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Understanding Pragmatic Reasoning Through Eye Movement Patterns in Reference Games

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Declarations

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Abstract

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Introduction

If one says "I am going to Munich this week. My mother lives there.", you will interpret this as meaning they are visiting their mother, even though it is not explicitly stated. This is called an implicature, without explicitly stating something one can still deliver the information. Human communication is full of such implicit constructions. One reason for this may be to save cognitive effort. What rules do people unconsciously follow during communication to make it more efficient?

In 1975 a British philosopher Paul Grice finalized four types of maxims (Grice, 1975). Maxim of Quantity: Provide as much information as required, do not provide more information than required. Maxim of Quality: Be truthful, only say that for which you have adequate evidence. Maxim of Relation: be relevant. Maxim of Manner: avoid ambiguity. Going back to the example with traveling, we can assume a speaker is obeying the maxims. Therefore, the information is relevant and the right amount is provided, so the second sentence about where the mother lives is not just a disconnected fact. Hence, we build an implicature that one is visiting their mother.

One way to study this is through reference games. In these games, participants engage in a collaborative task, often involving the identification or description of objects, where effective communication and reasoning play key roles. Over the years, these reference games have become a popular experimental paradigm to explore how individuals reason about others' intentions and strategies in communication (Frank & Goodman, 2012; Franke & Degen, 2016). A simple example is presented in Figure 1. Imagine someone is talking to you and uses the word "blue" to refer to one of these objects. Which object are they talking about? If you answered blue square, congrats, it is considered the correct solution. Do not worry, if you are confused. If we consider the possibilities of the speaker, the two completely unambiguous messages available to them are "green" and "circle". Hence, if they would have referred to one of the other objects, there are clear messages to do that. Thus, we are left with messages "blue" and "square". Although the message "blue" corresponds to two objects, the blue circle can be referred to unambiguously by using message "circle". Similar logic can be applied to the message "square". So both of them can be inferred to point to the blue square. All this reasoning is built upon the Gricean maxims, as we expect from the speaker to be as concise, unambiguous, relevant and truthful as they can be.

On the other hand, one could notice that the reference games are not as intuitive as the traveling example. It is still a limitation that we will have to keep for now. And this study could also shed light on this problem by understanding what exactly people are doing to solve this kind of problems.

In order to deepen the understanding, a formal model was developed, it is called Rational Speech Act model. It tries to mimic a recursive sequence of reasoning between speaker and listener (Franke & Degen, 2016). Despite significant progress in understanding the cognitive processes underlying these tasks, much remains unknown about the specific strategies individuals employ when solving particular problems within these games.

This study seeks to expand on prior research by incorporating a novel dimension: tracking participants' eye gaze during reference games. Eye gaze offers valuable insight into how people process information, make decisions, and employ strategies. By capturing where and when participants direct their attention, we can gain a deeper understanding of the cognitive mechanisms at play, including how individuals prioritize certain visual cues and how these cues influence their reasoning strategies. This approach has shown



Figure 1: An example of reference game. Same example is shown in Frank and Goodman (2012). A speaker utters "blue", which object are they referring to?

to be a very insightful tool (Vigneau, Caissie, & Bors, 2006).

In particular, this study aims to answer the question: How do gaze patterns correlate with the accuracy and strategies used to solve specific communicative challenges in reference games? By integrating eye-tracking data with the analysis of reasoning in these games, this paper contributes to a richer understanding of the decision-making processes involved in collaborative communication and problem-solving.

Chapter 1 Related Work

1.1 Reference Games

Although, the idea of communication as a signaling game goes back to Lewis (1969), we will be focusing on a type of a signaling game called a reference game as presented in Frank and Goodman (2012). The game tries to mimic the challenges of communication that people face on daily basis, as we discussed in the chapter. At first, an instance of a reference game looked as in Figure 1, that is, no information about the available messages is given to the speaker and listener. The later instances, on the other hand, include this information. The examples are shown in Figure 1.1. The goal for newer version is the same, that is, to identify which object a speaker is referring to. This change allows for more controlled experiments by increasing the variability in setups. In addition, it should improve clarity, for instance, participants should not wonder, why wouldn't the speaker just utter the location of the object instead of specifying the properties.

