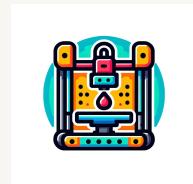


Pilot users

Multiple profiles



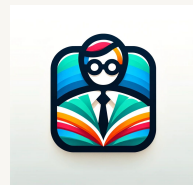
3D designers



3D printers



Entrepreneurs



Teachers

**DALLE generated icons*

03

SWOT analysis



SWOT analysis

Weakness

- Dependence on third parties
- Competition in the online market

Threats

- Platform disengagement

Strengths

- Scalable business model
- Innovative matchmaking system

Opportunities

- We offer a secure deal

04

Cost analysis



Cost analysis (TCO)

	Price	Time	Period	Total Price
Development				46.113 €
Contingency reserves				4.000 €
Maintenance	10 €/h	75 h/month	2 years	18.000€
Deployment	266,81€/month	12 months	2 years	6.403,44 €
Total Price				74.516,44 €

Cost analysis (Profits)

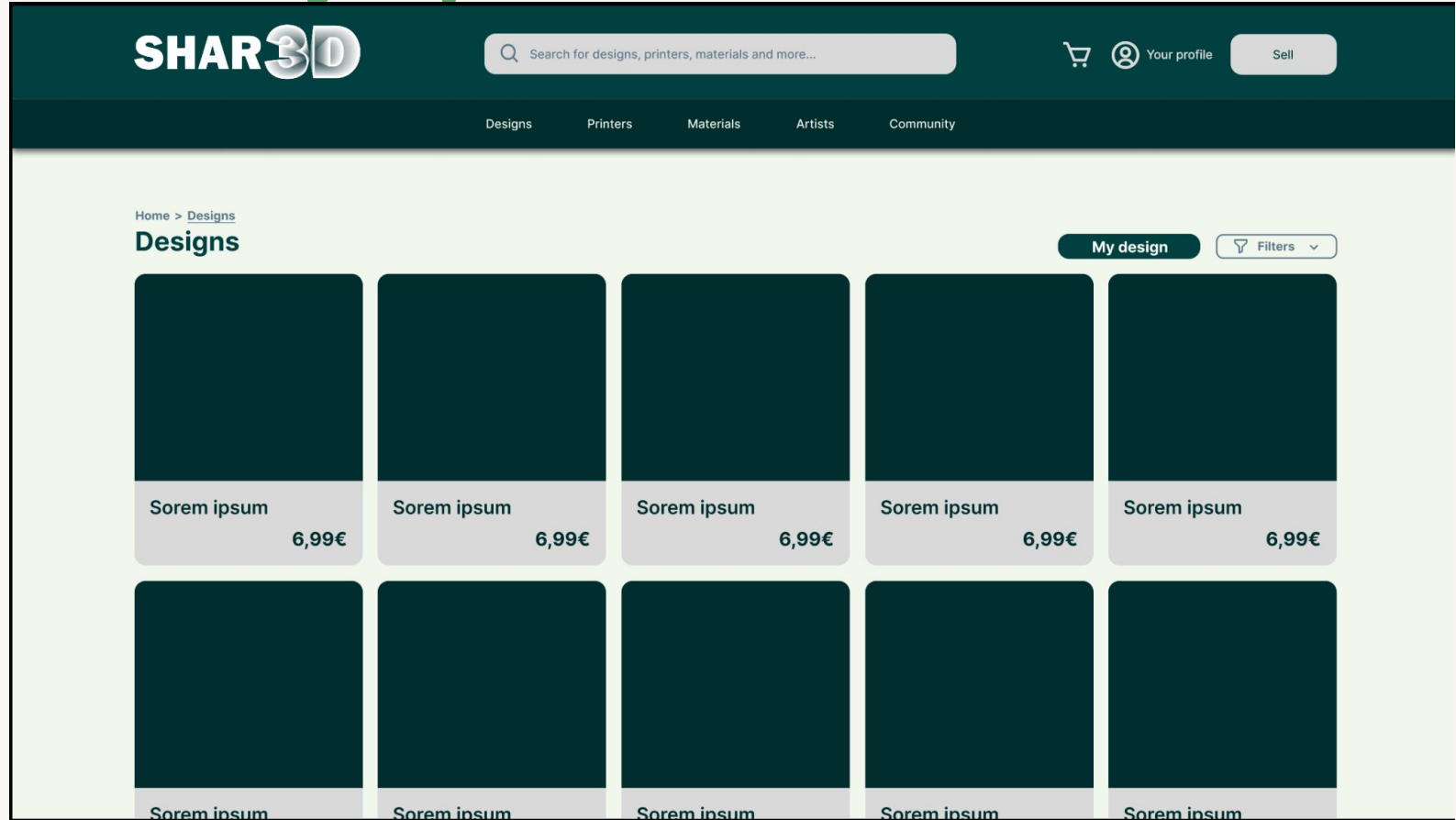
	Benefits	Time	Nº	Total
Plan Buyer	10 €/month	2 years	60 users/month	14.400 €
Plan Designer	15 €/month	2 years	60 users/month	21.600 €
Plan Seller	15 €/month	2 years	60 users/month	21.600€
Transaction	3 €/T	2 years	200 T/month	14.400 €
Total				72.000€

