

Understanding Decision Making

In general, decision making is an attempt to solve a problem by selecting existing alternative solutions.



Decision Making Techniques

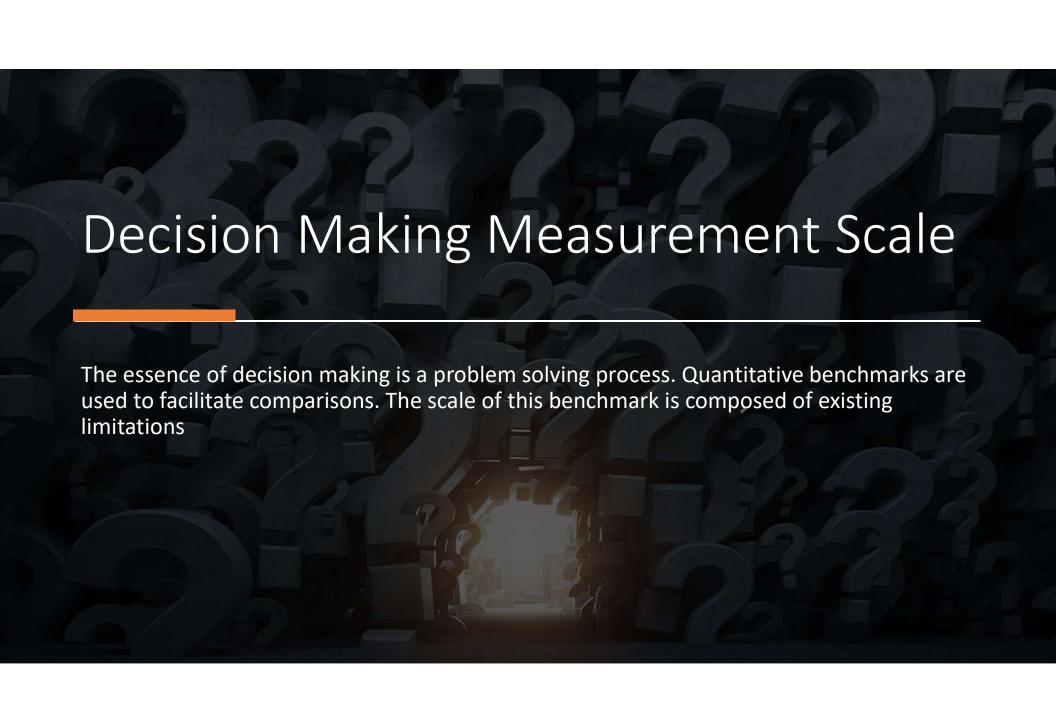
Teknik Pembuatan Keputusan Tradisional dan Modern