Let's take a closer look at Figure 1.1a. An uttered message is presented on the top. We will denote the object being referred to as a target, a competitor is an object that shares the message property with the target. While a distractor does not share the sent message property, but could share another property with the target depending on the difficulty of the trial. Note that, obviously, captions target, competitor and distractor are not available to the participants. The difference between the simple and complex trials in Figure 1.1 mainly in how the distractor is constructed. In particular, in the simple trial it does not share any properties with the target, while in the complex it does. The simple example Figure 1.1a can be solved without considering the distractor. That is, one could count the matching messages from the available ones. In this case, it would be 1 for blue square, 2 for blue circle and 2 for green triangle. Hence, the target is blue square, as "blue" is the only message that could refer to it. This way of solving is not necessarily what people tend to do, but it is one way of interpreting the difference between simple and complex trials. Because if you apply the same strategy to the complex example in Figure 1.1b, both target and competitor have two matching messages. On the other hand, if you try to solve these examples yourself, you will probably end up recursively reasoning of what

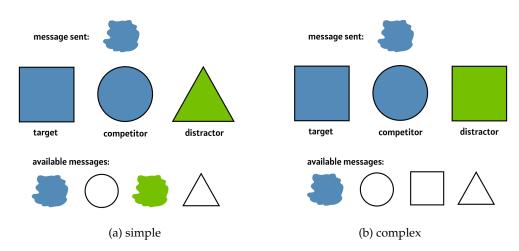


Figure 1.1: Two instances of reference games with different difficulties.

the speaker could have said had they had another target. The simple and complex in this case still appear to their names, you will need a more robust recursion in order to solve the complex one comparing to the simple one.

1.2 Rational Speech Act Model

Studying this phenomena needs a formalized approach. One such model, called the Rational Speech Act (RSA) was developed. It mimics how a speaker and a listener reason about each other. A detailed explanation can be found in the manuscript by Frank, Emilsson, Peloquin, Goodman, and Potts (2016) as well as in the article Franke and Degen (2016). We will go through the main ideas of how listener and speaker interact with each other. Firstly, take a look at the matrix M_s from the Equation 1.1. Each columns is a one-hot encoding of an objects, in other words this matrix encodes which objects match the literal meaning of each message, this matrix is constructed for the simple example in Figure 1.1a.

$$M_{s} = \begin{bmatrix} 1 & 1 & 0 \\ 0 & 1 & 0 \\ 0 & 0 & 1 \\ 0 & 0 & 1 \end{bmatrix}$$

$$(1.1)$$

Now let us define a listener matrix, each row shows conditional probabilities for the objects given a message. Accordingly a speaker matrix has columns that depict conditional probabilities of messages given an object.

Subsequently we arrive at a literal listener Equation 1.2 and speaker Equation 1.3. Simply put a literal speaker would output one of the matching messages with equal probability for the given target. For example, if green triangle is provided for the speaker, they would refer to it be uttering "green" or "triangle" with equal probability. While literal listener would interpret the ambiguous messages with equal probabilities.

$$L_0(M_s) = L(M_s) = \begin{bmatrix} 0.5 & 0.5 & 0 \\ 0 & 1 & 0 \\ 0 & 0 & 1 \\ 0 & 0 & 1 \end{bmatrix}$$

$$(1.2)$$

$$S_0(M_s) = S(M_s) = \begin{bmatrix} 1 & 0.5 & 0 \\ 0 & 0.5 & 0 \\ 0 & 0 & 0.5 \\ \triangle \end{bmatrix}$$

$$(1.3)$$

One could see that such approach would not solve even a simple trial. However, if there is a completely unambiguous message, the literal listener would be able to correctly identify the target. The way we derived the two matrices is just a normalization within columns or rows, correspondingly for the listener and speaker. We can keep applying this technique recursively, to find more complex listeners and speakers. That is, a speaker would normalize within columns the matrix previously normalized within rows. In this way we can derive an L_1 listener Equation 1.4, also called a first-order cooperative listener. Note that Frank et al. (2016) and Franke and Degen (2016) apply different strategies to construct L_1 and L_2 listeners, we will stick to the Franke and Degen (2016) variation.