05

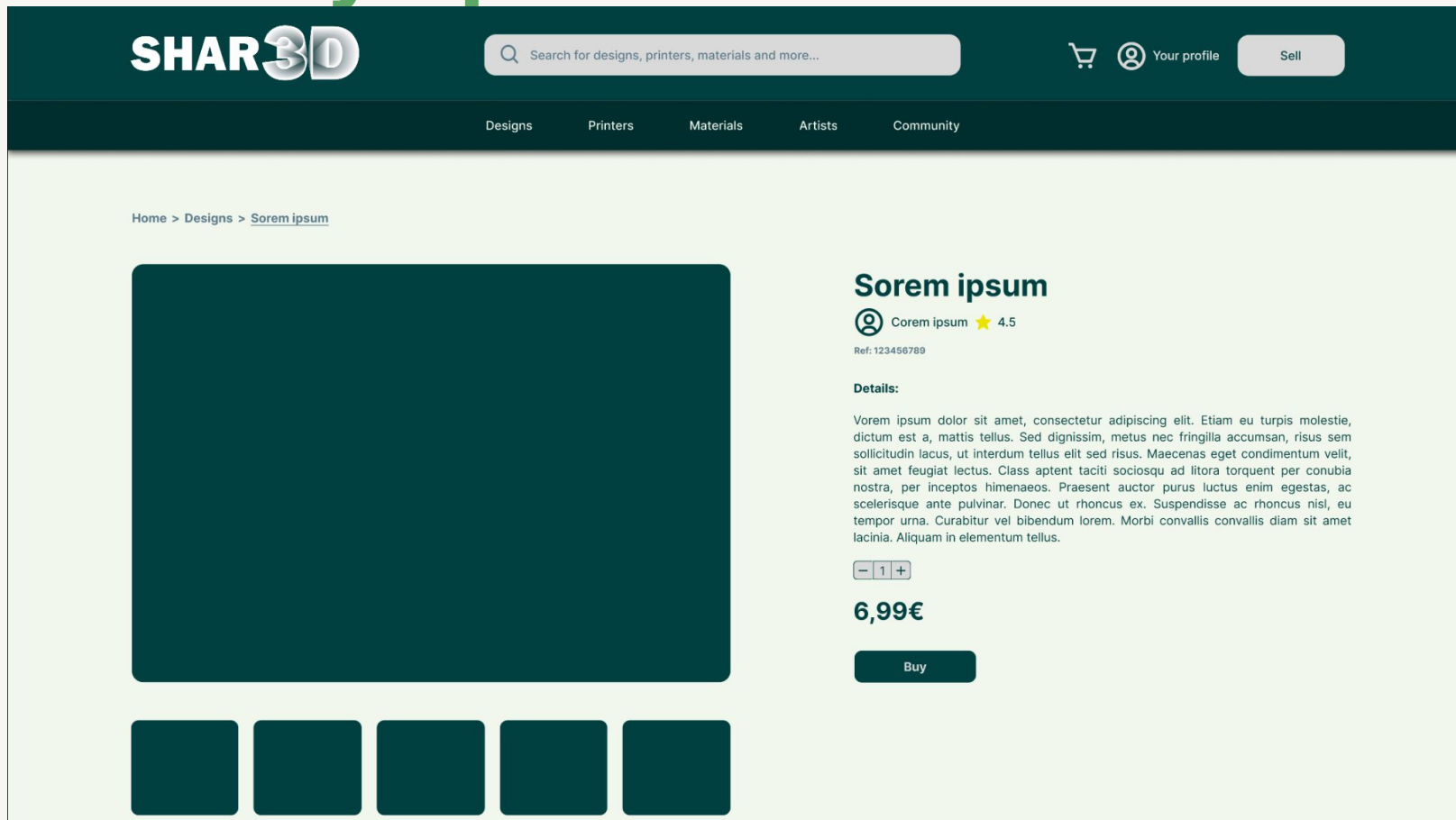
MVP



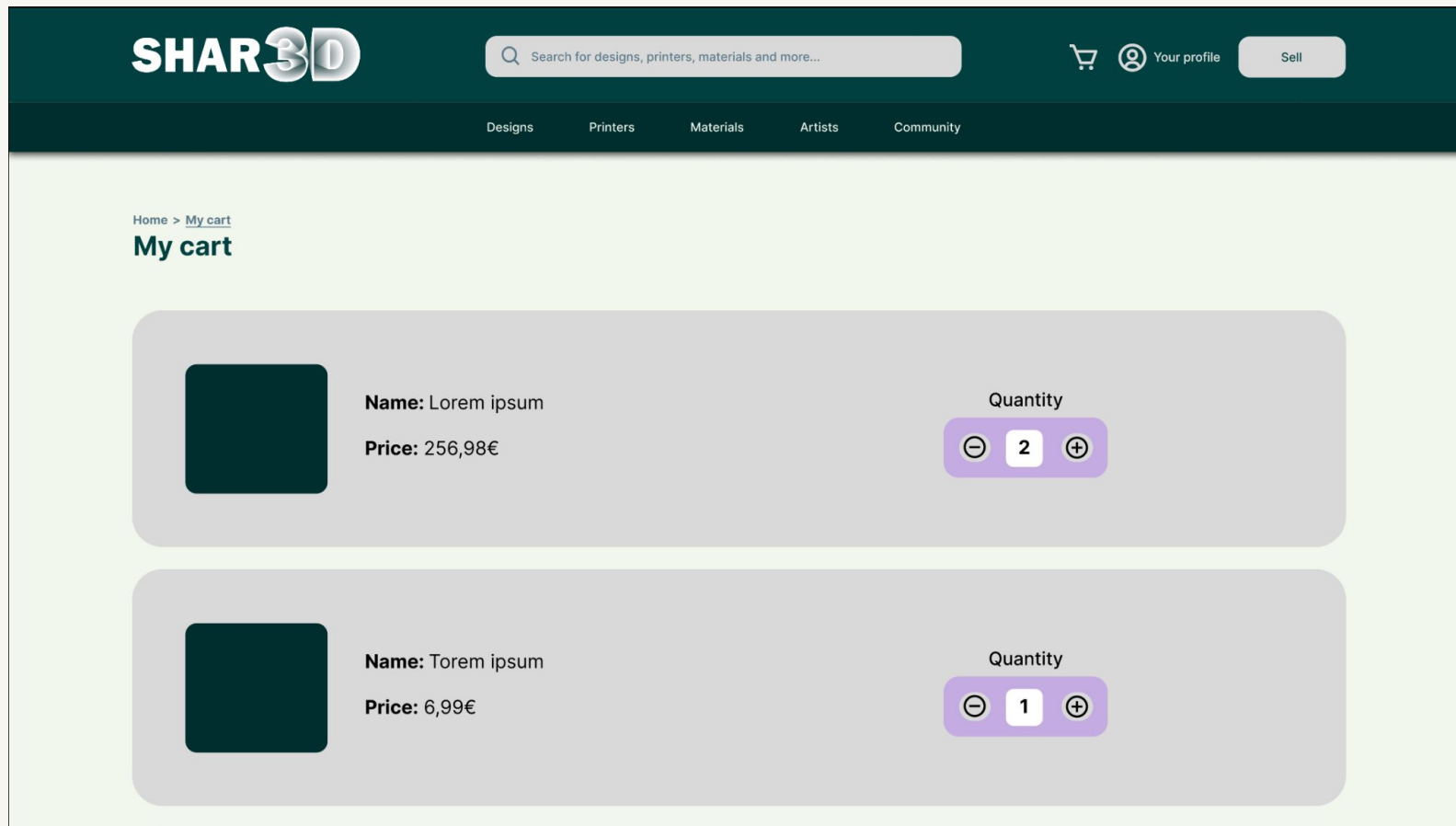
MVP - Buy a product



MVP - Buy a product



MVP - Buy a product



MVP - Request custom printing

SHAR3D

Q

Search for designs, printers, materials and more...

