```
import warnings
warnings.filterwarnings('ignore')

# Importing all required packages
import numpy as np
import pandas as pd

# Data viz lib
import matplotlib.pyplot as plt
import seaborn as sns

%matplotlib inline
from matplotlib.pyplot import xticks
```

1 bank = pd.read_csv('/content/bankmarketing.csv')

1 bank.head()

	age	job	marital	education	default	housing	loan	contact	month	day_c
0	56	housemaid	married	basic.4y	no	no	no	telephone	may	
1	57	services	married	high.school	unknown	no	no	telephone	may	
2	37	services	married	high.school	no	yes	no	telephone	may	
3	40	admin.	married	basic.6y	no	no	no	telephone	may	
4	56	services	married	high.school	no	no	yes	telephone	may	
5 rows × 21 columns										

1 bank_cust = bank[['age','job', 'marital', 'education', 'default', 'housing', 'loan','contact
2 bank_cust.head()

	age	job	marital	education	default	housing	loan	contact	month	day_0
0	56	housemaid	married	basic.4y	no	no	no	telephone	may	
1	57	services	married	high.school	unknown	no	no	telephone	may	
2	37	services	married	high.school	no	yes	no	telephone	may	
3	40	admin.	married	basic.6y	no	no	no	telephone	may	
4	56	services	married	high.school	no	no	yes	telephone	may	

1 bank_cust.head()

	job	marital	education	default	housing	loan	contact	month	day_of_we
0	housemaid	married	basic.4y	no	no	no	telephone	may	mo
1	services	married	high.school	unknown	no	no	telephone	may	mo
2	services	married	high.school	no	yes	no	telephone	may	mo
3	admin.	married	basic.6y	no	no	no	telephone	may	mo
4	services	married	high.school	no	no	yes	telephone	may	mo

- 1 from sklearn import preprocessing
- 2 le = preprocessing.LabelEncoder()
- 3 bank_cust = bank_cust.apply(le.fit_transform)
- 4 bank_cust.head()

	job	marital	education	default	housing	loan	contact	month	day_of_week	pout
0	3	1	0	0	0	0	1	6	1	
1	7	1	3	1	0	0	1	6	1	
2	7	1	3	0	2	0	1	6	1	
3	0	1	1	0	0	0	1	6	1	
4	7	1	3	0	0	2	1	6	1	

1 bank_cust_copy = bank_cust.copy()

1 pip install kmodes

Looking in indexes: https://us-python.pkg.dev/colab-wheels/p Collecting kmodes

Downloading kmodes-0.12.2-py2.py3-none-any.whl (20 kB)

Requirement already satisfied: numpy>=1.10.4 in /usr/local/lib/python3.7/dist-package Requirement already satisfied: joblib>=0.11 in /usr/local/lib/python3.7/dist-packages Requirement already satisfied: scikit-learn>=0.22.0 in /usr/local/lib/python3.7/dist-Requirement already satisfied: scipy>=0.13.3 in /usr/local/lib/python3.7/dist-package Requirement already satisfied: threadpoolctl>=2.0.0 in /usr/local/lib/python3.7/dist-

Installing collected packages: kmodes

Successfully installed kmodes-0.12.2

←

1 from kmodes.kmodes import KModes

```
1 km_cao = KModes(n_clusters=2, init = "Cao", n_init = 1, verbose=1)
```

2 fitClusters_cao = km_cao.fit_predict(bank_cust)

Init: initializing centroids Init: initializing clusters Starting iterations...

Run 1, iteration: 1/100, moves: 5322, cost: 192203.0 Run 1, iteration: 2/100, moves: 1160, cost: 192203.0

```
1 fitClusters cao
    array([1, 1, 0, ..., 0, 1, 0], dtype=uint16)
1 clusterCentroidsDf = pd.DataFrame(km_cao.cluster_centroids_)
2 clusterCentroidsDf.columns = bank_cust.columns
1 clusterCentroidsDf
        job marital education default housing loan contact month day_of_week pout
     0
          0
                   1
                              6
                                        0
                                                 2
                                                       0
                                                                       6
                                                                                     2
                              3
                                       0
                                                 0
                                                       0
                                                                1
                                                                       6
                                                                                     0
1 km_huang = KModes(n_clusters=2, init = "Huang", n_init = 1, verbose=1)
2 fitClusters_huang = km_huang.fit_predict(bank_cust)
    Init: initializing centroids
    Init: initializing clusters
    Starting iterations...
    Run 1, iteration: 1/100, moves: 3724, cost: 195568.0
1 fitClusters_huang
    array([1, 1, 1, ..., 0, 0, 0], dtype=uint16)
1 cost = []
2 for num_clusters in list(range(1,5)):
     kmode = KModes(n_clusters=num_clusters, init = "Cao", n_init = 1, verbose=1)
     kmode.fit predict(bank cust)
     cost.append(kmode.cost_)
    Init: initializing centroids
    Init: initializing clusters
    Starting iterations...
    Run 1, iteration: 1/100, moves: 0, cost: 216952.0
    Init: initializing centroids
    Init: initializing clusters
    Starting iterations...
    Run 1, iteration: 1/100, moves: 5322, cost: 192203.0
    Run 1, iteration: 2/100, moves: 1160, cost: 192203.0
    Init: initializing centroids
    Init: initializing clusters
    Starting iterations...
    Run 1, iteration: 1/100, moves: 4993, cost: 185138.0
    Run 1, iteration: 2/100, moves: 1368, cost: 185138.0
    Init: initializing centroids
    Init: initializing clusters
    Starting iterations...
    Run 1, iteration: 1/100, moves: 6186, cost: 179774.0
    Run 1, iteration: 2/100, moves: 1395, cost: 179774.0
```

```
1 y = np.array([i for i in range(1,5,1)])
2 plt.plot(y,cost)
    [<matplotlib.lines.Line2D at 0x7fca833f53d0>]
     215000
     210000
     205000
     200000
     195000
     190000
     185000
     180000
                   1.5
                           2.0
                                  2.5
                                                3.5
            1.0
                                         3.0
                                                       4.0
1 km_cao = KModes(n_clusters=2, init = "Cao", n_init = 1, verbose=1)
2 fitClusters_cao = km_cao.fit_predict(bank_cust)
    Init: initializing centroids
    Init: initializing clusters
    Starting iterations...
    Run 1, iteration: 1/100, moves: 5322, cost: 192203.0
    Run 1, iteration: 2/100, moves: 1160, cost: 192203.0
1 fitClusters_cao
    array([1, 1, 0, ..., 0, 1, 0], dtype=uint16)
1 bank_cust = bank_cust_copy.reset_index()
1 clustersDf = pd.DataFrame(fitClusters_cao)
2 clustersDf.columns = ['cluster predicted']
3 combinedDf = pd.concat([bank_cust, clustersDf], axis = 1).reset_index()
4 combinedDf = combinedDf.drop(['index', 'level_0'], axis = 1)
1 combinedDf.head()
        job marital education default housing loan contact month day_of_week pout
                    1
                                         0
     0
          3
                                0
                                                   0
                                                         0
                                                                          6
                                                                                        1
          7
                               3
                                         1
                                                  0
                                                         0
                                                                  1
          7
                               3
                                         0
                                                  2
                                                         0
                                                                  1
     3
                               1
                                         0
                                                  0
                                                         0
                                                                  1
          0
                    1
                                                                          6
                                                                                        1
          7
                                3
                                         \cap
                                                  \cap
                                                         2
                                                                  1
     4
```