$$L_1(M_s) = L(S(M_s)) = \begin{bmatrix} 0.66 & 0.33 & 0 \\ 0 & 1 & 0 \\ 0 & 0 & 1 \\ 0 & 0 & 1 \end{bmatrix}$$

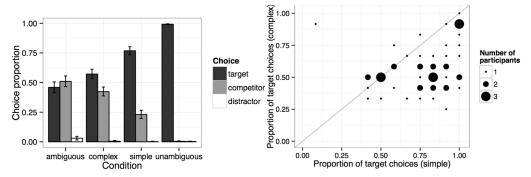
$$(1.4)$$

 L_1 listener gives the highest probability to the target with message blue. Repeating this procedure further to get to deeper recursion increases the probability of target being chosen. In addition, RSA model has a greed parameter α which amplifies the probabilities. $\alpha=\infty$ would result in simply choosing the object with the highest probability. Now let's take a look at the complex case and see how it differs from the simple one. The matrix M_c is given in Equation 1.5.

$$M_c = \begin{bmatrix} 1 & 1 & 0 \\ 0 & 1 & 0 \\ 1 & 0 & 1 \\ 0 & 0 & 0 \end{bmatrix}$$
 (1.5)

Going through the same steps to derive the L_1 listener, we get Equation 1.6.

$$L_1(M_c) = L(S(M_c)) = \begin{bmatrix} 0.5 & 0.5 & 0\\ 0 & 1 & 0\\ 0.33 & 0 & 0.66\\ 0 & 0 & 0 \end{bmatrix}$$
 (1.6)



(a) Proportions of target, competitor and distrac(b) Proportion of target choices in simple and tor choices in their experiment. complex conditions by participant.

Figure 1.2: Plots from Franke and Degen (2016).

One important difference is that depth of recursion for the L_1 listener is not enough to assign the highest probability to the target. Here the "blue" row has the same probabilities for the distractor and the target. Note that in this case the greed parameter α would not be able to help. So instead we consider a deeper level of recursion and introduce an L_2 listener Equation 1.7, also called second-order cooperative listener.

$$L_2(M_c) = L(S(L(M_c))) = \begin{bmatrix} 0.6 & 0.4 & 0 \\ 0 & 1 & 0 \\ 0.33 & 0 & 0.66 \\ 0 & 0 & 0 \end{bmatrix}$$

$$(1.7)$$

So as one can see the L_2 can correctly identify the target considering the highest probability. Hence, the main point to take from here is that L_1 listener can solve the simple task, but cannot solve the complex one, while the L_2 listener is able to solve both.

Further expending on this, the previous research shows, that the modeled listeners align with the empirical data. In particular, see Figure 1.2 taken from Franke and Degen (2016). Figure 1.2a shows that indeed the difficulty gets harder going from unambiguous to simple and further to complex trials. On the other hand, Figure 1.2b shows that there are roughly 3 clusters present depending on whether one can solve only simple, both or neither of trials. This strongly supports the alignment with L_0, L_1 and L_2 listeners. However, very important to note that we are only talking about the alignment of RSA model's accuracy with the empirical data, while the concrete strategies are not taken into account.

Now we will proceed further, and make a hypothesis about how people could be solving these problems. A key difference between simple and complex trials is the fact that solving complex trials requires one to consider the distractor as well due to the matching feature with the target, while in the simple one, the distractor can be ignored completely. This can be demonstrated by the following matrix transformations. If one does not take into account the distractor the M_s, M_c will instead look as in Equation 1.8 and Equation 1.9 correspondingly.

$$M'_{s} = \bigcirc \begin{bmatrix} 1 & 1 & 1 \\ 0 & 1 & 0 \\ 0 & 0 & 0 \end{bmatrix}$$

$$M'_{c} = \bigcirc \begin{bmatrix} 1 & 1 & 1 \\ 0 & 1 & 1 \\ 0 & 1 & 1 \\ 0 & 0 & 0 \end{bmatrix}$$

$$(1.8)$$

Applying L_1 transformation to the M'_s we get Equation 1.10 which accomplishes the same as in Equation 1.4.

$$L_1(M_s') = \begin{bmatrix} 0.66 & 0.33 \\ 0 & 1 \\ 0 & 0 \\ 0 & 0 \end{bmatrix}$$
 (1.10)