Your profile

Sell

Designs

Printers


Materials

Artists

Community

Home > Designs > My design

My design



Upload a design

Browse

Name

Quantity

-

1

+

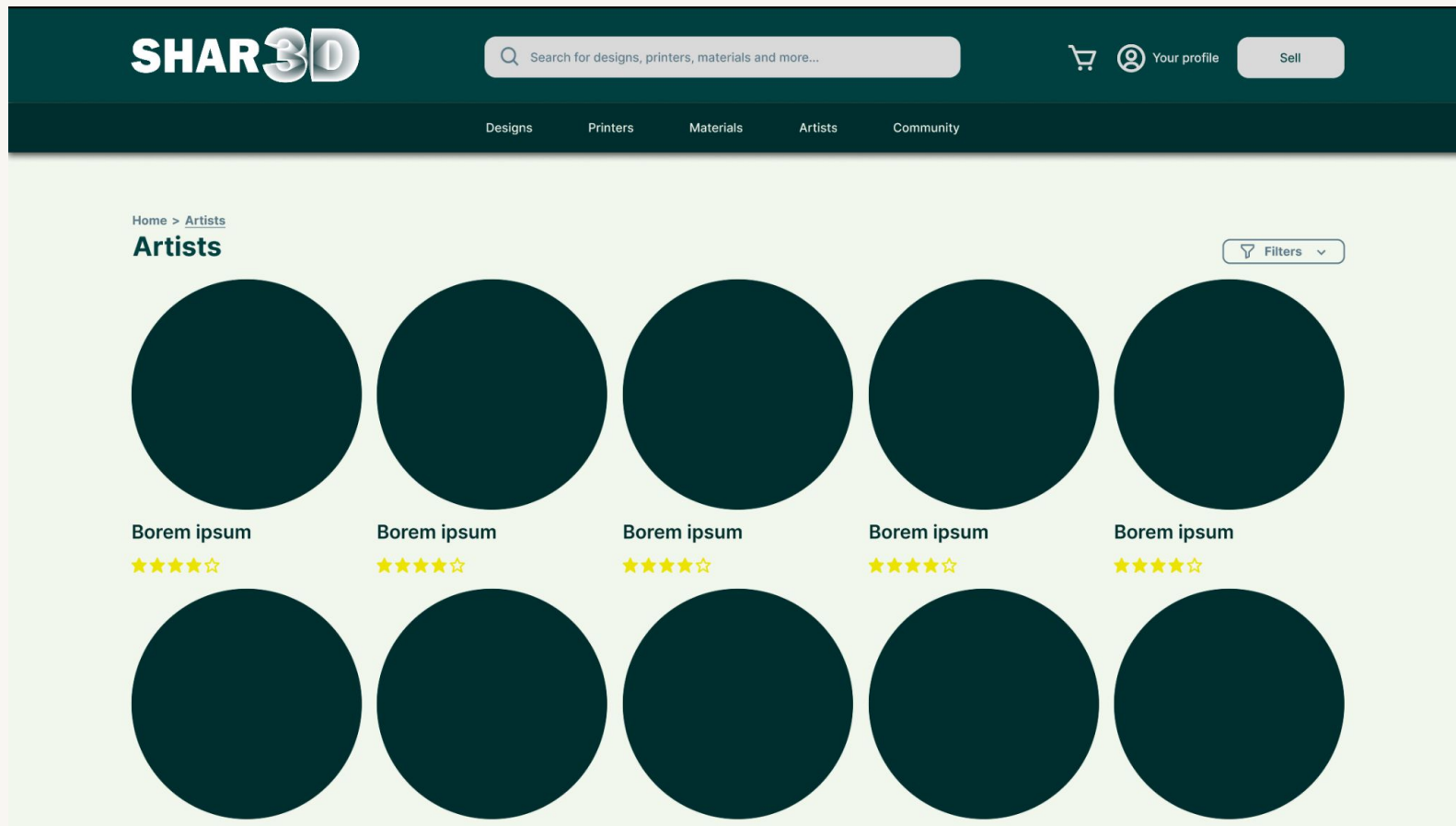
Quality

LOW

MEDIUM

HIGH



MVP - Request a design



MVP - Request a design

SHAR3D

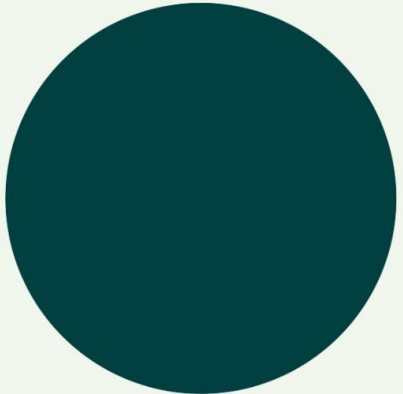
Search for designs, printers, materials and more...

