JITU RAHMAN

37-31-73rd street, Apt. #5T, Jackson Heights, NY 11372 | (646) 386-6498 | <u>Jrahman001@citymail.cuny.edu</u>

STRENGTHS AND AREA OF INTEREST

College senior seeking internship to participate in offering financial planning assistance. Entrepreneurial experience with success in sales and making a business grow. Reliable and ambitious team player with proven effectiveness in sourcing and fundraising. Demonstrated ability in providing management and leadership. Excellent communication skills. Multilingual with fluency in Bengali, intermediate Latin, and basic Spanish.

EDUCATION

B.A., Economics, The City College of New York, New York, NY: May 2021 Regents Diploma, Bronx High School of Science, Bronx, NY: June 2016

GPA: 3.3

EXPERIENCE

SELF EMPLOYED August 2019 – present

- Founded online business providing middleman services which involved selling digital products in the gaming industry
- Expanded business which involved increasing staff

Marketing Executive Associate, POWER OF 3, New York, NY

June 2019 – present

- Shadow corporate trainers and managers
- Liaise between company's executive and clients
- Build rapport with customers to sell products

Sales Associate, UNIQLO, New York, NY

November 2019 – January 2020

- Shadow associate managers
- In charge of specific portions of flagship store, making sure shelves were stocked

Development Intern, Marketing, Communication, and Development Team, PERSCHOLAS IT FIRM, Bronx, NY June 2018 – Sept. 2018

- Successfully solicited \$100,000 dollars from over 100 company contacts and entered information into Salesforce database
- Participated in meetings at various branches of the firm and learned how to improve the branches and appeal to benefactors.
- Prepared marketing communications, including Per Scholas annual end-of-year appeal
- Sourced items to support event occurring in multiple markets nationally
- Prepared a demanding events calendar, which included providing support for an event in multiple markets nationally
- Assisted staff with research and development projects

Senior Instructor, KHANS TUTORIAL, Jackson Heights, NY

July 2009 – September 2010

• Tutored several dozen elementary and middle school students in English, Mathematics and Science

Senior Instructor, EAST WEST TUTORIAL, Jackson Heights, NY

July 2010 – September 2015

• Tutored several dozens of elementary, middle, and high school students in English, Mathematics and Science

VOLUNTEER WORK

DESIS RISING UP AND MOVING (DRUM), Jackson Heights, NY

July 2015 – August 2015

- Attended leadership development monthly workshops, trainings, and leadership institutes to learn skills to be later imparted to members
- Participated in several projects to help those less fortunate in multicultural communities

RED CROSS, Bronx, NY

September 2011 – July 2016

- Participated in blood drives for local hospitals
- Coordinated walks with national organizations in Central Park to raise money and awareness for diseases such as breast cancer and AIDS
- Planned clothing drives for less fortunate members of community

COMPUTER SKILLS

Proficient in Microsoft Word, Excel, PowerPoint; Salesforce.

AWARDS

Arista Award, National Honor Society, 2011, 2010, 2009 Student of the Month, January-December, 2015