On the other hand, neither L_1 nor L_2 can solve the matrix M'_c . In fact no depth of recursion is helpful in this case as $L_0(M'_c) = L_1(M'_c) = L_2(M'_c)$ (Equation 1.11).

$$L(M'_c) = L(S(M'_c)) = L(S(L(M'_c))) = \begin{bmatrix} 0.5 & 0.5 \\ 0 & 1 \\ 1 & 0 \\ 0 & 0 \end{bmatrix}$$
 (1.11)

This leads us to a research question of whether people achieve L_1 accuracy by not considering the distractor and applying reasoning deeper than one of a literal speaker. Or they include the distractor in their reasoning but simply lack the depth of recursion therefore failing to solve the complex trials.

1.3 How Eye Tracking is Useful

We will take a look at a related field with different kind of tasks, this strategy has shown to be particularly informative and insightful there. The Raven Progressive Matrices, commonly referred to as the Raven Tests, are a set of nonverbal intelligence tests designed to measure abstract reasoning and problem-solving abilities through pattern recognition and logical inference. Such test usually contains 8 objects arranged in a 3 by 3 grid with one object missing, as well as the set of possible answers displayed below the matrix. Each matrix either has a particular rule it is constructed by or a mix of them. An example is presented in Figure 1.3.

Researches suggest that there are two main strategies for solving the Raven Tests constructive matching and response elimination (Bethell-Fox, Lohman, & Snow, 1984) and



Figure 1.3: An example of Raven item. The upper part is the matrix, while the bottom is possible answers. The matrix is constructed as follows. The lines orientation is constant within rows. While the shapes and line appearances are obeying the distribution-of-three-values rule. Simply put same three values are present in each row. The correct answer is 5.

later followed by Vigneau et al. (2006). The former is described as successively finding rules by which the matrix is constructed, until the answer is fully derived. And the later means that rather than going through the matrix, one goes over the possible answers and eliminates them one by one, ending up with the correct one in the end. The less efficient of these, response elimination, seemed to be used more by lower ability subjects on more difficult items.

The two strategies can be identified by the patterns of one's attention, hence, eye gaze. The constructive matching being focused on the matrix and systematically going through rows and columns of it. Carpenter, Just, and Shell (1990) expand on the eye tracking experiments in this research question by recording eye gaze as well as the verbal comments during the process of solving the tasks. A very detailed sequence of actions is acquired therefore giving an insight into how one uses the constructive matching strategy to solve Raven Progressive Matrices. On the other hand, the response elimination involves a lot of toggling between the possible answers and the matrix. In order to deepen the understanding in this problem Vigneau et al. (2006) develop a set of features to encode ones attention. Such features include for example Time on Matrix, Time on Alternatives (possible answers) or Number of Toggles between the possible answers and the matrix. The authors proceed to report the correlation between the features and the percent of ones correct answers. Indeed, the results show statistically significant negative correlation of Time on Alternatives and Number of Toggles with overall score. These findings further supports theory about the difference in effectiveness in the two strategies.

One can see based on these studies why and how the eye tracking is useful in the reference games. In our case as discussed in the end of section 1.2 there are multiple ways people could reach L_1 accuracy. Therefore suggesting that the two potential strategies would be distinguished by the use of distractor. At the same time, there are still L_0 and L_2 listeners present in the experiment which makes the distinction more difficult. On the

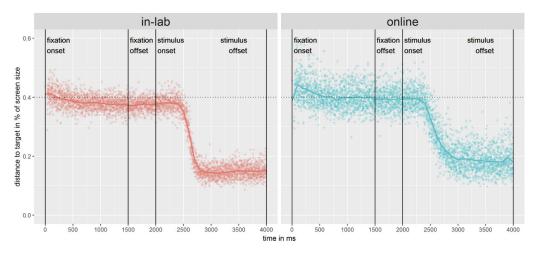


Figure 1.4: Figure from Semmelmann and Weigelt (2018). Fixation task results. Each dot denotes a single recorded data point in distance to a target in percentage of screen size over time.

other hand, as there is no previous work on eye tracking reference games, the study is also highly exploratory.