  Your profile

Sell

DesignsPrintersMaterialsArtistsCommunity

Home > Artists > [Borem ipsum](#)



Borem ipsum

★★★★☆ 4 (2 reviews)

Location: Horem ipsum dolor sit amet consectetur


Biography:

Vorem ipsum dolor sit amet, consectetur adipiscing elit. Etiam eu turpis molestie, dictum est a, mattis tellus. Sed dignissim, metus nec fringilla accumsan, risus sem sollicitudin lacus, ut interdum tellus elit sed risus. Maecenas eget condimentum velit, sit amet feugiat lectus. Class aptent taciti sociosqu ad litora torquent per conubia nostra, per inceptos himenaeos. Praesent auctor purus luctus enim egestas, ac scelerisque ante pulvinar. Donec ut rhoncus ex. Suspendisse ac rhoncus nisl, eu tempor urna. Curabitur vel bibendum lorem.

Number of sales: 7

Chat

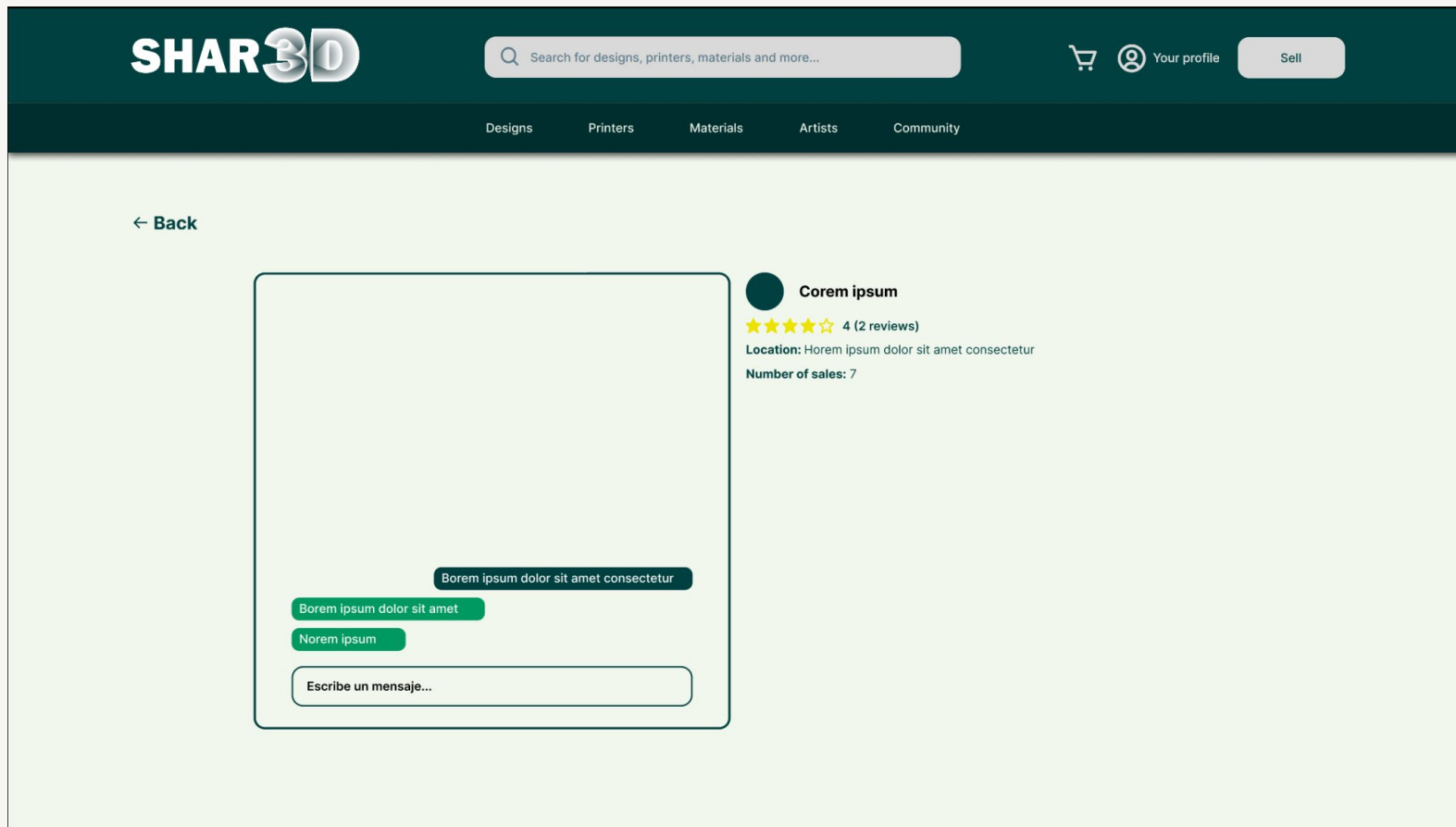
Reviews

 Corem ipsum

★★★★☆

Product: Vorem ipsum dolor

MVP - Request a design



MVP - Upload a product

SHAR3D [Your profile](#) [Sell](#)

[Designs](#) [Printers](#) [Materials](#) [Artists](#) [Community](#)

[Home](#) > [My product](#)

My product




Photo [Browse](#)