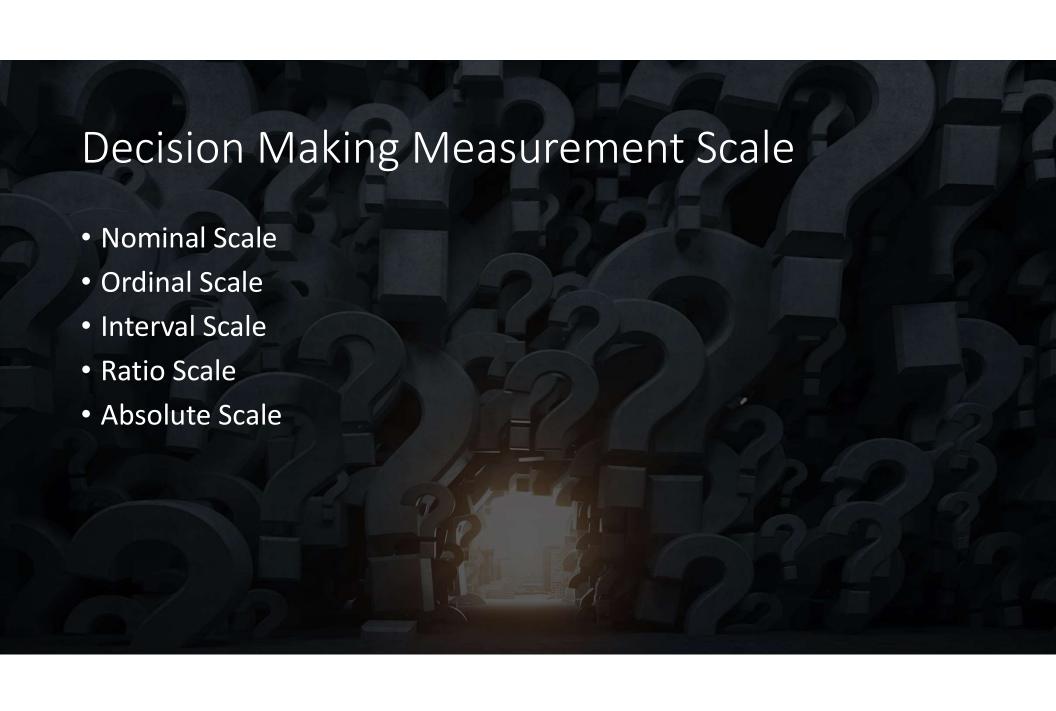
Tipe-tipe Keputusan	Teknik-teknik Pembuatan Keputusan	
	Tradisional	Modern
Diprogram: Keputusan rutin dan ber- ulang-ulang. Organisasi mengembang- kan proses khusus bagi penanganannya.	Kebiasaan Kegiatan rutin: prosedur pengoperasian standar. Struktur organisasi Pengharapan umum Sistem tujuan saluran informasi yang disusun dengan baik.	Teknik-teknik riset operasi: Analisis matematik; model- model simulasi komputer. Pengolahan data elektronik.
Tidak Diprogram: 1. Keputusan sekali pakai, disusun tidak sehat, kebijaksanaan. 2. Ditangani dengan proses pemecahan masalah umum	Kebijakan institusi dan kreativitas. Coba-coba. Selektif dan latihan para pelaksana.	Teknik pemecahan masalah yang diterapkan pada: 1. Latihan membuat keputusan. 2. Penyusunan programprogram komputer "heutistik".