1.4 Out of Lab Eye Tracking

Up until now most of the eye tracking studies have been using the laboratory equipment in order to conduct the experiments. This is very important as a reliable and precise method is needed for such experiments. On the other hand, this approach requires people to be physically present in the laboratory, which makes the experiment far more difficult to conduct in comparison to participants answering a series of questions on their laptops. Hence, a different approach was chosen. This experiment will incorporate participants' webcams to get collect the eye tracking part of the data. In particular a library called WebGazer is used Papoutsaki et al. (2016). Details about the implementation will be discussed in the following sections.

Although, on the first glance, the effectiveness of such approach can be debatable, there is work in favor of the method. Starting from the article Semmelmann and Weigelt (2018) where they take a look into online webcam-based eye tracking comparing it to a respective in-lab experiment. Along with a more fresh research article which also makes this comparison (Wisiecka et al., 2022). Both of them conclude that while WebGazer is still inferior to the lab equipment in terms of precision, the measurements are reasonably accurate. In particular, taking a look at the results of Semmelmann and Weigelt (2018) shown in Figure 1.4. This figure depicts a particular fixation on the target which was shown after 2000 ms. It takes some time for one to react and for the software to capture the eye movement. Then we observe the saccade in both settings, on average the saccade took 450 ms (750 ms in the online case). The accuracy was 171 px (207 px online), which translates to about 3.94° visual angle in the in-lab setting. In addition, it is visible that the online setting has higher variance.

Taking into account the fact that each problem statement by itself consists of multiple objects located on one page, it is not hard to setup them far apart to mitigate the decline

in precision. The shorter saccade length is not of the essence in our case.

Chapter 2 Concept

Previous work on individual differences Franke and Degen (2016) has focused on differences in underlying pragmatic reasoning tendencies. However participants with the same underlying pragmatic tendencies may underperform based on the information in the problem that they pay attention to. Take for example the hypothesis we saw in section 1.2, there not paying attention to the distractor would mean that the problem simply becomes unsolvable. Therefore, cognitive abilities such as attention and working memory are most likely not the only features contributing to the performance of participants in these tasks.

This thesis aims to shed light on the realm of where the attention is spent during the pragmatic reasoning problem-solving task. And the eye tracking data will be used to investigate this.

2.1 Research Questions

2.1.1 Estimating the Posterior

At first, we are interested in predicting the posterior, that is the probability of a participant to solve a problem give the eye gaze features as well as the general information about the trial.

Research Hypothesis 1

As we discussed in section 1.2, the distractor in the hypothesis is a crucial part of the problem. Therefore, it is important to understand how participants interact with the distractor. The first research hypothesis is H1: Proportional time on distractor is positively associated with accuracy on Complex trials.

Research Hypothesis 2

The second research question is about the messages that are available to the participants. The second research hypothesis is H2: Proportional time on available messages is positively associated with accuracy on Simple trials. This hypothesis is mainly based on the idea that while the unambiguous trials can be solved without considering the available messages, the simple ones require one to consider the available messages. In addition, the Complex trials can be solved without looking at the available messages.

2.1.2 Estimating the Likelihood

Because of the same patterns of information, we expect that skilled participants should in general have a different attention profile in Simple trials than in Complex trials. Therefore, we would like to do a slightly alternative analysis, estimating the likelihood directly instead of trying to estimate the posterior. In order to realize this, we will only take the correctly solved trials into account and predict the probability of a each fixation to be on the area of interest.

Research Hypothesis 3

The third research hypothesis is H3: on correctly solved trials, Complex trial condition is positively associated with the probability of fixation being on the distractor.

Research Hypothesis 4

The fourth research hypothesis is H4: on correctly solved trials, Simple trial condition is positively associated with the probability of fixation being on the available messages.

Chapter 3 Method

3.1 Data Collection

The experiment was hosted through an open-source crowdsourcing client/system server system LingoTurk Pusse, Sayeed, and Demberg (2016). While the participants were recruited via Prolific Palan and Schitter (2018) - a subject pool for online experiments. The following criteria were used to filter the participants: native English speaker located in the UK, age in range 18-40, minimal approval rate of 95%, number of previous submissions must be ar least 20 studies, participants cannot have taken part in any of the related studies our group has conducted before. The estimated length of the experiment was 22 minutes, while the actual median was 19 minutes 30 seconds. The participants were paid 3.89 pounds which is equivalent to minimal hour wage in Germany. The participants were paid only in case of successful completion of the full experiment. The experiment was conducted in a web browser and the participants were asked to use a computer with functional webcam.