Name

Description

Price

06

Competitor analysis



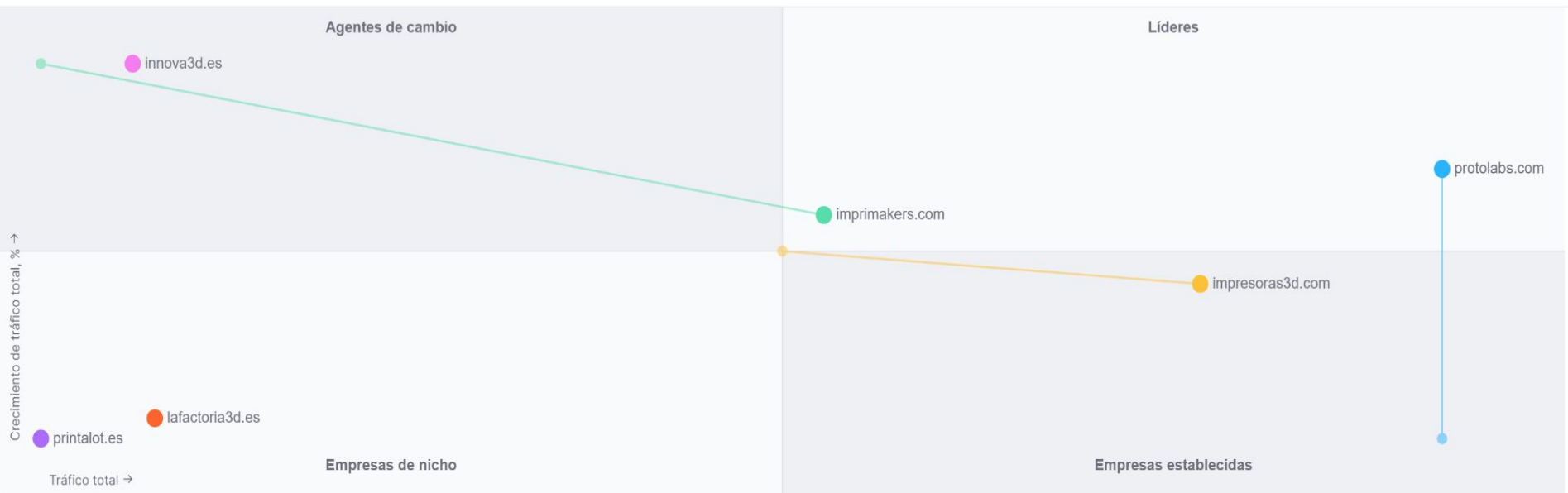
Competitor analysis

Cuadrante de crecimiento



Lista de mercado 5 | Todo el mundo | Ene de 2024

Eje X: Tráfico total Eje Y: Crecimiento de tráfico tc



Competitor analysis

Cuadrante de crecimiento

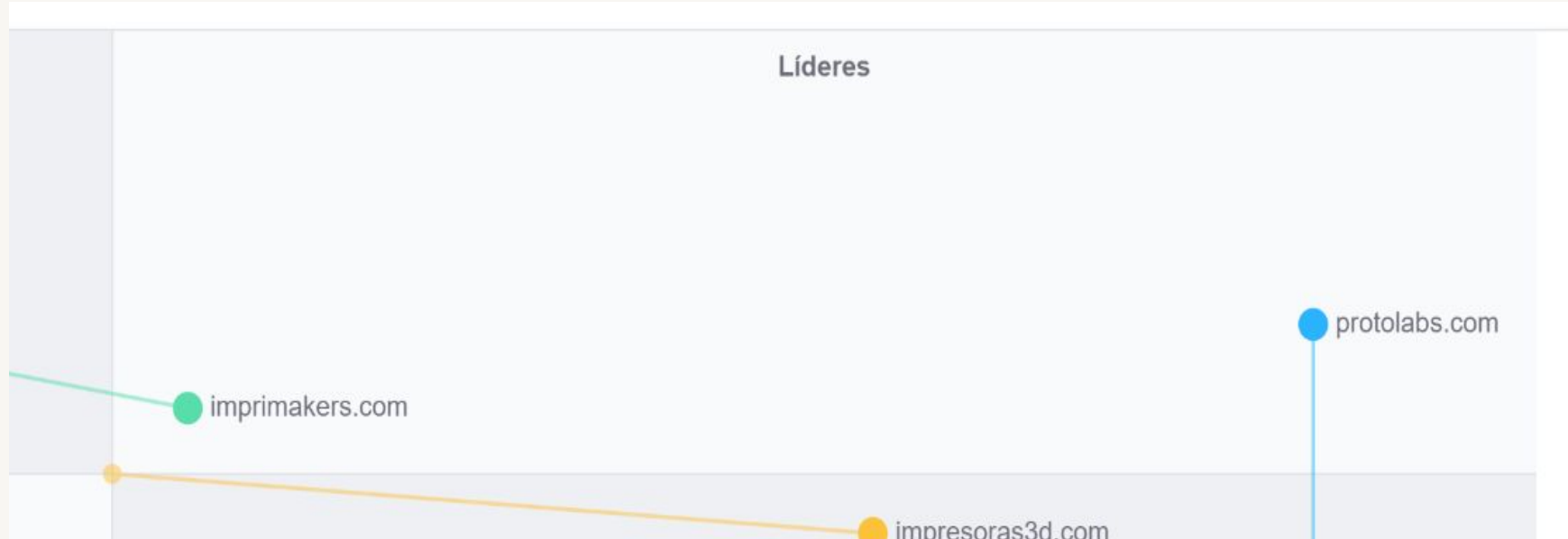
Lista de mercado 5 |  Todo el mundo | Ene de 2024