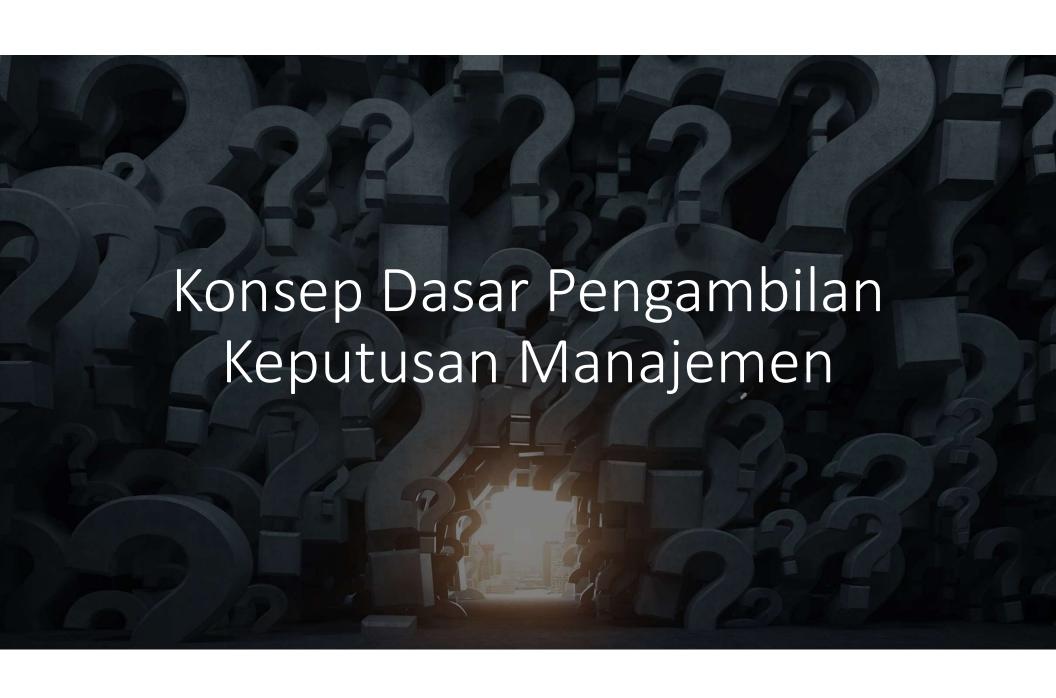


- Understanding
- Planning
- Election



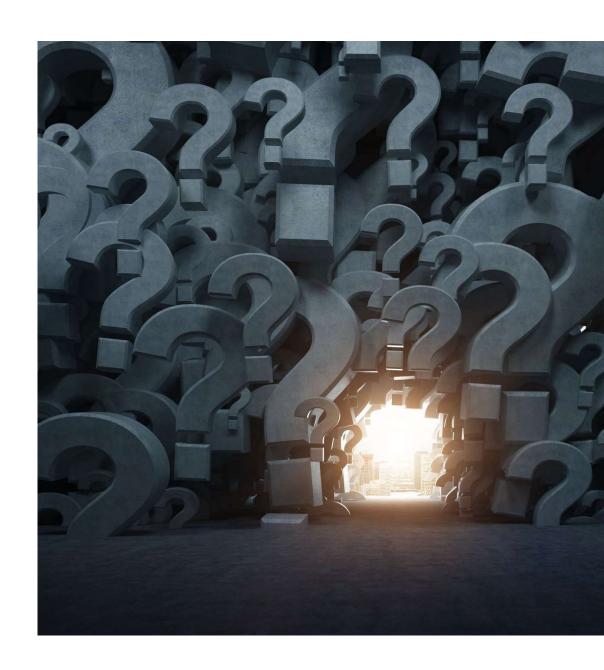


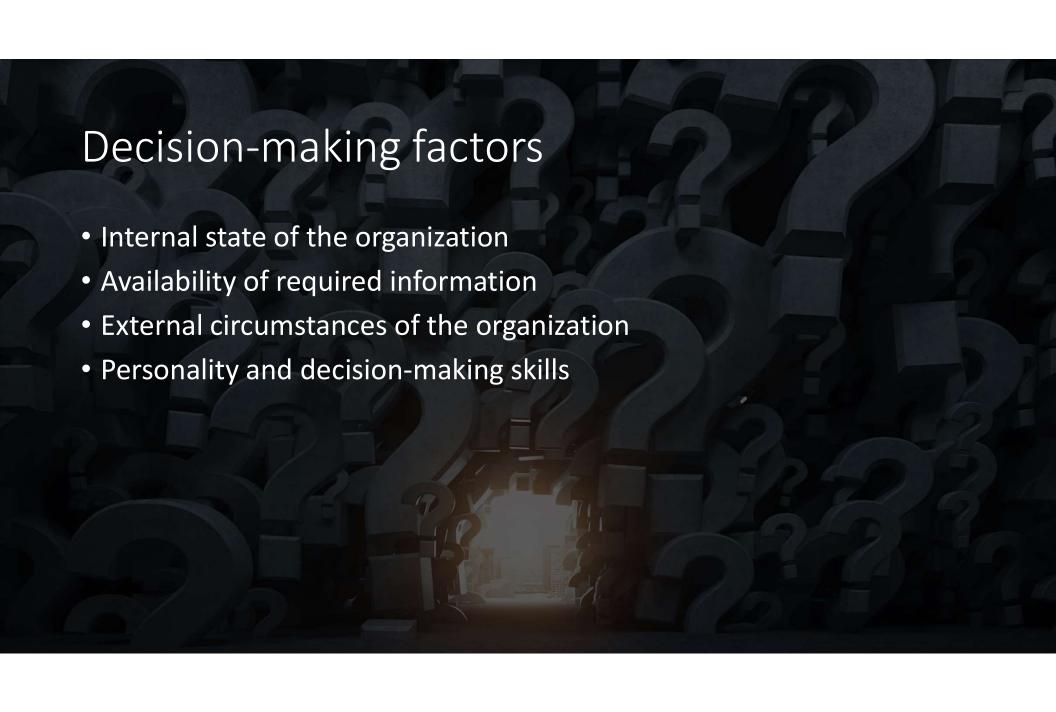




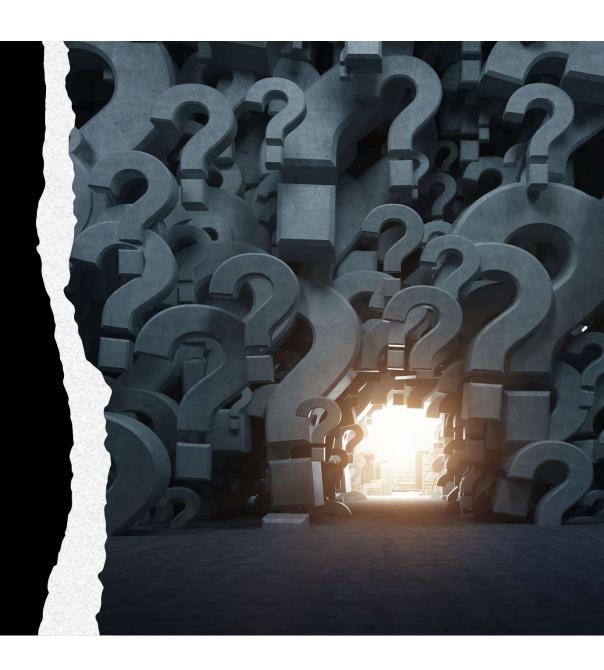
Basis and Factors for Decision Making

- Intuition
- Experience
- Authority
- Fact
- Rational





Quantitative Methods in decision making





- is a quantitative approach to decision making that uses scientific methods, mathematical models, and computers
- 7 main charactheristics
 - Focused on decision making
 - Use of scientific methods
 - Use of mathematical models
 - Economic effectiveness
 - Computer dependent
 - Team approach
 - System organization



- The operations research model is a simplification of reality used to understand and solve problems
- Operation Research Model:
 - Linear programming
 - Queuing theory
 - Network analysis
 - Game theory
 - Markov chain model
 - Dynamic programs
 - Simulation



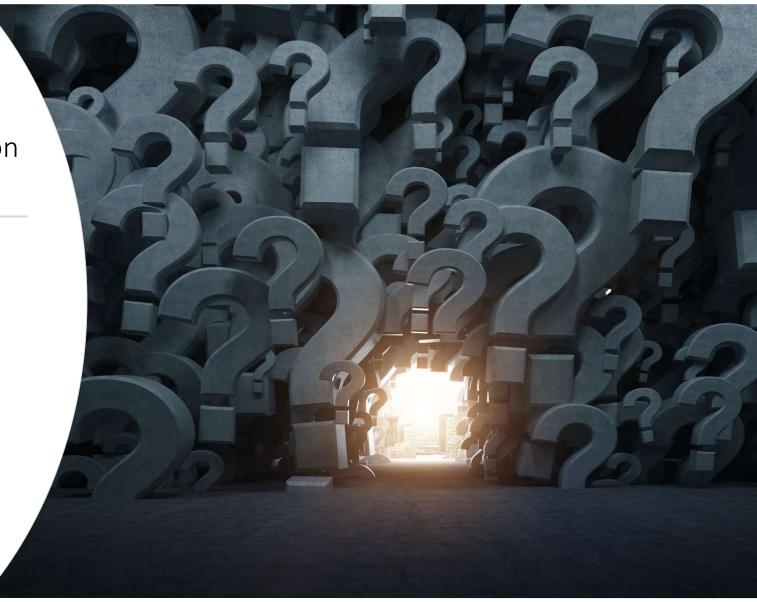
Decision making process

The decision making process is a series of activities to select the best alternative to solve a problem. There are various decision-making process models that can be used, depending on the complexity of the problem at hand.



Management Decision Type

- Programmed Decision
- Half/Partially Programmed Decision
- Unprogrammed / Unstructured Decision





Mechanism, Stage, and Model of Decision Making in an Organization

Decision Making Mechanism in an Organization

Decision making mechanism is a set of activities that is done in order to solve a problem

- Understanding and Problem Formulation
- Collection and analysis of relevant data
- Choosing the best alternative
- Decision Implementation
- Evaluation





Decision Making Stage

There are 7 stages while making decision

Other types of Decision Making Models

- Mintzberg Decision Making Model
- Rational Decision Making Model
- Classic Decision Making Model
- Behavioral Decision Making Model
- Carnegie Decision Making Model
- Benefit Based Decision Making Model
- Problem Based Decision Making Model
- Field Based Decision Making Model
- Problem Tree Decision Making Model