3.1.1 Reference Games

There are 3 conditions of the reference games: Simple, Complex and Unambiguous. In the section 1.2 we mainly talked about the Simple and Complex conditions. The Unambiguous condition suits two main purposes. First of all, it acts as a sort of filler, so that participants do not get used to the same type of problems. Second of all, it acts as a control check, that is, participants who do not reach over 50% accuracy on the Unambiguous trials are excluded from the analysis.

The trials were generated using 3 colors: red, green and blue, and 3 shapes: square, circle and triangle. In total there are 72 combinations of unique trials. The full list of trials can be found at TODO: insert link to the source code For each condition every unique sent message was repeated exactly twice. Which results in 12 trials of every condition. Furthermore one simple and one complex trial was picked to be repeated once again in the very end of the

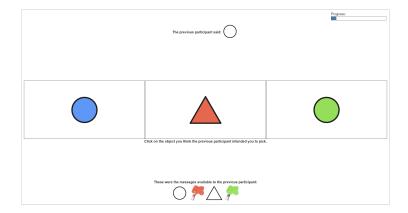


Figure 3.1: Example trial

experiment. These were so called strategy trials where we would ask the participants to explain their reasoning behind the choice of the object. All trials were randomly shuffled before the experiment, except for the strategy trials which were always at the end of the experiment.

Before the main part of the experiment with 36 + 2 trials, the participants were asked to do a speaker's job in reference games with 3 Unambiguous trials and 1 completely ambiguous one. The participants were asked to describe the object in the ambiguous trial in a way that the listener would be able to pick the correct object. Later they were told that a previous participant had already done the speaker's job and they were to do the listener's job, which was the main part of the experiment with 36 + 2 trials. An example trial can be seen in Figure 3.1.

3.1.2 Eye Tracking

The eye tracking was done via library Papoutsaki et al. (2016). The library was used to track participants' gaze on the screen. There was a calibration in the beginning of the experiment after the practice trials where participants did the speaker's job, this allowed to put the calibration as close to the main experiment as possible. The calibration was adapted from the one used in the demo of Papoutsaki et al. (2016). Although, we included 11 points instead of 9, the additional points were put on the objects' places. Each point had to be clicked 5 times. In addition, the calibration accuracy assessment in the end was done not with 1 point but 3: middle, left and right. Where left and right again correspond to the positions of the main objects on the screen.

In order to successfully pass the calibration assessment, the participants must reach at least 65% accuracy on each of the three calibration points. However, during the testing phase we noticed that the calibration assessment was too strict and difficult to pass. Therefore, it was decided to make the left and right points easier to calibrate via adjusting the calculation of the accuracy. A weighted accuracy calibration procedure was implemented. While the distance between for the accuracy of the middle point was calculated via euclidean distance, the left and right points were calculated via the following formula: $\sqrt{(w_x \cdot (calib_point_x - gaze_x))^2 + (w_y \cdot (calib_point_y - gaze_y))^2}.$ Where w_x and w_y are the coefficients that were adjusted during the testing phase. The final

values were $w_x=1$ and $w_y=0.5$. The values were chosen based on the fact that left and right objects do not have any other objects on the vertical axes this can be seen in Figure 3.1. Therefore a slightly inaccurate result on the vertical axes would be relatively easy to correct during the analysis.

The images were located on the screen as far as possible to reduce the errors as much as possible. For the same reason, the sent message were kept as a single block instead of being spread further apart.

Furthermore, a performance issue arised during the pilot phase. The issues was that the eye tracking became very slow and laggy towards the end of the second half of the experiment. The more clicks were made, the worse the performance became. The issue was resolved by reducing the DataWindow size from 700 to 50 in source code and recreating the webgazer source file afterwards.

3.2 Analysis

- 3.2.1 Pairwise Correlations
- 3.2.2 Mixed Effects Logistic Regressions
- 3.2.3 Exploratory Analysis

Clustering

CNNs

Chapter 4 Results

Chapter 5 General Discussion

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