Eje X: Tráfico total ▼

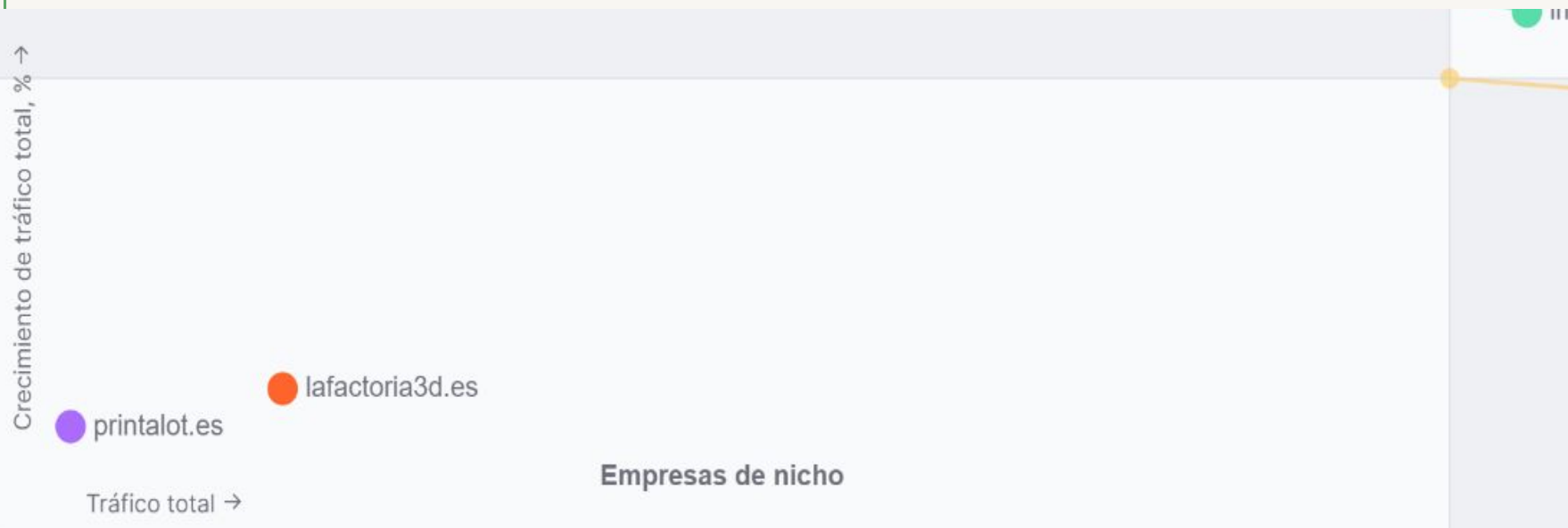
Eje Y: Crecimiento de tráfico tc ▼



Competitor analysis



Competitor analysis



Competitor analysis



Competitor analysis

Business level competition



Competitor analysis

Non-competitors



07

Risk register



Risk register

45 Risk have been identified

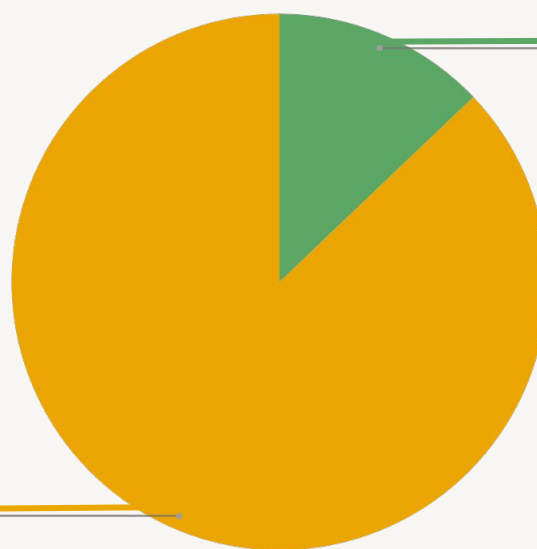
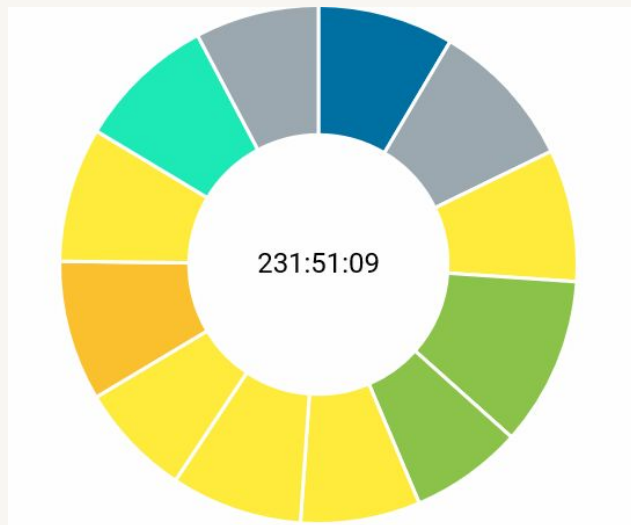
- Lack of training programs
- Lack of motivation in the project
- Team members' fatigue
- Staff turnover/losses within the team

08

Wrap up



Project clock



13%

Incurred Time

87%

Time left

Organization in teams team 1



**Juan Jesús Campos
Garrido**

**Team leader
Documentalist**



**Antonio Carretero
Díaz**

**Documentalist
Designer**



**Alejandro García
Sánchez-Hermosilla**

Documentalist



**María Escalante
Ramos**

Documentalist

Organization in teams team 2



**Alejandro Campano
Galán**

**Team leader
Documentalist**



**Carlos Baquero
Villena**

Documentalist



**Alejandro Santiago
Félix**

Documentalist



David Reyes Alés

Documentalist

Organization in teams team 3



**Diego García
Linares**

**Team leader
Documentalist**



**Úrsula Garrucho
Sánchez**

Designer



**David Cortabarra
Romero**

Designer



**Pablo Mera
Gómez**

Documentalist

Technologies



Google Drive

Total docs: 27



Docusaurus

Total posts:



GitHub

Opened issues: 10

Closed issues: 23

Commits: 26

Open pull request: 0

Closed pull request: 1



Slack

Meetings: 4



Clockify

Hours: 232

IA prompts



General risks in a software development project



Action plans for the risks

Total prompts: 6